Bundesbank rumour frightens markets and sparks fear of sterling devaluation

Major defends ERM as pound falls

BY COLIN NARBROUGH AND PHILIP WEBSTER

THE pound tumbled to within an ace of its absolute floor in the European exchange-rate mechanism yesterday as John Major prepared to steady Tory nerves and to resist increasing pressure for a devaluation of

sterling.
The fall came after a news agency reported that the Bundesbank considers sterling ripe for devaluation. The report, whose contents were flatly denied by the German central bank and by the Treasury in London, immediately unsettled the foreign exchange markets, as it appeared to cast doubt on the solemn assurances given by European Community finance minis-ters and central bankers in Bath last weekend. The meeting reaffirmed ali 12 governments' commitment to the present ERM

The official London market closed at a comfortable-looking DM2.7881, virtually unchanged from Tuesday, but the pound fell to DM2.7800 after the French news agency report was released. Its lowest permitted limit within the ERM is DM2.7780. The pound recovered to DM2.7850 after the contents of the report had been

Mr Major will today head a cabinet attempt to steady Conservative nerves over the economy. He and Norman Lamont, the Chancellor of the Exchequer, are also launching a sustained effort to calm the fears of industrialists before next month's annual conference, when unrest over the failure of the economy to recover will be expressed in a series of critical motions calling for early interest-rate cuts and withdrawal from the

ERM. Yesterday's volatile trading

will make their efforts at the cabi-

net meeting all the more vital. Mr Major will defend membership of the ERM and describe how it has contributed to low inflation. After the cabinet meeting, the first since the start of the summer recess, Mr Major will deliver a keynote speech to the Scottish CB1

in which he will emphasise that

control of inflation remains the

government's absolute priority. He will also point to the present turmoil in the Nordic currency markets as evidence of how painful life can be outside the ERM.

The sharp dip in sterling came at the end of a day dominated by a Sweden's dramatic increase in a key short-term Swedish interest rate to 75 per cent to underline Stockholm's commitment not to devalue its currency against the ecu. The Swedish increase, from 24 per cent, was the latest of a series of defensive responses by European authorities to pressures inside the ERM that have been intensified by uncertainty about the French referendum on the Maastricht treaty on September 20.

As Mr Major acts to calm party

nerves, the Labour leader is facing an increasing revolt from politi-cians and union leaders who oppose his anti-devaluation line. David Blunkett, the shadow health secretary, last night became the latest shadow cabinet member to urge John Smith to call for a currency realignment. However, Bill Jordan, president of the Amalgamated Engineering Union, criticised shadow cabinet members yesterday for opposing Labour's support for defending the value of

The Chancellor is meanwhile delivering a sympathetic message to party activists in which he says he understands their impatience about the slowness of recovery. In remarks that are likely to be echoed

by Mr Major, he says that growth will resume "in the course of this year". Their concerted message before next month's Tory party conference is expected to be that the pain the country has suffered will eventually pay off with permanently low inflation and a steady economic upturn.

Mr Lamont has contributed a lengthy article to the party newspaper. Conservative Newsline, ir order to reject the arguments of some Tory MPs and activists for devaluation of the pound or

Continued on page 18, col 5

Speculators' hunt, page 12 Anatole Kaletsky, page 14 Leading article, page 15 Comment, page 23

Welcoming hand: Mother

Teresa, 82, the nun who won

a Nobel peace prize for her work with the poor in Cal-cutta, acknowledges a greet-

ing as she was driven

through Birmingham yes-

terday on a house hunt for

the Missionaries of Charity

TODAY IN THE TIMES SHOOTING: THE FILM

Clint Eastwood has pulled his career out of the doldrums with another western Life & Times Page 1

BOATING: THE SHOW



Southampton, the world's largest "on water" boat show, is celebrated in a 16-page special supplement

KILLING: THE TRAGEDY



Bernard Levin, will suffer if we treat beasts as equals Page 14

Patten orders shake-up in the teaching of English

By JOHN O'LEARY, EDUCATION CORRESPONDENT

JOHN Patten, the education secretary, yesterday accepted proposals from his curriculum advisers for far-reaching changes in the teaching of English. A revised curriculum will concentrate on basic skills and introduce tighter

controls on the subject. Mr Pauen backed recommendations from the National Curriculum Council (NCC) for a review to emphasise grammar, spelling, classic literature and traditional methods of teaching children to read. He also announced that all 14 year olds would be tested on three

Shakespeare plays. Teachers' leaders challenged the need for change only three years after the existing curriculum was introduced. Mr Patten said weaknesses important subject had to be tackled. "All other learning depends crucially upon the mastery of the fundamental skills of language, which are vital not only for educational and cultural development but also for our economic development

competitiveness." David Pascall, chairman of the NCC, said a review was essential because there was cause for concern over standards, particularly in reading. The curriculum encouraged imagination and

creativity but was too general. The review, which should be completed by next Febru-ary, will make recommendations to strengthen the teaching of handwriting, spelling and grammar in primary schools. A "balanced" approach to the teaching of reading, including the use of phonics (sounding out letters to form words) and reading schemes will be enshrined in the new curriculum.

More explicit guidance will be given on the wider reading needed to introduce pupils to the great works of literature. At present, only Shakespeare is prescribed reading. Children will be encouraged to speak standard English. whatever their accent. Mr would be expected to correct those who spoke sloppily. even in the playground.

Mr Pascall said the council recognised its proposals were likely to be controversial but added: "I wish to emphasise

INDEX

Births, marriages,

Letters.....

that our judgment on the need for change is not a statement in support of either progressive or traditional approaches to English teaching."

The review was seen as victory for the traditionalists. Nick Seaton, chairman of the Campaign for Real Education, greeted it as such, adding that the curriculum was "wishy-washy" and left teach ers unsure about which meth-

Mr Patten had threatened to take action soon after becoming education secretary. accusing some English teachers of being in the grip of "dated theorists" whose pro-gressive orthodoxy led children un an educational blind alley. As well as paving the way for amendments to the vice from the School Examinations and Assessment Council that the next three years' tests for 14 year olds should include questions on Julius Caesar. A Midsummer Night's Dream and Romeo

Brian Cox, the Manchester University professor who chaired the working party responsible for the existing cur-riculum, questioned both the need for the review and the choice of plays. He said that A Midsummer Night's Dream was unsuitable for an innercity boys' school, and Julius

Caesar might not suit others. "If there are going to be minor refinements, that is one thing, but radical revision could be very unfortu-Continued on page 18, col 7

Traditionalists gain, page 2 Leading article, page 15



Patten: weaknesses have to be tackled

De Klerk calls for **ANC** talks

FROM MICHAEL HAMLYN IN JOHANNESBURG

COMMUNISTS in the African National Congress are trying to sabotage further negotiations on a new constitu-tion for South Africa, President de Klerk said last night. He called for emergency talks with the ANC leadership.

"It is becoming increasingly clear the communists in the ANC are making deliberate attempts to render further constitutional negotiations impossible," he said. "They have evidently taken the ANC in low at the expense of those in the ANC who are not in favour of violence and the politics of confrontation. The ANC under the leadership of South African Communist party leader Chris Hani proceeded with a march they knew would lead to blood-

There was no immediate response from the ANC which repeatedly has rejected similar overtures from Mr de

Homelands threat, page 9

Bosnian Muslims blamed for deaths of UN troops

By Tim Judah and Dessa Trevisan in Belgrade and Charles Bremner

BRIGADIER General Hus-sein Ali Abdul Razek, the Egyptian commander of United Nations troops in Sarajevo, yesterday blamed Muslim troops loyal to the Bosnian government for Tuesday's attack on a UN convoy in which two French soldiers were killed and five wounded.

"Irresponsible elements failed to respond to the local Bosnian commander's orders and attacked the convoy at a range of of less than 100 metres," he said. He added that Muslims alone were responsible for the attack

France also blamed Bosnia for the ambush and demanded the immediate punish-ment of those responsible. Roland Dumas, the foreign minister, denounced the attack as "a veritable act of war perpetrated against the agents of humanitarian action". The attack, he said, demonstrated "the disdain in which the local leaders hold the soldiers of peace".

He added that he believed the ambush would accelerate the implementation of the UN resolution authorising the use of force to protect relief supplies.

Pierre Joxe, the defence minister, said that France had asked the Bosnian authorities to protect those who had come to their aid and "punish the perpetrators of these murders." French diplomatic sources said the UN Security Council was about to approve a French-backed measure to take control of Bosnia's air space.

Malcolm Rifkind, the defence secretary, said yesterday that UN troops in Bosnia-Herzegovina needed to be able to defend themselves. He condemned Tuesday's attack as repulsive if it were proved to be deliberate, adding: "I have no doubt whatsoever that there is a need for British soldiers who might be in any part of former Yugoslavia to have the right to defend themselves if attacked."

Lord Owen and Cyrus Vance, co-chairmen of the new joint European Community and UN peace conference on Yugoslavia, are expected to visit the Bosnian capital today. Mr Vance, arriving yesterday for a visit to Zagreb, the Croatian capital, described the Sarajevo kill-ings as cold-blooded murder. But, he said, he did not expect them to derail the peace

Aid flights to Sarajevo were suspended a week ago after an Italian flight crashed and was presumed to have been shot down. The shooting of the two French soldiers has also called the viability of overland routes in question. But Michael Keats, a spokesman for the UN High Commissioner for Refugees in Zagreb, said that the convoys which the body supervised would not be suspended. "We'll soldier on," he said. One convoy arrived yesterday from the Croatian port of

The commissioner for refugees has said that, if aid lights are not resumed, food and medical stocks in Sarajevo could run out today. The organisation has only 60 lor-ries with which to bring in aid over rough mountain routes

Firing back, page 13

Absolu BEYOND PERFECTION

BAUME & MERCIER

GENEVE

MAÎTRES HORLOGERS DEPUIS 1830

For your nearest stockist please phone 071-416 4160

Welcome to sun, sand and semtex by the sea

BY STEWART TENDLER CRIME CORRESPONDENT

LIFE & TIMES Appointments Concise Crossword.



TV & radio.....

THE traditional seaside poster with its spotless blue skies, golden sand and peaceful imagery has been borrowed by Sussex police to alert the public to the more sinister world of terrorism in the weeks leading to the Conservative party conference in

6-20 Brighton next month.

or a parcel.

graph, Sussex police, using a com-mercial graphic artist, have turned to the seaside idyll deployed by the great railway companies in their advertisements decades ago and harnessed it to modern advertising techniques to tease and puzzle the

The sunworshipper sprawled in his deckchair on the front in one poster is subsequently revealed (right) as Relying heavily on the maxim of holding a radio-control device to set G.K. Chesterton's clerical detective off a bomb by remote control. The Father Brown that not everything is van innocently parked in another what it seems, the police have com-missioned a set of posters, launched yesterday, to remind the public how tubes to blast the conference site.

casily the terrorist can camouflage himself or herself. Anything can pose a risk whether it is a van, a sunbather provoke the public to start thinking r a parcel.

Abandoning the usual police Drag
The second set of three will be pub-

public vigilance, proving that suspicions are worth pursuing and em-phasising that people should contact the police no matter how trivial their concerns seem to be.

Unveiling the posters, John Abbott, assistant chief constable of Sussex and commnader of the £2.2 million security operation, said that the police needed public help and vigi-Brighton and Hove.



lance. Anyone seeing anything suspicious should contact them. The posters will be displayed throughout The police, aware how close the IRA came to killing Margeret Thatcher and many of her cabinet in a time bomb at the Grand Hotel in 1984, are drafting in 1.500 officers for the conference in an operation code-named Isis. Motorway crash barriers are being placed round the ner poster style of stark lettering. lished close to the start of the confer-staccato message and grainy photo- ence early next month to heighten fence will surround much of the area. conference site and a six-foot wire standards.

said that Flight Seekers, a flights-only tour company of Loughton, Essex, which ceased trading last night, was insured and none of its customers would be stranded or lose money.

CORRECTION

The John Constable paintine Hamham Bridge Looking Towards Salisbury Cathedral (September 4) was printed in

Traditionalists gain ground against progressive teachers

By JOHN O'LEARY **EDUCATION CORRESPONDENT**

Kenneth Baker, as educa-

tion secretary, chose Professor

Brian Cox. an author of the

anti-progressive Black Papers

in the 1970s, to draw up the original English curriculum. His flexible approach, making MINISTERS and their curonly Shakespeare compulsory. riculum advisers agreed yeshas been blamed by many of terday that English is the most his former allies for poor important subject in the natperformance since. ional curriculum. Throughout David Pascall, chairman of the National Curriculum the past five years, it has also Council, credited that curricubeen the most controversial.

Nowhere has the divide lum with an improvement in between traditionalists and standards, and said that it the progressive teaching lobby stimulated curiosity and imagination. He added, howbeen more pronounced, or the disagreements more bitter. ever: "These important aims Disputes over the teaching of need to be backed up by an explicit and rigorous defini-tion of the knowledge and skills required in speaking, listening, reading and grammar and spelling, the identification of great works of literature and methods of teaching reading have domi-nated the debate on school

The terms of the review to be undertaken by the council confirm the impression given by John Patten, the education secretary, that the traditional-

Unions had expected the decision to go in favour of Spain.

but fear that it is one of many that will eventually lead Ford

to pull big parts of its opera-tion out of the United King-

dom to cut manufacturing

Union leaders were called to

a meeting with Ford manag-

ers in Geneva two months ago to be told that the company

was studying moving the pro-duction of seats. The com-pany said yesterday that no decision had yet been made,

but Mr Airlie said that there

was a real possibility that Ford

would move "cut and sew"

work on seat covers abroad, probably to Poland. Unions are seeking immediate talks

with Albert Caspers, Ford of

Europe's vice-president in charge of manufacturing, for

The company is unlikely to

move full seat production to

Poland because manufactur-ing lines in the United King-

dom are more complex,

allowing seats to be made

available at a few minutes'

notice to meet assembly line

requirements. However, com-

ponents such as steelwork and

covers could be made abroad

to be shipped to the plants at

Dagenham, Essex, and Halewood, Merseyside, for

final assembly and fitting.

Fiestas are made at Dag-

enham and Escorts at

Mr Caspers said recently

Halewood and Dagenham

Unions have co-operated

with a package of measures to

improve productivity, but

believe that the pressure of the

Japanese manufacturers start-

ing up in Britain is forcing the

pace of change within Ford.

Halewood.

more information.

MAIN POINTS

☐ Greater emphasis on handwriting, spelling and grammar in primary schools. ☐ Requirement for a "balanced" approach to teaching of reading, including use of onics and reading schemes. Explicit guidance on wider reading perhaps with a "canon" of great works.

☐ Pupils to be "confident users of standard English". ists are gaining the upper hand. Mr Patten told teachers in June: The reaching of English should not be about a voyage of self-discovery for children. It is about the use of

a tried and tested approach

that involves the teaching of a

set body of knowledge."

Mr Pascall refuses to see the review as a contest between progressives and traditionalists, but the signals point all one way. The council's advice to Mr Panen called for changes in all the areas that have been the main targets of conservative critics.

The use of reading schemes

and phonics (the traditional method of teaching children to read) would become a legal requirement in primary schools, as might spelling tests. Even if the task of compiling a "canon" of great works proves too delicate. some indication of suggested wider reading will be expected. Correct use of standard English, regardless of accent,

is the eventual goal.

Mr Pascali said yesterday
that the council had debated the need for change over several months before reaching the unanimous conclusion that there was a case for revision. The new curriculum up to the age of 14 is intended to be in place by September 1994, more man a year after the conclusions of the review are due. The last phase of the corriculum will be delayed until 1995 to give time for new GCSE syllabuses to be

produced. Almost a fifth of teachers expect to have left the profession within the next five years. through a change of career or retirement, and a third are dissatisfied with their work, according to a survey of teacher morale and motivation

released yesierday.

More than three-quarters of
the 3.019 teachers, heads and deputies questioned in the survey, commissioned by the

Assistant Masters and Mistreses Association, National Association of Head Teachers, Secondary Heads Association and the National Commission on Education. cited the burden of paperwork as an obstacle to fulfilment in the workplace: 69 per cent mentioned workload and 63 per cent complained of stress.

David Hart, general secre-tary of the NAHT, said the study illustrated the pressures imposed upon teachers by ceaseless curriculum reforms. This report is very much the tip of an iceberg. Although two-thirds are satisfied there are alarm bells ringing which anyone concerned with the teaching profession should take note of."

English review, page I Leading article, page 15

MPs summon forces minister over troops

willor shru

fordeal

nonth acli

Archie Hamilton, the armed forces minister, has been summoned to appear before, the Commons defence committee on September 22, while the house is still in recess. to answer questions about the deployment of British troops in the former Yugoslavia and the Gulf (Sheila Gunn

The cross-party committee, chaired by Sir Nicholas Bonsor, has called the emergency hearing to find out how far the government is prepared to commit troops to action in either area of conflict and the exact rules of engagement. The MPs' views are expected to be published in a short report before the Commons returns on October 19.

The decision followed a private meeting between Sir Nicholas and Malcolm Rifkind, the defence secretary, on Tuesday when the committee's chairman voiced doubts about tying up British troops in Yugoslavia and the dimitations put on their use. Sir Nicholas, the Tory MP for Upminster, told The Times yesterday: "My feeling is that we must guard very carefully against being drawn unwittingly into some kind of peace-keeping role. We want to get on the record what the government's line is." Questioning of Mr Hamilton is expected to focus on the restrictions put on British troops and details of numbers and equipment.

Hume defends priests

Cardinal Basil Hume. Archbishop of Westminster, defended the good name of Roman Catholic priests yesterday after a summer that has seen repeated disclosures of sexual misdemeanours (Ruth Gledhill writes). Cardinal Hume, addressing the National Conference of Priests in Birmingham, said that the sins of the few must not be allowed to tarnish the good reputation of the majority. In July, a World in Action television programme claimed that senior figures in the Roman Catholic church had repeatedly covered up serious crimes of child sex abuse involving priests, and that a number of priests were being counselled at a private clinic for sex offenders.

Deportation threat

A man and his two sisters face being deported unless they invest £450,000 in the pickling company they have set up in central Scotland. Muslim Mohamed and his sisters Sophia and Rashida have offered to invest £300,000 but have been told by the Home Office that they must put up £150,000 each. Mr Mohamed 28, came from Zambia to study in Britain when he was 12. His sisters arrived as visitors in 1988. They set up Hawkins Foods in Motherwell without any government grants and the firm employs eight people in an area of high unemployment. Arthur Bell, of Lanarkshire Development Agency, said: "The Home Office has no moral argument whatsoever. It's about a technicality."

Jail for shooting officer

A gunman who severely wounded a policeman was jailed yesterday for 15 years for attempted murder. Robert Fallon shot Sgt Alan Jones, 36, at close range after the officer arrested him over a suspected stolen tax disc. Christopher Danaher, Fallon's accomplice, was jailed for nine years. The two were equipped for robbery when stopped near Paddington, west London, last December. Sgt Jones's life was saved when Sgt Ian Roberts, his partner, put his cap over the wound to stem the blood. Fallon, 35, of Wembley, denied attempted murder, possessing firearms and theft. denied attempted murder, possessing firearms and theft. Danaher, 33, also of Wembley, denied conspiracy to rob, theft and firearms charges.

Royals on joint visit

The Prince and Princess of Wales appeared together at an official engagement for 10 minutes yesterday before going their separate ways. They flew to East Midlands airport and travelled 15 miles by Rolls-Royce to the Queen's Medical Centre in Nottingham, where they received a loud cheer from a 200-strong crowd. They took separate tours of the hospital wards, then the prince went to a warehouse and Nottingham University while the princess visited a day nursery, lace factory and a Help the Aged centre. It was their first joint official engagement since publication of a tape alleged to be an intimate telephone conversation between the princess and her friend James Gilbey.

South Bank supremo

Nicholas Snowman, right, has been appointed chief executive of the South Bank Centre after the surprise resignation of Richard Pulford as general director of administration. Mr Pulford leaves because of personal commitments and Mr Snowman, 48, moves up from his job as general director for arts to combine both roles, becoming one of the most powerful arts ad-



ITV eyes sponsorship

ITV expects to more than triple the amount it carns from the sponsorship of programmes to about £50 million a year by the middle of the decade, Alan Chilton, chairman of the ITV sponsorship committee, told advertisers yesterday. ITV was aiming to match French commercial television with at least 2 per cent of revenue derived from sponsorship. Mr Chilton told a London conference that ITV would limit itself to sponsorship deals for two afternoon shows, one peaktime and two late at night. Sales of Croft port have increased by 50 per cent since the company started sponsoring Rumpole of the Bailey. Sales of Beamish stout in cans have risen by 145 per cent since it began sponsoring Inspector Morse.

EC examines doctors

The standard of British and European doctors is to be compared in a government review that could lead to changes in the way that hospital consultants are trained (Jeremy Laurance writes). Dr Kenneth Calman, the chief medical officer, is to write to all doctors in the next few days informing them of the review, which has been forced on the government by the European Commission. The British procedures for designating specialists are also to be the subject of a judicial review. Critics of the existing system believe the review could lead to the introduction of a new grade of specialists in the health service, breaking the consultants' "cartel".

Theatre firm is fined

The Really Useful Stage Production Company was yesterday fined £1,850 over a padlocked firedoor at the Andrew Lloyd Webber show Cats. It was found guilty after Wells Street Magistrates' Court, in central London, was told that a party of theatregoers found their exit barred with padlocked chains when leaving the New London Theatre. The company, represented by Sir David Napley, denied an allegation in a summons brought by Camden council that it had breached its entertainment licence by having a fire exit locked while members of the public were present. After the hearing. Sir David said that the firm "was very definitely considering an appeal".

Ford's unions fear big job losses as work goes abroad By Kevin Eason and Ross Tieman new engines for the Fiesta and Escort range, instead of Bridgend, Mid Glamorgan.

FORD is ready to move parts of its car production out of Britain, costing hundreds of jobs, union leaders said

The company, which is seeking big savings to compete with British-based Japanese manufacturers, is believed to be planning to move produc-tion of car seats for its bestselling Escort and Fiesta models from Britain to eastern Europe. The move would put 800 British jobs in jeopardy. according to unions. Jimmy Airlie, chief negotiator for unions representing Ford workers, said that the proposals for seat manufacture were

merely "the tip of the iceberg". Earlier this week, Ford confirmed that it had chosen Valencia, Spain, as the site for a £500 million plant to build

Collapsed firm saves 18,000 holidays

MORE than 18,000 people who have paid for holidays this month with Mowat, the Hertford-based holiday and property developer which has gone into receivership with debts estimated at £50 million, were assured yesterday that

that there would be big cuts in Britain unless plants became more competitive. What wortheir bookings are safe. Touche Ross, the receivers. said that they would announce ries union leaders is that shortly whether the holidays of a further 40,000 who have have been set targets for booked after October 3 with improving efficiency by as Holimarine or Pennant Boats much as 30 per cent, to match could be saved. They said they were anxious to sell the busiproductivity levels already being achieved in Ford plants ness as a going concern to protect holidaymakers and the on the Continent.

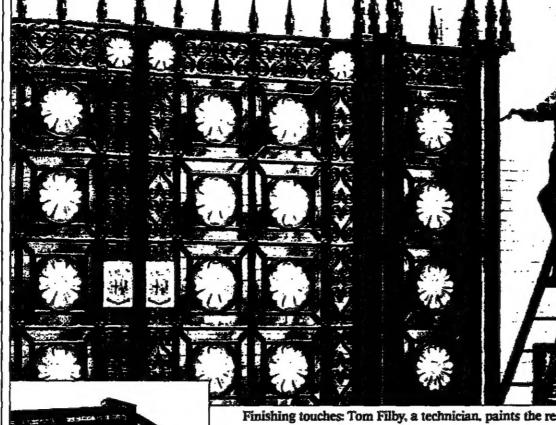
obs of 750 employees. The company ran into difficulties because of substantial losses in its property development. It has schemes in Staffordshire, Cheshire and

around the M25. A spokesman for Touche Ross said that the holiday side of the business, which includes 11 holiday parks and a hire cruise operation on the Norfolk Broads, had apparently

been operating at a profit. Although the failure of components from specialist Mowat does not appear to be associated with its leisure divisuppliers outside its own operations. A spokesman said: "About 60 per cent of an average car is sourced from sion, the collapse led to calls from the Labour party for the immediate licencing of the outside of the manufacturer. holiday industry by the trade department. Nigel Griffiths. We are currently carrying out studies on seat production which could be sourced from shadow consumer affairs minister, said that bonding outside the company, but no decisions have been made insurance protection against collapse - should be brought in immediately and not next

Noel Josephides, chairman of the Association of Independent Tour Operators said: When one non-bonded company collapses, people are wary of spending money with another. Once it gets that bad then everyone is pulled down."

The Civil Aviation Authority



Symbol of railway golden age

restored to gilded grandeur

THE gates that for more than a century - dramatic representation of the pride and marked the way north for travellers from London's Euston station are being restored to their original grand condition in the National Railway Museum at York energy of the railway age, began the surge of interest in preserving the capital's historically important buildings. The arch was replaced, but the gates were not. (Ronald Faux writes).

The ornately wrought, cast-iron gates which stood beneath the Doric arch outside the station were removed along with the arch when Euston was modernised and expanded in 1961. They

were consigned to a British Rail yard with other relics of the steam age. Dieter Hopkin, curator of collections at the museum, said that although the gate panels had been set aside for preservation they had fallen into serious disrepair through rust and neglect.

The museum believes that the public outcry which followed the removal of the arch, designed by Philip Hardwick as a

Euston was opened in 1838 as the terminus for the first main line to link

London with Birmingham. Beyond the arch and gates the first trains were hauled by cable up Camden Bank towards Chalk Farm, because they were incapable of making the dimb under their own steam.

The restoration of the first four panels of the gates has cost £10,000. Each of the floral decorations has taken 25lbs of gold leaf and parts of the metalwork have had to be recast. The museum, which recently underwent a £6 million renovation and improvement programme, is allowed first choice of British Rail relics under the 1968 Transport Act.

Appeal court to consider cell killing case

BY STEWART TENDLER CRIME CORRESPONDENT

Past glory: gateway to the north

THE case of a man sentenced to life for the murder of another inmate in a police cell could go to the Court of Appeal after an investigation by the Police Complaints Authority uncovered new

Nissan is likely to make 270,000 cars at Washington, The authority said yesterday Tyne and Wear, next year with that a report on the case of only about 4,000 employees. Malcolm Kennedy had been Ford aims to make about twice sent to the Crown Prosecution that number, but with 40,000 Service and Scotland Yard. A lengthy summary has also Ford wants to obtain more been sent to the office of the Court of Appeal, which is considering an application by Kennedy for leave to appeal. Kennedy was convicted at the Old Balley in September last year for the murder of Patrick Quinn, 56, at Hammersmith police station on December 24, 1990. The jury had been told that both men

were arrested for being drunk

and were put in one cell.

Kennedy, then 44, allegedly attacked Mr Quinn during an argument, punching and kicking him to death. Kennedy, a man of slight build and with no previous record. claimed that he had been

framed by police who were responsible for the death. The authority's report. which could lead to Kennedy's release or to a retrial, may raise questions for Scotland Yard about the quality and management of the original police enquiry.

The investigation, headed by Supt Tom Wright of Thames Valley and supervised by Karamjit Singh of the authority, was completed de-spite several difficulties: more than three quarters of a group of 16 police officers questioned under caution maintained their right to silence, police documents are missing, no record was kept of management decisions during the investigation and part of the prosecution file on the case has been lost.

Kennedy made a formal complaint listing ten accusa-tions against the police, including conspiracy to pervert the course of justice, fabrication of evidence and injuring Mr Quinn. These eventually went to the authority earlier this year. It is the first time that the authority has investigated a defence mounted by a complainant at his trial.

The new evidence includes forensic science reports and assessments, special tests and the uncovering of 116 papers not considered in the original investigation, including crime reports, pocket books and vehicle logs. The enquiry also took 65 fresh statements from 45 people.

The authority carried out

tests using tapes provided by the BBC's sound archives to discover who could have heard the sounds of the attack on Mr Ouinn. It used a computer to

plot the movements of every-one in the police station and 322 different events during seven hours on December 24.

The authority noted yesterday that the constraints on the investigation included the fact that police radio and telephone messages are routinely destroyed after three months, and that a majority of pocket books and other papers covering events at the station were sing. There were also difficulties with Kennedy's lawyers

over tests on documents. The police who refused to answer questions would not go beyond earlier statements made for the original investigation and/or their appearance in court.

Mr Singh said yesterday that the report's conclusions could not be released unless by court order. Scotland Yard said that it was awaiting a

Tate director enters Henry Moore battle

NICHOLAS Serota, director of the Tate Gallery, yesterday Nicholas Serota has joined Henry Moore's spoke out against the Henry daughter in opposing plans to change the Moore Foundation in its dispute with the sculptor's daughter. Mary. He added, however, that that did not mean the artist's legacy should be left as a shrine.

On the seventh day of the public enquiry at Much Hadham village hall, Hertfordshire, into the future of Moore's home and works at Perry Green, Mr Serota said: "Nothing should be done to the area occupied by Moore during his lifetime.

"I am not saying that Perry Green should be left as a shrine. It has a use, it has a purpose, which fits well into the use and needs of the

sculptor's home. Kate Alderson reports foundation." Miss Moore and Mr Serota believe that the foundation's proposals for a

change the character of Henry The foundation's planning application was turned down by East Hertfordshire District Council last July. The foundation has appealed and believes that the existing buildings are inadequate to display the thousands of pieces of Moore's

Many people can already

visitor and study centre would

view Moore's work, Mr Serota said. "The foundation currently lends a lot of Moore's work to galleries and we can see no reason why it should not continue to do so." he said. Stephen Levrant, an archi-

tectural consultant to Miss Moore, told the enquiry: "The alterations proposed at Dame Tree are as damaging and ludicrous as altering one of his sculptures. If the proposal succeeds, we will lose the only Moore-designed gallery in the country. The proposals are in

direct opposition to the directions of Henry Moore, who specifically stated that he wanted the foundation 'to preserve my workshops, studios and the landscape at Perry Green:

Miss Moore's attempt to preserve her father's work received a blow last week when David Mellor, the heritage minister, rejected her application to list the Perry Green buildings and their contents. Yesterday she said: "I was disappointed because I am

worried that if this planning application goes through, it could mean that very little of the original site would be left in 50 years time." The enquiry continues on



Serota: Perry Green

SATURDAY'S

Going

for broke

Crew of seven rescued after Norwegian fisherman spots fire started on deck

Sailor shrugs off ordeal of month adrift

By KERRY GILL

JACK Lammiman, skipper of the yacht that drifted helplessly in the North Atlantic for more than a month, last night shrugged off the ordeal. The Tuesday when a Norwegian fisherman spotted a fire deliberately lit on deck.

被Walley Barrier

stillinion fort.

stiction men

"We were in no danger whatsoever," the Yorkshireman said. Mr Lammiman, 63, and his crew were rescued and taken to the Faeroe Isles after having traced Christo-pher Columbus's voyage to America in a 50-year-old converted fishing boat, an 8,000mile expedition.

After enjoying his first square meal in days, the Whitby sea dog said his first priority was to smoke his pipe and enjoy a stiff tot of rum. His American matches, he said, did not light. "They can put a man on the moon but they can't make matches that work at sea," he said.

The Helga Maria drifted about 1,500 miles after contact with the vessel was lost off Newfoundland on August 7 when the boar's engine failed. In the end, the crew spent three days without food, listening to repeated radio messages but unable to reply.
On Tuesday night flames

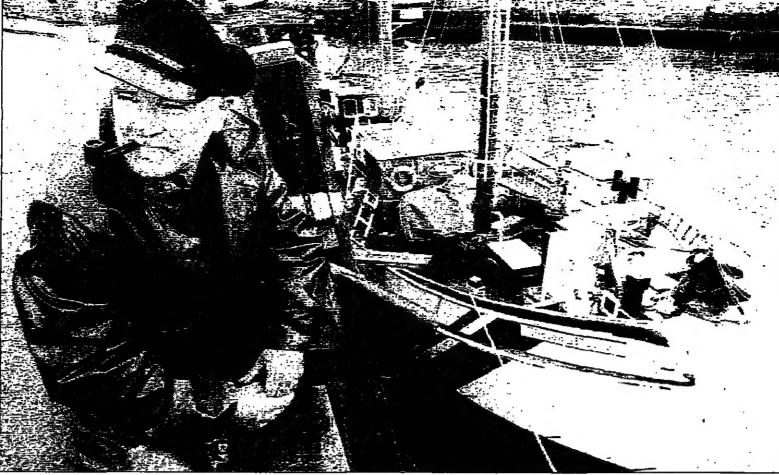
from the deck were seen by the

fishing boat Rasmus Efersoe. The Helga Maria was towed to safety and the crew given a meal of fried fish and coffee.

Speaking last night from the Faeroes, Mr Lammiman said his troubles began when after he tried to start it up in the mid-Atlantic. "When the wind was right we used sail power and turned the engine off to save our fuel. The engine generates electricity for the systems on board but when I came to re-start it the engine misfired and I ran out of

compressed air.
"The Helga Maria has two radios and two computers, there was nothing wrong with them, we just had no power to operate the electricity and drive the machines." Mr Lammiman said that in spite of the lack of power, favourable winds persuaded

him to continue the voyage. He said that although they were then blown off course, at no point did he fear they would perish. "We had ten days of contrary winds out of the northeast and, as any sailor knows, sailing ships will not go against the wind." With supplies running out, Mr Lammiman restricted crew to one meal a day. "The crew performed ex-



Seafaring man: Jack Lammiman, pipe firmly in his mouth, with his boat the Helga Maria before setting out to retrace Columbus's voyage

tremely well in difficult conditions." Mr Lammiman said he noticed a light on an island and realised they had reached the Faeroes, so they lit the fire. He hopes to be back in Whitby on September 20.

The Clyde coastguard said Mr Lammiman had experienced trouble with his engine several times in the past. The

Columbus voyage, however, was supposed to have been made primarily under sail. Shipping and aircraft had been asked to look out for the Helga Maria. Coastguards and radio stations broadcast

appeals every four hours. Captain Karsten Hogh, the coastguard com-said: "With no

major factor in his survival."

Terry Higgins, 49, who

found Matthew, said he had

been walking his dog and

heard faint cries before he saw

the boy half naked and stuck up to his waist. "I tried to pull

him out, but his leg was

trapped in tree roots and rocks

under the mud, which must have been at least 4ft deep. He

was covered in dirt and was

The boy had covered him-

power they have been unable to cook. They survived on cold emergency rations for 14 days before supplies ran out. For the last three days they have had nothing but water

The crew included Guy Reed, an environmentalist, Rosie Tetlow, a nurse. Huw Roberts, a former navy diver, and Isobel Fletcher and Linda Jackson, all from Yorkshire. and David Gray, a former Edinburgh policeman. They all appeared to be in reasonable condition.

Mr Lammiman was criticised last year when he sailed with the local vicar and two elderly ladies to Jan Meyen Island in the Arctic Circle to

ing the journey 200 years earlier by the Whitby whaling skipper William Scoresby. He had set sail without

clearance and the transport department prosecuted him for putting to sea in an unfit boat and he was fined £1,000. The Helga Maria, however.

Yaroo! Beasts!

The secret of racing's

appeal, says one

owner's daughter, is

that it cuts across

Gardner finds, is not

its only secret . . .



Hard beds, putrid porridge, faggings: Malcolm Bradbury had none of these. So why does he still think schoooldays are the worst days?

> Latin beat



Fancy a tango on the tarmac? Matthew Parris takes a weekend break in **Buenos Aires**

SATURDAYS TIMES: TREAT YOURSELF

Mud coating saved boy trapped in bog

By BILL FROST

HOSPITAL staff caring for Matthew Davies, 11, who was trapped in a peat bog for 72 hours after his best friend abandoned him, said he was within hours of death from hypothermia when rescuers pulled him out on Tuesday. They believe he was saved

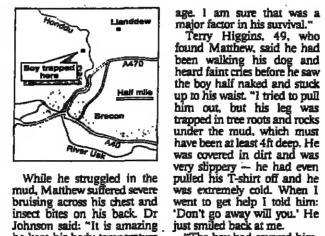
by a layer of mud he spread over his body to retain heat. Police were deliberately mis-led by the friend, who had attempted to dig him from the bog at Llanddew, close to his ..

home at Llanfihangel Tal-y-llyn near Brecon, Powys. Officers interviewed the boy on Sunday night, when Matthew

said: "He sent us completely in the wrong direction. The boy has now apologised and said he did it because he was frightened."

When Matthew was admitted to hospital his body temperature was between two and three degrees below normal. David Johnson, who treated him, said: "He was extremely hypothermic. The paramedics who pulled him free wrapped him in silver foil so he could

regenerate his body heat. "We rehydrated him with lots of hot tea and milk. But we were very worried about his feet. There was no sign of circulation and they were grey and very cold. His hands and day. Det Inspector Mike now his body temperature is Benbow, who led the hunt, back to normal."



While he struggled in the mud, Matthew suffered severe bruising across his chest and insect bites on his back. Dr Johnson said: "It is amazing he kept his body temperature as high as he did. His own had already been trapped for a feet were badly swollen. But strength kept him going. He is a very strong boy and, at 5ft

self with mud because somehow he knew it was good insulation. As it turned out it 9ins, remarkably tall for his was probably the best thing he ever did - it saved his life. A rescuer, Leighton Davies of Powys fire service, said

conditions were so treacherous that three fireman became trapped as they attempted to free Matthew. David Vowes, an ambu-lanceman, said: "Matthew

would never have survived another night. It was excep-tionally difficult to dig him out. He is very lucky to be Linda Davles, his mother,

had not been concerned at first because she thought Matthew was at a friend's house. "He thought he was going to die. It was only his height and the fact that he loves his food that got him through," she said. She declined to name Matthew's friend or say how she felt about his action.

Staff at Brecon Memorial Hospital are now closely monitoring Matthew's mental state. "He may start to have nightmares. However, that is only to be expected after what he has been through," a

Newall in hospital with cut wrists

By Dominic Searle and Michael Horsnell

RODERICK Newall, the former army officer arrested at sea after the murder of his rich parents, was in hospital in Gibraltar last night following an apparent suicide attempt. Mr Newall, aged 27, who last week denied, through counsel, allegations in court that he had admitted killing

Elizabeth and Nicholas Newall in Jersey in 1987, was taken into intensive care from Moorish Castle Prison with cuts to his wrists and groin. Prison authorities declined to give detailed comment, but the injuries are believed to have been caused by an implement that Mr Newall had requested. The incident follows complaints by him last week of inhuman treatment. Official sources confirmed that Mr Newall's condition was stable although he had apparently lost a fair amount of blood. He had been due in

court today.

Mr Newall admitted the murders to his father's twin brother, Steven, and his wife, Gaye, at the Dunkeld House Hotel, Perthshire, on July 14.

John Blackburn Gittings, Gibraltar's attorney-general, last that rejected a bail application by Mr Newall, who faces proceedings for his extradition to Jersey. "During a conversation with Steven Newall and aunt Gaye, he made statements amounting to an admission that he had killed his mother and father," Mr Blackburn Gittings said.

Mr Newall's counsel, Chris Finch, rejected the allegation. Mr Newall was arrested last month sailing off Casablanca.



Racing chief remanded on drug charge

THE head of a motor racing team was remanded in custody yesterday, accused of smuggling 40 kilograms of cocaine, worth to million, into Britain in a racing car transporter.

Victor Lee, 38, of Halstead, Kent, made no application for bail at Sittingbourne Magistrates' Court. With him in the dock were Robert Mason, 44. and his wife, Linda, 43, of Danaway, Kent, and David Almond, 46, of Chislehurst, southeast London. All four were remanded in custody until Tuesday.

Mr Lee and Mr Mason are accused of smuggling the 40kg of cocaine on September 3. The Masons are accused of smuggling 11kg of cocaine on April 29. Mr Mason and Mr Almond are alleged to have smuggled 243kg of cannabis. worth £250,000, on February

Martin Jarvis, 27, of Rainham, Kent, was remanded on Sanirday. The court was told that he was the driver of | number of people who will be

Mellor defends a free press

By MELINDA WITTSTOCK, MEDIA CORRESPONDENT

DAVID Mellor, the national heritage secretary, has rejected a suggestion that he should relinquish responsibility for deciding whether statutory regulation should be introduced to govern press conduct. He promised that further

recent stories in tabloid newspapers about his relationship with the actress Antonia de Sancha would not influence his consideration of a privacy law for the press.

"I am not one of these people who will change my views merely because I have been getting a bit of stick myself. My views would not be affected by that," he said during an interview on Classic FM with the presenter Susannah Simons.

Sir David Calcutt. QC, appointed by Mr Mellor last July to conduct a second review of newspaper self-regulation, is to report his findings in January.

Mr Mellor said: "The prime minister determines these things. We will take the decision collectively. I am one of a engaged in this process. There

will be a lot of people who will have had food for thought as a

result of this summer." A free press and a free society were of fundamental importance, he said. "I have travelled to countries where the press was controlled by the government and I have never thought these were the sort of countries I would want to stay

"Equally, there are complicated issues about people's rights, particularly with wor-



Mellor: affair coverage

ries about the way the media behave." Asked if he believed any

price was worth paying to preserve press freedom, Mr Mellor said: "I think the issue is not whether to have a free press, everyone agrees with

"The question is within what framework a free press should be set and I think we shouldn't rush to judgment on that. But people will have to reach a decision and the time is fast approaching."

Before his interview, Mr Mellor said that Classic FM, which launched on Monday as Britain's first national commercial radio station, was an "exciting and innovative venture and greatly increases consumer listening choice". Classic FM expects to attract 2.8 million listeners.

Mr Mellor, the first government minister to visit Classic's studios in Camden Town, north London, was responsible during the passage of the 1990 Broadcasting Act for ensuring that the new FM frequency did not go to a rock



Take a leaf out of our book.

Book yourself Air Canada

now for their sky-high standards

of hospitality and service at orices as low as £299.

Fly until Dec 12 and between Inn 10-Mer 31 1993 and our

fares could cost you as little as

£299 return. For full details visit

your travel agency or pop into

the Air Canada office at 7/8

Conduit St., London W1 or call

081-759 2636 from London

(0800 181313 from elsewhere

Midweek prices uztil 12/12/92

and between 10/01/93-31/03/93.

Prices for the period 13/12/92

-09/01/93 are £100 on top of

those listed below.

Ì	Toronto	2200	£299	£299
	Montreal	£299	-	-
ı	Halifax	£299	£299	-
	Ott2W2	£299	-	-
i	Winnipeg	£379	-	-
	Edmonton	5379	-	£379
	Calgary	£370	£379	5370
į	Vancouver	\$379	£379	£379
ļ	Victoria	\$429	-	-
i	St Johns	£299	-	-
- 1				

FROM/TO LON GLAS MAN

Add £20 if flying at the weekend.



Conditions • 21 days advance purchase • Min. stay • 7 days • Max. stay • 1 calendar month • Last departure date March 31, 1993 • 100% non-refundable. Changes not permitted . Ticketing: within 2 days but no later than 21 days before departure. Children pay 70% adult fare . The fare varies according to seasonatiny and day of week

The first person I saw was from the local Jobcentre. It turned out she was their Marketing Manager.

She was also well informed.

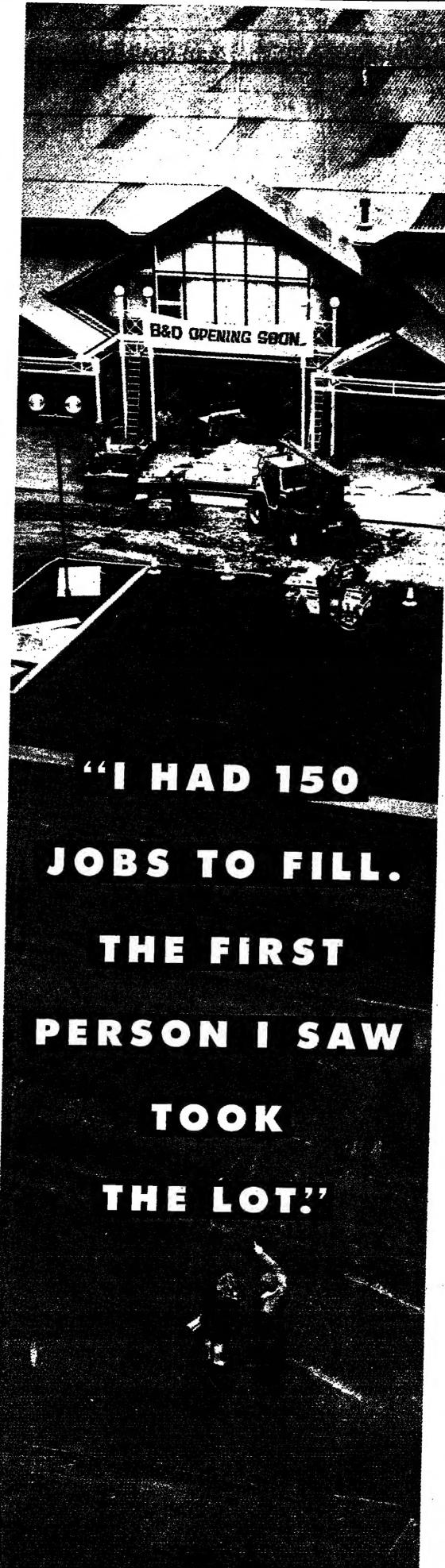
Through one of her contacts she'd found out that we were building a new superstore.

And we'd barely got the scaffolding up before she was there to see if she could help us with staffing the store.

Talk about getting your act together.

She told us how her team at the Jobcentre could get in touch with our personnel department to find out exactly what staff we'd need.

And how they'd be able to filter the applicants to match.



She also said we'd be able to use her Jobcentre for inter. viewing. Good job, really. We didn't have a finished store, let alone an interview room.

And if we were interested, she could arrange some open days for us.

She could even organise the advertisements for them in the local press. It was pretty impressive, really.

We'd only just decided how many staff our new store was going to need. And she'd worked out how to go about filling every single vacancy. We had to give her the job. All 150 of them.

For more information please contact your local Jobcentre.

JOB CENTRE

Duke acci

Throug 401

Campaicin al

an road des

Campaign aims to cut road deaths

By Julia Liewellyn Smith

GRAPHIC television advertisements showing the effects of cars hitting children at different speeds were broadcast for the first time last night as part of a £2.3 million campaign to reduce child deaths on the road.

ra said we'd beat

Lobcentre for in

Goed tob, really

ve a finished a

on interview to

we were inter-

∄ errange some.

海水芹 医脓性性纤维性 经

and produce Howell

many and the extra

The government initiative uses the slogan: "Kill your speed. Not a child." Two advertisements, at the beginning and end of a commercial break, show a child hit at 20mph who breaks a leg, one hit at 30mph who suffers brain damage and parents by the grave of their daughter, hit

at 40mph. At the launch of the six-week campaign, timed for the new school year, John MacGregor, the transport secretary, said: This is very specific and fairly brutal because we want to get

the message across."

Road deaths in general are at 1948 levels, with 4,568 deaths in 1991, although traffic has increased ninefold. Britain has one of the worst records in Europe for child casualties. Last year, 380 children were killed and 7,700 seriously injured in road accidents, an average of

Research shows that 19 out of 20 children hit at 20mph survive, but 17 out of 20 hit at 40mph are killed. Mr MacGregor said: "The evidence is clear - excessive speed is a contributory factor in up to one third of all road accidents. Too many children are killed or seriously injured because someone is in a hurry."

The campaign will involve the distribution of leaflets and posters and regional press coverage. The government is hoping that the campaign will change drivers' animides. Mr MacGregor said: "Road accidents account for over half of all accidental deaths to children. We must do everything we can to reduce this senseless loss of young lives."

Other ways to reduce road casualties include the introduction of 20mph zones in residential areas and variable speed limits outside schools on main roads. Seventeen per cent of child pedestrian casualties are on the way to or from school and more than 80 per cent occur in built-up areas.

Edmund King, campaigns manager for the RAC, said: "We support this initiative but we would also like to see more well-planned traffic calming schemes." Andrew Howard, the AA's head of road safety, urged drivers not to take short cuts through housing estates. "When you must drive through residential areas, slow down. You have the power to save the life of a child."



Warning signs: pupils from the Sir John Cass school in the City of London launch the campaign yesterday at the transport department

Duke accuses green lobby of strangling country life

By Michael Hornsby, agriculture correspondent

RURAL life is being destroyed by poverty, declining services, a lack of cheap housing and an over-emphasis on protecting the countryside against development at the expense of those struggling to make a living there, the Duke of Westminster, Britain's richest man, said yesterday.

One in four rural families was living on or below the official poverty line, he added. The duke joined 40 leading businessmen, industrialists and churchmen in signing an open letter to John Major that urged the government to treat the malaise in rural areas with the same seriousness as the decay of inner cities. "Everybody knows about inner cities, but people suffering much the same difficulties in rural areas get precious little attention," the duke said.

There is poverty, deprivation, distress, unemployment and a desperate lack of affordable housing. People in the countryside may not be rioting, but they are doing more serious things like killing

The duke was speaking at the release of a report of an enquiry into the problems of rural areas, which he convened and chaired at the suggestion of the Prince of Wales. The report, described by the duke as "putting the

business point of view", criticises the government for being over-influenced by environmentalists. "Many green pres-sure groups are uninformed -or even unwilling to be informed - about the kinds of industry which might be established in rural areas, especially about new technology which is developing clean processes," the report says.

For many people in rural areas life is extremely grim, it says, yet their scope for action and self-help is being "imped-ed by measures designed to please the sensibilities of people who are not themselves affected by the problems of deprivation". There were ex-

well as thousands of rural acres in Cheshire, Northern Ireland and Scotland, insisted that there was nothing incongruous in one of the country's wealthiest landowners pleading the cause of the rural poor. "I do know an awful lot of plight. I am a human being as well as the rest of you and I can understand their suffering."

Housing is the "key to regeneration", the report says. The government should increase greatly the allocation of public money for the building of houses that could be rented cheaply. The government's main agency for creating jobs in the countryside, the Rural Development Commission, has an annual budget of no more than £39 million, compared with the £3,000 million a year spent on the Action for

tremists in the environmental

movement, the duke suggest-ed, who wanted a "fossilised and museumised" countryside

for the benefit of wealthy

urbanites with second homes

or retired people who did not need the jobs, schools, shops,

public transport and other

services that were the lifeblood

of Mayfair and Belgravia as

The duke, who owns much

of less well-off local people.

Cities programme. The report says that present planning guidance could be too easily "exploited by those determined to prevent developments in their own backyards". Many councils are still too restrictive when conside-ring applications to build houses or to convert redundant farm buildings for use by small businesses.

The government is also urged to introduce tax concessions for the management and planting of woodland on land no longer needed for food

production. Tony Burton, a planning specialist with the Council for the Protection of Rural Eng-land, said: "I find it extraordinary to suggest that the government is so influenced by our views that we are strangling necessary develop-ment in the countryside. But we do say that the countryside is such a fragile resource that any development must be carefully monitored."

Leading article, page 15

BY RUTH GLEDHILL

RELIGION CORRESPONDENT

CLERGY in the Church of

England attempted yesterday

to revive the dying art of

homiletics - keeping your congregation enthralled from

the pulpit. The three-day festi-

val of preaching in York is

aimed at lay and ordained

preachers who want to make

their 15 minutes seem like two

and thus keep the less attentive

awake. Over 250 people have

atribes of helifire and damna-

tion, nowadays have often dwindled into little more than

cliched weekly platitudes. The Archbishop of York, Dr John

Habgood, said: "In our soci-

Sermons, once colourful di-

signed up.

Five-year search for job ended in suicide

A YOUNG man with eight A-grade O levels who was unable to find a job for five years flung himself from a multi-storey car park in despair, an inquest was told

Duncan Woodward, 21, who took his examinations in 1987, became increasingly frustrated as he searched for work in his home city of Lincoln, where more than 7,000 people are out of

His mother, Christine Woodward, told the inquest in Lincoln: "When he left school he went to live with about nine months, think-ing he could get a job more easily over there but he could not. When he came back be couldn't get a job and developed problems. Things just got on top of him. On the afternoon before he died he came to the shop where I worked, which was really unusual. I knew something was wrong because he put his arms around me and said 'Look

"He got nine O levels at school, eight A and one B. It really got him down all the time that he could not get a Mustafa Mohanna, a psy-

after yourself Mum'.

chiatrist, told the inquest that Duncan had not suffered from clinical depression. He said: "There was unhappiness in that Duncan felt be wasn't living up to the expectations that people had of him. The result of my investigations was that he had no mental illness. He had problems rather than an illness. I think his not having a job made him deeply unhappy."

Mr Woodward, who went to Robert Patterson Comprehensive at North Hykeham, died when he threw himself from the Broadgate car park last month.

Dr Humphrey Butcher, the coroner, recorded a suicide verdict. He said: "It is difficult for young men to live up to expectations nowadays with the economic situation as it is."

Pilots serve the gin and await a tonic from job market

Any work in aviation is better than none, Harvey Elliott reports in a Times series on redundancy in the professions

WHEN you have spent £40,000 on training to qualify for the only job you ever wanted to do, it is hard to have to work as a superior waiter and earn a fraction of the salary you had expected. Yet for dozens of would-be

airline pilots now flying as cabin crew while they wait for the recession to end and the demand for their skills to return, any job in aviation is better than none. As they serve gin and tonic to the dwindling prepared to fly abroad in the search for business, they know that they are at least in touch with the world of commercial aviation and ready to take advantage of any growth in air

travel which might create work for pilots.
Until that happens, and some predict it could come within the next year, the government is funding one of the most exclusive, but busiest, Johcentres in Britain to try to find them flying work, howev-

er temporary. Peter Ford, a retired British Airways and Virgin captain, works from an office attached to the Gatwick Jobcentre and tries to find jobs for more than 450 qualified but unemployed pilots on his Professional

Pilots Register.

The register began life two years ago among pilots who lost their jobs when Air Europe collapsed and it was so successful and productive that last year it was officially backed by the employment department which now pro-vides office space and pays Captain Ford and a small team to seek out the few jobs

which are available. For the thousands of young men and women who hope for a career in aviation, immediare prospects are bleak. Few companies are prepared to train new recruits because the pool of already qualified pilots is large enough to fill vacan-

cies for several years. British Airways has not taken on recruits for four years and is trying to find jobs for more than 300 aircrew who have already completed their

the festival at the University

College of Ripon and York St

Clerics hail the wonder of soundbites

training at Prestwick air training school, as well as flight engineers who were promised work as pilots when their jobs virtually disappeared with the introduction of aircraft needing only two crew members. A further 100 trainees are finish-

ing their course at Prestwick. One pilot hoping for a flying job within the next year is Dave Fielding, 25, who fin-ished a course that was paid for by British Airways more than a year ago. Since then he has worked as a bricklayer, a waiter and an odd job man in South Africa.

"Waiting at table is not unlike being a pilot, but without the flying," he said. "You have to keep your head when all about may be losing theirs and be able to cope under stress. I am now getting on for halfway to retirement age already and have still not flown commercially, but BA do keep in touch and I get the occasional chance to fly on a simulator to keep my hand in. I am much luckier than many others who have had to pay for themselves and still can't get a

job in aviation." At the Jobcentre, Captain Ford is approached by about 15 new job seekers every day. "About a third of them have been made redundant, some have now found short term contracts, maybe with foreign airlines, and are looking for a permanent post and the rest are newly qualified," he said.

They decided to make flying their career more than three years ago when there was a huge demand for pilots and some even mortgaged their homes to pay for their training. Now they have joined the job market at the worst possible time. There are signs of hope, however, and although a lot more short term contracts will expire in the autumn the airlines are soon going to want to recruit again."

Because so little new training is taking place, some airlines believe that within three or four years they will be confronted by a shortage of

Holloway. Bishop of Edin-

teenage driver's first trip

NEWS IN BRIEF

Four die on

Four teenage friends were killed when the car one of them had been given earlier in the day crashed into a bus. Leslie Peers, 17. of Grangetown, Cleveland, had taken his friends for a drive in the A-registered Ford Escort on Tuesday night. It careered across the central reservation of a dual carriageway near Redcar and hit the bus.

The three passengers were named as Steven Connorton, 17. Craig McGee, 17. and Michael Lee, 18, who all lived near Middlesbrough.

Mr Peers had passed his driving test four weeks ago and had pleaded with his mother, Jeanette, to buy the car. She taxed and insured it for him on Tuesday morning. She said yesterday: "It's a complete waste of four lives."

Man bailed on pavilion charge

A man was remanded on bail by Brighton magistrates yesterday, charged with causing £150,000 of damage to art ob-jects in the Royal Pavilion. Paul Manjara. 27. unem-

ployed, of Hove, is alleged to have smashed oriental vases, antique furniture, a clock and ornaments after breaking into the pavilion on Monday night. He was remanded on £1,000 bail until November 4. on condition that he lives in Coventry, his home town.

Blind boy's loss

Nicholas Killen, 6, whose remaining eye was removed earlier this year to prevent the spread of cancer, lost hun-dreds of toys and gifts in a fire that destroyed the top storey of his home in Saltaire, West Yorkshire. No one was hurt in the fire, believed to have been caused by his brother Liam, 3, playing with matches.

Nuclear halt

Reprocessing work at the British Nuclear Fuels plant in Sellafield. Cumbria, has been halted because of a fault in an evaporator. The plant is likely to remain closed for several

Early start



The ITN newsreader Fiona Armstrong, above, is to join GMTV, the breakfast television station that will take over from TV-am on January Other presenters will include Jeremy Beadle and Michael Wilson, formerly of BSkyB.

Labour post

Jack McConnell, 32, leader of Stirling council's Labour group, has been appointed secretary of the Labour party in Scotland. He succeeds Murray Elder, who has become chief of staff for John Smith, the Labour leader.

Drivers caught

Police have caught more than 300 motorists in three days for speeding on a stretch of road between Salisbury and Warminster, Wiltshire. There have been several deaths on the road in recent years.

Pool drained

Vandals who broke into Aireville public swimming baths in Skipton, North York-shire, emptied the pool by opening the release valves. They caused damage costing thousands of pounds.

Art flown in

Two three-ton sculptures by Peter Randall-Page were lifted into place by helicopter at the National Trust's Castle Drogo estate, near Chagford, Devon.

Triple twins

The new intake of four-yearolds at Stoke Poges First School, Buckinghamshire, included three sets of identical

Fisher hooked John Fair, a river warden, of

Rodden, Dorset, was fined 10 £50 by Weymouth magistrates for fishing without a licence.

Intensive farming 'threatens to wipe out 40 bird species'

BY OUR AGRICULTURE CORRESPONDENT

ABOUT 40 birds dependent on farmland are at risk because their habitats are being destroyed by intensive agriculture, the Royal Society for the Protection of Birds said yesterday. Even common species such as swallows and skylarks are in decline. The society called on the

government to set a target of turning 2.5 million acres of surplus farmland into nature reserves by 2000. It says that 30 per cent of England should be brought within those areas designated as "environmentally sensitive", which account for no more than about 3 per cent at present.

Farmers in these areas qualify for subsidies if they conserve wildlife habitats and maintain other traditional features such as hedges, ponds and stone walls. John Gummer, agriculture minister, has increased the number of such areas but opposes their largescale extension as too costly.

Launching a "campaign for the countryside", Barbara Young, the society's chief executive, said: "The countryside stands poised between recovery and ruin. Unless we act now, the silent spring forecast 30 years ago will become a reality. Imagine a world without the song of the skylark."

The society said that lap-wings and corn buntings had

declined by 50 to 60 per cent since the early 1960s, corn-crakes by 33 per cent since 1979, redshanks by 50 per cent since 1968, and barn owls by 50 per cent since the 1930s. Urgent government action was needed to ensure that reforms for reviving the countryside was ready by the middle of next year, the deadline for plans to be submitted to Brussels if Britain was to benefit fully from EC conservation grants.

Priority must be given, the society says, to restoring lost or damaged bird habitats such as meadows, heaths and moorland. Heather moors have declined because of conversion to grassland, over-grazing and afforestation. Hay meadows have been reduced by the backed shrike, red grouse, switch to silage-making, wet-lands have been drained for whimbrel, white-fronted 2DL: 25 inc postage)



At risk: from top, the lapwing has declined by 60 per cent since the 1960s; the cornerake by 33 per cent since 1979; the redshank by 50 per cent since 1968

sowing has affected birds which nest on bare fields. Among other species listed by the society as being dependent on farmland are: barnacle goose, bean goose, Bewick's swan, black grouse, black-tailed godwit, chough, Dartford warbler, golden eagle, golden plover, goshawk, greenshank, grey partridge, hen harrier, marsh harrier.

merlin, nightjar, peregrine.

pink-footed goose, pintail, po-

chard, quail, red kite, red-

crops, and the shift to autumn

goose, and white-tailed eagle. The society said that 104,000 miles of hedges in England had been destroyed, mainly by agriculture, since 1984. Northern Ireland had lost more than 40 per cent of its hay meadows since 1987.

David Naish, National Farmers' Union president, said: "It should be remembered that farmers were encouraged by government to maximise their land to produce food for the nation". Our Countryside. Our Future. (RSPB, The Lodge, Sandy, Bedfordshire, SG19

ety, sermons on the whole are denigrated, even by the clergy. If you defend the sermon, you need to understand what is special about it. Preaching

sermons is an art form." Evensong is thought to have grown more popular at some churches often because there is no sermon. The Church of England and other denominations, however, are trying to rescue the practice from public disdain. The festival, organised by the College of Preachers, includes workshops on preaching biblical sermons, evangelistic sermons and sermons on political and ethical issues. About eight

their vicars to show they have

sermons will be delivered, none over ten minutes. Dr Habgood, who opened

been listening. "I think clergy suffer from not getting the kind of response from sermons which encourages them to do better." The archbishop said the sermon should not be used primarily for teaching or exhortation, although it often was. Neither should it be seen as entertainment, or a substitute for other means of communication. Instead, the sermon should be a spiritual

tool. "It grows out of the context of worship. The aim of preaching is to arouse. strengthen and deepen faith." The Right Rev Richard

burgh, speaking yesterday, said: Preachers have a voca-John. believes that congregation, like a poet's vocation." He cited the evangelist Billy tions should offer feedback to Graham as one of today's great preachers. Preb Cleverley Ford, a founder of the College of Preachers and author of more than 30 books on preaching.

> important and there must be a climax. He said: "I wish I could say preaching is flourishing, but I cannot. It is rather feeble." Sermons had become dull and boring. "Great preachers are

said the first two minutes of

any sermon were the most

born, not made, but it does not need to be as dull as it is," he

Union boss calls for Lamont to be sacked

By Ross Tieman, industrial correspondent

A SENIOR union leader called for the sacking of Norman Lamont, the Chancellor, and a return to Keynsian economic policies designed to secure full employment.

Roger Lyons, general secre-tary of the technical union MSF, told the Trades Union Congress in Blackpool: "The biggest contribution John Major could make to lifting the burden on business today would be to sack Norman Lamont Not only would the unemployed cheer, but there would be a huge sigh of relief in boardrooms, high streets, factories and offices across the

Mr Lyons told the delegates that, despite false promises of recovery, the Chancellor's policies had continued to deepen the recession, increase unemployment, harm manufacturing, run down research and development and starve public

Mr Lyons urged unions to private

lead a crusade for full employment, and to build a "new national consensus" embracing employers, local authorichurches and "progressive elements" of all political parties.

Contrasting the success of the Scottish TUC in maintaining and developing a broad coalition of interest groups working to tackle unemployment. Mr Lyons called for an explicit return to Keynsian economic policies.

If Japan, a "paragon of the market economy", could adopt a £43 billion public investment package, "why can't we reclaim Keynes to boost employment and recovery in Britain? he asked. Mr Lyons said Britain should adopt a comparable programme of infrastructure investment, should encourage

Tax privacy 'at risk'

By Nicholas Wood, political correspondent

THE confidentiality of tax returns by individuals and firms is threatened by the government's plans to bring in private contractors to run many of Whitehall's support services, union leaders claimed yesterday.

Unveiling a survey of the extent to which white collar services such as computing, safety checks and the collection of official statistics will be contracted out to private firms, a group of civil service unions accused ministers of concealing the scale of their "ideological experiment at the

taxpayer's expense". Their initial trawl suggested that more than 400 services in 30 departments and agencies would be dangled before firms interested in profiting from a transfer of state assets to the private sector. The "markettesting" exercise, a precursor to full contracting out, put at

risk 50,000 civil service jobs. The Council of Civil Service

AT to Ke girth

11

WHITEHALL Unions, an umbrella body representing 500,000 non-industrial Whitehall staff, said the government's move raised

and safety.

Clive Brooke, general secre-tary of the Inland Revenue Staff Federation, said the government's "competing for quality programme" posed immense risks to the confidentiality of tax returns. It would mean a handful of big computer companies assuming responsibility for processing and storing highly sensitive per-sonal data. "What price confidentiality when computer work on your tax files is up for grabs? Or what price confidentiality when letters between you and your tax inspector are typed by an agency temp," Mr Brooke told

serious concerns about confi-

dentiality, conflicts of interest

EMPLOYMENT

through tax incentives, and support diversification of the defence industry. Mr Lyons attacked the gov-

ernment for its "malign neglect" of manufacturing, and a "hands-off policy that has allowed other countries to get their hands on what's left of

our industry". His appeal won the support of congress for a national campaign designed to restore the consensus that full employ-ment should be the principal goal of economic policy. Congress rejected the prime minis-ter's objective of zero inflation. but recognised the need to keep inflation at a low level. therefore, implicitly, the need for restraint on pay.

The composite motion passed by congress acknowledged that "a degree of inflation is inherent in a full employment economy", and was a necessary indication that production needed to grow to meet demand. However, it added, "congress con-siders inflation must be kept under control, and that the trade union movement has a responsibility in its own selfinterest to contribute to this process."

The motion also acknowledged that in a growing economy, "there must always be an element of labour mobility which requires 2 to 3 per cent of the workforce to be seeking employment at any one time."

However, the TUC is calling on the government to take four initiatives which, delegates believe, would help reduce joblessness.

The first priority is the phased release of local authority capital receipts to finance a house-building programme.
The TUC says the government should also bring forward work on public infrastructure projects, and encourage local authorities to make block purchases of vacant houses.

In addition, delegates called for a temporary work programme, paying the "rate for the job" and including structured training, leading to qualifications. These will form the centrepiece of a TUC campaign.



Jobs scrum: PC Wade Dooley, the 6ft 8in England rugby player, keeps marchers in line during a Blackpool protest at unemployment

TUC urges law to end fraud

By Patricia Tehan

TRADE unions have de-S. PERSONS VIEW

the government.

pensions law under Professor

Roy Goode. Delegates voted

manded new pension fund legislation to eliminate what they call widespread fraud, and the continued theft of pension fund money by employers. Their calls have been sparked by the scandal involving Robert Maxwell and the Mirror Group pension fund.

Five of the biggest trade unions yesterday joined forces to launch a campaign for majority representation for pensioners on the boards of trustees in Britain's 90,000 occupational pension schemes.

The Charter for Pension Fund Democracy, backed by the GMB general union, the Manufacturing, Science and Finance union, the Transport and General Workers' Union,

unanimously in favour of a motion for a government scheme to compensate Maxthe Graphical Paper and Media Union and the National well pensioners and to press for the passing of new Communications Union is organising a rally in London on December 1. It hopes to build a network of activists to The TUC wants the legisla-

tion to recognise that pension fund contributions are a form of deferred pay and that therefore the fund belongs to put pressure on employers and At a meeting to launch the campaign John Edmonds, the GMB general secretary, said: scheme members. It wants a state compensation scheme; strict regulations on stock lending and self-investment in We need comprehensive new legislation, the cornerstone of parent companies; the segrewhich must be to remove the gation and independent audit total control which employers of funds from company assets: for any takeover of a company have over their pension fund to prohibit the removal of The TUC hopes to influence pension fund assets; and for the independent enquiry into pensioners to receive fuller

ment of funds.

information on the manage-

pleads for wages councils

President

By PATRICIA TEHAN

THE TUC is hoping to take advantage of reported divisions between government ministers to persuade them not to abolish wages councils. Rodney Bickerstaffe, the TUC president, urged the new employment secretary. Gilian Shephard, "not to turn her back on Britain's low-paid workers, in particular low-

oaid women". The TUC's call came yester day as it published the findings of research which shows that nine out of ten people support continued protection for low-paid workers. Philip Pearson, of the TUC's low pay

AND SECTION AND ADDRESS OF THE PARTY OF THE

unit, said 106,000 firms were found to be illegally under-paying staff between 1979 and 1991, but only 82 were

Almost 6,000 firms were caught underpaying last year and only 15 were prosecuted. In 1991, the TUC estimates. £1.5 billion was due in wage

arrears. Mr Bickerstaffe added: "If the government's rumoured plans to abolish wages councils are true, then she will be saying, in effect, that she wants to cut the wages of almost two million low-paid women.

Wages councils are independent statutory bodies which set minimum rates of pay for workers, mostly in the services sector. The TUC be-lieves that if the 26 wages councils are scrapped, wages for all the 2.5 million workers. mostly women, covered by them will fall. Mrs Shephard is Britain's first minister with responsibility for women's is-sues. In July her predecessor. Michael Howard, said wages should not be set centrally or

by government bodies.
The TUC hopes Mrs Shephard's support for women's training and career advancement will be extended to include support for wages councils and higher minimum pay levels.

Return of **EETPU** backed

After four days of behindthe scenes negotiations, the TUC is expected to dear the way for the readmission of the electricians' union, the EETPU,

The general council decided unanimously to call on the National Union of Journalists to withdraw a blocking motion. The EETPU was expelled four years ago in a now over poaching members from other unions. Earlier this year the electricians merged with the AEU engineering union, a TUC member.

Willis accepts

The TUC is to take up the invitation for talks on areas of common interest issued by the Confederation of British Industry. In a public message to Howard Davies, the CBI director general. Norman Willis, general secretary of the TUC, said: "You will be hearing from us."

Post threat

Post Office unions said that government plans to privatise Parcelforce and to review the remaining Post Office activities posed a real threat to services.

Today's agenda

This morning's debates will focus on health and safety issues, ranging from EC legislation to the problems of stress and violence faced by workers in the National Health Service.

A confrontation between the AEEU engineering union and delegates from leading public sector unions is expected when congress moves on to debate calls for campaigns in support of lesbian and gay

The most critical debate - on the re-admission of the EETPU - is expected

RANK XEROX



The leading laser printer. Obviously for people with time to waste.



The Xerox 4030 II Laser Printer. At eleven pages per minute, what are you waiting for?

At eleven pages per minute, the Xerox 4030 II Laser Printer sprints ahead of the current market leader. 38% faster, to be precise. Given a marathon print job, it romps home with an extra 1,500 top quality prints in an eight hour day. All with solid black and well-defined line drawings.

Five popular printer emulations come as standard, so the Xerox 4030 II jogs along happily with a greater Variety of software.

Add to that the unbeatable three year, no quibble machine replacement guarantee that comes with a five year service agreement and you simply can't lose. Don't take our word for it. Asked if they'd recommend us to a friend, our current Xerox 4030 II customers only had one thing to say; "Yes."

PREEPUST 2, Uxbridg	please send to Rank Xerox (UK) L e, Middlesex, UBS 3BR.
TITLE: (MRAIRSAMISS)	ENITEALS .
SUBHAME	
COMPANY MAME	
ADDRESS	
	POSTCODE
TELEPIKINE HUMBER	
	30

Rank Xerox The Document Company Call us free on 0800 010 766



XEROX & RANK XEROX ARE REGISTERED TRADEMARKS OF RANK XEROX LIMITED. RANK XEROX (UK) LIMITED, BRIDGE HOUSE. OXFORD ROAD, UXBRIDGE USS 1HS. .

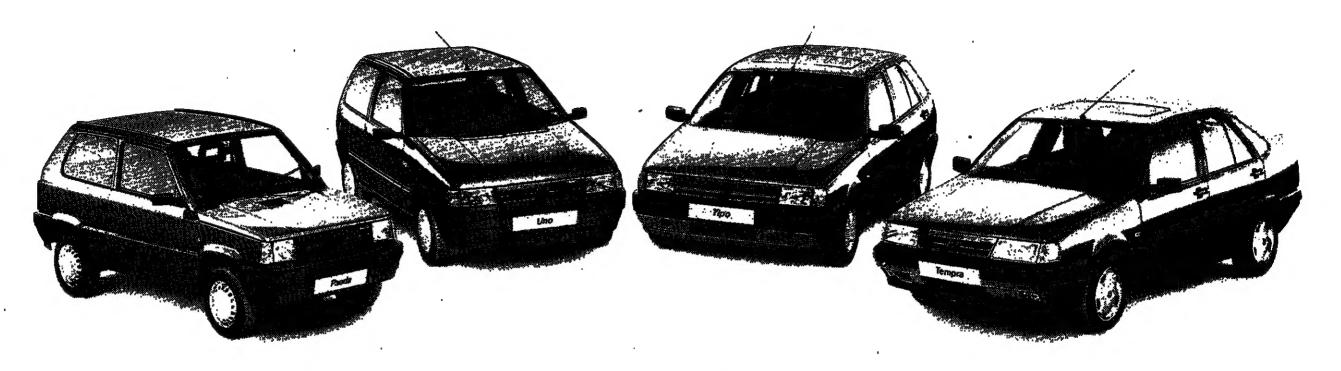
km

· lest

Return of

FANK

CLEANER AIR AND NOT A CLOUD IN THE SKY FOR THREE YEARS.



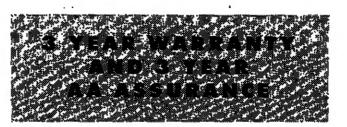


What a breath of fresh air. Buy a Fiat with a catalytic converter, and the cat will come free.

You won't have to pay a penny extra. (Some manufacturers ask you to cough up £500 or so.)

With your greener car will come blue skies.

Three years' worth of blue skies. On top of the standard one year Manu-



facturers' warranty, you'll receive two years' Mastercare extended warranty.

Three years' Fiat AA membership will also brighten your outlook, especially as it includes both Homestart and Relay.

Whichever Fiat you choose, there'll also be a three year paintwork warranty and an eight year anti-perforation warranty.

Call Fiat on 0800 717000. or visit a Fiat dealer.

. He'll show you the economical Uno, spacious Tipo, refined Tempra and versatile Tempra Station Wagon.

finance' as accessory.

The forecast looks good, whichever way you look at it.

DESIGNED FOR LIFE LAND

CARS SHOWN ARE PANDA 10XXCD EN ERCLE, UNDIT HE RESIDENCE AND THE SET AND TEMPRA 1 SEESY (WITH OPTIONAL ALLO), WHEELS) £12,811.67, PRICES INCLUDE VAT AND CAR TAX AND YOU THE ROAD! CHARGES OF £405 92 INCLUDENCE. LICENCE HOFFER APPLIES TO NEW 1 AT OFFERED AND RECORDER DESCRIBED AN

Quayle muzzles the voice of extremism

FROM MARTIN FLETCHER IN WASHINGTON

and suburban voters to Bill Clinton, the Democratic can-didate, is leading a hasty retreat by the Bush campaign from the extreme social con-servatism shown at last month's Republican convention in Houston.

Campaigning in California this week, the administration's leading consérvative has displayed a sudden new tolerance of homosexuals, softened his opposition to abortion, and redefined "family values" so that they no longer exclude the majority of Americans who do not live in traditional nuclear

A Washington Post-ABC News survey vesterday showed Mr Bush still trailing Mr Clinton by 38 per cent to 53. But what has most alarmed the Bush camp are polls showing that, while the convention shored up the president's conservative base, its hatshness offended the critical

middle ground. A Time magazine survey last weekend showed suburban voters in five key states that backed Mr Bush in 1988 have switched to the Democrats in droves.

Noting Mr Quayle's sudden new tone, the Clinton camp accused the Bush campaign of cynical opportunism. They believe they've gotten all they can from the evangelical voters, and now they want to put it to bed and appeal more to the more moderate, indepen-Clinton's pollster.

But Mr Bush, due to address tomorrow the Conserva-tive Coalition of Pat Robertson, the evangelist, is walking a perilous tightrope. "If they really back away, they should go on and plan their next career because they need that [conservative] vote," Gary Bauer, president of the Family Research Council, said. "They need the traditional values

In Houston, Mr Quayle

unequivocally stated that the gay lifestyle was "wrong". But asked on a television call-in show about the strident gay-bashing speeches of Mr Robertson. Pat Buchanan and others, he insisted: "I don't think you heard any of that rhetoric coming from me. You didn't hear it coming from the president." The Bush administration had implemented a policy of non-discrimination against homosexuals, "and we

are proud of that record". Mr Quayle has repeatedly hedged in recent days when asked if he supports the Re-publican manifesto's demand for a constitutional ban on abortion. "I'm trying to use the political arena to change amitudes, to have more reflection on the tragedy of abortion." Mr Quayle told a television interviewer. A senior administration official admitted that the manifesto's ex-treme position had scant national support.

Anthony Howard, page 14



Radio rabble-rouser: Rush Limbaugh, the Republican talk-show host renowned for good old American prejudice and anti-Democratic invective

Right's rottweiler rallies the rednecks

George Bush, a polite patrician, is grateful for a man who savages liberals. Ben Macintyre writes from New York

In a Republican election campaign notable for its condemnation of the "media elite", there is one member of the fourth estate who has not just escaped the criticism, but profited from it.

He is the radio talk-show host Rush Limbaugh, 16 stone of red-blooded, farright, rabble-rousing Republican, whose appeals to good old American prejudice and anti-Democratic invective have earned him a special place in the hearts of many grassroots conservatives and the profound gratitude of his party. Limbaugh hates, in no particular order, environmentalists, Democrats, Woody Allen, the (rest of the) media, Bill Clinton, "compassion Nazis", global warming experts, ho-mosexuals, atheists, animal rights activists, scroungers quibblers, Ross Perot, "feminazis" (feminists), and flag-burners. He loves Rush Limbaugh. President Bush and Dan Quayle, in that order. Oh, and God,

Since he began broadcast-ing in 1988. Limbaugh has achieved cult status among many conservative fusually white) Americans. About 12 million people tune in to his radio show every day. The programme, which has been described as the last small town in America, is syndicated to about 500 radio stations, and on Monday Limbaugh is scheduled to start his own television show.

start his own television show. The Republicans have few friends in the media so Limbaugh is one to cherish. At the Republican convention he sat next to the former president, Gerald Ford; he has been Mr Bush's personal guest at the White House.

Mr Bush has not been slow to show gratitude to his most vocal supporter. "I got a note from Mr Bush," Limbaugh told The Washington Post, "a thrill, I might add. A thankyou note saying 'I've been

hearing some nice comments While others have wavered in their support for the presi-dent. Limbaugh stood firm.

Rush Limbaugh is highly intelligent and supremely vulgar, a college drop-out turned homespun philosopher, the sumo wrestler of the Ameriean right and the sort of supporter that the fastidious and polite Mr Bush would probably rather avoid. But with the Republicans trailing in the polls, Limbaugh, 41, has taken on an unofficial, but vital role in the Republican campaign by solidifying the support of the right wing. Par Buchanan's speech at the Rush Limbaugh, as strategists are well aware, can make them vote. When he attacks homosexuality, or pours contempt on feminism or women who have an abortion, the Republican leadership may hold its breath, but in cars, on porches, by sink and stove, a significant section of the electorate clucks and nods and prepares to vote Republican.

S ales are booming of Rush memorabilia, including Limbaugh mugs, car stickers and T-shirts; an oilfield has been named after his show. Bars and restaurants in the Midwest have set aside "Rush rooms", where the faithful sit in adoring silence for three hours a day as their hero excoriates the liberals.

Mandela

Taste and balance are not Limbaugh's strong suits: if the abortion issue is raised, he turns on a recording of a vacuum cleaner, after a Mexican won the New York marathon, he suggested that the man was probably being chased by immigration officials. When a listener called in to complain about that remark. Limbaugh spanked himself, one of the most unpleasant sounds ever heard on live radio.

Peres seeks | NEWS IN BRIEF!

BY RICHARD OWEN

SHIMON Peres, the Israeli foreign minister, called yesterday for direct European Community participation in the revived Middle East peace process and an end to the Western arms embargo against Israel.

peace talks

After talks with John Major and Douglas Hurd on Tuesday, Mr Peres said he had reached an understanding with Britain, which he hope would open a new chapter in relations between Europe and the Middle East, with close EC involvement leading to the formation of a Middle Eastern economic community along

"Europe can and should construction of a new Middle East." Mr Peres said. Diplomats said that Mr Hurd, who is president of the EC Council of Ministers, would raise the Israeli proposals at this weekend's informal session of EC foreign ministers.

Israeli concessions at the peace talks under way in Washington — including a freeze on the building of West Bank settlements and the offer of Palestinian self-government -deserve "reciprocal gestures" by the Arab side, including moves to ease the long-standing Arab economic boycott of the Jewish state.

The Israeli argument is that

The multilateral talks, at present held at various venues. cover economic questions. ecology, water supplies, refugees and arms control. Mr Peres said that the multilateral talks could turn into the Middle Eastern equivalent of the Helsinki process, which had ended the Cold war in Europe. Mr Major and Mr Hurd had reacted favourably to his pro-posal for a Middle Eastern development bank, along European lines, to create "the infrastructure for a peaceful Middle East".

• Jerusalem: Yitzhak Rabin, the prime minister, rebuffing hardline criticism of his flexible stance at peace talks in Washington, told right-wing deputies in the Knesset, during the parliament's first discussion of the latest round of negotiations, that it would be impossible to ease enmity with Syria without returning parts of the occupied Golan Heights (Ben Lynfield writes).

In Damascus, President Assad was quoted by aides as ruling out anything less than a full Isareli withdrawal. "Syria its land and rights," he said.

EC role in | Yeltsin calls off risky

Japan trip away from diplomatic disaster yesterday, abruptly cancelling his visit to Japan, due to begin on Sunday, under domestic pressure to avoid the fiasco of an ill-started and fruitless trip (Anne McElvoy and Bruce

The Russian leader had been due to discuss the fate of the four South Kurile islands, seized by Soviet troops at the end of the second world war and which Japan is demanding back. The dispute has, however, been looking in-creasingly intractable.

The decision not to go to Tokyo deals a rude blow to the only capitalist country with the surplus funds to afford significant help to Russia's economy in the form of aid and invest ment. No new date has been set for the visit, which was to include an investment-seeking stop in South Korea.

Plea to bishop

Budapest: A prominent group of ethnic Hungarians has asked the Romanian bishop. Laszlo Tokes, to end a hunger strike, saying he has won a moral victory in his attempt to unmask villains of the 1989 revolution. (Reuter)

Italy helps

Rome: Galvanised by the devastation of its former colony. Italy is to build four hospitals in Somalia and help to restore electricity and water supplies in Mogadishu, the Italian government said. (Reuter)

Soldiers killed

Bacolod, Philippines: Communist rebels killed 12 government soldiers in an ambush in the central Philippines town of Cauayan in Negros Occidental province, 340 miles south of Manila (AP)

Poll planned

Djibouti: The Djibouti government said it would legalise opposition parties this month and hold multiparty elections in November. The announcement coincided with a report of renewed fighting between troops and rebels. (Reuter)

Thai treat

Bangkok: A candidate in Thailand's general election illegally treated 150 supporters to entertainment in a famous Bangkok massage parlour after a raily, the election watchdog body said. (Reuter)

Incredible offers on remarkable cars from Peugeot

(The price you see is the price you pay to drive away)

With Peugeot's sales up by 9% so far this year, compared with a total market which is down, the Peugeor Lion continues to go from Strength

106 XN 1.0 \$5,995 DRIVE AWAY

205 LOOK **£6,995** DRIVE AWAY

309 LOOK £7,995 DRIVE AWAY

405 ULTRA FROM £8,995 DRIVE AWAY

to Strength. And Autumn promises to be even more successful as we introduce the exciting 1993 Model Year range at the Birmingham International Motor Show in October. But right now, to ensure our continued success, we

have launched some very special drive away prices on popular versions of our top selling cars. This means you can now save up to \$1,200 against similarly specified Peugeots. And the price includes delivery, number plates, and six months Road

Fund Licence, which normally cost over £440.

Choose from the exciting new Peugeot 106, nominated by Autocar and Motor Magazine as "The Best Small Car in the World"; the unbeatable 205 with over 4 million sales

worldwide; the well proven 309, Britain's most reliable family carff. Or, the refined, highly acclaimed Peugeot 405. Four remarkable cars that represent incredible value at these drive away prices.

> And to make buying your new Peugeot even easier, there is a range of attractive finance plans over 12, 24, 36 and 48 months, all fully subsidised by Peugeot.

II.A.	WILLE Inc 7	I.0 3 DOO	uk.	
LOAN PERIOD - MONTHS	12	24	36	48
DRIVE AWAY PRICE®	£5,995.00	£5,995.00	£5,995.00	£5,995.00
APR/FLAT KATE	7.7%/2.9%	10.0%4.9%	1434/49%	15.1%/7.5%
DEPOSIT	£2,997.50	£2,398.00)	£1,498.75	£399,50
MONTHLY PAYMENT	£257.03	£164.56	£150 75	£146.13
FINANCE CHARGESON	£122.18	£387.76	2965.97	£1,655.90
TOTAL AMOUNT PAYABLE	\$6,117.18	£6,382.76	26,960.97	£7,646.90

SO WITH THESE SPECIAL CARS, SPECIAL DRIVE AWAY PRICES AND SPECIAL FINANCE DEALS, NOW IS THE TIME TO BUY YOUR NEW PEUGEOT.



non PLC (Licensed Credit Broker). Vermon House, Sicilian Avenue, London WC1A 2QQ, Finance offer applies to new 106, 205, 309 and 405 cars excluding 405 direct causes purchased and registered between 10th September 1992 and 30th October 1992 footisted Peugeor Dealer Applies to UK residents only excluding nationally negotiated fleets, tax free and employee tales and Northern Ireland where different affects apply. Prices context at time of going to press. 17 National Basaledown Survey 1991.

Time is running out for apartheid's patchwork of homelands

THE days of the so-called independent black homelands were probably numbered from the moment in February 1990 when President de klerk formally renounced apartheid. But the idea of keeping them going for as long as possible has plainly crossed the minds of those who see a federal future for the country as a way of diluting the voting power of the black communities. They are joined by those homeland leaders who wish to stay in

West and the second sec

ght's rottweil

ies the redner

are tilles

The conference called this week by Mr de Klerk to discuss federalism, and the tenacity of Brigadier Joshua "Oupa" Gqozo of the Ciskei are signs of this development. The onslaught of the African National Congress against what it calls "banustans" is explained by fear of it happening. The ANC is keen to dismiss them lead on the second of the second dismiss those leaders who are opposed to it, while they are content to maintain those that are friendly. The aim of the ANC is to reincorporate all of them back into a unitary South Africa.

There are ten homelands. Four have a specious independence, recognised by no one outside South Africa. The Those who fear the dominance of the ANC in a democratic and united South Africa believe their salvation lies in preserving the homelands, writes Michael Hamlyn

other six are referred to as self- the Venda tribe. It became governing. Each of them is maintained, at considerable cost, by the South African

☐ Transkei was the first to become independent as the political home for the major-ity of the Xhosa-speaking blacks in 1976. It is ruled by a military council under General Holomisa, who favours reincorporation and has the backing of the ANC, It is the largest, and in many ways the most successful of the

Ciskei: Separated from the Transkei by a narrow corridor of "white" South Africa, it was the last of the four to get its independence in 1981 as the home for the remainder of the Xhosas. It is ruled by Brigadier Gqozo, who seized power. He started by favouring reincorporation and shared a platform with the ANC, but relations quickly soured. □ Venda: In the far north of South Africa, it is the home of independent in 1979. Soon after Nelson Mandela's release from jail, there were demonstrations in favour of reincorporation before Venda's president, Frank Ravele, agreed to hold a referendum. A month later he was toppled by another military man, Brigadier Gabriel Ramushwana.

☐ Bephuthatswana: By an

Tswana nation was divided by the British colonial boundary makers. The northern Tswana are fully independent in Botswana. Bophuthatswana is home for the rest. The various bits and pieces of "Bop" a re all close to the metropolitan centres of the industrial hearitand of South Africa, and it has thrived through exploiting the liberal-ity of its laws in comparison to South Africa's. It became independent in 1977. President Mangope survived a coup attempt in 1988.



Hendrik Verwoerd, the former prime minister and the architect of grand apartheid, and Chief Mangosuthu Buthelezi, leader of KwaZulu, who has made a strong power base out of one of the most successful bantustans

HOMELANDS

Self governing

SOUTH AFRICA

☐ KwaZulu: KwaZulu, which literally means the place of the Zulus, is self-governing; Chief governing; Chief Mangosuthu Buthelezi reject-ed the option of spurious independence. It is made up of untidy fragments of Natal.

together making a land area bigger than a dozen members the United Nations. Chief Buthelezi has been its head since 1970 and opposes the ANC, advocating federalism. OwaQwa: QwaQwa is the smallest of all the homelands.

nestling in a mountainous corner of the Orange Free State adjoining Natal and Lesotho. Chief minister Kenneth Mopeli, who leads the charmingly named Dikwankweti party, tends to

South Sotho people. Lebowa: Lebowa, home of the North Sotho people, is divided into three large chunks in the far north, adjoining the Kruger National Park. Its chief minister, Nelson Ramdike, has called for the dismanding of the homeland system, and urged members of his youth organisation to join the ANC. ☐ Gazankulu: Hudson

Ntsanwisi, chief minister of Gazankulu, would not maintain indefinitely the separate identity of his homeland. Gazankulu has faced turmoil from ANC-supporting demonstrators. The state is home to the Shangaan-Tsonga

people.

KaNgwane: Home of the Swazi people of eastern Transvaal, KaNgwane was the last homeland to be created. Enos Mabuza was the first homeland chief to ally himself with the ANC. Mr Mabuza resigned last year in protest against the perceived inadequacy of government aid to his territory. He was replaced by the more pliant

Cephas Zitha.

KwaNdebele: The second smallest of the states, KwaNdebele, the home of the Ndebele people, was second last to be created. The question of its independence, or reincorporation has caused widespread violence. The chief minister faces growing calls for reincorporation.

De Klerk asks Mandela for urgent talks

FROM MICHAEL HAMLYN IN PRETORIA

PRESIDENT de Klerk threw down a challenge to the African National Congress and its leader. Nelson Mandela, last night to meet him "at leadership level" to discuss the violence that is ravaging the

As he spoke, burning barricades were erected in the black townships in Ciskei that sur-round the salient of "white" South Africa containing King William's Town. Houses be-forging to members of the Ciskei armed forces, who opened fire on the ANC protest march from the town to Bisho, the Ciskei capital, were set on fire by vengeful mobs. In Monday's shooting 28 people died and almost 200 were injured.

Ciskei troops for their part were accused of terrorising the township dwellers, picking up people they believed had taken part in the Bisho march and manhandling them. Soldiers fired warning shots at a handful of journalists who approached them to ask about the allegations.

Meanwhile, a march in a second black homeland, this time the tiny mountain selfgoverning region of QwaQwa passed off peacefully. The march, with many fewer participants than the Bisho march, was well disciplined by ANC marshals and was allowed to proceed and even-maily hand in a petition calling for the resignation of the QwaQwa administration.

Both the cabinet and the national working committee of the ANC spent all day in urgent meetings to talk about what should happen next. It was at first expected that the government, blaming the ANC for bringing about the

Bisho slaughter, would break off all contact with the move-ment until it had rid itself of the communist element that appears to be dominating its

decision-making.
The result of the cabinet meeting was exactly the opposite, however. Mr de Klerk addressed an international press conference in the Union Buildings here, saying: "A meeting between the government and the ANC has to take place urgently at leadership level now on the following issues the problem of violence; the role which conflict-creating mass action plays in the transition to democracy; the ANC's violation of the peace accord; other obstacles to the resumption of negotiations.

The state president also called on the national peace committee, established under last year's peace accord, to call an urgent meeting of all the sponsibility for implementing the accord may be looked at Mr de Klerk also made dear

that he wished to continue the process of reincorporating the black homelands within South Africa, as had been agreed at the Convention for a Democratic South Africa (Codesa). "A part of this process has to be a return to civilian government in the Transkei, Ciskei and Venda." He flatly refused, however, to use his power to dismiss Brigadier Joshua "Oupa" Gozo, the military leader of Ciskei, and to instal an interim government before "reincorporation", saying that to do so would involve throwing "the constitutional system" out of the window.

Man in the news

'Red Ronnie' cast as villain of a tragedy

FROM RAY KENNEDY IN JOHANNESBURG

IN A damning comment yesterday. Business Day said here that if the slaughter at Bisho, the Ciskei capital, led to an election which ended the despotic rule of Brigadier
Joshua "Oupa" Goozo. "Kasrils' martyrs" would perhaps
have served his purpose.
Ronnie Kasrils. a haroline

TEN STA

Communist and former head of intelligence of Umkonto we Sizwe, the African National Congress's armed wing, has been identified in the local media as the villain of all that went wrong at Bisho. He himself has admitted that he led the charge to try to occupy Bisho - the move that triggered Monday's killings.

As a diehard member of the South African Communist Party, he has never wavered from his view that negotiation with Pretoria is useless. As a member of the leadership of the party and the ANC, his views carry considerable weight. His background is Golders Green in London and Johannesburg's tougher Jew-In 1961 he was a founder of

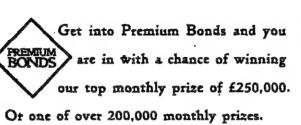
Umkhonto we Sizwe. The security police were soon after him, but he eluded them. Never lacking personal courage, he fied the country for the Soviet Union for training before becoming Umkhonto's intelligence head in Zambia.

On returning to South Africa after Nelson Mandela's release in February 1990, he was linked by South African security forces to a plet to seize power by force. He was hunted for months but aimost insolently defied efforts to catch him. Eventually, he was granted an amnesty and appeared ANC/Communist party delegate at the Convention for a

talks which eventually broke down in June. Whether or not "Red Ronnie" will be allowed to lead further marches against the regimes of Chief Mangosuthu Buthelezi in KwaZulu and Chief Lucas Mangope in Bophuthatswana is an open question. The ANC must first

decide if there are to be more

Democratic South Africa



Plus the chance to win weekly prizes of £100,000, £50,000 and £25,000. All tax-free.

Win or not, you can never lose the money you've invested. It's yours to take back whenever you want.

How much can you put in? Anything from £100 up to £10,000. But for children under 16, there's a lower minimum purchase of £10. The Bonds may only be bought by their parents, grandparents or legal guardians. All purchases above the minimum are in £10 multiples.

And remember, if you don't join the high fliers, you can always get your money back.

Use the form below to buy Premium Bonds by post - we pay the postage.

Your cheque should be crossed and made payable to 'NATIONAL SAVINGS (PREMIUM BONDS)'- using CAPITAL letters for this part of the cheque.

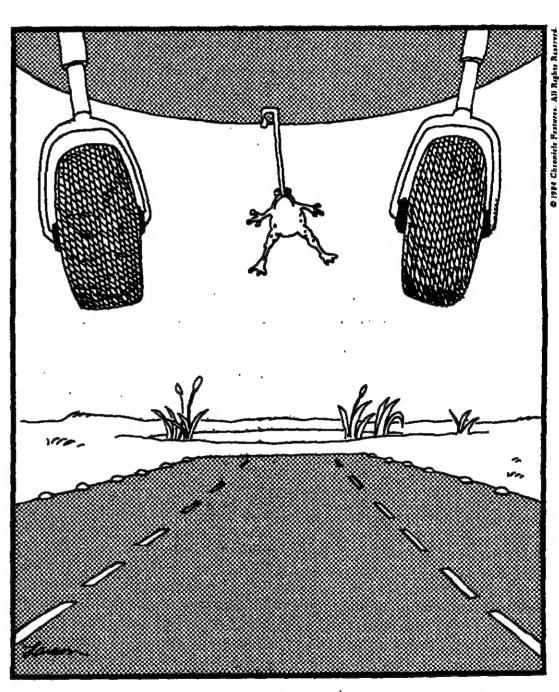
Please write your name and address on . the back of your cheque.

Post your completed application form and cheque to National Savings (Premium Bonds), Freepost BJ881, Lytham St Annes, Lancashire FYO IBR. Or, to ensure rapid delivery, attach a first class stamp.

If, before applying, you would like a leaflet and prospectus, pick them up at your post office or call us free, 24 hours a day, seven days a week on 0800 883 883.

Premium Bonds are sold subject to the terms of the Series B prospectus. We give three months notice of any changes to the prize structure and the underlying interest rate that makes up the prize fund (at present this is 6.5%pa

If you buy by post, once we have accepted your application we will send you your Premium Bond together with a copy of the prospectus, normally within a month. The purchase date will be the date we receive your application. If on receiving your Premium Bond and prospectus you wish to cancel your purchase tell us in writing within 28 days and we will refund your money. Your Bond will go into the prize draws after you have held it for three full calendar months.



Go for the big one. Win £250,000 every month with Premium Bonds.

1	FREEPOST BJ 881, Lytham St Annes, Lanes FY0 11 Do you already hold Premium Bonds? (Please tick) Yes No If yes, please enter your Holder's Number			<u>clolul</u>
	Amount in words pounds £ M	under H). Larger and	Dents these
	Address in full	Day	Month	Your
	Postcode Date of birth		T	19
5	Signature Date] 		
	If buying for a grandchild, give name of the parent/guardian above and	HA	VIN	
6	your own name and address below. M. Surname Date: Man Man Man Man All forenames			HAS

EMULSIONS B&Q Vinyl Matt or Silk Emulsion.	'Everyday Low Price'
Pure Brilliant White. 5 Litres. Old Price £10.99	_
B&Q Solid Viny! Mart or Silk Emuls Pure Brilliant White. 2.5 Litres. Old Price £7.79	_
B&Q Vinyl Matt, Silk or Satin Emuls Country Whites and Colours. 2.5 Litres. Old Price £10.49	\$. 7.9 9
B&Q Vinyl Matt or Silk Emulsion. Colours. 1 Litre. Old Price £4.99	
B&Q Kitchens & Bathrooms Paint. Pure Brilliant White 2.5 Litres. Old Price £11.99	
B&Q Budget Vinyl Matt or Silk Emul Brilliant White, 5 Litres, Old Price &	sion. £ 7.99 8.49. £ 7 each
B&Q Budget Vinyl Matt or Silk Emuli Colours. 5 Litres. Old Price £10.49	
B&Q Professional Viny! Matt or Silk Emulsion. Pure Brilliant White. 5 Litres. Old Price £11.99	£10.99
B&Q Professional Vinyl Matt or Silk Emulsion. Colours. 5 Litres. Old Price £18.49.	£16.99
Crown Vinyl Matt or Silk Emulsion. Pure Brilliant White. 5 Litres. Old Price £13.99	•
Crown Vinyl Matt or Silk Emulsion. Colours. 2.5 Litres. Old Price £12.9	
Crown Advance One Coat Matt or Silk Emulsion. Colours, 2.5 Litres. Old Price £14.29	£11 -29
Dulux New Vinyl Matt, Silk or Soft S Pure Brilliant White 5 Litres. Old Price £14.99	
Dulux Vinyl Matt, Silk or	
Soft Whites. 5 Litres. Old Price £15. Dulux Vinyl Matt., Silk or Soft Sheer	Emulsion.
Natural Hints and Colours. 5 Litres. Old Price £22,99 Dulux Trade Vinyl Matt or	
Silk Emulsion. Pure Brilliant White. 5 Litres. Old Price £15.99	_
GLOSS PAINT: B&Q Liquid Gloss, Pure Brilliant W 2.5 Litres, Old Price £8.99	_
2.5 Litres, Old Price £8.99 B&Q Non-Drip Gloss, Pure Brilliant White. 2.5 Litres, Old Price £8.99	
B&Q Traditional Undercoat. Pure Brilliant White 2.5 Litres. Old Prices	
B&Q Professional High Gloss Finish Pure Brilliant White. 2.5 Litres. Old Price £8.99	١,
B&Q One Coat Gloss. Pure Brilliant White. 2.5 Litres. Old Price £10.99	£7 .99
B&Q Gloss Plus. Low Odour High (Gloss Finish.
Pure Brilliant White. 2.5 Litres. Old Price £12.99 B&Q Eggshell Satin Gloss. Pure Brilliant White. 1 Litre. Old Price £6	36
B&Q Eggshell Satin Gloss. Colours. 1 Litre. Old Price £6.49	
Crown Solo Self-Undercoating Glos Pure Brilliant White. 2.5 Litres. Old Price £13.99	is.
Crown Solo Self-Undercoating Glos Colours. 750ml. Old Price £7.29	
White, 750ml. Old Price £4.99	^{nt} £3. ²⁹
Dulux Non-Drip Gloss, Pure Brillian White. 2.5 Litres. Old Price £10.99 Dulux Liquid Gloss. Pure Brilliant	æy.,,
White. 750ml. Old Price £4.99 Dulux Non-Drip Gloss. Pure Brillian	
White. 750ml. Old Price \$4.99 Dulux Undercoat. Brilliant White. 750ml. Old Price \$4	&)***
Dulux Water Based Gloss. Pure Brill White. 750ml. Old Price £6.49	iant C (29
Dulux Trade High Gloss. Colours. 1 Litre. Old Price £7.49	£6.29
EXTERIOR GLOSS PAINTS	· ·
B&Q One Coat Exterior Gloss, Brill White, 2.5 Litres, Old Price £14.99	
Dulux Weathershield Exterior High Brilliant White. 2.5 Litres. Old Price £15.99	Gloss. £12.99
International Microporous Ranch Pa One Coat Exterior Gloss. Jet Black. 2.5 Litres. Old Price £17.99	int. 5. £14 .99
TEXTURED PA	LINTS
B&Q Multi Texture or Ripple Finish. Pure White. 5 Litres. Old Price £10.9 Polycell Evenceil Smooth Flexible	99 39 7 éach
Ceiling Finish, Brilliant White. 2.5 Litres. Old Price £13.99 Polycell Polytex Coarse Texture Fini	£10.99
Matt White, 5 Litres. Old Price £15.99	£12:99
MASONRY PA B&Q Exterior Masonry Paint, Smoo Textured Finish. Pure Brilliant White	th or
5 Litres. Old Price £11.99 B&Q One Coat Exterior Masonry Pa	Ey each
Pure Brilliant White. 5 Litres. Old Price £18.99	£15.99
B&Q Professional Masonry Stabilisis Primer. 5 Litres. Old Price \$14.99 Dulux Weathershield Smooth Mason	
Pure Brilliant White. 5 Litres. Old Price £17.99	
Dulux Weathershield Smooth Masonry Paint. Colours. 5 Litres. Old Price £20.99	£18.99
Sandtex Matt Masonry Paint, Brillian	

Sandtex Matt Masonry Paint. Brilliant \$12.99 White. 5 Litres. Old Price \$13.99

'EVERYDAY LOW PRICES' THAT'S THE NEW B&Q PAINT POLICY.



Return of 1.1. TPU backed

or hall dish kito idea

Willis accepts

Post threat

Fiedar agency

 $C_{n} \subseteq G$

ANKIBO

PON ME THE

Brillian VERIE IN

'Everyday Low Price' WOODCARE PAINTS B&Q Garden Timber Care 4 Colours. 5 Littes Old Price \$6.99.... Basel Greosote, Darki Brown or Golden Brown, 4 Littes £2.39 Old Price 52.85..... BSSQ High Build Extenor Weodstrain, 6 Colours £15.23 Z5 Lines. Old Price £18.99. Bis Wood Preserver Colours. Contains zinc octeans 5 Litres. Old Price £12:49: B&Q Imerior Non-Drip Varnish. Bight Gloss: 750mi. Old Price £4.99... Cirprinol Wood Preserver. Chestant or Golden Brown. Commins acypetats-zinc. 5 lines Old Price £12.99... £9.99 Comprised Woodsmin Setin Finish. £17-22 Old Price 527.99..... Cusprimol Garden TimberCare \$5.99 4 Calinus: 5 Litres Old Price \$6.99..... International Microporous Ranch Statement Wood. 6 Coloms. 750ml. Old Price £7.99. £6.49 International Yacht Varnish. Clear Gloss. 750ml. Old Price 58.49... Sastation Extra Decorative Wood Protection.
Coleman Commiss dichlorifumid. 500 mil Old Price 56.75..... Liftine Old Price 51.49..... Rosseal Interior Hardglaze, Mattecat or Sections at Clear Gloss Vernish. £6.49 750hod: OkiPrice \$7.99..... Rossesi Quick Drying Woodstain. Chicars. 750mi. Old Price £7.99... £623 Rossesi Tow Odieur Wood Preserver. 4: Calinus, Cannins zinc octozie. 4-Nieres Okt. Prior 516.99..... HEAD/THE LABEL BEFORE YOU BUY: USE WOOD TREADMENTS SAFELY Black Timbersel Sealer Clear 25 lines. Old Price \$14.99. B&Q Imerior Anti-Damp Paint. Manufathane White: 750ml. Olich Heine 57.49 Bill America Anti-Stain Paint.
White British. Old Price 521.99.... £17⁹⁹ Busines Trade Paint for New Plaster. Normal Whites and Colours. Filtres Old Price £18.79... Finnisaris Hammerite Homerci or Smooth Finish. £8-22 Write and Colours, 750ml Old Price 510.49 Imanustral Garage Floor Paint.
Colleges 2 5 litres. Old Price: \$20.99. \$16.99

OPENING HOURS:

BAQ Witte Spirit.
2 Littles. Old Price \$1.99...

£1.35

Montay to Saureday Sam-Spm, Most stores also open Sundays Same open

BEING 081-466 4166 OR YOUR MEANEST STORE.

Since was the state of the stat



A SPECIAL PROPERTY OF

Pui 5 L **B&**

Co

Financial troubles inflame social ills in Europe as continent limps towards unity

Forceful Kohl rejects pressure for grand coalition from rivals

FROM IAN MURRAY IN BONN

then the parliamentary leader has been warned by CDU

The chancellor's speech broke a long silence during

mit to remain in the country.

Many have been in Germany

for many years and most

Finding accommodation for refugees cost DM15 bil-

lion (£5.4 billion) last year and

has meant that even the smallest villages have been required to take a few. That

has made it virtually impossi-

ble for the police to protect

them all and has made it easy

for racists to find and attack

isolated homes. Such attacks

are continuing in both parts

of the country and few arrests

• Berlin: The chief federal

prosecutor is continuing an investigation into the Ku

Klux Klan, the US racist

group, on suspicion of terror-

ist activities in Germany,

although so far investigators

said yesterday. (AP)

are made.

expect to stay indefinitely.

friends to tread carefully.

GERMANY

speech in the Bundestag yesterday, Helmut Kohl, the German chancellor, demonplauded throughout that he strated that he is still very was in undisputed control of his parliamentary party. And much in charge and insisted there was no question of the loyal support he received handing over power to a socalled grand coalition involv-Wolfgang Schäuble, the paring the opposition Social Democrats (SDP) this side of ty's parliamentary leader, in-dicated that any threat of a palace revolution was over. the next elections in 1994. "I read more and more He made it plain that he

Bonn sees need for

migrants ministry

FROM IAN MURRAY IN BONN

was ready, even anxious, to work on a "solidarity pact" for headlines saying that I am finished," the chancellor said. unification with the SPD, but Yet I still stand here as head he was equally emphatic that all the power and glory of government would remain Herr Kohl is reported to have challenged Herr Schäuble last Sunday to deny that he was leading a plot to form a grand coalition. Since

firmly in his hands. Herr Kohl said little or nothing that was new, but the manner in which he said it was magisterial. He showed supreme confidence and it was obvious from the way his

ALL-PARTY support is grow-

ing in Bonn for a new foreign

migrants ministry to cope

with the problems of vetting.

housing and integrating refu-

Members of all three main

parties have backed the idea

for such a ministry as the best

way of co-ordinating the work

of police, immigration and social security officials who have to deal with the influx of

foreigners. Interior ministry

figures show that 380,000

cases are waiting to be vetted.

Even if no new refugees were

to be allowed in, it would take

almost two years to clear the

backlog unless the number of

trained officials needed to

review the cases could be

In addition to those waiting

to be investigated, a further

fused refugee status have

been given a temporary per-

increased rapidly.

gees and asylum-seekers.

IN A rumbustious, hour-long

which the was widely criticised for fail ing to take a strong lead in conditemning racial violence and for dithering over how to raise tine money to restructure the east German economy. Yestenday, even if he was two weeks | late, he firmly denounced xenophobia and extremis in "from both left and right" and admitted that "the cries in Rostock (the scene of recent i anti-immigrant violencel have shamed our country". But he still blamed the SPD for so far failing to agree constitutional changes that would limit the right of refu-

gees to asylum. On the economy he frankly admitted making mistakes and underestimating the scale of the problems to be faced in the east. For a long time to come he said, between 4 and 5 per cent of the nation's wealth would have to be trans ferred to the east and that mean't stretching effort to the

As far as Björn Engholm, the :SPD leader, was con-cerned, the chancellor's speech amounted to no more than "a policy of love, faith and hope" containing no answer to the cares and worries of the people. The SPD was ready to discuss ways of overcoming econiomic problems, but only on condition that the governmenit was honest about what was going on and laid all the

facts on the table. Hierr Kohl's confidence and pricle in his country was end orsed later by Klaus Kir isel, the foreign minister, who is a member of the junior coa lition Free Democrat party (FI)P). He said Germany wo uld now make an effort to obtain a permanent seat on the: United Nations Security Co uncil.

• (Moscow visit: Herr Kohl an riounced during his speech that he will visit Moscow in Descember. The visit will be Herr Kohl's first to Russia siruce the break-up of the Scarier Union. (AFP)



Financial duel: Klaus Kinkel, the German foreign minister, and Volker Rühe, the defence minister, who are both seeking higher fundinor their ministries, compare heights before the second day of the Bundestag's budget debate in Bonn yesterday

Currency speculators go hunting in the far noth

BY COLIN NARBROUGH, SCONOMICS CORRESPONDENT

SWEDEN, for a change, is having a bad time economically, and yesterday's rise of a key interest rate to 75 per cent is unlikely to reassure Swedes that things will get better soon. On the contrary, the risk is that it could lengthen their long, hard road to recovery.

But intense speculation in the foreign exchange markets, which appear convinced that it is only a matter of time before Sweden will be forced to stop shadowing the ecu and devalue, primarily reflects a wider battle raging across Europe. not the worst recession in Sweden since the 1920s. As Britons are all too aware, a shrinking economy is not unique to Scandinavia.

In fact, Sweden had been rapidly transforming itself into a leaner, more competitive shape before it ran into justify prosecution, an official Laumont calls for calm, page 1 shaking off almost 60 years of Leading article, page 15 | political dominance by the

Social Democrats, which produced a cradic-to-grave welfare state that Sweden could no longer afford, the conservative-led coalition headed by Carl Bildt, the prime minister. is pursuing adjustment poli-cies that would make advocates of Thatcherite market

policies green with envy. The huge public sector and punitive 12x regime are being

SWEDEN

dismantled at a breathtaking pace. Deregulation and a bold programme of privatisation are in full swing. Helped by recession, inflation has been slowed to an impressive 2.2 per cent.

A psychologically important cost has been the sharp increase in unemployment, erruments had all but defeated. An unemployment rate of 5.8

per cent in August might not sound a worry to non-Swedes. but it is approaching double the rate of a year ago. The European norm is fast approaching 11 per cent.

Although it was the Finns who directly triggered Swe-den's monetary tightening by effectively devaluing the Finnish currency on Tuesday, the severe tensions in the Euroean Monetary System are at the heart of the matter. Indirecily, it was Britain that ocused currency dealers' at-

tention on Europe's far north. In announcing a £7.3 billion package of currency borrowing last Thursday week, the treasury raised the defensive walls around the pound and made speculators scour the European exchange rate mechanism for other vulnerable currencies. Italy was forced gressively the following day to

With defences enhanced within the ERM, the focus immediately switched to those countries that have informally hisched their currencies to the ERM wagon, by shadowing the ecu, the artificial currency made up of a basket of Community currencies.

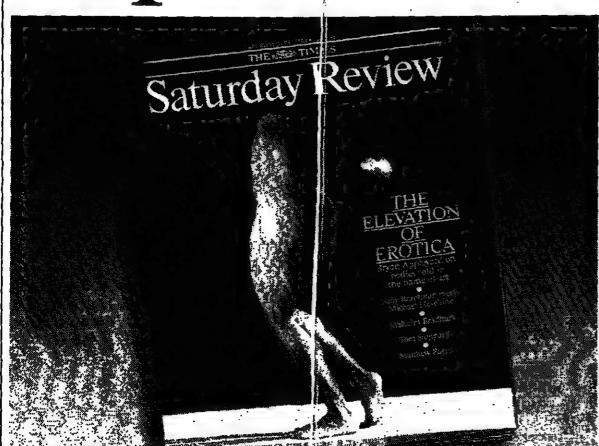
Finland, ravaged by a recession even worse than that in Sweden, was the first target on which the speculators trained their guns. Finland was forced to devalue last November. On Tuesday, having exhausted the reserves needed to prop up its markka, the Finns unpegged their currency from the ecu and let it find its own level. This meant an effective devaluation of 13 per cent. Sights were immediately refo-

While the Swedish central bank's rise from 16 per cent to key overnight lending rate to by a great leap to 5 per cent measures taken it other parts

of Europe in the jast. As recently as March 1983. in the run-up to a featignment of ERM paries, the Bank of France briefly pushed overnight eurocurrency rates up to an astronomical 6,000 per cent to warn off speculators. France then devalued. In the troubled 1970s, the Bank of England conducted shortterm squeezes with rates of 100 per cent and upwards.

Italy, whose lira in recent weeks has been under pressure in the ERM, along with the pound, has been forced to raise its discount rate to 15 per cent. Overnight interest rates have been as high as 25 per cent this week. For all the political and market concern

The art of exploitation



THIS week in the Saturday Review. Bryan Appleyard looks at how the line between pornography and art is being eroded by stars like Madonna and Mapplethorpe.

Also Sally Brampton meets Michael Heseltine. Has the man who brought down. Margaret Thatcher really blown his chances of power forever?

And in this week's Travel Section, Matthew Parris defies jet lag to face a long distance getaway weekend in Buenos Aires.

Plus Malcolm Bradbury recalls his hated schooldays and Tom Stoppard his favourite books. Mary Whitehouse talks of her childhood and Jonathan Meades finds one of Britain's best gratins dauphinois in a restaurant in Bath.

THE

Mortgage payers hit hard

FROM DAVID BARTAL IN STOCKHOUN

When Thomas Dietl of Stockholm heard about the interest rate move yesterday morning his first thought was that he would have to give

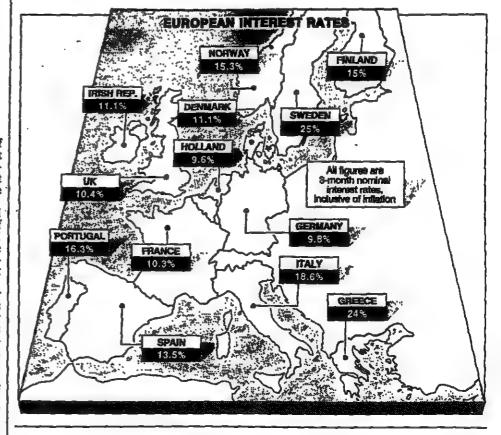
Now it will have to be sold at auction. It is only a matter of time," he said. "Of course, I was shocked to hear the Riksbank was raising the marginal rate to 75 per cent. It sounded like a bad joke."

In fact, the interest rate for overdrafts and mortgages is still hovering around 25 per cent and the 75 per cent rate is a short-term measure de-signed to inhibit lending in order to shore up the Swedish krona. Nevertheless. each seemingly inexorable increase in bank lending rates of 1 percentage point costs Mr Dietl. 39, an extra 1,000 kronor (£98) a month. He is in a particularly bad position because his mortgages are set at flexible rates, subject to the capricious whims of European money markets. "This will be horribly expensive for me," he added, referring to the rate rises of the past two days.

He has been able to keep up with soaring mortgage payments in the past by working extra in the evenings and at weekends, but heavy housing costs have made the future uncertain and affected his day-to-day life. "For exam-ple, instead of travelling abroad in the summer. I take

bicycle holidays," he said.
For others, high interest rates make it almost impossible to buy or sell a house. "We want to move to a larger home. but now we cannot," Signid Hallen-Schuff, an interior decorator, said.

The Lindgren family of Stockholm is luckier than many. They have only a mod-est mortgage, of 135,000 kro-nor. The flexible interest rate on their loan is set at 15 per cent, but next week it will be time to determine the rate for a new three-month period and the family may have to pay a rate of 20-22 per cent. That means that a family with two children would have to come up with an additional 600



Amato seeks special powers for three years to save lira

GIULIANO Amato, the Italian prime minister, said yesterday he would ask parliament to grant his government special powers for three years to introduce economic policies without further parliamentary approval (John Phillips writes from Rome).

The emergency measures, simed at guaranteeing financial stability, will include the right to revoke previously approved plans for government spending or borrowing, to alter taxes and to accelerate investment. Signor Amato told a press conference. He said the powers would be invoked as necessary at the request of the Bank of Italy. The government would work in consultation with a special parliamentary committee dur-

ing the three years, he said. The news caused surprise in Rome's political circles because the fragile centre-left coalition had widely been government of transition.

expected to be a relatively brief Earlier, as speculation again hit the struggling lira, the

regional separatist Lombardy

League began minting and

distributing its own symbolic subsidising the Rome govern-breakaway currency, the ment and the impoverished 'lega" (meaning "league"), to protest at what it sees as the ramshackle economic policies of the government

The German mark had dimbed to 764.15 lire, well beyond the opening price on Milan's currency market of 763.50 lire, with Italian industrialists aghast as Swedish interest rates soared as high as

ITALY

75 per cent. On Friday the Bank of Italy had been forced to put up its discount rate by 1.75 points to 15 per cent and had to resort to European Monetary System credit facilities. However, the drastic measures brought the Italian currency only two days of respite amid howls of agony

from industry.
Umberto Bossi, the leader of the Lombardy League, took matters into his own hands. preparing the ground for his Republic of the North" that would free northern taxpayers,

south. At a party festival in the northern city of Brescia, league activists opened an office with a sign saying: Republic of the North. Exchange." About 20,000 brass coins were exchanged at a rate of 1,000 lire (50p) to the lega, Milan's Cornere della Sera said. The coins bear the words "Republic of the North, Free Lombardy" and the movement's symbol of a knight with

sword and shield. The coins were minted at a factory belonging to a league activist in a suburb of Brescia. a traditional centre of the Italian metal industry. Francesco Tabladini, a Lombardy League senator, said shopkeepers and newsagents in Brescia were accepting the coins. "In a supermarket | chose a bottle of aftershave, I paid with five leghe, and they gave me the change in Italian lire," he said.

The prank earned a stern admonition from the directorgeneral of the Italian state mint, Alfredo Maggi. who threatened court action.

British troops in Bosnia will have right to fire back

By Michael Evans, defence correspondent

BRITISH troops who are likely to be given the go ahead before the weekend to deploy in Bosnia-Herzegovina will have the right to return fire if they are attacked. Malcolm Rifkind, the defence secretary. said yesterday. A force of about 1,800 is scheduled to be sent in to protect humanitarian

Speaking after two French soldiers serving with the United Nations peacekeeping force were killed by machine-gun fire, Mr Rifkind said it was essential for any soldier to be able to defend himself. He condemned the attack on the UN relief convoy near Saraje-vo airport, but confirmed that British troops would go to Bosnia as soon as the UN's approval was given. "Naturally those involved working on behalf of the UN need to be able to defend themselves. They are not involved in combat," he said,

"I have no doubt whatsoever that there is a need for British soldiers who might be in any part of former Yugoslavia to have the right to defend themselves if attacked. That's something I believe is a crucial requirement for any soldier."

Past threat

 $A_{ij} \sigma_{ij} + \epsilon_{ij} \rho_{ij}$

HANKE

He went on: "It is a totally new situation. Occasionally in the past, people involved in humanitarian work have been killed or injured by accident in the course of a conflict. What would be most disturbing is if it was demonstrated condusively that this was a deliberate attack on UN personnel. It would be a repulsive act, even

in this very tragic situation." The British troops will, however, have to abide by the UN rules of engagement. These lay down that soldiers whose lives are threatened can use

But, as the French peacekeepers discovered on Tuesday, the rules become complicated when a UN convoy is ambushed by machinegun fire or mortars. The rules are normally intended to cover those occasions when individual soldiers are threatened. British army sources said that,

if the response to an attack involved manoeuvring and searching for those responsi-ble, the concept of self-defence

ment before they leave. It is

not clear whether these will be

changed to take into account

the new dangers in Bosnia.

• Vienna: Austriau police

have arrested two men ac-

cused of trying to recruit Bosnian refugees to fight in

the war in their homeland,

Franz Loeschnak, the interior

minister, said yesterday. The two, Bosnians aged 29

and 30, were being held under suspicion of violating

Austria's neutrality law, Herr

Loeschnak told the APA news

agency. He said it was not clear how many volunteers had been recruited.

Der Standard, however, put

the figure at more than 200.

The newspaper said the re-cruits had been sent in buses

to Slovenia, where they had

undergone military training

before being dispatched to the

front in Bosnia-Herze-

Act of war, page I

govina. (Reuter)

might not appear clear-cut.
The attack on the UN convoy lasted ten minutes. None of the UN soldiers in the convoy fired back. One of the injured men complained that they were sitting ducks and had been told not to shoot

The French were in any event unable to retaliate because they were attacked from beyond the range of their personal weapons. Under the French definition of returning fire, it is understood that soldiers are also expected to shoot in the air as a warning. By comparison, British sol-diers are trained to shoot to kill

The lightly armed UN troops in Bosnia have so far been reluctant to return fire for fear of unleashing an even more serious counter-attack. The fear is that, once the convoys are provided with a larger number of military escorts, some of them, like the British, equipped with mod-ern combat fighting vehicles, this could act as an invitation for more attacks.

British defence sources said the French would have had the right to open fire but, in conditions that were confusing and threatening, it was difficult to set rules of engagement that suited all occasions. The existing rules also covered only ground attacks.

Several British units are on standby for Bosnia, including the 1st Battalion Cheshire Regiment, 120 men from the 2nd Battalion the Royal Irish Regiment, a squadron from the 9/12 Royal Lancers, 35 Regiment Royal Engineers and various logistics support teams. They will be equipped with armour-plated Warrior fighting vehicles capable of withstanding gun attacks. The Warrior is armed with a 200mm attacks armed with a 200mm attacks. 30mm cannon which fires in hursts of six rounds at the rate of 80 rounds a minute.

The British soldiers will be



War game: a Serb soldier jokingly puts a gun to the head of a Serb boy while waiting for an exchange of prisoners 12 miles southwest of Sarajevo

PEOPLE

Family wants the tsar buried in old capital

Members of the Russian royal family said they would bury the murdered Tsar Nicholas II and his family in the former imperial capital, St Peters-burg, Grand Duchess Maria Vladimirovna, 39, claimant to the throne, said that the family would seek to bury the remains in the tsars' vault in St Paul's Cathedral in the Petropavlovsk fortress.

Stephen Hawking, the physicist, is to star in a film about his life, to be called, like his celebrated book, A Brief History of Time.

The Venice Film Festival awards ceremony will be held in the Doges' Palace, officials said, after Alberto Ronchey, the culture minister, banned it from St Mark's Square because the festival "could not match the square's historical

Japan's tabloids have bowed to government pressure and are leaving Crown Prince Naruhito, 32, in peace to find a wife. Candidates must have

spotless personal history and family background unblemished for three or more generations. Preferably, they must not be taller than the 5ft 4in prince and must speak at least one foreign language.

President Rafsanjani of Iran arrived in Peking for the start of a four-day state visit. His meetings with Chinese leaders are expected to focus mainly on nuclear and military cooperation between the two countries.

The King of Malaysia, Azian Muhibuddin Shah, visited the baroque palace of Sanssouci in Potsdam, home of the former Prussian monarch, Frederick the Great. Accompanied by his wife, Queen Tuanku Bainum, he was lunching at Cecilienhof, the country house where the Allied powers held the Potsdam conference in

Sex, a coffee-table book of suggestive photographs of the pop singer, Madonna, is to be published next month.

An Open Letter to the Chancellor of the Exchequer

SIR ANTHONY JACOBS NOTTINGHAM TERRACE, LONDON NW1

The Rt. Hon, Norman Lamont. Chancellor of the Exchequer, Whitehail, London SW1.

9 September 1992

Dear Mr Lamont

Would the British economy and, in particular, consumer demand and the housing market benefit from a significant reduction in interest rates now? Can we agree that such a reduction is impossible if we are to remain in the exchange rate mechanism without devaluing the pound? The depth of the UK recession is equal to that of the USA where equivalent base rates are currently 5% (ie prime rate less 1%) compared with UK base rates of 10%. If we were outside the ERM, UK base rates could then be reduced by as much as 5%. However, to leave the ERM is not the solution to Britain's economic problems as far as the government and many industrialists are concerned.

Would you consider an alternative proposal which would reduce interest rates by 3% and more for consumers. and yet free you if necessary even to increase base rates to defend the £ and to maintain Britain's position in the ERM?

It is proposed to allow all interest payments by individuals to be fully tax deductible without limit as they are in the corporate sector. It is recommended that in addition to mortgage interest payments, bank interest payments and credit card interest payments, and indeed all forms of personal interest payments become tax deductible. The effect of this proposal is set out below for taxpayers on standard rate tax of 25% and higher rate tax of 40%:

Under Proposal: 25% taxpayer Under Proposal: 40% taxpayer present interest rate effective effective interest rate interest rate interest payable payable by taxpayer interest payable saving saving 3% 7.2% 12% 9% 4.8% 16% 12% 4% 9.6% 6.4% 20% 15% 5% 12.0% 8.0%

The cost of this proposal would be substantial and would increase the current £28 billion public sector borrowing requirement. It could be reduced by excluding higher rate tax relief or by limiting the amount of deductible interest. It would, however, immediately increase consumer demand which in turn will lead to the Exchequer gaining revenue from:

i) increased revenue from VAT ii) higher Corporation Tax from higher company profits

18%

iii) savings in cost of unemployment benefit by rapidly slowing the growth in unemployment and advancing the time when unemployment will begin to fall.

UNWINDING THE PROPOSAL

Such a generous incentive as proposed cannot be for an indefinite period; on the other hand borrowers must have some certainty. One suggestion would be that the tax relief be phased out as interest rates decline. For example, the tax relief could be reduced by one-tenth for every half percent reduction in base rates from the current 10%. Thus, when base rates fall to 7.5% the tax relief would be halved, and when base rates reach 5% tax relief would be eliminated. Alternatively, the tax relief could be reduced annually over a fixed period of years and possibly could include all mortgage interest, if that is the government's intended policy.

I shall publish this letter to encourage public debate; to seek support for, and also criticism of this proposal. I have no monopoly of ideas, and others will surely be able to improve on the proposal or come up with equally good alternatives. There is a broad consensus amongst economists that the British economy will remain mired in recession unless

interest rates can be reduced; at least this proposal enables the government to reduce interest rates to the heavily leveraged consumer without jeopardising Britain's position in the ERM.

Of some things I am certain. By this proposal:

we can increase consumer demand; we can reduce house repossessions; we can reduce unemployment; we can obtain some recovery in the housing market; and we can still remain in the ERM.

Yours sincerely,

Conflict spawns cash customers

An affluent new class, buoyed by the black market, is snapping up goods for hard currency, Dessa Trevisan and Tim Judah write from Belgrade

In 1957 Milovan Djilas, such good business. People actually wait in queues to turned dissident, rocked the communist world with the publication of The New Class, which detailed the rise of what was later to be known as the nomenklatura. When the now elderly Mr Djilas walks through central Belgrade he is witnessing the rise of another new class.

Palmoticeva Street. where Mr Djilas lives, is home to the newest class, which can be observed sipping morning expressos in a new private cafe. Their glearning sports cars, often with foreign number plates, suffer no petrol shortages. Pit bull terriers are the latest fashion accessories and deals are cut, sotto voce, on cordless phones.

Despite a year of war and crippling sanctions, the new class is making money, and woe betide the person who asks too many questions. While much of their business is legitimate, it has also been boosted by opportunities for sanctions busting - especially in black-market petrol, cigarettes and hard currency. Exclusive shops, where

the middle classes once tremulously put down payments on fashionable furniture, now report that their most expensive items sell fastest, and for cash. There are no shortages of buyers for leather three-piece suites costing £8,300.
Twenty luxury bedroom units costing more than £3,500 were snapped up in two days, according to Vesna, a shop assistant who carns the average Serbian monthly wage of £30.

"I've lost all sense of things," said Vesna, "I've even started telling people that things are cheap at £5,000 because prices are going up so quickly that the item is bound to be more

expensive tomorrow." in the Amfora jewellery shop, a saleswoman said: "I don't ever remember doing ar.

actually wait in queues to buy gold. We're even seiling earnings for £5,500 in cash. the new business class."

Because of Serbia's crumbling economy and hyper-inflation, hire-purchase schemes have collapsed, and most people cannot afford to buy as they used to. Nevertheless, Belgrade's newspapers are full of small ads for palatial houses in exclusive parts of town. Private banks are also offering healthy rates of interest to those with

hard currency.
According to Dr Aleksandr Pozarac, of Belgrade's Economic Institute, the economic and social upheaval in Serbia has meant that "salaried people, doctors, professors and people of similar professions have lost their purchasing power ... they have been impoverished and simply cannot go to the Because of the breakdown in the legal system, the grey economy and black market are flourishing. "Other people are getting rich over-night and want this money invested in durables."

r Pozarac also Pozarac also claims the black market's tentacles are so widespread that the directors of large firms and politicians are involved. "Corruption has never been so widespread. It means that there exists in Serbia today 5 per cent of extremely rich people and 50 per cent who are not even able to satisfy their basic needs."

Meanwhile, for the older classes, the picture remains grim, with the standard of living falling. According to the latest statistics, an ordinary worker has to toil for one day to earn enough to buy a kilo (2.2 lb) of meat, 22 days for a tonne of coal eight months for a tele-vision and five years for a

BANK OF ENGLAND QUARTERLY BULLETIN - AUGUST 1992

The main constraint on growth is low consumer demand'

The prospects of growth in the short term Business confidence has shown

depend critically on consumer spending a downturn in the last two months'

Who's afraid of devaluation?

Anatole Kaletsky on our unhealthy obsession with defending the pound

hen a country raises its interest rates to an absurd level like 75 per cent, does this prove it is serious about defending its currency. Or is it just joking? It does not take a PhD in economics to understand that the 75 per cent interest rate announced yesterday by the Bank of Sweden is absurd and unsustainable, especially in a country that has the lowest inflation in Europe. Why, then is Sweden engaging in this sado-masochistic act? And what are the chances that Britain might be forced to join in?

The answer to both questions was given implicitly by Swedish Radio on Tuesday. The word devaluation is no longer in the government's vocabulary," said the radio's economic commentator, expressing a sentiment that could have come straight from the lips of Norman Lamont. The cost of this small linguistic lacuna is proving enormous for Sweden and it could prove just as great for Britain in the

coming weeks, especially if the French vote against Experience sug-

devaluation gests that govern-ments which dein British clare all-out war against the foreign history was exchanges almost invariably lose. Absurdly high interest undertaken rates, far from being a sign of not by Harold strong government, are usually Wilson but the last desperate throw of a country by Geoffrey about to give in to irresistible pressure Howe in 1981 from the financial markets. The finance

The biggest

minister, Anne Wibble, has said she would pay "any price" to keep the Swedish crown tied to the German mark. But there are some things, even in the financial markets, that money just cannot buy. In March 1983, the French government decided to prove once and for all that it would not devalue. It raised interest rates to 1,000 per cent for several weeks to teach speculators a lesson. The French. franc was duly devalued by 8 per cent a few days later. Britain, too. has paid over 100 per cent several times in the 1960s and 1970s, and these episodes have usually been reliable signals of a devaluation.

The reason why even an interest rate of 100 per cent is not enough to defend a currency against speculation is a matter of simple arithmetic Interest of 100 per cent annually is equivalent to only 1.3 per cent a week. If a currency is expected to fall by 10 per cent or more within a few weeks, even 100 per cent interest offers scant com-

pensation for the risk. The only way of defending a currency under concerted attack by the foreign exchanges is to enlist whose currency is going up. If the German Bundesbank wanted to, it could throw tens of billions of marks into the foreign exchange to satisfy market demand, but in the process it would increase its own money supply and override its monetary targets. At present the German authorities, far from helping countries such as Sweden, Britain and Italy whose currencies are under attack, appear to be fanning rumours about devaluation, in a game of financial sabotage unprecedented since Charles de Gaulle called on speculators to attack the American dollar in 1968. Under these circumstances, Sweden, Britain and Italy have only one way of maintaining their exchange rates

by persuading Germany to back
them, with words and financial
resources, instead of undermining

them with dirty tricks. But why should they bother? Why has "devaluation" been banned from the financial vocabulary in Europe, when currency fluctuations are readily accepted in Japan, America, Canada, Australia and most other major economies

around the world? The answer, surprisingly, has less to do with economics than linguistics. Governments outside Europe do not worry about devaluation because they do not generally try to

> levels for their exchange rates. When their currencies rise or fall, therefore, there is no implication that their policies have failed. The difference between a formai devaluation and a market-determined currency depreciation is not simply a matter of political machismo. If a government is forced to devalue against its will and its policies are seen to fail, businessmen and workers natu-

rally assume that

the other objectives related to those policies will fall by the wayside. For example, if the British government makes a fixed exchange-rate against the mark the touchstone of its commitment to reduce inflation, people will naturally assume that anti-inflationary policy has been abandoned if the pound falls.

The biggest devaluation in Brit-ish history was not Harold Wilson's famous U-turn in 1967, when the pound fell by 14.3 per cent. It was the sterling depreciation undertak-en by Sir Geoffrey Howe in 1981. Between February 1981 and March 1983, the pound fell by 40 per cent against the dollar, 29 per cent against the mark and 25 per cent on its trade-weighted index. Yet this devaluation did not unleash waves of strikes or pay demands, and nobody accused Margaret Thatcher of stoking up future inflation.

In fact, the sharp devaluation of 1981, was a key element in the British economic recovery that began that year. Many international investors now feel that a similar devaluation will be required to end the recession in Britain today. If Mr Lamont wants to avoid this devaluation, he must convince investors that the economy will recover without a fall in the exchange rate. If the Chancellor says he is prepared to defend sterling with higher interest rates, perhaps even the Swedish-style 75 per cent plus, only one conclusion is possible - he

Bush is reluctant to face his rival on TV, writes Anthony Howard in Washington

he first of this year's presi-dential television debates is due to take place in a formight's time. But, as yet, there is no word from the White House as to whether George Bush will be appearing. If he declines to do so, it will not, in fact, represent a com-

plete break with tradition. There was, after all, no confrontation between Lyndon Johnson and Barry Goldwater in 1964 and none either in the two elections won by Richard Nixon which followed. The reason, of course, was identical in each case. Both LBJ and Richard Nixon were so confident of victory that they saw no point in taking any unnecessary risks.

That is not, however, an explanation which easily fits George Bush's patent foot-dragging this year. If the ominous drumbear of the polls is to be believed, his position is much more akin to that of Gerald Ford in 1976 — and he was the man who restored the debate to the electoral process precisely because he realised that his campaign needed a shot in the arm. Instead it got a shot in the head, if only because poor President Ford sudDuel in the studio

denly announced to an astonished Jimmy Carter and an equally dumbstruck nation that Eastern Europe in 1976 was not under Soviet domination.

It may be that that memory has layed some part in President Bush's reluctance to agree to the scheduled proposal - three presidential debates and one vice-presidential one - recommended by the bipartisan commission on presidential debates nearly a month ago. But it by no means tells the whole story. Few doubt that some form of debates will eventually take place but, by playing hard to get, just as he did in the more propinous circumstances of 1988, Mr Bush is

plainly hoping to have the rules of engagement altered in his favour. The main ones the Republicans want have already been heavily rumoured. They distike the idea of three presidential debates and would greatly prefer two - one elapse for the second to take place well before polling day on November 3. And they are unhappy about the formula proposed, urging that a panel of journalists asking questions is in every way better (for which read less threatening to the president) than having the entire proceedings controlled by a single television moderator.

The difficulty for James Baker, once more installed as Bush's campaign supremo, is that his diplomacy is now taking place not behind closed doors but in the full glare of publicity. There was even a demand last Sunday from the Washington Post for the Bush campaign to come clean with its conditions for the debates ultimately happening. It must have been the last thing that Mr Baker wanted to hear. He is quite a suave enough operator to realise that there could be no more damaging

early on, allowing sufficient time to impression to leave on the public mind than that of Mr Bush as a beleaguered, embattled president desperately trying, as it were, to wrest concessions from the other side at the eleventh hour.

Television debates are, of course, the worst possible ordeals for any presidential candidate to have to undergo. As the original Kennedy v Nixon confrontations in 1960 demonstrated, it is not what you say that matters but rather the visual image that you contrive to communicate. Here Bush, at 68, may well start at a disadvantage to Governor Clinton, at 46. In fairness, though, that did not stop Senator Lloyd Bentsen from delivering a knockout punch to vice-president Dan Ouavle four years ago when he leant into the camera to announce: Senator, I knew Jack Kennedy, Jack Kennedy was a friend of mine. Senator, you're no Jack Kennedy."

Direct exchanges like that, how-

ever, are rare. Indeed, one celebrared television presenter refuses to use the term "debates" to characterise these engagements at all. Dan Rather, of CBS, persists in referring to all such occusions as "joint appearances" - and, given the stilled rules that have grown up to govern them, that is what, in effect, they are.

Not that we in Britain can afford to be lofty about them. The propusal of samilar television exchanges between prime ministers and leaders of the Opposition has formed part of the electoral agends at least since the general election of 1964. None has got off the ground - although one incumbent prime minister, James Callaghan in 1979, was prepared to offer his rival. Margaret Thatcher, an opportunin for a TV shoot-out; she refused.

No doubt that merely reinforces the basic rule that only those already in office who suspect that they are in deep trouble are tempted to go for such high-noon engagements. But, in that case, Bush's curious, crablike approach to this year's debates looks all the

Animal rights and wrongs

Humans will suffer if we treat beasts as equals, warns Bernard Levin

have before me a newspaper photograph from Pitts-burgh, in the United States. It shows the emergency entrance to the Pittsburgh Presbyterian University Hospital. On the steps in front of the door there stand four people, obviously picket-ing the place: a young woman, a man and two younger girls. They are all holding placards, to the contents of which I shall shortly address myself.

Meanwhile, I must inform you

that there are far more kangaroos than people in Australia; in New South Wales alone there are ten million of the animals, and the entire human population of the country is only some 16 million. As of my writing, there is very serious drought in Australia, and has been for a considerable time. Be patient; I shall make sense in a moment.

Back in Pittsburgh, a 35-year-old man, his name not disclosed, has been suffering from hepatitis B, an affliction which attacks the liver, ultimately destroying it. I do not know whether a transplant from a "donor" was useless in these circumstances because another liver would be destroyed in turn, or whether no such replaced organ was forthcoming. But the result of the impasse was that the doctors transplanted into the sinking man the liver of a baboon; it seems (the things I have to know aboutt) that baboons' livers are immune from the hepatitis B condition which kills humans. The hospital in which the desperate chance was being taken was the one I began with; the picket on the steps. These people must have learnt about the transplant and went round with their placards, which read, from left to right "Two victims", "There are no lesser creatures", "Did the baboon consent?", and "Animals are not ours to experiment on".

Discussor While you are discussing, I shall return to the kangaroos. In Australia it is a criminal offence to kill one without having a licence to do so. mais grows exponentially; in New South Wales they have doubled their numbers in 15 years. It is well known that one of Australia's most important industries is the raising of sheep; what is less well known is that kangaroos and sheep have similar tastes in food, and what is even less well known is that Australian sheep are starving because the millions of kanearoos have, particularly in drought areas, stripped the ground bare. Stop discussing.

I have repeatedly said that the fanatics who burn down mearpacking factories and smash butchers' windows are demonstrating not their love of animals but their hatred of human beings, starting with themselves. But it is somewhat strange to find the government of a civilised country protecting the millions upon millions of predatory beasts which are ruining an industry vital to the country's economy. for no better reason than that when one of the animals is seen loping across the television screen millions

of viewers simultaneously say "Ah!" I have been assured by experts that kangaroo meat is excellent; somewhat like venison, I gather and very nutritious. But just as India, for religious reasons, will not kill off the mangy cattle which are making it practically impossible to advance her people, so does Australia (with no risk of being accused of sacrilege) hesitate to cull in serious numbers the creatures that, in time, will make Australia a wilderness,

and a poverty-stricken one, at that. Let us go back to the Pittsburgh picket (there was, incidentally, no evidence of any violence on the part of the picketers), particularly the placard that said. There are no lesser creatures". (We can safely conclude that the answer to "Did the baboon consent?" was no.) The grace before meals at my public school ran something like "Bless these thy creatures to our table, and us to Thy service", an admirable

bargain on both sides. But now we must defend our belief that we may use other creatures for our use, and the emphasis



is important: if some animals suffer dreadfully to no better purpose than the testing of cosmetics. I jib. But I believe that, wonderful though many of the inhabitants of the animal world are, they are obviously "lesser" in a real sense - the sense being the place on the ladder of what the creature can achieve. I imagine that not even the fanatics would say (don't be so sure) that an amoeba ranks equal with Leonardo da Vinci. Beethoven, Shakespeare and me. Climbing the ladder via the microbe, the flea, the worm, the chihuahua, the skunk and up-wards, where do the moderates in

ber, but merely a "subscriber", they

say. Therefore he cannot be ejected.

This despite a letter from the

Duchy of Cornwall's Benevolent

Fund accompanying the £5 which reads: "Should you wish to record

this subscription in your annual

report. I should be glad if you

would kindly enter it in the name of

the argument suggest we should get off? Genesis gives no comfort to vegetarisms, and indeed the ter-minology used by the Lord suggests strongly that there are lesser creatures; Jesus may have been a nonmest eater, but certainly fed five thousand folk with bread and fishes. (He wasn't a tectotaller,

The anthropomorphic attitude to animals in this country is. I believe. stronger than anywhere else in the world. I remember the almighty row that broke out when the newspapers published a picture of the winning beast at Smithfield — a

slowly seeped into the British noddle that the animal was due to die and be eaten.

What about the baboon which started all this? Birds and fishes and lambs and pigs are one thing, but the baboon is unother, being manifestly our cousin. It is noticeable that nobody ever suggests eating a monkey, let alone an ape: the very idea verges upon cannibalism. Are we all hypocrites?

Yes, we all are, but the question with which all this started was not about eating animals but whether we may save human lives by sacrific-ing them. And I believe we may, and I think I am right. Meanwhile, what about the Australians? As I said, the animals heavily outnumber the humans, but no substantial battue is contemplated. while the sheep begin to starve. If it were rats, and to be on the safe side ugly rats, that were ruining good graz-ing land, would Australians hesitate to slaughter them? I don't believe it. But kangaroos - ah! Can it be that Australians are as anthropomorphic as the Brits? But what if Australia were hit by an epidemic from which many were dying, and the life-saving serum could be made only from freshly-killed kangaroos? Suppose ten kangaroos to save one human sufferer; suppose 100, 1,000, 10,000 ... Where do we

I stop here, because I have run out of space. But I am sure that this argument will be continued, and I am even more sure that it will become louder and more frenzied. As for the man in Pittsburgh, he will doubtless give thanks to the medical team, and I hope give a reasonable sum towards the fund for running the Pittsburgh Zoo. If, that is, the fanatics haven't succeeded in closing it down. But he should certainly not feel guilty.

m Andrews Total

- included

-

م<u>وا</u>ندر شار ه

THE

خسد. منجعة

يبعث المساء

المرابع على المرابع ال المرابع المراب

~ ~ * * *

· The larger of

--- 4.28)

- 2

· 194.

tames to the g

144 <u>*</u>

4. The 安全管理

المعتبدة

م باستان ا

10.00

S. 1 3

As this column went to press, I learnt that the man with the baboon liver-transplant had died, 70 days after the operation.



...and moreover

ot all of you will have rushed straight to this corner. I quite understand. There is Bosnia, there is the pound sterling, or is that a tautology? Is sterling the pound and the pound, er, sterling? To the dictionary: sterling "British money as distinct from foreign money (pound sterling)". So there you are, not a tautology, do not write to me, write to Mr Concise

On the way to this corner via Bosnia and the pound sterling you will have come upon the Booker Prize shortlist. And found me not upon it. Just back from the post office, having dispatched an enraged missive over winter tour, Gower, absence of; you are faced with further scribbling over Booker, Barnard, overlooking of. Desist. Save the stamp. I did not, in all truth, expect to be on said list. I thought there was a chance that they would overlook me. No bets did I place. Qualified? Of course I was qualified, except in terms of the actual book. Not having written it yet.

Would have done, had a plot. Fat disabled West Indian comes to Britain, circa 1955, marries circus dwarf, becomes militant trade unionist, converts to Islam. and so on. Sent outline to famed publisher, sat back to await massive advance. Received massive rejection: "Minorities difficult terrain ... Salman Rushdie .. religious undertone ... disabled ... W.H. Smith bag of nerves ... '

Then cometh the front page of The Times, yesterday and the day should be heavily laden with before. Tuesday: TUC handbook black females and someone

Peter Barnard

warns against damaging terminology, blackleg, black economy, also belittling of women — trade union members and their wives. Yesterday BBC rejects Billy Bunter animation project, stories are "stoutist and racist", terms such as "feeling queer" outlawed. Have we gone mad?

We have gone mad. Friend of mine has a wooden leg, forget which one, a song and dance we do not make. He describes himself, imaginative fel-low, as a man with a wooden leg. Not as a man who is half-timbered in the leg department, not, in the collateral section of loan applications, as a man who is in a small way of the forestry business, not as a person who has interests in timber-care products, wood fastenings and related items. For a long time I thought he just had a dodgy knee, 'til one day at the pub he had an itch and pulled out a piece of sandpaper to deal with it. Only then did I learn he was

Differently abled? You could say that, but I would advise against it. So would my friend. Similarly, several black people to whom I have spoken had not considered the terms blackleg and black economy to have anything to do with their colour. Black is a colour first and a convenient description of pig-mentation second: as in white. Have a look at the platform at the TUC and you will find it domi-nated by white males. They are of course liberals, which is to say people who think their platform

should stand down to make way. Somebody else. Am I serious? For once, the case can be made. Discrimination is no joke, but nor is the treatment of a symptom while the illness is ignored. Oddly, the TUC appears to think that the word blackleg is jolly fine except that it offends black people. That it offends people who exercise their right to work when the herd is baying at the gate is, apparently, irrelevant. Thus "scab" is all right. All that does is insult people of all colours, shapes and sizes. We can call a black man a scab but not a blackleg: how very dignified, how good to see that the trade union movement is marching into the 21st century committed to insulting people regardless of race, colour or creed. Trade union members and

their wives? I suspect the problem here is slightly different. I am all for women being treated as people in their own right, but surely a trade union member arriving with his wife for a reception in Blackpool could well be described as a trade union member and his wife. But is she? Trade union members and their mistresses is not a very convenient alternative, because I expect a small percentage of the Blackpool delegates have actually taken their wives, the rest having told their spouses that the TUC was one long working slog, what would you do all day, darling? Or

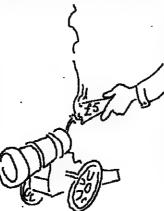
do they say sister? I have never discussed the colour of my friend's wooden leg, but it would be funny if it was black. At least, he would see the

and a control to the control of the

Moor trouble for prince

THE Prince of Wales, usually so ready to take up cudgels on behalf of conservationists, is facing expul-sion from the Dartmoor Preservation Association. Outraged by the Duchy of Cornwall's decision to renew the Ministry of Defence's licence to fire artillery on 20,000 acres of the wildest northern part of the moor, members say the prince has sacrificed any right to remain a

In a letter published in the association's newsletter, Kate Ashbrook, a member of the executive committee, says: "We would not allow into membership those who desecrate Dartmoor via the china clay industry or the Okehampton



G€Ð

bypass. By the same token it should be made clear to Prince Charles that he is unwelcome." Ashbrook believes his £5 subscription should be sent back and the prince ejected. There are, however, those on the committee who balk at the idea of

causing the prince such embarrass-

ment. Despite paying his annual

fee, Prince Charles is not a mem-

His Royal Highness the Duke of Cornwall but omit any reference to the amount involved. The Duchy points out that the per cent.

Surprise ending

A BEMUSED Michael Ondaatje was off for a celebration lunch with his wife and son in Toronto yesterday, just two hours after hearing that he was one of the six to make the Booker shortlist. "I'm flying over to London tomorrow," he said. However, the news that he was the bookies' favourite at 5-2 alarmed him. "I always play games of chance," he said. "I tend not to bet But yesterday's shortlist was per-

Another surprised by the choice was Terry Maher, chairman of Pentos, which owns Dillons and Hatchards. He is off on holiday today to the South of France and his suitcase was packed before the shortlist was announced. His holiday reading? The latest novels by Tremain, Anita Brookner and Hilary Mantel, none of whom

number of days on which firing can take place has been reduced by 40

WILLIAM Waldegrave takes the Oliver Sayer, the association's treasurer, admits the prince's fiver has been banked, but cannot hide his outrage at the prince's decision to renew the MoD licence for another 21 years. "Whatever he may say about his mum being the head of the army I think what he has done is absolutely disgraceful."

haps most notable for its exclusions, and there will be a subdued air at this morning's Harrods literary breakfast, where Rose Tremain, Malcolm Bradbury and Edna O'Brien will gather to discuss and sign copies of their fancied but Harrods' media director, was putting a brave face on his choice. The only important prize is the one which makes the cash register sing. And there will be plenty of champagne should people want to cry into it."

found favour with the judges.

Uncivil service

title of his new Department of Public Service seriously. He has even decided that the principle enshrined in the new departmental title extends to Opposition politicians. When Mo Mowlam was appointed by John Smith as Waldegrave's Labour shadow recently he instructed his private office to extend her every facility. Documents, briefings and meetings were offered and gratefully accepted.

Now, however, Mowlam has a different recollection. Waldegrave was astonished when he read an interview with her this week in which she claimed: "I rang William up and said, 'If you're really into open government I want to see all the government's papers on the citizen's charter and speak to the relevant civil servants.' He didn't like it, but he didn't have much choice."

Mowlam can be assured of a frosty reception the next time she turns up to meet Waldegrave's team. "William instructed his private office to offer her documents and meetings on the citizen's charter as soon as she was appointed." said his spokesman in hurt tones. "She even arranged for her thanks to be passed on to him." It must be getting near the party conference sea-

 Blushes all round at yesterday's third annual Bartender of the Year award. The winner, Salim Khoury, from the American Bar at London's Savoy hotel, where he has worked for 24 years, found the right balance for the winning cocktail. named Blushing Monarch. "It's a topical drink because of recent events," he said frankly. "It's pink, blushing, and smiling."

Brick-dropping

FOR a man who has made his reputation by weaving fiction around fact. Frederick Forsyth must be more than a little embarrassed by the unfortunate error in his latest bestseller, The Deceiver, which the writer is currently promoting around Britain.

Forsyth, a former Reuters correspondent in both Moscow and Berlin, has always prided himself on his meticulous research and his formidable knowledge of the Cold War. All the more surprising then that his latest tale of espionage and intrigue should state that Berlin was divided on the night of August 21. 1961. In fact, the Wall had started going up more than a week earlier and the city was first divided on August 13. "As a Berliner myself I can see the date is wrong," says Beate Pesche of Corgi, his publisher. "I would imagine it is a mis-print." Forsyth himself was more refreshingly open. "Mea culpa," he

MASTERING GERMANY

Helmut Kohl yesterday brushed aside all talk of a collapse of confidence in Germany. rumours of a revolt against his leadership of the Christian Democratic party and speculation about a new grand coalition. In a bruising parliamentary performance he demonstrated his mastery of political manoeuvring and his pre-emptive ruthlessness towards his enemies. He has been underestimated to often.

me,q pe off 1

nite for inthi

ob. really !

inished slop

STAJEM 160M

rere intemp

ige somes

even em

nemis to

AT IT WON

33 grue #6#

west of Art

. - :

Wolfgang Schäuble, the CDU par-liamentary leader and the chancellor's putative dauphin, was left to mouth whimpering expressions of loyalty after the chancellor dismissed as "disgraceful" the informal soundings that have taken place concerning a grand coalition. Theo Waigel, the finance minister, stood firmly beside an austerity budget that rules out any tax increases, and the government insisted it would not be blackmailed by xenophobic

After a decade in office, emasculating all possible rivals, the chancellor has made himself almost invulnerable to a party coup. But his thick skin, strong nerves and vigorous performance cannot dispel the foreboding in Germany, nor reassure worried voters that the government has any coherent strategy for dealing with the problems and disillusions now besetting the country. Germans have a tendency, even when things are going well, to worry and fret about the stability of their democracy. When the going becomes tougher, such alarmist talk often contributes to the difficulties they face.

Most of today's difficulties are predictable. and stem from the huge cost, political and economic, of reunification. Herr Kohl bears a large measure of blame for not initially preparing his countrymen for the considerable sacrifices they will yet have to make. The government has since admitted its error, but has given the impression that all that is now needed is time and money. This is only half true. It will take years before even the rate of factory closures in the east slows and the standard of living rises sufficiently to reverse the internal migration to the west. Huge sums have already flowed east. Accelerating the flow might fuel a consumption boom, thus alleviating some of the Ossis' envy; but it would not heal the psychological antagonism between the two halves of the country. Many westerners already resent having to pay for a standard of living in the east that it took them 40 years of hard work to build up in the west.

Germany's other big challenge, the growth of right-wing extremism and violence against foreigners, has also been attributed to reunification. Mass unemployment in the east is seen as fertile ground for antidemocratic forces. But the analogy with the Weimar republic is made so often that the picture is distorted. Membership of rightwing parties is higher in the west than in the east, where support is found largely among the youngest and oldest. Despite a large number of brutal attacks on foreigners, there are probably no more than 10,000 hard-core neo-Nazis in a population of some 80 million. For all the fears of Weimar-style economic dislocation, Germany is still projecting an overall current growth rate of 1.5 per cent per annum, something any British chancellor would welcome.

What has been missing is a sense of determination and leadership in Bonn. German authorities have been too pusillanimous in condemning as repugnant the kind of passive acceptance of violence against asylum-seekers that has so alarmed the rest of Europe. Herr Kohl was commendably forthright yesterday. But both he and the SPD have spent too long playing politics with immigration. Germany does indeed have too many refugees; not having had a colonial history, it is also psychologically less able than some others to adjust to a multiethnic society. Herr Kohl showed a burst of energy over unification. He now appears to be bored with domestic politics and prefers to dream of European unity. Having survived a tough parliamentary debate, he should look east. There is plenty more to do.

NOT FOREVER AMBRIDGE

The urban British have a romantic, utopian yearning for pleasant pastures and mountains green. Propelled by the increased dirt, traffic and expense of city life, they are beginning to follow their fantasies into the countryside. Early returns from the 1991 census show that the fastest growing populations in the past decade have been in remoter rural districts, while the steepest fall was in big cities. But the result, according to a new report, has been to worsen the povertyand deprivation found in Britain's tra-

The Problems in Rural Areas, the report of an enquiry chaired by the Duke of Westminster, finds that behind the copses. hedgerows and honeysuckle-cov tages of chocolate-box Britain lies a bleaker reality: of poverty, housing problems, unemployment and depression. Farmers are on average twice as likely to commit suicide as the rest of the population. Agricultural jobs are falling fast; the loss could be as high as 100,000 in this decade. Meanwhile, local services, such as shops, post offices and schools, are in decline as middle-class incomers have done much too little to support them.

Not only do the incomers and weekenders shop in supermarkets and educate their children elsewhere; they also, according to the report, tend to obstruct any development that might help the village economy. More concerned with aesthetics than the employment and housing of their neighbours' children, they object to new homes being built and to the conversion of agricultural buildings to commercial use.

Yet while it is true that incomers have pushed house prices beyond the reach of first-time buyers, the rise has enriched those villagers who already own their homes and will in time enrich their children too. The

influx of middle-class people to the countryside cannot be reversed, nor can the loss of agricultural jobs. Those who rue the changing demography of British village life should look instead at how that change can be harnessed to bring benefit to local people.

Instead of bewailing the suburbanisation of villages that are increasingly used by the middle classes as dormitories from which to commute to the nearest big town, long established villagers should take advantage of the influx of new people with money to spend. Suburban life is famous for its service industries, mainly linked to leisure. Hairdressing, minicab firms, interior decorating, furniture restoration, landscape gardening, are all businesses that can be set up from discordant ethnic groups within a constitutional framework. The specsuited to the needs of the newer occurants of country villages.

Meanwhile if village shops need to be ful state in Europe and under the retained for the convenience of those without cars, they must also be run for the convenience of their other potential customers. That surely means not shutting on Saturday afternoons. It means stocking the sort of food that better-off incomers want to buy. It means local deliveries, a facility in which a supermarket cannot compete. Corner shops in big cities were in decline too until East African Asians took them over and started to run them with their customers' needs in mind.

The transition of the rural economy from one that is based on agriculture to one based on services and leisure will not be painless. It will involve retraining and above all a change in the cast of mind of those who live in the country. But such a transition is inevitable, and the benefits to them could be great. Village life cannot remain for ever stuck in a Miss Marple mould. That too is a romantic

ENGLISH SPELT HERE

Of all the subjects in the curriculum, English is the most important and the most contentious. It is the peculiar property of every native Briton and of the many millions of others to whom the language also belongs around the world. Not everybody pretends to be an expert in geography or algebra. Everybody who speaks English as a first language can claim with some justice to be an expert in it at different levels and registers, at the very least in his or her own idiolect.

John Patten, the education secretary, yesterday ordered a curriculum review to boost grammar, classic literature, traditional methods of learning to read - and spelling. In English-teaching the pendulum swung too far in the Swinging Sixties towards the anti-elitist notion that any kind of English was as good as any other. Even though standard English is a shifting Venn diagram rather than a code of commandments graven for all time on tables of stone, it needs to be taught properly and carefully to all British children, as early as possible.

But one must beware of straining at a gnat and swallowing a camel in the name of orthography. To spell badly is a social rather than a moral or intellectual misdemeanour, but in some contexts, such as a newspaper or a letter of application for a job, bad spelling is a sign of incompetence as slovenly as a ladder in the tights.

English is the hardest language to spell because of its antiquity and tangled roots. On top of Old English is entwined the very different spelling system of Norman French. and on top of that, Scandinavian and Latin. Then with the Renaissance came Greek, and then languages around the world from Urdu to Aleut. The spellings that have become pretty fixed over the past three centuries are useful as clues to original meaning as well as fascinating as fossils. They allow English writers to distinguish homophones such as right/rite/write/wright as heterographs, as well as recording the history of a word. Soft c and g before e and i, as in cell and ginger, are linguistic menhirs of a Romance spelling. while the use of ph rather than f as in amphibious is a signal of Greek.

Not everybody wants or is able to be an archaeologist of the language. Foreigners and schoolchildren will never believe it, but over the centuries English spelling has evolved a complex and hybrid logic that is preferable to any of the alternatives. Shavian or other Utopian schemes to reform English spelling radically will never work. The language is too widely spread across the world to co-ordinate any such reform. There is no consensus among reformers on a new system. Which of the many different pronunciations of English should a phonetic system represent, or is there to be a

standardised pronunciation as well? Evolution rather than revolution is the way for English spelling as for most English developments. It would help the beauty of orthography if British and American spellings could converge rather than gradually diverge, as they have over the past four centuries, with American, perhaps surprisingly. being the more conservative. This ensures continuity of literacy, enables old and new to co-exist, avoids fecklessly cutting off roots, embraces the whole English-spelling world in one great spelling bee, and prevents Shakespeare and the Authorised Version redundant coalminers could help too. from becoming inaccessible works spelt (or spelled) in an alien system. Spelling matters: it is no empty ritual. All English writing Gentilshurst, Ferhinust, children have the right to be taught it.

LETTERS TO THE EDITOR

1 Pennington Street, London El 9XN Telephone 071-782 5000

If France votes 'no': on the rocks, or back on Euro-rails?

From Lord Gladwyn

Sir, Sir Michael Butler is no doubt right in suggesting ("Limiting the damage", September 5) that, if the event of a French "non" to Masstricht, the EC will not be "on the rocks", and that what we will have to do then is sunply (a) to make every effort to see that "what we have already is not undermined", and (b) "to find new ways ... of doing those Maastricht things which still ought to be done."

But there is equally no doubt that a very dangerous situation would then arise which may demand some rather more dramatic action by HMG to get the European Idea back on the rails.

How would it be, in the event of a French "non" — or indeed of a very slight majority for "out", which might be almost as bad - for Mr Major, as the present president of the European Council, to summon a conference of not only the Twelve but also of such states as have applied, or are likely to apply, for membership of the Com-

At such a conference all should be asked to say (a) whether they accept of will continue to abide by, the progress achieved by the Community pre-Maastricht ("acquis community and (b) how far in principle they are prepared to go in the direction of the three main Maastricht proposals namely, an eventual common cur-

rency, a social charter and defence. No decisions would be taken at this preliminary conference, but its results, if satisfactory, should provide a basis for detailed negotiations to be undertaken next year in conjuction with the European Parliament. Thus the general shape of the future of Europe could become clear.

If this were to take the form of a central "core" (to which it must be devoutly hoped we should belong) and a "periphery" of states not prepared to accept all features of the new Community, that could not be helped. Indeed, it might be the best solution.

Surely all but those who are opposed to all forms of real European unity would wekning such an initiative on the part of the United Kingdom.

Yours faithfully, GLADWYN, Bramfield Hall, Halesworth, Suffolk, September 7.

From Sir Peter Smithers

Sir. The prime minister has assured us that we shall be the same Germans. French, British and so forth, whether or not the Masstricht treaty is ratified. Precisely! That is why the treaty is so dangerous.

We have before our eyes the results tacle is not a nice one. The Germans are without question the most powerprovisions of the treaty they will expect that their wishes predominate. Who could blame them for this? They have earned the power which they are

From the Secretary of the Zoological

advice of the society's solicitors.

Zoo ballet

Society of London

But, unlike the prime minister, I have lived to see inconvenient treaties torn up by Germany in 1914 and in 1938. I cannot persuade myself that we are different British, French or Germans from what we always were; and he seems to be of the same

On the day when majority decisions taken in Brussels are in conflict with German or any other national aspirations, are we really to believe that the "scrap of paper" will prevail? By not holding a referendum on the treaty, Chancellor Kohl is even providing Germans with a plausible excuse for tearing it up. They were never consulted about the surrender of their

The issue of the treaty has been grossly misrepresented. With the Cold war gone, with the revived prosperity of Europe and with the relative decline of the United States, we simply do not need it. What we need is a common market within the Gatt (General Agreement on Tariffs and Trade) and the other mechanisms for regular multilateral political consultation and negotiation between governments. All of that we already have and all we need to do is to make good use of what aiready exists.

If there is a certain road to future conflict of the gravest kind it is the attempt to impose on the nations of Europe the will of a central institution in Brusseis. The treaty is both dan-gerous and superfluous and should be rejected. The energies expended upon its creation should be redirected into other institutions and more productive

I am, Sir, your obedient servant, PETER SMITHERS (Joint Secretary, Brussels conference of the European Movement, 1949; Secretary General, Council of Europe, 1964-9), CH-6921 Vico Morcote, Switzerland.

From Mr Madron Seligman, MEP for Sussex West (European People's Party (Conservative))

Sir, During my holiday in France in August I formed the opinion that the "yes" campaign in the Maastricht referendusa relied too much on polemics and prophecies of doom and dissister and too little on refuting such specific allegations as the increased centralised powers of the Brussels technocrats, and too little also on the positive advantages of the treaty in establishing "inter-governmental" decision-making.

Decisions between governments largely bypass the institutions of the Community and increase the relative power of ministers and the national parliaments. Such decisions stress consensus rather than centralism.

Even the proposed economic and monetary union provides for the principal decisions on price stability to be taken independently by the governing council of the proposed European central bank, which will consist mainly

of governors of national central banks, and not by the Commission in Brussels.

During my stay in France I never heard mention of the word "subsidiarity" which also aims to reduce the decision-making powers of the socalled technocrats in Brussels. Why

When the time comes to debate the ratification of Maastricht again in our country. I hope more effort will be put into explaining the important advan-tages of the treaty and less into generalised prophecies of doom.

Yours sincerely MADRON SELIGMAN. Micklepage House, Nuthurst,

From Mr C. J. B. Flint

Sir, In a speech in Korea, Lady Thatcher is reported (later editions, September 4) as saying that the creation of artificial states is to be avoided, as it will break down and lead to violence, exemplified by the current unhappy state of affairs in Yugoslavia. The inference is that that is a reason for her opposition to the future development of the European Commumities

Surely the first two treaties for Euratom and the European Coal and Steel Community were proposed by the founding fathers very soon after the second world war to make future wars within Western Europe impossible. The later creation of the European Economic Community was the natural consequence of the earlier

The Single European Act of 1986, which Lady Thatcher, as the then prime minister, signed on behalf of the UK, pledged many further develop-

To dismantle what has been achieved could only encourage separatism and division in Western Europe and a return to the turbulence of past centuries, in place of the Community spirit that has been hard forged over the last 40 years. Is that what the lady

Yours truly, CHARLES FLINT, 10 Bennetts Hill, Birmingham 2.

From MrA. F. Raikes

Sir, Even if France votes "yes" to Manstricht, the fact that Derumark has voted "no" would seem to invalidate the treaty as a legally binding contract, thus relegating it to the status of a gentlemen's agreement.

A gentlemen's agreement has been defined as an arrangement between parties, none of whom are gentlemen, none of whom intend to be bound by it, but each of whom hope that the other parties will regard themselves as being bound. What price the treaty?

Yours faithfully.
ANTHONY RAIKES. Tower Mill, Mark Cross, Nr Crowborough, East Sussex. September 8.

When we do produce high-quality

products it is often impossible to buy

them. I recently tried to buy a pair of

shoes of a well known British make at

a shop owned by the maker of those

shoes and was told it was not their

policy to stock them. I understand

from a report (August 28) that I could buy them in Milan or New York.

Sir, I recently tried in vain to buy two British-made 150-watt electric light bulbs in Hereford. I was offered products from Italy, Holland, Bel-gium, Poland and Taiwan, Finally,

success at the Midland Electricity Board — but only one British brand was available even there.

Sir, The day after Cunard announced

that the QE2 would be crossing the

Atlantic for repairs in a Hamburg

shipyard (Business report, August 28), British shipbuilders Swan Hunter

announced that they would be reduc-

ing their workforce by 1,400 on

Is it any wonder that the pound

Tyneside (report, August 29).

languishes against the mark?

Yours truly.

JOHN WOOLF,

214 The Chambers,

Chelsea Harbour, SW10.

Yours faithfully,

Yours faithfully,

E. STEPHENS.

9 Burgage Close, Lyonshall,

Nr Kington, Herefordshire.

From Sir John Woolf

ERICA RUDD.

47 Church Road.

Sneyd Park, Bristol, Avon.

From Mrs E. Stephens

A plan to rescue Pitchford Hall

Sir, As an art dealer specialising in the very type of early English paintings most strongly represented at Pitchford Hall in Shropshire, I am particularly disappointed by Mr Mellor's rejection of the English Heritage plan to save it for the nation (report and photograph, September 3). Is there not, even at this very late hour, a way of meeting the twin objectives of keeping the house and its historic collections together, and allowing regular public access to

This would involve the National Heritage Memorial Fund continuing with its plans to purchase the major contents, including the fine series of family portraits, and loaning them to a private purchaser willing to pay the Colthursts the current, much reduced, asking price for Pitchford of "in excess of £750,000", provided that the new owners opened the house regularly to

To satisfy the terms of the National Heritage Act 1980, the fund would have to hand over the contents to a local museum. This would surely not be an insuperable difficulty, especially if the new owners and their successors had to undertake to maintain the contents in at least their current

This may not be an ideal solution. It would, however, keep this magnificent house and its collections together and available to the public at limited cost to the fund, which, as your editorial "Mellor's missed chance", September 4) points out, is specifically charged to help in such last-resort rescues.

Yours sincerely CHRISTOPHER FOLEY (Director). Lane Fine Art. 123 New Bond Street, W1. September 7.

From Mr G. M. S. Lauder-Frost

Sir, Mrs Caroline Coithurst calls Mr Mellor's refusal to retain Pitchford Hall and its confents intact "insulting". I agree - all the more so because the refusal comes from a Conservative minister whose party clearly misunderstands the meaning of the word "conserve".

The number of great homes and their contents lost to their rightful owners during this century is appailing (my family paid 65 per cent death duties in 1950 and again in 1966: clearly all was lost; and until all form of death duties is abolished the nation's aristocracy and landed families will continue to face ruin. Nothing of equal quality replaces them. Their roots are in the British soil, in service and in battle -- not in the City.

When can we expect the Conservative party to abolish inheritance taxes, and to do so retrospectively?

Yours faithfully, G. M. S. LAUDER-FROST, 15 South Street, Duns, Berwickshire. September 4.

Lies, damned lies . . .

From Dr A. M. Cohen

Sir, Professor David Weitzman, in his letter of August 26 on the A-level league tables, cites one example of the misleading use of statistical data. I can give two more.

First-class cricket batting averages, calculated by dividing the number of runs scored by the number of not-out innings, are based on the false assumption that the innings can in some way be "carried over". Surely, the correct way would be to divide the number of runs by the number of all innings, irrespective of the batsman's

Calculated thus, the batsmen occupying the first ten positions in the table which you published on August 25 would have to be reordered as follows:

	Avg.	Posit
N.H. Fairbrother	42.2	
Salim Malik	56.4	
M. E. Waugh	54.8	
P. D. Bowler	58.6	
M. W. Gatting	62.1	
D. M. Jones	51.3	
G. A. Gooch	65.8	
N. J. Speak	56.0	
A. J. Lamb	53.0	
M. A. Roseberry	51.1	

My other example concerns the computation of the FTSE 100 Index, the goalposts for which are continually changed. Since the 100 companies selected for it are those with the largest capitalisation at any one time, it reflects only the state of current market favourites.

What the index should compare is the state of the same 100 companies over the years. Would it now be over 2,200 if former star turns like Ferranti, Mirror Group Newspapers and Polly Peck International were still constituent members? I doubt it.

Yours faithfully, ALAN M. COHEN. University of Wales, School of Mathematics. Senghennydd Road, PO Box 915. Cardiff, South Glamorgan. August 27.

> Business letters, page 23, 25 Sports letters, page 26

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number -071-782 5046.

winners.

Zoological Society of London, Regent's Park, NW1.

passes", report, September 1). There are, though, other places where, however vital the need for one (round here, Petworth and Hindhead), blood is inevitably going

In such cases there is an answer albeit, one imagines, an expensive

In a country as small as ours, where the roads gobble up more and more

Yours faithfully. JOHN PRENTICE. Hastemere, Staffey.

Buying British

From Mr Mark Coull

From Mr John Bott

Yours sincerely, JOHN BOTT,

September 1.

Sir, I have bought several items with

British-sounding names, only to find that they were made variously in

Singapore, Austria, Germany, France

billiards chalk and a smoke detector

having beer assembled in Mexico.

18 Ladbroké Hall, Ladbroke.

Learnington Spa, Warwickshire.

Sir. Baroness Faithfull asks why we

import so much and whether our

standards are lower than other coun-

and Spain. In addition I find that my

were made in the USA, the latter

Sir. As the sales director for a firm of sheet music publishers, I was in-terested to read the letter from Bar-Sir. Contrary to the views expressed by Mr F. T. C. Harris et al (letter, September 8), all the actions of the council of the Zoological Society of oness Faithfull (August 31) asking why we cannot make the best in Britain. I was travelling at the time to see a customer in Holland, a country where London have been in accordance with our charter and bylaws and under the the best of Britain is certainly appre-At present there is no evidence that

Baroness Faithfull could see the best more than 10 per cent of our fellows think as your correspondents. The postal ballot on September 14 will of Britain in Tokyo, Paris, New York or any other city where there are discerning customers. show whether the 77.5 per cent confidence vote registered in January Yours faithfully. has been eroded by the meeting on July 29, at which 184 fellows censured MARK COULL 18 Bramber Court, Corby, Northamptonshire.

council for the June closure decision. Happily (as you report on another page) the promise of external funding and the increased visitors since the June announcement will criable the society to retain London zoo as a central part of its world-wide activities in animal conservation. So we are all

Yours faithfully, B. A. CROSS, Secretary, September 8.

Case for tunnels

From Mr John Prentice

Sir. There are places where bypasses have been built, and will be built, without too much blood being spilt ("Traffic-clogged towns plead for by-

to run in rivers; and some of it may well be the National Trust's.

one: build a tunnel. The italians have done it very extensively in some very difficult places. A lot of British tunnelling skill must be on the point of being released with the impending completion of the Chimnel tunnel.

land, this might be a way of developing a subterranean resource in which

Rights of way

From Mrs Erica Rudd

From Mrs Julia Watson

Sir, Council officers who wrote to you concerning rights of way (letters, September 2) may be unaware that their own so-called "definitive maps". as laid down by the National Parks and Access to the Countryside Act 1949, are often seriously incorrect.

This leads to acrimonious disputes between local authorities and landowners and also walkers. Litigation over the existence, maintenance and precise delineation of highways is leading to untold expense up and down the country.

Definitive maps are often not supported by proper definitive statements, as the law requires. They must show

only paths which have been defined, determined and dated according to law. The details and any covenants attaching must be shown in the statement. These paths are thus confirmed to be a public responsibility.

Unfortunately councils are also often in breach of their duty to show a list of streets which are highways maintainable at the public expense, which should include paths.

The day that proper information concerning highways and the liability for maintenance is shown in local authorities' offices will be a great one for landowners and ramblers alike.

Yours faithfully, JULIA WATSON, Oak Lodge, 23 Shenley Hill, Radlett, Hertfordshire.



COURT CIRCULAR

BALMORAL CASTLE September 9: Rear-Admiral Sir Paul Greening was received by The Queen on the relinquishment of his appointment as Master of the Household when Her Majesty invested him with the Insignia of a Knight Grand Cross of the Royal

The Lady Susan Hussey has succeeded Mrs John Dugale as Lady-in-Waiting to The Queen. BUCKINGHAM PALACE

September 9: The Princess Royal, Colonel-in-Chief, the Royal Scots (the Royal Regiment), today visited the 2nd Battalion 52nd Lowland Volunteers at Annual Camp, Na-pier Barracks, Folkestone, Kent. The Hon Mrs Legge-Bourke was in attendance.

KENSINGTON PALACE September 9: The Prince and Princess of Wales today visited Nottingham and were received by Her Majesty's Lord Lieutenant for Nottinghamshire (Sir Andrew Buchanan, Bt).

Their Royal Highnesses visited the University Hospital, Queen's Medical Centre. · Subsequently The Prince of Wales, President, Business in the Community, attended the Partnership Approach to Economic Regeneration Conference at Boots Charitable Trust, Queen's Road. Finally, His Royal Highness, President, The Prince's Trust and

these organisations at the Arts Centre, University of Nottingham, University Park. The Princess of Wales, President, Barnardo's, visited the Greenfield Centre, Russell Road.

Maitland, Lord Lieutenant of

Renfrewshire, 67: the Very Rev

Michael Mayne, Dean of West-minster, 63; Mr Norman Morrice,

choreographer, 61; Mr Justice

Nolan, 64; Mr Neville Ovens,

chief constable. Lincolnshire, 54:

Mr Arnold Palmer, golfer, 63;

Ridley, former Third Church Estates Commissioner, 83; Mr Bill

Rogers, golfer, 41; Dr Brian

Smith, chairman, BAA, 64: Sir Robert Smith, former chairman,

Standard Life Assurance, 65: Sir

Rupert Speir, former MP, 82;

Miss Gwen Watford, actress, 65:

Professor Carel Weight, painter,

Memorial service

A service of thanksgiving for the life and work of Mr Harry Burfoot

was held yesterday in the Chapel of Guy's Hospital. The Rev Neville Smith, chaplain, officiated. Dr

Women in Consulting
Ms Anne Treneman, Deputy
Chief Sub Editor, The Observer,

was guest speaker at the autumn meeting of Women in Consulting

held last night at Peterborough Court, Fleet Street, Touche Ross

were the hosts. The theme was the portrayal of professional women in the media.

R.K. Knight read the lesson.

Mr Harry Burfoot

Meeting

Birthdays today

The Prince's Youth Business Trust, met grant and loan recipients from

Afterwards Her Royal Highness, Patron, Help the Aged, visited the Health Advise and Information Centre in Lower Parliament Street.

This afternoon The Princess of Wales visited Borrowash and was received by Her Majesty's Lord Lieutenant for Derbyshire (Colonel Peter Hilton). Her Royal Highness visited

Birkin and Company Limited at Bains Drive, Borrowash. The Lady Sarah McCorquodale and Mr Hugh Merrill were in

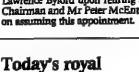
ST JAMES'S PALACE September 9: The Duke of Kent today visited Farnborough International Airshow 1992.

The Duchess of Kent this morning opened the Cariton Lodge Residential Youth Centre, Thirsk and was received by the Lord Derwent (Deputy Lieutenant of North Yorkshire).

Captain the Hon Tom Coke was

This afternoon Her Royal Highness peformed the Naming Cere-mony of the new Mersey Class Lifeboat "RNLB Fanny Victoria Wilson and Frank Stubbs" at Scarborough, North Yorkshire. Mrs Julian Tomkins was in

THATCHED HOUSE LODGE September 9: Princess Alexandra Vice-Patron of the Royal Over-Seas eague, this afternoon received Sir Lawrence Byford upon retiring as Chairman and Mr Peter McEntee



engagements Mr Thomas Allen, singer, 48; Mrs Beryl Cook, painter, 66; Mr John The Princess of Wales, as Patron of Entwistle, rock guitarist, 48; Professor C.H.M.J. Gilles, expert Turning Point, will open the Griffin Project at Earls Court, at 10.30. on tropical medicine, 71; Mr Antony Hichens, chairman, MB Caradon Group, 56; Mr Chris-The Duke of Gloucester, as President of the British Consultants' Bureau, will open a seminar at the topher Hogwood, musicologist, 51; Mr Niall MacDermot, QC, former secretary general. International Commission of Jurists, 76; Major J.D. Makgill Crichton

headquarters of the CBI, Centre Point, at 9.45; as Grand Prior of St John Ambulance headquarters at Tindal Road, Aylesbury, at 3.30; and will open the Tindai Centre, Bierton Road, Aylesbury, at 4.45. The Duke of Kent, as President of the RNLI, will open the West Mersea Boathouse, Essex, at 11.00. General Sir Antony Read, former governor, Royal Hospital, Chelses, 79; Sir Peter Reynolds, deputy chairman, Ranks Hovis Mc-Dougall, 63; Mr Denis Richards,

Princess Alexandra will visit the Holiday Centre of the Leuksemia and Cancer Children's Fund at Hamon Road, Rattray, Blairgowrie, Perthshire, at 4.00.

Appointments

Latest appointments include: Mr John Goulden to be Ambassador to Turkey, in succession to Sir Timothy Daunt, who will be taking up a further Diplomatic Service appointment.

Dr Diana Walford, deputy chief medical officer at the Department of Health, to be Director of the Janet Little, of Reigate Sixth Form

Janet Little, of Reigate Sixth Form College: Mary Ryan, Avon Local Education Authority; Professor Gareth Thomas, Bristol Poly-technic; Jim Beale, PA Consulting Group, to be governors for the Centre for Information on Lan-guage Teaching and Research (CILT).

Legal Mr Pannikote Rajagopalan Karumakaran (Kuttan) Menon and Mr Richard Liewellyn Williams to be full-time Chairmen of Industrial Tribunals, from assigned to the London (South) region, Mr Williams to the Leeds-Sheffield region.



Robert Thomas, whose statue of the Princess of Wales stands in St David's Hall, Cardiff, with his bronze bust of Lord Chalfont which will be unveiled today at the Pavilion, Llangollen, Clwyd, to commemorate Lord Chalfont's ten years as President of International Eisteddfod

School news

Collingham, London The Autumn term at Collingham began on Wednesday. There will be an Open Evening for parents of November and January A-level students on Tuesday, October 27 and for parents of the second year sixth form on Tuesday. November 24. Half-term is from Thursday, October 29 to Sunday, November . The term ends on Friday,

Doual School The Autumn term at Doual School began on August 31. The Head Boy is Charles Nicoll and the Deputy Head Boy is David Cole-man. The School will become coeducational as from September 1993. The Doual 15s Cup was won by Wellington College and the Plate by Downside School. The new Fairingdon Wing will be opened by Fr Abbot on September 12 and the Doual Prep Schools' Soccer six a side Tournament will be played on Sentember 20. The conference Education in Europe

1992" will take place on September 29, chaired by Mr Roy Wake, MA, KSG. Speakers will include Dr Peter Dixon, Head of EC Secretariat Commission, Sir Michael McNair Wilson, Mr Karl Bergner, German Erobassy, Dr Dudley Phinkett, Dr T.W. Waters, Royal Military Academy, Sand-hust, and Mr Alan Lee-Williams, Director of the British Atlantic Committee. The musical Oliver will be performed on November 19-21 and Open days for prospective parents and pupils will take place on October 17 and Novem-ber 19. Term ends on December

12, following the Carol Service. Malvern College
Malvern College is now co-educational from ages 3-18, and not 3-8 as originally announced in The Times of Monday, September 7. The King's School, Gloucester
The Michaelmas Term begins
today with Mr Peter Lacey, formerly of The Leys, Cambridge, as
the new Headmaster. Emily
Halliday is the Head of School
with Timothy Coleridge as Second
Prefect. Speech Day and Service of
Commemoration is on Friday,
November 13. The Carol Service

November 13. The Carol Service

in Gloucester Cathedral will be on December 15 and 16. Term ends

St David's College, Llandudno The Christmas term began on Monday for the Sixth Form and the rest of the school returned on Wednesday. The Head Boy is Ben Newell and the Deputy is Jonathan Wood, House Captains are Luke Prendergast (Cader), Timothy Groves (Snowdon) and Edward Newman (Tryfan). Old Davideans' weekend will take place on November 8-9 and the term ends after the Carol Service on December 18.

Stonyhurst College Christmas Term commenced yes-terday with the Ascensio Scholarum and Mass for the Dedication of Studies. Oliver Wraight is Head of the Line and Richard Joseph is Second Head. Lower Grammar Parents' Weekend is October 3 and 4 and the Haif Term Break is October 17 to 25. Grammar Parents' Weekend is November 21 and 22. December

I is the Feast of St Edmund Campion SJ and the Carol Service is December 13. Wycombe Abbey School The Autumn Term at Wycombe Abbey School has started, and ends on Wednesday, December 16. The Confirmation Service will be taken by the Bishop of Bucking-ham on Sunday, November 8, at 3.00pm in All Saints Parish Church. The Seniors' Carol Service will be at 5.45pm on Sunday. December 13; tea for Seniors will be served at 4.15 pm in Big School. The Seniors' Association Annual General Meeting will be held at Wycombe Abbey on Saturday, September 19. Details from Mrs M. Guillebaud, The Grange,

Sheepscombe, Stroud, Gloucester-shire, GL6 7RH. Applications from external candidates for places in the Sixth Form in September 1993 should be made now to the Admissions Secretary, Wycombe Abbey School, High Wycombe, HP11 1PE. Applications for Junior School Scholarships 1993 should be made to the Admissions Secretary by December 5, 1992.

Anniversaries

BIRTHS: Sir John Soane, archi-BIRTHS: Sir John Soane, arenteet. Goring-on-Thames, 1753: Mungo Park, explorer. Foulshiels. Borders, 1771: Robert Koldeway, architect, Blankenburg am Harz. Germany, 1855; Sir Mortimer Wheeler, archaeologist, Glasgow, 1890; Cyril Connolly, critic. Coverne 1803

entry, 1903. DEATHS: Mary Wollstonecraft Godwin, pioneer for the rights of women. London, 1797: Ugo Foscolo, poet, Turnham Green, Middlesex, 1827; Wilfrid Scawen Blunt, traveller, poet and politician, Southwater, Sussex, 1922; Balthazar Vorster, prime minister of South Africa 1966-78, president 1978-79, 1983; Vidkum Quisling. Nazi collaborator and minister president during the occupation of Norway was sentenced to depth.

University news

or Alexandre Alexandrow of the Moscow Engineering Physics Institute, starts work on advanced high temperature superconductivity research at Cambridge University this month Dohn Shaw writes).

He is taking up the five-year Most fellowship, named after Professor Sir Nevill Most, Nobel prizewinner and emeritus Cavendish professor in physics. Profes-sor Alexandrov, a leading theoretician, is head of the general physics department and director of the high temperature laboratory at the Moscow institute.

London
Dr Peter A. Revell, reader in
morbid anatomy at the London
Hospital Medical College, has
been appointed to the chair in
histopathology at the Royal Free
Hospital School of Medicine, from
January 1.

Dr Peter Henderson, reader in the molecular biology of membranes, department of biochemistry, Cambridge University, has been appointed to a chair in the department of biochemistry and molecular biology at Lorde from molecular biology at Leeds, from October 1.

Marriages

Professor D.K. Adams and Miss S.L. Shuttleworth A service of blessing was held at the

Church of St Nicholas, Bishop's Sutton, Hampshire, on September 5, 1992, after the marriage of Professor David Adams, of Keele University, to Miss Sarah Shuttleworth, eldest daughter of Mr and Mrs Peter Shunleworth, of Bishop's Sutton.

Mr P.A. Bacon

and Miss E.B. Lee The marriage took place on August 24, 1992, in New York, of Peter, son of Mr and Mrs Roger Bacon, of Liphook, Hampshire, to Evalyn, daughter of Mr Bruce Lee, of New York and Mrs Paul Mornmer, of Greenwich. Mr M. Freeland

and Miss L. Simpson The marriage took place on September 5, at 5t Marry's Church. Rye, between Mr Michael Freeland and Miss Lucinda. by Miss Abigail Simpson. Miss Kathryn Freeland, Miss Polly Hadfield and Miss Emma Spence. Mr Adam Harvey-Kelly was best

mari. M C.B.G. Gasztowtt and Miss E.L. Lane Fox

The marriage took place on September 5, at St Marry's Church, Lower Heyford, of M Cyril Gasztowit, son of M and Mme Benoit Gasztowit, of Paris, to Miss Emily Lane Fox, daughter of Mr and Mrs Edward Lane Fox of Caulcott Oxfordshire. The Ven J.H. Wilson officiated.

The bride, who was given in marriage by her father, was attended by Eric James de Bony de Lavergoe, Raphael Gasztowtt, Emma and Rosalie Peebles, Thomas and Louisa Steele and Frances Tennyson d'Eyncourt. Mr William Vereker was best man. A reception was held at the home of the bride.

Mr J.R. Parvis and Miss E. Day
The marriage took place on
Saturday, August 29, 1992, at the
Church of St Boniface, Shirley,
Southampton, of Mr James
Purvis, only son of Mr and Mrs

Mike Purvis, to Miss Elizabeth Day, youngest daughter of Mr and Mrs Bill Day, Father MacDermot-Roe officiated.

The bride, who was given in marriage by her lather, was arrended by Louise Prince. Holly Mason and Stephanie Glendinning. A reception was held at the

Chilworth Manor and the honeymoon will be spent in

Mr C.G. Sarkar and Miss J.L.A. Steart The marriage took place on Sunday, September 6, at New College Chapel. Oxford, of Mr Christopher George Sarkar, only son of Mrs Elizabeth Sarkar and the late Mc Nipendra Nath Sarkar. of Woking, to Miss Janet Lindsay Anne Stuart, only daughter of Dr and Mrs Ronald Stuart, of West

Kilbride, Ayrshire. The Rev. Stephen Tucker officiated. The honeymoon is being spent

Major T.J. Thomas and Miss S.J.M. Reid The marriage took place on Tuesday, August 25, between Tim, son of the late Mr and Mrs J.F.H. Thomas, and Sarah, younger daughter of the late David Reid and of Mrs Reid.

Latest wills

Mr Harold Ivan Leech, of Minehead, Somerset, left estate valued at £12,022,815 net. He left nearly Elmillion to trustees and much of the residue to charities Including the Cancer Research Campaign, Tuberous Scierosis Association of Malvern, British Field Sports Society, RNLI, Brooke Hospital for Animals, London, St Louis Convent, Minehead, National Children's Home, the Children's Society and John Groom's Association for the

Air Vice-Marshal Sir Geoffrey Luis Worthington, of Burnham-on-Crouch, Essex, director general of equipment for the RAF 1958-61, left estate valued at £304,628 net.

Forthcoming marriages

Mr S.N. Angen and Miss FJ.L Paine The engagement is anniunced between Simon, and of Mr and Mrs Robert Austra, of Epoint. Surrey, and Fama, chier daughter of Mr and Mrs Christopher Paine, of Great Musenden, Buckinghamshire and North

Connel, Argyll Mr A.R. Butterworth and Miss CJ. de Zouche The engagement is announced between Alexander, elder son ut Mr and Mrs K Butterworth, of Kingston-upon-Thames, Suney, and Carelyn, eldest daughter of Mr and Mrs R B. de Zouche, al Neston, Wittal.

Lieutenant S.M. Clark, RN and Miss F.C. Bateman The engagement is announced between Simon, win of Mr and Mrs C I.M. Clark of St Minore. Comwall, and Fiona, daughter of Colonei and Mr. A.J. Bateman, of Baulking, Oxfordshire

Mr H.M.C. Goldsmith and Miss CJ. Norrish The engagement is announced between Hugh Malcolm Charles, eldest son of Mr and Mrs Terence Inverness shire, and Carrie Jean; second daughter of Mr and Mrs Richard L. Norrish, of Richmond. British Columbia.

Dr N.D. Poplett and Miss J.A. Goode The engagement is announced between Neil, son of Mr and Mrs. A.E. Poplett, of Sittinghourne,

Kent, and Janet, daughter of Mr and Mrs W.C. Goode, of Egham. Surrey. Mr C.T. Madientic and Miss A.I. Savage
The engagement is announced
between Torm, younger son of Mr

and Mrs Alexander C. Mackenzie of Dornoch, Sutherland, and Amanda, daughter of Mr and Mrs Michael J. Savage, of Haselbech, Mr A.G.J. Robertson and Ms H.K. Purchas

The engagement is announced between Andrew, elder son of the late Lieutemant P.G. Robertson. RN. AM, and Mrs D.S. Buston, o Ashwell, Hertfordshire, and Harriette, youngest daughter of Mr and Mrs D.B. Purchas, of

Mr P.D. Walkinson and Miss C.I. Campbell

The engagement is announced between Paul, second son of Mr and Mrs Watkinson, of Gowthorpe Manor, Swardeston, Norfolk, and Caroline, daughter of Mr and Mrs Campbell of Lochnell, of Great House, Linie Sodbury, Avon.

Mr R.M. Young and Miss C.M. Blewitt

The engagement is announced between Robert, youngust sun of Mrs R. Young and the late Mr M. Young. Denham. Buckinghamshire, and Claire, elder daughter of Dr and Mrs. M. Blewitt. Emerson Park. Hornchurch.

Theatre award

The Georgian Theatre Royal in Bury St Edmunds, Sulfolk, one of the oldest playhouses in Britain, has received a £10,000 govern-

ment award.

It was given as part of the government's business sponsorgive times in stances spoisor-ship incentive scheme for inst-time donors and follows a £20,000 deal with Greene King, whose brewery is directly opposite the theatre.

Woman's GC sent for sale

The first George Cross to be awarded to a woman is expected to make about £2,000 at Spinks, the coin and medal auctioneers, in

London on September 15. The decoration was an exchange award presented to Miss Emma Townsend who saved the life of a boy who was threatened by an armed man in Kingsbridge, Devon, in 1932. Miss Townsend, who was presented to the Queen at a garden party for members of the VC and GC Association in 1962. died aged 84 in 1965.

Telephone 071 481 4000

ANNOUNCEMENTS

Telefax 071 782 7827

to Joanna and Andrew, a daughter, Florence, a sister for Oliver and Amelia. BLAIN - On August 25th.

BOULTON - On September D'AL PERTSON - On August 29th, at Hereford, to Judith (née Young) and Paul, a son, William Douglas Jerard.

FLYNN - On August 24th 1992. to Teresa (nee English) GOVETT - On September 4th, to Deborah (née Gray) and Jeremy, a son, Hugo William Cloudesley.

HAGGAS - On September 2nd. to Maureen (nee Piggott), and William, a son. Sam William Lester. a brother for Mary-Anne.

HOEHOUSE - On September 7th, to Kele (nee Wasion) and William, a son, Charles Howard, a brother for Alice HODGSON-DOUGHTY . O September 7th. to Pamek and David, a son Alexander James HOLDERNESS

September 8th. at Queen Elizabeths Welwyn Garden City, to Libby (nee Thorston) and Martin, a daughter. Teesa Elizabeth Mary, a sister for Matthew. JOLLIFFE - On August 25th, to Claire (née Loisy) and Pour a sen Henry Michael.

KERNS - On September 1st 1992. to Laura (née Verlander) and Mark, à daughter, Eleanor Grace.

LITTLEWOOD - On August 2nd 1992, at Selbu Hospital Tokyo. to Rosemary (née Harries) and Edward, a daughter, Jessica Kumiko A sister for Emily.

ANNOUNCEMENTS

& PERSONAL NOTICES Tel: 071 481 4000 Fax: 071 481 9313

BOOKING DEADLINES: ANNOUNCEMENTS: 5.00pm day prior PERSONAL 5.30pm 2 days prior. Please have a major credit card ready when placing your notice

We accept ACCESS, AMEX, DINERS and VISA. BIRTHS

HILL - On Monday September 7th 1992, to Claire (née Thornhill) and Christopher. a daughter. Georgina Aifce MERHAM - On September 6th, to Heidi (née Martin) and Philip. a daughter, Jessica Tamar. Praise God. MOYES-LEWIS - On August 25th 1992 in Johannesburgh South Africa, to Kerry and Simon, a son, Thomas Peler. YOUNG - On August 27th 1992, to Alison and Jersmy.

> MARRIAGES MADLEY PRICE + The trap

riage took place at Keston Parish Church, Kent, on Saturday, 22 August 1992. between Mr Andrew Bradley of Keston and Miss Joanne Price of Ockbrook, Derby

RUBY ANNIVERSARIES

SUDD:THOMPSON - On September 10th 1982. In Calcuita. Ceoffrey Waller Budd to Joyce Thompson. DEATHS

BEECH - On September 3th 1992, peacefully, Felicity Beech, of Panniers Farm, Wells, Will be lovingly remembered by husband Geoffrey, daughter Sara, her family, many friends and animals.

BLUNT - On September 8th 1992. peacefully. after a short illness. Brian. of Ingrans Green. W. Sussex. Much loved and will be greatly missed by all his family. Private fumeral. Memorial service to be arranged. No flowers. Donations to Royal Hospital and Home. Putney.

DEATHS

DALTON - On September 5th, peacefully at home, Elizabeth beloved wife of Alfred. loving and much loved Mother of Alexandra. Victoria. Penelope and Crandmother of Alexander. Mark. Eleanor, Neil. Sophie and Edward. Funeral service at 10.30am Tursday 15th September at Church of Scotland. Crown Court. Russell St. London WC2. followed by Cremation at Honor Oak Crematorium. No flowers please, but donations

flowers please, but donations if desired to St Christophers Hospice, Lawrie Park Rd.

DEAKIN On September 8th 1992, peacefully at his home in Scotland, Major General C. M. F. (Peter) Deakin sped 61. Beloved husband of Be late Evelyn, much loved father of Charles and Juliet. Cremation Friday September 11th, for family and neighbours at Glasgow Crematorium (Maryhili) commencing 3 00m. A Memorial Service will be held on 8th December in the Guards Chapet Wellington Barracks at 12 noon

CRAWFURD - On September
6th, very peacefully, at
Howard House, Vicarage
Way, Gerrards Cross, Mary
Ina (widely loved Auntie
Mic.) aged 99. Funeral at St.
James's Church, Gerrards
Cross, September 24th at 2
pm. Committal at Oxford
Crematorium 3.30 pm.
Donations in lieu of flowers
to Plant Life, Natural History
Museum. Crottivell Road,
London SW7 58D or to Berkshire. Buckinghamshire &
Oxfordshire Naturalist Trust.
3 Church Cowley Road, Rose
Hill, Oxford OX4 3JR.

GRANT - On September 4th 1992, peacefully after a long lines. Lastie Dennis, aged 69 of Berdey, Kent and formerly Eltham. For family and friends who wish to attend there will be a secular cremation service at Eltham Cremation rown Woods cremation service at Eitham Crematorium, Crown Woods Way, SE9 at 2 pm on Tuesday September 15th. Donations. If desired to Cancer Research in preterence to Dowers. Funeral Directors Horlock & Son Ltd: 11 Station Road. Longfield. Kent, DA3 7QD

GRANTHAM - On Tuesdas GRANTHAM - On Tuesday September 8th. 1992 at home with his family. Admiral Sir Guy Crantham G.G.B., C.B.E., D.S.O., aged 92 years. Husband of the late Berryl and father of Suste and Caroline. Oreatly loved by all his family. Funeral will take place at St.James' Church. Nayland. 12 noon Wednesday September 16th 1992.

GRAY - On September 8th. suddenly. Geraid. aged 85. formerty of Broughton-in-Furness. Cumbrial widower of 'Pip'. brother of Dudley. deceased. and of Jean. Service at Southampton Cremsfortum. September 15th. 1.30pm. Donations in his memory, if desired, in aid of St. Cross Grange WRVS Residential Home. 140 St Cross Grange WRVS Residential Home. 140 St Cross Road, Winchester. SO23 9RJ.

and the second of the second o

DEATHS HUNT-BODÉ On September 5th, Diana. Funeral at Colders Green. Monday September 14th at 3pm.

8th 1992. Gladys Mary, aged 92 of Virginia Water. Dear mother of John and Sybil. grandmother of Stephen, Carol. Jonathon, Hillary and Carol. Jonathon. Hilary and
Rosalynd and great
grandmother of Laura and
Christopher. Funeral service
at Christ Church. Virginia
Water. September 14th 1992
at 2.30pm followed by
private cremation. Family
flowers only. Donations if
wished to Christ Church
Outward Civing C/O
Vicarage. Virginia Water
would be appreciated.

PETO - On September 5th 1992 in Ireland, Barbara, wife of the late Sir Christopher Peto Bart. Funeral Service on Friday September 11th at the Church of St.Nicholas, Chadington, Oxfordshire at 11.30 am followed by pri-Chadington. Oxfordshire at 11.30 am followed by pri-vale burial at Cliddesden.

TAYLOR - On September 7th at Tarportey Hospital. Helen. widow of Gerald. and much loved and very special moth-

re grandmother, great grandmother and friend. Funeral 12 noon Monday September 21st at 5t. Heiten's. Tarporley Family flowers only please but donations if wished to Tarporley Hospital. WHALLEY - On Soptember 2nd, 1992, peacefully at home in Spain. Peter Frederick, following a long lilness borne with great courage and dignity. Beloved husband of Selly, father of Virginia and Christopher, and grandfather of Peter and Sam, Withy and Michael, and greetly missed by us all.

MEMORIAL SERVICES DOCKER - John Frederick, A Service of Thanksgiving for the life of John Frederick Doctor much level husband the life of John Frederick Decker, much level huseast of Amanda and father of Sophle and William. Will be held at 2.30 pm on September 26th at St.James' Church. Chipping Campden, Glos. Donations to Imperial Cancer Research Fund, P.O. Box 123, 44-49 Lincolns Inn Fleids, London WC2A 3PX.

MEANEY - A Service for the Thanksgiving for the Life and Work of Sir Pairick Meaney will be held at the Church of the Immaculate Conception. Farm Street, Mayfair London W1, on Wednesday October 7th at 3.30pm.

IN MEMORIAM – WAR MARSH - In proud Memory of AC2 Marsh-wireless operator/air gunner Shot down over Breinen al noon on September Std. 1959.

LEGAL NOTICES

Grapheasy Limited
Registered mumber: 2722522.
Trading name. Reidan international. Nature of business: Whole-cake of Textiley and Children and Sales and Linder Administrative receivers: Sanisp Solemon Cohen/Walter Goldsmith. Joint Administrative Receivers: K.D. Godman FCA and Li Schusten. ACA toffice holder non: 2407 and 57841 of Leonard Chirds & Ch. P O Box 853 50 Easthourne Torrace (2nd Floor) w/2 6LF.

LEGAL NOTICES

THE INSOLVENCY ACT 1986
ANNE'S BUSINESS
CENTRE LTD
NOTICE IS HEREBY CIVEN
PURSUANT to Section 98 of the
Insolvency ACT 1986 that a
MEETING of the CREDITORS of
the above named Company will
be held or 22 September 1992 at
the section of the CREDITORS of
the above named Company will
be held or 22 September 1992 at
the desired Company will
be held or 22 September 1992 at
the desired Company will
be held or 22 September 1992
et seq of the said Act.
NOTICE IS FURTHER GIVEN
that Maurice Bayroand
Dorrindson, FIPA of 4,
Charterfoone Square, London,
ECIM 6EN is appointed to act as
the susselfed tradferency Fracustion
for the said Act of the said Act
of Creditors with such accordance
of they may require
battly the 17th day
of August 1992
BY DORES OF THE BOARD of August 1992 BY ORDER OF THE BOARD ANNE FLETCHER, DIRECTOR.

The Insolvency Act 1986
AIRIAL TRAVEL LTD T/ee M.S.
Travel (In Liquidation)
NOTICE is hereby given that
Crant Jones, L.B., ACA, edicid,
MSPI of Moriton Stoneham, 806
Salishary House, 31 Firshary
Circus, London ECCM 550 was
associated liquidations of the
above are required on or bofore
the is November 1992. The detail
their names and oddresses (and
sections is wellowed by the liquidation of the proposition of the
total particulars of their gets or
claims, is writing, or un person, to
the figuidation; and is specified by
the liquidation; in default thereof
they will be encluded from any
benefit he of their gets of the claims.

Dated this day of 7 Sentember 1992 Grant Jones, Liquidator The Imply sucy Act 1986
IMPRESSIONS LITHOGRAPHIC
COMPANY LIMITED
NOTICE SHERESY CIVEN
their Mearlos Flayment
Corringites FipA of A
Charteriouse Square. London
ECIM 66PN and Brism Mills FipA
of Booth White, 6 Releigh House
Admira's Way. Walevide.
Admira's Way. Walevide.
London E14 95N were appointed
Liguidant's of the said Company
by the neembers and creditors on
8th August 1992.
Dated tris Tin day
of Sequember 1992.
NLR Dorringion and B. Mills.
Liguidators. The Insulvency Act 1986 FOLEY RESTAURANT LIMITED

NOTICE SHEELEN GIVEN HAS A MARKET BY THE LIGHTED STATE OF THE STATE OF

The insolvency Act 1986 SHEEN ELECTRICAL CO LTD SHEEN ELECTRICAL CO LTD to the Legislation.
NOTICE IS HEREBY GIVEN that Maurice Raymond Dorrington FIPA and Terence John Rober FIPA both of 4 Chartethouse Square, London-ECI M 65N were appointed Liquidators of the said Company by the morthlers and creditions on 24th August 1992 Dated this 7th day of September 1992 M R Dorrington and T J Roset.

LEGAL NOTICES

10 1 gg /

7

* -:-

- - ---

-- ,, -, 5_

1 15 193 -----

- 1017

· 1

1. 2.4

- ----

. ÷.

7.7

- 38

Ping and fare

WORD WATCHING Answers from page 18 AMBAGE

(a) A roundabout or circuitous path, hence roundabout, indirect allusive speech, from the Latin ambages a circuitous path with twists and turns: "They read, still as tigers in their dusky rooms, and watch through the dark, rustling ambage for some dire phrase to pounce on."

GOETIC (b) Invoking evil spirits, pertaining to witchcraft, from the Greek goetikes pertaining to witchcraft: "Disbolical rules likely to be broken by the other party as soon as we come to understand them. That is why goetic magic does not always work."

UBEROUS (a) Rich, full, plentiful, abundant, from the Latin uber rich, abundant, "How do our pastures flourish, and refresh/Our uberous kine, so fair, so fall of

flesb." PORPENTINE

(a) A variant of porcupine, a rodent quadraped of the genus Hystrix, having the body and tail covered with defensive erectile spines or quills, formerly supposed to shoot or dart its spines at an enemy, from the Latin porcus spinosus spiky pig.

PERSONAL APPEARS IN LIFE & TIMES

SECTION - PAGE 21

夏

the

an

OUI

tof

din

ra.

100

the

ro-tis-

ы

:he

ret

រាជ

M.

he

ш:

48

ne

he

tht ed

en

he

of

WS IN BARY

mimon (of

er over man

istend pla

Shading.

CYRIL BENCE

Cyril Bence, Labour MP for Dunbartonshire East, 1951-70. died in Taunton on September 7 aged 89. He was born in Bradford on Avon, Wiltshire, on November 26, 1902.

WHEN, in the 1960s, Harold Macmillan's Conservative government gave the go-ahead for the building of the QE2, the last of the great transatlantic liners, by providing a £20 million government subsidy, the shipbuilders of Clydeside rejoiced. And the man to whom they owed the greatest gratitude was Cyril Bence. Government ministers groaned, however. For it was a time of drastic public spending cuts and the £20 million subsidy for the shipbuilders divided the Conservatives and caused the government to have three narrow

Ernest Marples and Selwyn Lloyd were blamed by those who saw shipbuilding subsidies as an unwarranted government extravagance. But it later emerged that Cyril Bence was responsible. The Labour MP for Dunbartonshire East had artfully inveigled Harold Macmillan into committing his government to the costly venture. Bence had played his master card prior to the 1957 election when the Conservatives were drawing up their manifesto and deciding that, in order to discourage the fear of unemployment, mention should be made of helping the shipping industry and the replacement of the Queen liners, so long a source of British pride.

Later, while touring the country, Macmillan developed this theme and in Glasgow, waxing oratorical, he spoke of the great service of the Queens and how the honour and place of Britain on the seas must be forever upheld.

His words were duly noted by Bence who quickly wrote to the prime minister asking if he could take it as understood that, if a Conservative government were returned to power, it would grant aid for the replacement of one of the Queens. Macmil-lan wrote back saying that be could.

He was born in Ely in 1942.

unetnical in a douers .

somenow

making pots.

with colour or applied glazes.

formal training as a porter liberated him

from traditional constraints. Although

many of his works started from a thrown

base, what he did in their elaboration

from that point was entirely unpredict-

able. He liked to use a mixture devised by

himself of red earthenware, grey St

Thomas's stoneware clay and a very

coarse brick-making clay, to produce his characteristic rough hewn effect after



The significance of this, as Lord Lambton, a Conservative MP of the time, pointed out publicly, was that it was not simply a manifesto pledge that could later be discarded but nothing less than the promised word of the prime minister. At a stroke of a pen Macmillan had committed the government's shipping policy in a promise to a Labour member of parliament. Lord Lambton suggest-ed archly that Cyril Bence should be

declared "director of Conservative Shipping Policy." But when the QE2 was launched with much ceremony and excitement nine years later, Cyri Bence's signal role had been all but forgotten except, perhaps, among the shipbuilders of the Clyde. Bence and his wife, Florence, were among the guests who met the Queen at the

launching ceremony.

In addition to so ably representing the shipbuilding and other interests

Bence was on the left wing of the Labour Party and had strong pacifist views. Right wingers in the party were upset in 1958 when Radio Moscow broadcast an interview with him (recorded in the House of Commons tea-room) in which he, together with five other Labour MPs, called for the suspension by the West of nuclear bomb tests following the Kremlin's suspension of such tests. Although Bence argued that the point he made did not go beyond Labour Party policy, the right-wingers took the view that participation by their colleagues in radio propaganda beamed from Moscow was damaging to party interests. Such quibbles cut little ice with Bence, however. Although not a polished parlia-mentary speaker — he was at his best

on the hustings and at other grassroots political gatherings - he was a man of great sincerity and integrity who won the respect of political opponents as well as of his natural abour and trade union allies. It was his misfortune that he entered partiament relatively late in life, and for most of his years there a Conservative government was in office. But in 1964, during his last parliament, Patrick Gordon Walker, the foreign secretary, chose him to be his parliamentary private secretary (international trade and finance and Commonwealth development having long been Bence's special interests). And two years later he became parliamentary private secretary to Anthony Crosland, the minister for education and science. He also served for two years from 1964 on the House of Commons estimates committee, chairing the sub-committee dealing with housing, works, land, roads, agriculture and fisheries. The son of a farmer, Cyril

Raymond Bence was educated at Pontywaen School and Newport High School, South Wales, having moved there as a child with his family. Much influenced by the carnage of the first world war, he became a member of the Pacifist Tendency and his views on the need

of his Clydeside constituents, Cyril for disarmament never left him. He was initially articled to a solicitor but soon turned to engineering and after serving his apprenticeship as a toolmaker at Ashworth, Son and Company, a weighing machine manufacturing company in Newport, he became a weighing machine manag-er. He always retained his fascination with such machines. In the 1930s he turned to farming until the dire economic conditions of the day forced him to move with his family to Birmingham where he resumed his

career in engineering.

He had joined the Labour Party in 1922 and soon became an active trade unionist as a member of the National Union of Scalemakers. He later served the Amalgamated Engineering Union as a shop steward and branch president and became involved in the activities of the local trades council. During the war he was chairman of his factory's joint production committee

After the war he contested the Handsworth division of Birmingham unsucressfully in both the 1945 and 1950 elections and again in a subsequent by-election, when he lost to Edward Boyle. Then, in 1951, at the age of 49, he gained the safe Labour seat of Dunbartonshire East in succession to David Kirkwood, who was made a baron. Bence had to overcome some initial resentment in his constituency at being an outsider but quickly won the loyalty of Labour supporters with his energetic commitment to their inter-

He was a naturally shy and retiring man with a gentle manner, although he was at some pains to disguise this when he took up the cudgels in the House of Commons or on the bustings, either on behalf of his constituents or his own deeply felt political principles.

He was married twice, both his wives predeceasing him; he is sur-vived by the children of his first marriage: John, who is vice-president of an American corporation, and Valerie Pearl, president of New Hall, Cambridge.

regularly broke his own

records and then those of his

and prints. He could hardly

contain his excitement when

he recognised the bust of one

of his heroes, Louis XVIII.

incorrectly labelled in a coun-

try antique shop. His large and elegant Ken-

sington home was trans-formed as regularly as a

revolving stage set. The visitor

could step into a room and

find himself transported to an

Arabian tent complete with

palm trees and Egyptian style

bed or he might walk through the portals of an ancient city.

Alternatively he might be con-

fronted with wall to wall prints

of three centuries of European

and Middle Eastern royalty.

Weinstein hosted splendid

parties, and was not above

charmingly bidding his guests goodbye if he felt they were

outstaying their welcome. He

was a generous patron of

contemporary artists, among

raconteur whose risque hum-

our rarely offended. He could

equally charm duchesses, en-

trance his clients and enchant

his godehildren.

SIR ANTHONY **GRAY**

Sir (Francis) Anthony Gray, KCVO. ministrator, died at his home in Upton Scudimore Wilishire on August 2 aged 74. He was born in Bristol on August 3, 1917.

IN HIS nine years as secretary

and Keeper of the Records at the Duchy of Cornwall offices in Buckingham Gate which began in 1972, Anthony Gray laid, with expert advice, the foundations of the modern duchy, selling surplus proper-ty to build a capital fund and improving the bulk of the property retained to increase rental income. Tony Gray could see that active manage ment of its assets was needed both to increase its income and to broaden its capital base to secure that income in future. He was thus able to pass on to his successor an organisation and land hold-ing which could take full advantage of the prosperity of the 1980s. On his retirement from the duchy in 1981 he was made a KCVO, and retired to Upton Scudamore

with his family.

Gray joined the duchy after spending 20 years as treasurer of Christ Church, Oxford where he was responsible not only for the large college holdings of land up and down the country but also for the fabric of the college itself. His skilful land management and supervision of the college finances (together with a large and timely grant from the University Appeal) enabled him to organise and oversee a massive restoration of the college, including the magnificent library and hall, as well as the building of the gallery, which brought together his two great loves - architecture and

pictures. In 1963 he was elected a member of the Agricultural Advisory Council, and he was a member of the council of the Royal College of Art from 1967 to 1973. He was prominent in the campaign which prevented a road from being built through Christ Church Meadow, and in 1972 the fellows of Christ Church made him an emerius student.

Anthony Gray was educated at Marlborough and Magdalen College, Oxford, and then joined the Royal Institute of International Affairs at Chatham House. After war service he worked for some time for the British Council before

turning to that interest in the land which had been present from his childhood in rural Suffolk, by joining the Hulton Press in Fleet Street, publishers of the Farmer's Weekly and other periodicals. It was from there that he became treasurer of Christ Church

Gray was also a member of the Ditchley Foundation, and his interest in overseas affairs continued throughout his life, concentrating on the Middle East and especially Jordan. He had the ability to sense the differences in the way that peoples of different cultures look at things, and yet the sensibility not to make it

obvious. He was married to Marcia (Mish) Wyld in 1947, and they had a son and two daughters. At Christ Church and their home at nearby Ramsden, and later in London, the Grays were immensely hospitable, and especially kind to the young. Tony



Gray's ability to cross generations with his gift of friendship was one of his greatest quali-ties. To be able to call oneself his friend was to have a passport into a series of interlinked and stimulating worlds. Behind his universal bonhomie and enormous relish for life he was a shrewd picker of men, but with too much discernment and humility ever to indulge in power politics. Always self-deprecating, he was courteous even at the end when in great pain, and, as ever, one felt happy in his company. In an earlier edition of Who's Who he gave as his recreation: "Getting away from Mrs Thatcher's England." In 1992 this became: "Weeding, washing up

and other manly sports." He leaves a widow, Marcia, a son and two daughters.

Larrie Londin LARRIE Londin, drummer, who played in Elvis Presley's last concerts and recorded

As a recording session drummer in Detroit, Londin

the Temptations. He moved to Nashville from Detroit in 1969 and toured with various rock and roll and country stars. He played at Presley's last two concerts in 1977. After that, he began concentrating on studio work. He drummed on pop recordings by Glenn Frey and the Carpenters, and on country songs by Randy Travis and others.

1798

with stars of Motown and country music, died on August 24 aged 48.

played on hit records by the Supremes, Marvin Gaye and

SEPT 10 ON THIS DAY

The rebellion of 1798 was led by the Society of United Irishmen. In August a French force landed in County Mayo: it was too late to be effective and eventually surren

IRISH REBELLION

learn that the expected reinforce-ments had all joined the Com-mander in Chief. On the evening of the 5th an express reached Dublin Castle, stating that Mar-quis Cornwallis had advanced on the 4th within 12 miles of Castlebar, and that a general attack would be made on the following day. It was reported in his camp that the French had evacuated Castlebar, and retired nearer the sea, to a place called Foxford; but this news does not

appear probable.

In a former Paper, we gave a burlesque kind of a Proclamation, which was copied from the Dublin Journal of the 1st inst.

You have not forgot Bantry Bay: you know what efforts France has made to assist you, her affection for you, her desire of avenging your wrongs and assuring your independence, can never be impaired; after several unsuccessful attempts, behold at last Frenchmen arrived among you. They come to support your courage, to share your dangers, to join their arms and mix their blood with your's, in the sacred cause of Liberty - they are the forerunners of other Frenchmen.

Brave Irishmen, our cause is common: like you, we abbor the avaricious and blood thirsty policy. of an oppressive Govern-

ment; like you, we hold as indefeasable, the rights of all nations to Liberty; like you, we are persuaded that the peace of the world shall ever be troubled, as long as the British Ministry is suffered to make with impunity, a traffic of industry, labour, and blood of the people; but exclusive of the same interests which unite us, we have powerful motives to

love and defend you.

Have we not been the pretext of the cruelty exercised against you by the Cabinet of St James? The heartfelt interest you have shewn for the great events of our revolution, has it not been imputed to you as a crime? Are not tortures of death continually hanging over such of you as are barely suspected of being our friends?

Let us unite then and march to glory — we swear the most inviolable respect for your prop-erty, your laws, and all your religious opinions: be free, be masters of your own Country, we look for no other conquest than that of your liberty, no other

success than your's.
The moment of breaking your troops are now flying to the extremities of the earth, to tear up the roots of wealth and

tyranny of our enemies.

That frightful Colossus is mouldering away in every part; can there be any frishman base enough to separate himself in such a happy conjuncture, from the grand interests of his Country? If such there be, brave Friends, let him be chased from the Country he betrays, and let his property become the reward of those generous men who

know how to fight and die. Irishmen, recollect the late defeats which your enemies have experienced from the French; recollect the plains of Henscoote, Toulon, Quiberon, and Ostend: recollet America, free from the moment she wished to be so. The contest between you and your oppressors cannot be long. Union, Liberty, the Irish Repubtic, such is our shout: let us march, our hearts are devoted to

you.



from many different cultures. He began collecting Greek terracottas when he was about 12. Later he spent a high proportion of his earnings on acquiring Korean metalwork, early Japanese ceramics and a select few contemporary pots by such as Bernard Leach and Shoji Hamada. When he could not afford to own the objects of his passion he haunted

firing. The great advantage of this medium for him was that it responded museums and took careful note. Despite this, his work is constantly well to carving when nearly dry, so that he recognisable, and resembles little else in could cut the patterns in his typical ceramics except, perhaps, some Chinese pierred plates as though he were slicing a model houses and animals from the Han rather hard cheese or dough. Personally Godfrey was very edectic in his interests. Latterly he travelled a lot. dynasty. Even there, the resemblance is fairly remote: the little landscapes he and was highly responsive to antiquities loved to make, with miniature buildings



Ian Godfrey and (left) his imaginary animal stoneware

and animals, owed most to his quirky imagination and entirely unsentimental brand of whimsy.

His critics were quick to accuse him of producing cute kitsch for people who thought that owning a pet rock was a good idea. But retrospectively such odd judgments seem to have most to do with a puritannical assumption that real art has somehow to be solemn. Godfrey's miniature worlds, unlocalised ritual objects and tea pots one would use at one's peril were certainly never that, but their seriousness could hard be doubted. Godfrey was anyway sensitive, perhaps over-sensitive, to the dangers of popularity: he kept his operation very small and personal, and even after having two large one-man shows at the British Crafts Centre in the early 1970s he was still delivering pots himself by simply hopping on his bike.

Many of his pots had loose pieces which

did not securely fit in anywhere. When purchasers questioned this, he would say with an impish grin: "Oh well, I always like to put in something extra."

MICHAEL WEINSTEIN

Michael Weinstein, insurance salesman and art collector, died in London on August 25 aged 47. He was born in Philadelphia on February

MICHAEL Weinstein's upbringing scarcely prepared him for his career as a recordbreaking and uniquely cul-tured life insurance salesman although it might have helped him dress for the part. His family ran a successful undertaking business.

well have sparked his later interest in art associated with the Bourbon kings, at Temple University in his home town of Philadelphia. He read urban geography at the University of Rhode Island before arriving as a graduate student at Hertford College, Oxford. He never completed his doctorate there. Instead, with his dark good looks reminiscent of a young Omar Sharif, his wit and debonair style, Weinstein dedicated less time to study at Oxford than he did to making

But the company can never have regretted its decision. As the years passed Weinstein

company, culminating in 1989 when he became Metropolitan Life's leading sales-man worldwide selling a quarter of a million dollars worth of policies. He enjoyed life on the scale of his commissions. He lived in considerable style, travelling widely, usually with a cook, valet, butler and chauffeur in attendance. His passion for the French Restoration period resulted in a unique gallery of sculpture, porcelain, medals, paintings

French history, which may

connections. He was successful in establishing many friendships.

He joined the American insurance giant Metropolitan Life in London in 1973. One client introduced him saying, 'Stay away from him because if the Brooklyn Bridge is for sale, you are going to buy it." Weinstein's powers of persua-sion were formidable. He had never sold a policy in his life, and it was rare, if not unprecedented, for Metropolitan Life to hire someone who had not first proved himself in the.

them Philip Core, Emma Sergeant and Glynn Boyd Harte from whom he commissioned works including life-size portraits of himself. He was an entertaining

Sale room

Dowding's sad farewell to his fighter boys

By JOHN SHAW

LORD Dowding's poignant farewell to his fighter pilots after being controversially replaced as head of Fighter Command after the Battle of Britain in 1940 will be auctioned next week.

He played a crucial role in the victory but was removed from command immediately afterwards and never received the recognition many felt he deserved. The three paragraph hand-written note was addressed to "My dear fighter boys" and completed on the afternoon of November 20. 1940.

It reads: "In sending you this my last message I wish I could say all that is in my heart. I cannot hope to surpass the simple eloquence of the Prime Minister's words: 'Never before has so much been owed by so many to so few." That debt remains and will

continually you have been in my thoughts and that, though our direct connection may be severed. I may yet be able to help you in your gallant fight. Goodbye to you and God bless

you all. The note was handed to Wing Commander Robert Wright, his personal assistant, and was sent out to all Fighter Command stations. Wright, who later wrote a biography of Dowding, kept the original He died earlier this year and it is now being sold by his widow for an estimated £8,000 to E12,000 at Sotheby's in Billingshurst, West Sussex, on

Sentember 19. Lord Dowding, who died in 1969, was outspoken in his criticism of the government's decision to give air support to the French as the German army invaded in May 1940. He believed the move would

increase. In saying goodbye to deplete vital RAF fighter re-you I want you to know how serves that would be needed to serves that would be needed to defend Britain after the fall of France.

It was a highly controversial episode and the sale includes notes of a crucial Cabinet meeting with Winston Churchill in which the sending of fighters to France was under discussion. Lord Dowding wrote an account of the meeting in which he said: "Luckily I had realised that one can often convince a person through his eyes when it is not possible to do through his

"I armed myself with a graph showing the balance of Hurricane wastage against re-placements. I laid the graph on the table before him and said: 'If the present rate of wastage continues for another fortnight we shall not have a single Hurricane left in France or in this country." That did the trick!"

Lord Dowding went on to discuss the intrigues which went on behind his back as the danger of imminent invasion appeared to have passed. 'Churchill told me that I was to be replaced as C-in-C Fighter Command. He told me of his surprise that this recommendation should have been made 'in the moment of victory', but did not indicate any personal opposition. It seemed natural enough to me: the Air Council had been anxious to be rid of me since

ate moment." Lord Dowding's notes ran to 84 pages and are estimated to make up to £7,000. The sale also includes a rare

before the start of the war and

this seemed to be an appropri-

Focke Wulf FW189A1 wartime reconnaisance aircraft found only recently on the Finnish-Russian border. which is expected to make up to £150,000.

Flesh hook found at Flag Fen site

By Norman Hammond ARCHAEOLOGY CORRESPONDENT

four stone querns for milling corn show unusual evidence for Bronze Age feasting on the edge of the Fens 34 centuries ago. They also prove that exotic goods were being brought in for ceremonial use. since neither metal ores nor suitable stones are found

nearby. This area had few natural resources beyond land and water," said Francis Pryor, who is directing the excavations at Flag Fen. near Peterhoorough, "but the things we are finding come from all over Europe".

The flesh hook, a delicate curved prong rather like a shepherd's crook, is especially exciting, Mr Pryor, said. because such things were always found in association with large bronze cauldrons used for preparing feasts. The hook other sites," Mr Pryor said.

A BRONZE flesh hook and would have been used for extracting chunks of seethed flesh when they were ready, rather in the manner of a fondue bourguignonne.

Since all the metalwork found with the hook consisted of weapons such as swords and daggers, the feasters were probably warriors, Mr Pryor

Tree-ring dates on the tim-ber hall where the bronzes were found indicate a date around 1350BC, the earliest context yet for the feasting complex which has until now been considered as typical of the Late Bronze Age after 900BC. So far, however, no cauldrons have been found at Flag Fen to go with the flesh

"The metal objects come from all over Britain, in a much wider range than on

The rebellion was finally crushed with brutal savagery.

By the Mail of yesterday, we

By the Mail of yesterday, we received the following Copy of a Proclamation, which is said to have been actually issued by the French Commander. Liberty. Tranquility, Equality.

and Union.

whom you shall enfold in your

Serious-minded judges shortlist five men and one woman

Three dark horses promise more Booker controversy

THIS year's Booker Prize will be as controversial as ever. The shortlist, which was announced yesterday, shows the five judges preferring the past to the present and high seriousness to whimsy. Of the most fancied contenders this year, only Michael Ondaarje, Ian McEwan and Barry Unsworth made it on to the shortlist, together with three dark horses: Christopher Hope, Patrick McCabe and Michèle Roberts.

After last year's controversy



Michael Ondaatje: The English Patient (Bloomsbury, El4.99). Ondaatje, 48, was born in Sri Lanka, moved to Toronto as a child and now teaches English there. His last novel, In the Skin of a Lion, concerned immigrant life in Toronto and established his reputation.



Michèle Roberts Daughters the House (Virage El4.99). A prolific and admired poet, Roberts, 43, is a product of Malcolm Bradbury's creative writing sta-ble at the University of East Anglia. She has published cently In the Red Kitchen.

over the omission of female novelists, many had expected that Rose Tremain, Jeanette Winterson or Marina Warner would figure. In the event, the men outnumber the women five to one.

Hot favourite at 5-2, according to William Hill, is Ondaatje's The English Patient. It is set in a ruined Italian villa after the second world war, where a Canadian woman, Hana, is nursing a badly burnt man.

The hero is a young Sikh, a



House (Macmillan, £14.99). Hope, 48, was born in South Africa but has lived in Britain for some 20 years. This is his fifth novel. He won the Whitbread Prize for fiction with Kruger's Alp. umes of poetry.



£14.99). Born into a Durham miner's family in 1930, Unsworth's career began in 1966 with The Partnership. Shortlisted for the Booker in 1980 for Pascail's Island. He has been living in Helbomb disposal expert known as Kip, who eventually turns against the Anglo-Indian culture in which he has grown

The other from-runner, at 3-1, is Ian McEwan's Black Dogs, which had mixed reviews when it was published in June. Set in Berlin at the fall of the Wall in 1989, in France in 1946 and at Majdanek death camp in

Barry Unsworth's Sacred Hunger is a saga of the slave



Patrick McCabe: The Butcher Boy (Picador, £14.99), Youngest of the shortlisted authors, McCabe, born in 1955, has published two novels. Music on Clinton Street and Carn besides short stories and the chil-dren's story, The Adventures of Shay Mouse.



44, one of two or three most original British novelists of younger generation Made his same with several collections of short stories. followed by novels The Comfort of Strangers, The Child in Time and The Innocent. trade, beginning at Liverpool in 1752. It has been seen by some as an allegory of

Christopher Hope's Seren ity House is a literary satire on cuthanasia. It deals with one of the perpetrators of the Holocaust, Max Montfaulcon, who has a jar of pickled human eyes in a camboard.

Patrick McCabe's The Butcher Boy is one of two surprises on the shortlist. But this scintillating horror story, written in an Irish dialect, has already been shortlisted for the Irish Times-Aer Lingus

Michèle Roberts's Daugh-ters of the House is perhaps the biggest surprise of the whole list. Set in Normandy, this raunchy and at times scatological saga of a family fend is a kind of Anglo French Jean de Florette

☐ The Booker Prize has a problem with its own identity, according to Malcolm Bradbury (Simon Tait writes). His own entry, Doctor Crimi-nale, a satire which begins with the Booker Prize ocremony, was not even on the long shortlist of 16.

"I feel like I would if my university sacked me for writing books about universities." he said. "Of course I was challenging the Booker, and if my hubris is the reason for me not being on the list then I feel disputations. All institutions are proper subjects for satire and the Booker is no exception.

chairman of the judges this year, an author and a literary reviewer for The Times, said Bradbury's book had not been in contention during the iour-and-a-haif-hour session.

Last year, one judge, Nicholas Mosley, resigned at this point because none of his chosen books was short-listed. This time none of the panel — consisting of Miss Glendinning, Mark Lawson of The Independent, John Coldstream of The Daily Telegraph, Valentine Cun-ningham, an Oxford English don, and Harriet Harve Wood, the British Council's literary director - has resigned, yet.

> **New fictions** Books, L&T section.



Royal wedding suit goes on sale

BY HENRY SUTTON

THE wedding suit of King James II, a masterpiece of embroidery and a royal relic of immense signifi-cance, is to be sold by Christie's South Kensing-ton on November 17. The coat and breeches of heather-coloured woollen cloth, overlaid with gold and silver embroidery, was worn by James, then Duke of York, when he married the Catholic. daughter of the Duke of Modena, at Dover Castle on November 21, 1673.

The marriage signalled James's embrace of the Catholic faith and eventually led to the collapse of the house of Stuart and the accession of the Protestant Hanoverians to the

James II succeeded his brother. Charles II. in 1685, only to be expelled by the Whies in the Glori-ous Revolution three years later. The marriage, nowever, bore the couple a son. James, the old pretender, and a grandson, Bonny Prince Charlie.

The costume, which is expected to fatch more than £200,000, by far a world-record price, is being sold to pay for the upkeep of the manor by the de Sausmarez family, of Guernsey, who have had it for more than 300 years. After the execution of Charles I in 1649, the Duke of York took temporary refuge on Jersey stay-ing with Sir George Carteret. Sir George's tended the duke's wedding, was given the suit as a memento. It was passed to his widow and then her sister. Anne, later wife of Matthew de Sausmarez.

Major defends ERM higher, not lower, interest

withdrawal from the ERM. He says that if Britain cut loose from the mechanism and slashed interest rates, the situation would be worse. We would see a huge fall in the pound and an explosion in inflation," he said.

Devaiuation of the pound within the ERM would not lead to lower interst rates, he says. "When currencies revalue against the deutschmark the markets do not expect them to be revalued up again. Instead they expect a further devaluation and demand

rates. So devaluation would

not help recovery." Mr Lamont says he knows all too well that getting on top of inflation has been painful for many people. "But I am determined not to squander the progress we have made. that we should not have to go through this experience again."

Speculators' frunt, page 12 Anatole Kuletsky, page 14 Leading article, page 15

Patten orders shake-up

Continued from page 1 nate because teachers have

worked very hard for three years, and all the reports say that standards are rising," Professor Cox said. "I am convinced that we got it right by making Shakespeare compulsory and including pre-1900 literature, but leaving reachers free to use their

judgment. Anne Barnes, general sec-retary of the National Association for the Teaching of English, said: "Teachers will feel very confused and disap-

pointed to hear that changes

are going to be made and the ground will shift from under their feet again. I certainly hope that there will be mean-

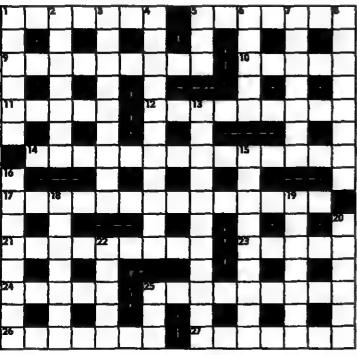
ingful consultation about the changes. Peter Smith, general secre-tary of the Assistant Masters and Mistresses Association, insulted by the innuendo that they were not concerned about basic skills. "The govemment is doing nothing more than placating a tiny vocal right wing at the expense of a very large number

of hardworking teachers."

15.

en pulling

THE TIMES CROSSWORD NO 19,020



1 Stores coming down proclaim

- 5 University invested in antiques. being anxious to learn (7). 9 Attendant to sell tea - it's brewed
- "What! Has this ____appear'd again tonight?" (Hamlet) (5). 11 "What! Has this _ 12 Stresses surround one with marty

10 Gateway support (5).

- misfortunes (9). 14 Support instrument for Nanki-Poo. say (6.8). 17 For example, 11 of 23 (14).
- 21 Vehicle to carry gurnners needs excellent recoil in suspensions 23 Time is 11 perhaps (5).
- 24 Give directions to US financial

Solution to Puzzle No 19,019

						_	_	_						_
c	T	С	A	D	A		Ü	В	1	٥	υ	1	Т	Y
o		H						æ		2		Ŀ		
\$	н	7	Р	\$	н	Α	Р	E		-	G	ī	0	O
						Ŧ						8		M
M	ō	ō	R	Ξ	S	H		D	E	9	E	H	٧	E
۸		R		L		E		Ā				Ē		N
R	О	Y	A	Ę		A	1	N	G	S	1	D	E	
Y				E				D		A				Ľ
	D	О	O	R	ĸ	2	O	В		F	А	U	N	A
						E						N		R
			D	S	А	*		T		L	L	ı	N	G
				Π.		М		Ī		σ		F		E
R	0	В	1	N		Ε	D	E	L	W	Ξ	ì	S	8
								Я		E		E		Ş
8	A	5	Ţ	1	L	L.	E		G	Я	U	D	G	E

25 Directing principle of conductor with band (9). 26 Sec about backward Russian scholar, not so young (7).

27 Flowers to make the opposition

1 Like groups of useful properties

Z It's a step-up for the sailor (7). 3 Rig Louise out as a nun . . . (9). ... and put in peril - her trouble

5 Signal rod (3). 6 Quick to take a pawn in attack 7 Virginia's bisexual hero in Flor-

8 Browning's wise thrush was a repetitive example (8). 13 Party changes sides early on, so

it's thought (11). 15 Characters in Munster — i.e., Christian men (9). 16 Opening, prime minister comes

18 Scoffed free in fact (7). 19 Continuing to be concerned with

20 Very hard to keep fish in a pen 22 Keep the part of the potato we remove (5).

25 The chap whom mehitabel al-

ways sounded like (3). Concise Crossword, page 21 Life & Times section

A daily safari through the language jungle. Which definition are current? By Philip Howard

Invoking evil spirits
Dealing with earthqu
UBEROUS
Rich and plentifei
Pertaining to breasts
With ripe berries PORPENTINE

Like a porpoise
Answers on page 16
AA ROADWATCH
For the latest AA traffic and row works information, 24 hours a da dial 0636 401 followed by the appropriate code.
C London (within N & S Circs) .73 M-ways/roads M4-M173 M-ways/roads M1-Dartford T73 M-ways/roads Dartford T-M2373 M-ways/roads M23-M4 M25 London Orbital only .73
National Reployal Petronal Pet
AA Roadwatch is charged at 36p pt minute (cheap rate) and 46p per minut at all other times.

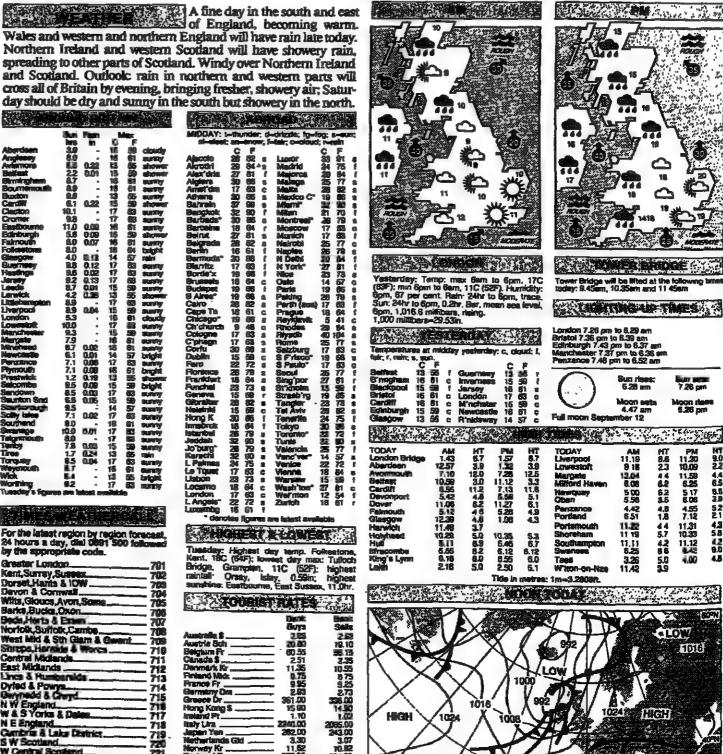


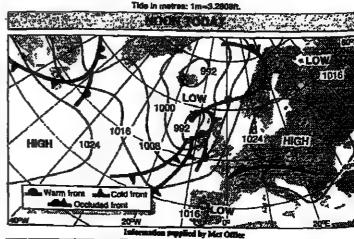
9.5 0.08 8.5 0.03 8.6 0.05 9.5 ... 7.1 0.02 8.0 ... 10.0 0.01 8.0 ... 7.8 0.03

Greater London. Kent, Surrey, Sussex. Dorset, Hants & 10W ... Devon & Cornwall West Mid & Sth Giarn & Gwent Shreps, Harvide & Worcs Central Midlands 717 725 726 727 N ireland
Weathercall is charged at 30p per
Weathercall is charged at 30p per

day should be dry and sunny in the south but showery in the north. metday: Highest day temp. Folkestone, ant. 18C (64F); lowest day max: Tufloch idge, Grampian, 11C (52F): highest intell Orsey, Islay, 0.59in; highest nations: Easthourne, East Sussey, 11.0hr. TOUBIST RATES

Selis 288 30.05 2.51 11.55 9.95 2.93 361.00 15.90 11.62 282.00 11.62 285.00 11.62 285.00 11.62 285.00 12.00 12.00 12.00 10.00





APPOINTMENTS

The best

management

jobs over

fifteen pages

t of tin

the

oll di-

:ng

the

m-

THURSDAY SEPTEMBER 10 1992

Shooting to kill and dying to win

The Wild West made Clint Eastwood a star. Now it has pulled his career out of the doldrums. Sean French reports

lint Eastwood has risen like Lazarus from the cinematic dead. After a string of ignominious box-office failures he seemed to be drifting into that limbo of television re-tuns and occasional anniversary tributes reserved for those great names that Hollywood supposedly reveres but considers no longer bankable. Yet suddenly Eastwood has had a hit in, of all things, a Western, and a savagely pessimistic Western at that, about the misery and brutality on the old frontier.

The hero of Unforgiven, played by Eastwood, is no avenging angel but a psychopath, who is good at killing because unlike other, weaker, better, people, he doesn't care who he kills. He rides on a range which, unlike in the song, is cloudy all day and rainy all night; what words are heard are uniformly discouraging and people who are shot don't just fall

rigatly over but cry and bleed messily. marketing No

man would have predicted that this is what 15-25 year olds — who decide the commercial success of any mov-– would like to see. But Eastwood has always had the true instinct of a moviemaker, treading the thin line between surprising and satisfying his audience. Like his characters, he has been reluctant to explain or analyse. While other filmmakers try to behave like artists, Eastwood has, without any fuss, run his career more intelligently and creatively than any nig American star

of his generation... He has had to. It is not just that Eastwood was in danger of finishing his career in a cine matic gravevard. He began there.

and, worse still, for seemed to be going from one graveyard to another. His first films, in the mid-fifties, gave him the sort of small roles that never made anyone's reputation. In the cult B-movie of 1955. Tarantula. the 25-year-old Eastwood appears, uncredited, as one of the pilots who comes to napalm the giant spider. And since he was wearing a face mask and had just a single line of dialogue, he was considerably less expressive than the eponymous

His break, such as it was, came when he won the role of Rowdy Yates in the Western television scries, Rawhide, and he appeared in almost 200 episodes between 1958 and 1966. It is now routine for actors such as Bruce Willis and Alan Alda to be given film roles because of their success on TV. But in the early 1460s it was considered the last refuge for people who couldn't crack the big screen.

And on the face of it, Eastwood's first starring role in a feature film was even less promising. When he was about to begin his sixth season in Rawhide in 1964, there was an unexpected gap in production. The opportunity arose in that most dreaded of genres, the European Western, a German-Italian-Spanish co-production to be shot in Spain. Eastwood was far from being the first choice for the role. The Italian director, Sergio Leone, originally wanted Henry Fonda, who was too expensive, and finally worked his way down through Lee Marvin to Charles Bronson and James Coburn. He was preparing to pay Coburn \$25,000 (£12,500) when he learnt that he could get this television actor for only \$15,000 (£7,500). Thus was one of the crucial partnerships in the modern cinema formed.

There must have been an air of

gloom as production began on A Fistful of Dollars. Eastwood was the only English speaker on the set, and the rest of the cast had to be dubbed. Even Leone, who was credited as Rob Robertson in a feeble attempt to disguise the film's non-American origins, could not speak English and had to communicate in hand signals with his resolutely monolingual star. There were other problems ahead as well. The story, of a killer working for two rival gangs in a

Unforgiven Akira is Eastwood's one had troubled to meditation dear the rights. The resulting litiga-tion tied up the film on a for two years and it was not released in career the United States นกนั้น 1967.

Much later, Lethe first ten years of his career he one spoke of what he had seen in Eastwood: "The story is told that when Michelangelo was asked what he had seen in one particular block of marble, which he chose among hundreds of others, he replied that he saw Moses. When they ask me what I saw in Clint Eastwood, I replied that what I saw, simply was a block of marble."

John Wayne was famous for cutting his own lines and giving them to fellow actors. They would gabble, while he looked strong and silent. In A Fistful of Dollars Eastwood took this to an extreme and because no one else spoke adequate English he was given umusual freedom. He stripped all background. motivation, history from the Man With No Name and was left with nothing but a few laconic, witty lines, spoken in that breathy croak that is halfway between Lee Marvin and Marilyn Monroe. The eyes were narrowed, the smooth profile broken by a



Power behind the camera: Eastwood sets up a shot on the set of Unforgiven. He has been the undisputed boss of all his films since the early Seventies

growth of beard and, much to the disgust of the dean-living, nonsmoking star, Leone put between his lips a cigar that he was to chew, rather than smoke, onscreen for

The film was violent, amoral and elegantly staged. By 1967, in an America embroiled in Vietnam, it audience who did not believe any more in a world where heroes wore white and bad guys wore black. The film, and its successors (not

sequels), For a Few Dollars More and The Good, the Bad and the Ugly were all released in the United States in the same year, and were bit hits, immediately establishing Eastwood as a star, the first big new Western star since the early Fifties. Now he had to establish a serious career in America, and his great insight, a daring and original one at the time, was the importance of control. He created his own production company. Malpaso, and its first project. Coogan's Bluff brought him together with his second great mentor, Don Siegel, then a cult director of B movies. The film was originally a sort of Crocodile Dundee about a modern Western cop comically adrift in New York, but Siegel and Eastwood pruned it down, tough-

cheaply with profitable results. Malpaso was a clever operation and, even when Eastwood featured in a financial catastrophe, such as the ill-fated musical, Paint Your Wagon, Malpaso made a profit from renting Eastwood out to Paramount. Eastwood was becoming successful and doing good

ened it up and shot it quickly and

work. In the enjoyable action picture with Richard Burton, Where Eagles Dare, he cut his own lines until he had almost nothing to say at all. As he admitted later: "I told the director. Burton has a magnificent voice. Let him do the talking, I'll do the killing.'

periences convinced him that Malpaso had to assume complete control over his projects. From 1970, whether he received a producer's credit or not, Clint Eastwood was the unchallengeable boss. A major studio would provide the money. and Eastwood would develop the script, hire the director and star. He quickly built up a loyal team of technicians able to work swiftly and

economically. Control is no use if the films are unsuccessful. But his assumption of power coincided precisely with his nomination by Life magazine as the biggest star in the world. And he confirmed this decisively with the second crucial film of his career. Dirty Harry, which was also the most controversial, one that still divides movie critics.

Today's audiences are likely to consider that the most frightening attributes of Detective Harry Callahan are the size not so much of the .44 Magnum with which he blows away villains as of his 1971model sideburns and collars. But at the time the film was considered shockingly violent and Callahan was denounced as a fascist, not least b the influential Pauline Kael of The New Yorker, who was to denounce him throughout his career.

Yet Harry Callahan, like his creator, was more of a romantic anarchist, the last in a long line of American individuals, far 100 idiosyncratic to submit to party political orthodoxy. Eastwood himself has been increasingly reluctant to make party political statements, and he has been creatively ambitious from Robert Redford and Burt Reynolds have stubbornly stuck with the roles that brought them success. But Eastwood, having established himself in the mind of the public as the Man With No Name and the maverick police vigilante, used the creative freedom his success had earned him to play against his own image. In Magnum Force (1973) Callahan actually combats a fascistic police vigilante force. In the sombre Tightrope (1984), the police detective is virtually indistinguishable from the psychotic killer he pursues. Eastwood's Westerns have maintained the epic quality of Sergio Leone but have abandoned his abstract amorality for an increasing sensitivity, which at worst

and the land itself. Eastwood's domination over his own work has been unrelenting. When the respected director Phil Kaufman (later to direct The Right Stuff) disagreed with Eastwood over the style of The Outlaw Josey Wales he was fired after just a week of shooting. In general he has preferred to direct himself or to work with journeyman directors willing to submit to his

can be sentimentality, about Ameri-

can history, the people of the West

control Problems in his private life

following his divorce, after 31 years of marriage, in 1984, seemed to coincide with a loss of artistic touch. He had weathered individual failures before. Now he made five films in a row that were either financial disappointments or outright disasters. His ambitious 1990 film White Hunter, Black Heart, about the making of The African Queen, cost £25 million to make and took just £1 million in receipts. His failed cornedy. Pink Cadillac, stiffed so badly that it was not even released in Britain, the country whose critics had stood by him more than any other. His attempt to imitate the hitech violence of Die Hard and Lethal Weapon in The Rookie was just an embarrassment, and his costarring with Charlie Sheen seemed a tacit admission that he was no longer an attraction to the crucial younger audience.

Unforgiven is heartening in its refusal to petition for easy popularity. Rather, it is Eastwood's own mature meditation on a career, and particularly on the two films that made him who he is. The film is dedicated "To Sergio and Don". both now dead; its story, of a reformed killer returning to his old trade, is a moving act of renunciation. In a setting that, as in all the best Westerns, is both realistic and mythic, Eastwood shows that netions of a killer or a vigilante lawman reforming society through violence are brutal nonsense. After seeing Eastwood fail while attempting to be cynically commercial, it is good to see him succeed once mara by being true to himself. Dirty Harry and the Man With No Name would approve.

Unforgiven is released in London on Friday, September 18.

When pulling power becomes rather a drag

L V 1 car". (Actually he used to call cars like mine pulling motors. but I doubt whether the Times typesetters have access to those phonetic symbols without which the full glottainess of the stop he used to replace the t in "motor" is unrenderable.)

1950 1964

Joe Besser it was who taught me everything I knew about women. I say "knew" not because I've forgotten it all but because what I knew when I was 14 and still under Joe's tutelage turned out to be less than the truth. Two aspirin dropped secretly into a girl's Coke do not. I've found, act as an aphrodisiac second only to Spanish Ily and nor is it true that stroking a girl's hips while you dance sends her limp with passion. Come to think of it, this would also explain Joe's ctymologically innocent description of the hips as an "erroneous zone".

But Joe was right on some things, or if not exactly right then convincing enough for the dud lessons he taught to have stayed

with me. Cars. for instance. I went through the standard automotive progression: the early hanger in the days when you could drive mund to get an MOT for a fiver and for a tenner go along on the bus to pick it up, then the Jag into the back of a transit van

sensible hatchback on HP, then the company car. And then when I went freelance again a few years ago and had to buy myself a new car i remembered Joe's theory of the pullingness of cars.

As I remember, there were a number of categories of pulling car. There was the souped-up hatchback, the Escort XR3 or whatever, which failed on three counts: a) it was a pretty coarse weapon in the pulling war b) I mean, juvenile or what? and c) show me a woman who doesn't know the easy putdown about a fast, noisy car being a sign of, shall we say, anatomical insubstantiality. There was the wacky car, the pink 2CV or the graffit d Beetle, which said I was a bit of a character, a card whose idea of a good time was acting out old Monty Python sketches over a small lager in the pub. And there was the big car. The big car said confident, relaxed, rich, stylish; these are all things I one day hope

So I bought a Jaguar, a 1970s XJ6 which cost me £700, needed a new top end and came with an MOT which I swear was given by a mechanic who tested the integrity of the bodywork by tapping it with his white stick. Ten months later

PRIVATE LIFE John Diamond no

longer needs

his cool car

and left it for scrap. But by that time I was calling myself a Jaguar man as if I'd once partnered Stirling Moss at Brands Hatch.

The car had failed to start so regularly and for so many different reasons that I knew its innards with my eyes closed. And so when I totalled the first Jag I bought another: this time a 1960 Mark II the brakes failed and I drove the Jag into the back of a transit van Now I wasn't simply a big car

driver, I was a big classic car driver.
Joe Besser didn't know about dassic cars when we were 14: then they were just called bangers and dismantied for their parts, but had they existed then Joe would doubt-lessly have classed them as the pullingest cars of all. I would walk women to the new car to give them a lift home and they'd say "Is this really yours?" which is all I ever wanted from arry car.

I relished my role as a classic car

driver. I spent a fortune on the Jag: new engine, power steering, the lot. But I maintained the leather trim and the walnut woodwork in its original shabby - cool - state. I turned into a classic car enthusiast and bought all the magazines. People would ask me about their cars, and I would give them answers: there is a man somewhere in London driving a Sunbeam Alpine on my recommendation. Or probably not driving it if it's in the garage as regularly as my girlfriend's 1960 Mercedes which i persuaded her would be a perfect

companion to the Jag.
But something has changed. These past few weeks I've started looking with envy at new Rovers and Fords. I've become irritable with people who come and tap the window at lights to tell me what a great car I've got and with other

Mk II Jag owners who flash their headlights at me. Talk of magnificently engineered engine casings suddenly leaves me cold and when a man asked me the other day. whether I knew how to repolarise a generator I realised that not only had I forgotten, but that I didn't much mind having forgotten. I am not, it seems, a classic car man any

And I can't quite work out why. I'd like to believe it's because I have left childish things behind me or because I don't need a pulling car any more, having done all the pulling I will ever need to do. But then I don't think any man ever imagines he will never have to buil again even if the only woman he wants to pull is his wife.

I can't work it out, but nonetheless I have come to a decision. I am makes this the longest small ad ever to appear in The Times). I shall become a car owner rather than a classic car owner and I shall drive at sensible speeds in a sensible car. I shall use my natural charm for any pulling I have left to do, and I shall look ignorant and yawn when the conversation moves to tappet settings and camshaft grinding. I shall, in short, become an adult.

Davidson. Now that is a classic.

WITH A **BURBERRYS** TAILORED SUIT, IT'S THOSE LITTLE EXTRAS THAT MAKE ALL THE DIFFERENCE.

> When you purchase a Burberrys tailored suit at \$495, we will also present you with a complimentary pair of casual trousers, individually cut and styled from our extensive collection of fine clothes. Our tailor will measure, fit and then deliver your chosen garment to your home or office. With no extra charge for this special service.

For an appointment anywhere in the British Isles, telephone:

071-839 2434. All major credit cards accepted.



The Tailoring Service is also available at the following stores; Havmarket Regent Street and Glasgow. O 1990 RUKRERIOS LIMITED

VISITING TAILOR SERVICE

YAN TAN TETHERA: Harricon Borwarile's pasteral fable, to 3 feet by Tony Hamson, was first performed by Opera Factor, in 1985. To deporte the company's term and lessen Day of Freeman's production is retried for the first time interviting education conducts the Premiere Endemole. Geoffrey Dutton Mane Adget, Fathor Donnelly, Harry Micol and Tom McDonell make up the cast of

Queen Elizabeth Hall, South Bank, London SE: (071-928 2865), tonight,

The New York-based group gives the first of three Landon concern. The distinguished plants Affred Brendel plays Mozart's Plano Concerto in C. 1503 in a programme featuring excerpts from Beethoven's The Creatures of Prometheus, Webern's Langsamer Sarz and Schoenberg's Chamber Symphony

stival Hall, South Bank, Lordon SE1 (071-928 8800), toraght, Sa., 7.20pm, Sun, 7.45pm (Queen Elizabeth Hall). CITY OF BIRMINGHAM SYMPHONY ORCHESTRAL Opening the orchestra's Symphony Hall season, Mark Stringer conducts an afternoon programme comprising Ravel's Mother Goose Suite, the Pano Concerto by Gineg Iwith Philip Fowke as soloist) and Dirofak's Symphony Mo B

rmphony No 9 ymphony Hall, Broad Street, rmingham (021-212 3333), 2.30pm. LOVE'S LABOUR'S LOST: The Royal Exchange opens its autumn season with duction of Shakespeare's a new productor of shalespears s Comedy of excorng, love and lust Prominent members of the cast include Bernard Bresslaw, Stephen Tompkinson, John Bernett and Patinoa Kemgan Directed by Jernes Macdonald. Royal Exchange Theatre, St Ann's

GRAND HOTEL: Musical barley sugar. Berlin in the Twenties.

Sentmental, American, entertaining Dominion, Tottenham Court Road, W1 (071-580 9562), Mon-Sat, 8pm,

mais Thurs, Sat, 2 30pm 120mms

in FROM A JACK TO A KING: Winy and stylish version of Macbeth's climb to the top, set in the world of rock bands and packed with Spaces songs

Ambassadors, West Street, London WC2 (071-836 6111), Mon-Thurs.

8 15pm, Fr., Sat, 5 30pm and 8.30pm. 120mins

from gree to revenge, engrossing production of Euripides by new arcsoc director Laurence Boswell.

Gate, 11 Pembrudge Road, W11 (071-229 0706). Mon-Sat, 7.30pm. 105mms

☐ JACK'S OUT: Murder and madness among Catholics in Brighton. First play by Danny Miller, often taux but slack in places, Lots of blood Bush, Shepherds Bush Green, W12 (061-743 3388). Mon-Sat, 8pm.

THE MADRAS HOUSE: Roger

comedy, set in a fastium house

em heads a strong cast in Granville

Lyric Hansnersmith, King Street, W6 (081-741 2311) Mon-Sat, 7.30pm, mets Wed, Set, 2.30pm, 180mins.

TI A MIDSUMMER MIGHT'S DIREAM:

duction is long and murky but

rradiated with magical images. National (Olivier), South Bank, SE1 (071-928 2252), Today, 2pm and

MURDER BY MISADVENTURE:

COUSIN BOBBY (PG). Jonathan

Demme's amiable but slender documentary about his cousin, an Episcopahan Minister in Harlem Everyman (071-435 1525).

HITLER: A FILM FROM GERMANY:

Hans Jürgen Syberberg's seven-hour epic from 1977 about Hider's gnp on the German psyche. Hard work, but there is nothing like it in chema

◆ KNIGHT MOVES (18): Somebody

Minight Moves (18): Somebody goes on a murder spice during a chiest tournament; is it champion player Christopher Lambert? Tavothy thritler, Flashy direction by Carl Schenkel.

 MGM Baker Street (071-935 9772)

 MGM Christar (071-352 5096)

 Odeons: Kensington (0426 914666)

West End (0426 975574) UCI

Whiteleys (071-792 3332)

LOVE IN THE TIME OF MYSTERIA: Afforso Cuaron's slick Mexican farce brings the Casanova story into the era of safe ser. As part of the third Latin-amencan film Security

Amencan Film Festival. Metro (071-437 0757)

THE POWER OF ONE (12)

Orphaned white South African child dovelops a social conscience Jumbles

dividops a social conscience fumbled opic, coarsely handled by director John G. Avidsen. Stephen Dorff, Morgan Freeman, Armin Mueller-Stahl Burrolcan (071-267 7034) Empire (071-267 7034) Empire (071-370 2636) MGM Trosdero (071-732 2636) MGM Trosdero (071-732 6705) Whitseleys (071-792 3303)

STRAIGHT OUT OF BROOKLYN (15):

Violence and despair in a Brooklyn housing block. Assistand first feature from an enterprising 19 year-old, writer-

Nacry. KA Cinema (071-930 3647)

NEW RELEASES

☐ HZCUBA: Trojan women struggle

TODAY'S EVENTS

A daily guide to arts and entertainment compiled by Kari Knight

Square, Manchester (061-833 9333), opens toraght, 7 30pm, and runs until October 17

BBC PROMS 92: The Vienna Prohamant, one of the world's greatest orchestras, this year celeorating its 150th anniversary, gries the second priori concert, this time under herre Boulez. He conducts a programme of works which occupy key costions in modern musical history: Stravinsky's Song of the Nightingale, Debusty's Noctumes, Bartok's The Microphous Mandann, as well as soulez's own Livre pour cordes. With the Loridon Choral Society. Royal Albert Hall, Kensngton Gore, London SW7 (071-823 9998), 7.30pm.

ROMEO AND JULIET: The Scottish Ballet presents its contribution to this year's plethora of Romeo and lufer ballets. The company is unique in Britain in having in its repertoire John Cranko's version of Prokofiev's Cranka's version of Prokohev's Shakespeare Lafe, which was first created for Carla Fracci back in 1958. This reswal by the Glasgovi company should prove one of the most popular offerings on its current tour Lyonium Theatire, Tudor Square, Sheffield (10742 769922): Tonight-Sat, 7 45pm, mat Sat, 2pm.

TRUE STORIES: Seven installation arcsis from New York and Los Ange tell us (informally) what they think about museums and media violence ecology and senal killers, Hollywood

biliboards and gay sex. Some of the pieces are confessional, others attempt to bore into speciators by boxing the first, and some parody the scientific exposition or museological displat.
Arbitrary the selection may be libit if profiles a cross-section of American feelings about America foday K.A., The IAAI, SW1 (971-93) 3647) Mon-Sat, midday-10pm, Sun-midday-9pm, opens today-Oct 12

THE MEMORS OF A SURVIVOR Salisbury receives the world premere of a new play based on Dorrs Lessing's a new play based on bords ussuing a prophetic novel, with Toyah Whiton as the heroine gazing out at a world in ecological collapse. Whitten and directed by Richard Osborne Salberg Studio, Playhouse Theatre, Malthouse Lane, Salisbury (0722 32033). Toreight-Sat, 7 45pm, mat Sat, 4pm.

SMASHIMS PUMPHONS: This root-steady Chicago foursome, who have just re-released their first single "I Am One", are renowned for their rousing live performances: International, Manchester (061-273 8834), bunght, 8pm, Trent Polysechnic, Nortingham (0602 476725), Fn, 8pm, Toean & Country Club, London (071-284 0303),

THE KOSH: The popular dance theatre troupe celebrates its tenth anniversary by presenting a rewal of one of its most popular works, Endangered Species, in a new version. The work, featuring a desperate vaudeville double act, is inspired by the life and career of the veteran music hall star lobinary. Hutch, who co-choreographed the acrobatic sequences. The Grand, Clapham Junction, St John's Hill, London SW11 (071-738

☐ AMPHEBIANS: Superb ensemble playing in Billy Roche's robust elegy for a fishing community in Wexford The Pit, Barbusan Centre, ECZ (071-638 8891) Today, 2pm and 7pm. THEATRE GUIDE

Jeremy Kingston's assessment of theatre showing in London DEATH AND THE MAIDEN: AND DOFTMAND THE MADDEN: Are DOFTMAN'S conching psychological drama on the longing for revenge. Penny Downie, Damy Webb and Hugh Ross make up the cast. Duka of York's, St Marbn's Lane, WC2 (071-836 5122) Mon-Sat, Spm. mats Thurs. 3pm, Sat, 4pm. 120mms. House full, returns only
Some seats available
Seats at all prices

onme writers who fall out and po their wicked with against each other: run-ofthe-mil thriler Whitehall, Whitehall, 5W1 (071-867 1119) Mon-Fn, 8pm, Sat, 8.30pm, mats Wed, 2.30pm, Sat, 5.30pm, 120mins

Murphy in the trie role of Adnan Noble's thriling triopy, first seen lest year at Stratord. With Linda Mariowe and John Shrapnel.
Berbican Theatre, Barbran Carne, EC2 (071-638 8891) Complete triogy, 10day, 4.30pm (ends 10 45pm)

THILADELPHIA, HERE I COME! Bran Frie's affectionate comedy of an linsh emigrant and his carping after ego. A revival to be cherished. Whyndham's, Charing Cross Road, WC2 (071-867) 1116) Mon-Fri, Spri, Sat, 8, 15pm, mats Wed, 3pm, Sat, 5pm, 140mins.

SHADES: Pauline Collins tom between their child, mum and mardinend in Sharmen Macdonald's disappointing new play; only sporadically absorbing Alberty, St Meron's Lene, WC2 (071-867 1115) Mon-Sat, Spm, mets Thurs, 3pm, Sat, 4pm, 120mins.

SIX DEGIREES OF SEPARATIONS Stockard Channing as the rich New Yorker transfigured by a black con artist in John Guare's line play on human inter-dependence. Comedy, Panton Street, SW1 (071-867 1045). Mon-Sat, Born, mats Wed, 3pm, Sat, 4pm, 90mins.

LI SUMPEONE WHO'LL WATCH OVER ME: Excellent playing by Alec McCowen, Hugh Quarshe and Supplen Rea as Benut hostages in Frank McGuinness's new play From McSumness's new play, now transferred from Hampsteed, Vaudeville, The Strand, WC2 (071836 9987). Mon-Sat, 8pm, mats, Wed, 2,30pm, Sat, 4pm, 140mins. D STRAIGHT AND NAKKOW: Nicholas Lyndhurst, Neil Dagish and Carmel McSharry in likeable cornedy about a doting mother's worms, notably her gay son. Last week. Aldwych, Aldwych WCZ (071-836 6404). Mon-Sat, 8pm, mats Wed, 3pm Sat, 5pm. 130mins. Final week.

IN THE STREET OF CROCODILES: Theatre de Complicité present the nightmare world of Bruno Schulz, Amazing effects, bewidering storyin National (Cottesloe), South Bank, SE1 (071-928 2252). Tonight-Sar, 7.30pm, mat Saz, 2.30pm, 105mms.

A WOMAN OF NO IMPORTANCE: Philip Prowse's triumphant RSC production John Carlisle as a callous austromat in White's social melodrama laced with wit. Theatre Royal, Haymarket, SW1 (071-930 8800) Mon-Sat, 7.30pm, mats Wed, Sat, 2.30pm, 165mins.

Ticket information supplied by Society of West End Theatre

CINEMA GUIDE

Geoff Brown's assessment of films in London and (where indicated with the symbol •) on release across the country

drector Matty Rich Renoir (071-837 8402)

Whate SANDS (13): The rel, block marketers and a small-town cop chase each other's talk in New Mesico. An impenetrable plot, but fively. Willem Dafoe, Mickey Rourks; director, Roger

MGM Fulham Road (071-370 2636) MGM Haymarket (071-839 1527) MGM Shaftesbury Avenue (071-836 6279) MGM Trocadaro (071-434 CURRENT

 ALIEN 3 (181' Sigourney Weaver lights another alien infestation in deep space. Purishingly drab and downbeat. Charles 5 Dutton, Charles Dance; director, David Fincher. Camden Parkway (071-267 7034) MGM Chelses (071-352 5096) Odeons: Kensington (0426 91466) Michael (1973-32-3096) Odeons: Kensington (0426 914666) Leicester Square (0426 915683) UCI Whiteleys (071-792-3303).

JERSEY GIRL (15): Conderella from New Jersey tries for a Manhaltan Prince Charming, State romanic comedy with a few bright momenic, Jame Gertz, Dylan McDermott; director, David Burton Morns. Plaza (071-497 9999)

JUICE (15): Friendship and violence among ghetto youths. Superior sample of the new black dinema, directed by

Dickeson. Omar Egos, Tupac Shakur. Electric (071-792 2020) MGM Partton Street (071-930 0631) MGM Trocadero (071-434 0031).

◆ LETHAL WEAPON 3 (15): Rousing LETHAL WEAPON 3 (15): Rousing comedy and maynem with LA. cops. Riggs and Murtaugh Mel Gibson. Danny Glover, Joe Pisci, director, Richard Donner.

MERN Challess (071-370 2636) MGM Pulbarn Road (071-370 2636) MGM Naymarket (071-839 1527) MGM Oxdord Street (071-836 0310) MGM Shaffesbury Aversus (071-836) Sheftesbury Averue (071-336 6279/379 7025) MGM Trocaders (071-434 0031) Odeon Marble Arch (0426 914501) Screen on Baker Street (071-935 2772) UCI Whitaleys (071-203 3233)

792 33321 LOVERS (18): In Franco's Spain, Victoria Abril derails her lodger's intended mamage. Excellent tale of mad love, experity mounted by director Vicente Aranda MGM Piccadilly (071-437 3561)

MIGHT ON EARTH (15), Five tragecomic encounters in five night-time taxes. Uneven but armable lim Jamrusch compendum Roberto Benigni, Gena Rowlands, Beatnce Dalle

Camden Plaza (071-485 2443) Gate ◆ WATERLAND (15), Jeremy Irons at

the history teacher naunted by his Fernand childhood Brave but failed renario chiconoco prave outraied attempt to film Graham Swift's complex novel With John Heard, Smead Cusack Director, Stephen Gyllenhaal, Cuzzon West End (071-439 4805). Chelsea (071-351 3742) Odeon Kensington (0426 914666)

THEATRE

Partners in rhyme banish blues

June Moon Hampstead

THIS lovely piece of escapism first hit the boards in 1929, nicely in time for the Depression. So when better to stage a revival than now? Ring Lardner and George S. Kaufman, its canny authors, knew full well they were writing a fairytale, though they took care to craft the plot well and pepper the dialogue with wit. The cast know it, the director (Alan Strachan), the designer, the milliner, everyone that side of the footlights is perfectly aware that this glimpse of Tin Pan Alley is seen through speciacles that are fitted with one lens of clear glass and the other tinted rose. The audience know it too, turning everyone in the theatre into happy conspirators.

Small-town boy comes to New York, naively confident that he will become a songwriter. Naïvety pays off (I said it was a fairy-tale) and his first lyrics become a hit. So he forgets the smalltown girl he met on the train from Schenectady and takes up with the gold-digging sister-in-law of his musicwriting partner. But no, he is not happy and his fairy godfather, in the person of the seen-it-all musical arranger, brings his true love back to him. Happy end with everyone singing "June Moon".

Throughout the Twenties, Lardner tried in vain to write a hit song, so at last he turned to parody. Fred, the Schenectady kid. reveres his future partner Paul (Neil McCaul) for penning the immortal "Paprika, paprika, the spice of my life". When we meet Paul he is trying to persuade his wife (Julia Blalock) that there is merit in Montana moonlight/As bright as noon light/Oh, may it soon light/My way to you." Failed songwriter Benny (Clive Walton) empties rooms whenever he sits down to play "Hello. Tokyo," though a nice trick of the plot has a passing window cleaner (Martin Sadler) sit down at the plano and play it from memory.

Performances are in key with the

bitter-sweet spirit of the play all down the line, but the show's success is guaranteed by the deft playing of

STEPHEN PLAICE's gay (in all

senses) galliard through the murky

gleam of Elizabethan espionage comes

to Croydon from Edinburgh, where

the stone vastness of the Pleasance

made an apt background for midnight

performances with incense, satanism

and sexual high jinks. Still, they tell me

the home counties are catching up fast.

The hair's-breadth' between Edin-

burgh fringe and lunatic fringe is

funambulistically trodden by this para-

noid piece on England's dazzling

artistic flowering. The author's premise, as he has noted in interviews

and the correspondence columns of the

press, is that the late Tudors provided

the prototype fascist state, Shakespeare

was an observious time-server, and

England began its notorious insularity

under Elizabeth. Funny, I thought that

was when the globally adventurous English first contacted India and

coveted America. The Dutch victims of

Spanish occupation, the dead of the St

Bartholomew Massacre and the subse-

quent participants in the Thirty Years



Gold-digger, ironist and naïve lyricist: Susannah Fellows (left). Frank Lazarus (centre) and Adam Godley in Ring Lardner and George S. Kaufman's June Moon at Hampstead Theatre. Drawing by Bill Hewison

Adam Godley as Fred and Frank Lazarus as Max. Godley brings to the sublimely simple Fred the innocent looks of Stan Laurel, the trust of Candide and the unaffected ungainliness of a baby ostrich. Totally out of his depth among the experienced hacks of 42nd Street, his sweet ignorance of the fact protects him like a magic cloak. Even his modestly adoring Edna (Maria Gough) knows more of life's dangers than he.

Crouched on a chair he clutches his ankles in matter-of-fact abandon; slumped against a piano his bent knees force his feet out behind him until he looks like a capital S in brown serge. Never for a moment does Godley's interpretation slip into a knowing artifice, and when he learns the shady past of Susannah Fellows's gold-digger his amazed reaction, "You're a bad woman!" is the cry of a child who never till now believed the warnings of grown-ups. He is blissfully funny. Lazarus brings comedy of a sharper

tang: dry. observant, metropolitan, uttering his one-liners without a change of expression, he elevates irony into an art form.

Strachan's beautifully paced direction on several occasions gathers his song-writing team around the plane and their dedication suddenly recalls Greenwich Theatre's recent production of Schippel, another play in which music, though in that case Schubert, transcends the boundaries of class and character. Whether or not Larner and Kaufman realised what they were doing, their one collaboration acknowledges the potency of cheap music, and the gleeful sing-song that accompanies the curtain call makes a fitting end to a show that shakes the

JEREMY KINGSTON

The kateidoscope throws in the Dark

Lady (Emilia Lanieri, who turned

feminist and railed against men, a

THEATRE

Odd bods and sods in low Elizabethan jinks

War, examples of echt Euro-civilisation, must have enno end.

Edinburgh Pleasance/ vied our insularity More dangerous than crackpot history is cranky literary judgment. The play opens with a present day production of Christopher Marlowe's Faustus, where the figure of

Mephistophilis (sic) is revealed as the ghost of the playwright himself. Kit unfolds his life, retold in fizzy, comicstrip style. Marlowe's mysterious death in that tavern brawl at Deptford is traced back to the Earl of Essex attempting to discredit Sir Walter

Ralegh (sic). and The School of Light perhaps further, to the resentful wife of

a homosexual play-Croydon Warehouse mate of Marlowe's, a cousin of Francis Walsingham, Elizabeth's intelligence chief. Helena Uren's production has some

bouncy setpieces, including student theatricals, a symbolic decapitation of Catholicism personified by a carnival mask Virgin Mary, and a sex orgy. This last is piously explained away as a fantasy of Archbishop Whitgift (a local hero in Croydon, which may have to

reorganise its pantheon).

pretty Earl of Southampton, a politroon Shakespeare, and Robert Poley, a Cambridge man recruited to spying in the prison, where fellow Light Blue Marlowe indulges in a brisk session of buggery: the start, evidently, of a timehonoured tradition. Vivid cameos come from Matthew Haynes (Southampton). Simon Morales (Ralegh. offering his sovereign a packet of cigarettes) and Jason Merrells as Essex. Ralf Higgins is a visually striking Marlowe, ashen-faced, hollow-eyed, red hair cropped short, but his prancing, preening performance suggests Kit was killed because Elizabethan England had room only for one queen. The thumpingly monotonous metre of the authentically Mariovian rhythms that open the play makes one thankful that those assassins got the right man.

MARTIN HOYLE

CHAMBER MUSIC: LONDON

Attractive setting that brings the music closer sation of the six-

LONDON has a handsome new venue for chamber music making, and the musicians who play there take no fee. London Lighthouse, the North Kensington centre for men and women facing the challenge of HIV and Aids, once hosted a solo recital by the harpsichordist Maggie Cole. Inspired by its success, she went on to devise the present series of recitals, with one taking place on the first Sunday of each month at 5pm. Between now and Christmas, Nicholas Daniel, Steven Isseriis and the Matrix Ensemble are

all among the artists due to perform. "Lighthouse Music", which is intended to contribute to the £1 m a year

SHEEMWICH THEATRE ON!
858 7785 N.Y.T. presents
COLD COMPORT FARM by
Paul Doust Opens Tenight at
7.00pm. Until Sept 19 Sus
Et as 7.45pm. Mat Set 2.30 pm

still needed, after **Brodsky Quartet** other income, to London Lighthouse continue the centre's

pastoral and medical work, as well as make this awardwinning building known to a wider public, opened with the Brodsky Quartet. They played against a background of a photographic triptych of a vast, candle-holding crowd; a living audience of about 80 gathered near the musicians in the resonant, woody acoustic of the small hall, named for Sir lan McKellen.

The acoustic immediacy is thrilling for the audience, as was soon discovered in the sober and intimate conver-

This short and spare piece tunes the ear and spirit wonderfully at the start of a concert, and it should be played more often than it is. But the new hall throws out its own challenge to players more used to the latterday sifting and balancing of architectural or recording engineers. All the voices are heard totally upfront. This made for a rustic roughness in the opening of Dvofak's "American" Quartet in F major. Its song sprinted

out of the pizzicato and the oscillating

figures around it: bow bit into string

and string flapped against sounding minute Fugue Op 81 by Mendelssohn. board.

. As the group was without quite sufficient practice in turning in to this new environment, the slow movement sounded unnecessarily strenuous. Smetana's Quartet in E minor had its raw edges, too.

At times the angular unison writing seemed perilously near a collision course. The confluence of melodies in the first movement and the elegy of the third, though, revealed the Brodsky, which this year is celebrating its 20th anniversary, at its mellow best.

HILARY FINCH

ENTERTAINMENTS

CURZON MAYFAIR Curzon St 071 465 8865 Exclusive pre scalation in 70mm Anthons Hopkins, Ameya Redgrave in HOWARDS END 1967 Hop genuine triumph D Tel Prots at 2 00, 5 30 & 8 30 Redgrave in HOWARDS END (PG) Proce at 2.30 5.15 & 8.06

CINEMAS

OPERA & BALLET

Ate W 1 071 439 4805 Jeremy from Sinead Casack in WATERLAND 1151 Prom at 2 00 4 15, 6.30 & 8.45

ROYAL OPERA HOUSE 07: 240 10cb/1911 Standby Info 836 6903 S CC 65 amphi seals avail on the day THE ROYAL OPERA Sal Mon 7 30 Tesca. The 8 00 Torona Berganza Rackal.

SADLER'S WELLS 071-278 8916 first Call 24 hrs 7 days 240 7200 SEITISH YOUTH OPERA Ton't A Sal CARMEN, Tunior COSI FAN TUTTE Eyes 7.30 five parking after a 30

THEATRES

ADSLIPHI 071 836 7611 CC 071 279 4444/579 9901 First Call 24hr ec 071 497 9977 ino bag icei Groups 071 930 9123 NOW BOOKING TO 27TN FEE '83 ME AND MY GIRL THE LAMBETH WALK MUSICAL Number of 30 Mats Wed at 2 SO 2 Was 4 30 4 8 00 "THE HAPPIEST SHOW IN TOWN" SUNDAY EXPRESS

ALBERY 071 867 1115/1111 CC 379 4444 (248r/no big feet 497 9977 (248r/hog feet Groups 071 950 6125 "FUNNY AND HAURTING" Ind "Delightfully large-hearted" Sid PAULINE COLLINS SHADES
by Starmen Macdonald
Directed by Streen Callow
Mon-Sat Sprn Mais Thu 3 Sat 4
"Hamourous magic" Time Out

ALDWYCH 071 836 6404 cc 379 4444 (no bag (cc) 497 9977 244 (no big recombing for)
NICHOLAS LYNDHURST
CARMEL MISHARRY
ALADRO STRAIGHT & NARROW The new comments by JEMMIE CHINN
"Wooderfus" LBC "Superb" Ind
"Uproariously family" Dally Mail
John Code of A Life Wed 3 Sat 5
All seats £12 & £6. The Best
Comments at the Best Priceal
FIRAL WEEK Man Close Sat

AMBASSADORS 071 836 6111 /1171 CC 379 4444 ino bkg fees FROM A JACK TO A KING
TO A KING
West empiriculment.
With wit, style, saunch T.Out
A rock 'n roll rave from
Bob Carsion the creator or
Forbidden Planet '
Monday : Thursday 3 15
Friday A Saturday 8 30 4 8.00
All Seuts 19 50 Friday 5.30 only

APOLLO ec 071 444 5070 ec 373
444-1 ma bing feer/836 2428 ibing
feel Grp Sales 930 6125
Eves Sprn. Wed mat 3pm.
Sod Sprn & 8.30
NOW IN ITS 2ND YEAR
"A SAUCY COMEDY" E. SId DON'T DRESS FOR DINNER BOOKING TO JAM 1993

To place your ENTERTAINMENT advert in THE TIMES TRADE 07: 481 1920 FAX 07: 481 93:3 TELEX 925088 PRIVATE 07: 481 4000

APOLLO VICTORIA cc 630 6362 Grys 828 6188 cc 24hr 379 4444/497 9977 071 379 9901 Groups 930 6123 THE 2ND LONGEST RUNNING MUSICIAL IN BRITISH THEATHE HISTORY STARLIGHT EXPRESS ANDREW LLOYD WEBBER LYTE'S BY RICHARD STILOOF Directed by TREVOR NUNN Seats Await For Oct Per's Blow Tichets from £2.00 - £27.00 OAP's £5 on Ture Mats Ever 7.45 Mats Ture & Sat 3.00

ARTS. 071 836 2132 cc 413
1456/497 9977/24hr No bug fer;
ABBUCID BHANCEFTARE C7.
In THE COMPLETE WORKS
OF WILLIAM SHAKESPEARE
Abridged-AR 37 plays in 2 bm
"IRRESITTBLE" int on Sun
Mon . Frt 9 Sat 5 45 & 8 30

CAMBRIDGE 07: 379 8299 CC 07: 379 4444 124hr/ho bkg feel 07: 387 9977124hr/hkg feel Groups 07: 230 7931 "Go in and Rock..." The Times "Belongs to a great English tradition" Overa Novell "Awesome" White On 1990's DLIVIER AWARD WITHER BEST MURICAL RETURN TO THE EAD DIDDEN ID A NET

FORBIDDEN PLANET
Mon Thu 8 Fri & Sat 5 & 8.30
All seats £9 50 Fri 56m only COMEDY 867 1045 ce 867 1111 /379 4444/497 9977 um feet Limited vesson until 31 Oct Stockard Champing SUP ECREES OF SEPARATION By John Guare "A TRIUMEPH" [Ind on Sun Eves 8 Mals Wed 3, Sat 4

DOMINION oc Holline 071 413 1411 124 hrs; Information 071 580 8845 / 9562 Evps 8 00 Mat Ther & Sat 2.30 'A Masterplace' Independent Class... Five Stor Style' D Tel 'Grand Night...Mervalious 'D Mail Grand Night_Marvesions: "D.Mail
GRAND HOTEL
The Smeah Hit Broadway Munical
Directed & Charcographed
Directed & Tommy Tune
Blg Discounts Two 071-656 0875
Students & Senior Chizenes
Lid Stepon until Nov 28

DBURY LANE THEATRE ROYAL CC (Blg fee) 24hr 7 days 071 494 5060/579 4444/240 7200/379 9901 Grps 831 8628/494 5454 9901 Grps 831 8628/494 5454
MISS SAIGON
FILLERCALE COME ARE GO THIS
ONE WILL STAY S TIMES
EVEL 7 45 Mats Wed & Set John
BOOD SEATS AVAIL FOR WED
MAT & SOUTH SHOOL
MAT SEATS AVAIL FOR WED
MAT SECTOR BOY CHARGES
BETT BOY TO BOY CHARGES
FOR TELEPHONE POSTAL
BOOKINGS/PERSONAL CALLERS NOT AND MAKE BEG PER DUCHESS BO/24hr 494 6075 or the bkg fee) 379 4444 (bkg fee) 497 9977 Grps 071 494 5454 "EASULY THE FLINNEST PLAY IN THE WEST END" D. Express AN EVENING WITH

GARY LINEKER
by Armie Smile 1 Core I reland
Mon-Thu Spm Fri & Sal 6 & 6.46
Sept Offin - Best Blats 219 Call/B/Office for details (Sept peris only, Set 8.45 and.) DUKE OF YORK'S BO 836 5122 ct 836 9837 no fee ce First Call 24hr 7 days 071 497 9977 DUATH THE MAIDER by Ariel Dortman

FORTUNE 80 & CC 071 836
2238 CC 497 9977/379 4444
24hr/bbg feet 379 9901 fbkg feet
6usan Hill's THE WOMAN IN BLACK Adapted by Stephen Mollatori A BRILLASTLY EFFECTIVE SPRING CHILLER Sourcion "A REAL THRILL" S. Turnes "Take transpolitiers" TO Our Mon Sat Sym Mals Tue 3 Sat 4 BOWN SDOKING TO 3 JAN 1983

ARRICK 80/CC 494 8086 (fee) /379 4444/497 9977 BEST PLAY
ALL 4 MAJOR AWARDS 1991
"URMOSSABLE" Independent
THE BOST CLISBIATED PLAY
Brian Friel Astemshing D.Eag DANCING at LUGHNASA "Towers over every other play in eight " NY Times Mon Set 8 Mats Thur 3 Set 4 GLORE 071 494 5067 CC (24hr)
497 9977/379 4444 IDAG feel
Groups 930 6123/494 5454
EDWARD PETHERRIDGE
JOHN
EDWARD
TURRIER DE SOUZA
ELIZABETH COUNSELL

VALENTINE'S DAY
Directed & Chorecographed
GELLAN LYRING
Mon Soil 8.00 Mais Sail 4 00
IWed 3.00 from Sept 23)
SOUCHO PRICE PRESE PRIVINON
OPERS 17TH SEPTEMBER

A WOMAN OF NO IMPORTANCE
"A theiling theatrical
framework display" D Tel
"Not to be missed" Ote
Directed by Prillip Provise
Evgs 7 30 Mats Wed & Set 2 30 HER MAJESTY'S 24hr 494 5400 fibig feel CC 379 4444/497 9977 fibig feel Croup Sales 930 613 ANDREW LLOYD WEBBER'S AWARD WIRING WITSICAL THE PHANTOM OF THE OPERA
Directed by HAROLD PRINCE
Even 7-45 Mails Wed & Set 3
SOLD OUT UNTIL 28 FEB 83
APPLY DAILY FOR RETURNS

LON. PALLADIUM 24nt Bo cc £1 per Thi Soce chg 071 494 5020 7379 4444/836 3464 Crouzs 494 5450 Andrew Lloyd Webber's "emberate new prodection" 5td of "The Rice & Andrew Lloyd Webber's Pelladium Blookbuster" Gdn JOSEPH & THE AMAZING TECHNICOLOR DREAMCOAT
SUSTING PHILLIP SCHOPELD
DIT OF STEVEN PHILLIP
EVEN 7 30 Mats Wed & Soi 2 30
EVEN SCONNING TO JAN 1983
QUEUE DAILY FOR RETURNS

LYRIC, Shafts Ave Bo 6 cc 071 492 5045 cc 379 4444 All tel lines 24hr/7 days loke feel cc 497 9977 Grap 071 930 6123 The Joint Naver Stops Jampin The Joint Navar Stops Jompin
FIVE GUYS
RABBED MOE
THE GUITER WARD
WITHHIS BURECOLL
MON THOMAS HAVE COLL
MON THOMAS HAVE
BOOKING INTIL END JAN 93
APPLY DALLY FOR RETURNS
AND CANCELLATIONS

NATIONAL THEATRE BO 071 928
2282 Grps 071 620 0741; 24hr cc
bing fee G71 427 9977
Chritte A Midbuummin
MIGHT'S DREAM by Shakespeare
Tursor 7: 16 FYGMALION
by Shaw
LYTTELTON
Ton't 7: 30 GPREVIEW) Toel 7 30 (PREVIEW)
Tomor 7 00 (PRESS NICATI)
AN INSPECTOR CALLS
by 3 8 Friendley
Ton 1 6 Tomor 7 30 (PRE STREE
OF CROCODILES a new piece
based on short stories
by Bruno Schulz

NEW LONDON Drury Lane 80 071 406 0072 CC 071 404 4079 NEW LORDON Drusy Lane 80 071 405 0072 CC 071 404 407 24hr 379 4444 Groups 930 613 THE ANDREW LLOYD WEBSER /T.S ELST INTERNATIONAL AWARD-WINNING MISSICAL CATS
Eves 7 45 Mais Tue & Sel 3 00
LATECOMERS NOT ADMIT
TED WHILE AUDITORIUM IS IN
MOTION, PLEASE BE PROMPT.
Bars com al 6 45

OLD VIC 071 928 7616 CC 07. 379 4444 (no big feet 071 57: 9901/071 497 9917 : big feet PHONES OPEN 24they? days OSCAR HAMMERSTEIN II's CARMEN JONES Music by Sizet
Directed by Sizen Callow
WINNER OF 6 MAJOR
AWARDS including

BEST MUSICAL
Officer Awards 1992
EVENT Awards 1991
EVENT AWARDS MAIS WORD OF THE ATTE OPEN AIR THEATRE Reports
Park S 071 486 2431 CC 071
386 1033/379 4444 10kg (ret
LAST 3 DAYST
LADY BE GOOD TODAY 8.0
A MODEUMANES MICHTS
DREAM FRI 8.0 SAI 2 30 & 8.0

PALACE THEATRE 071-434 0909 cc 24hm (blo) feel (71 379)
4444/497 9977/379 9901
(7009 5ales (71 930 6123
Groups (71 494 167)
THE WORLD'S MOST POPULAR
MUSICAL MUSERABLES
EVES 7-50 Mais Thu & Sai 2.30
Lafecomers not admitted
until the futer al
NOW BOOKING THRU MAR &3
LIMITED NO. OF SEATE AVAIL
DAILY FROM BOX OFFICE

PHOENIX BO/CC 867 1044 867 1111/379 4444 (feet 497 9977 EEST MUSICAL Citylar/loor Royallo Amerik WILLY RUSSELL'S BLOOD BROTHERS
Starring STEPHARE LAWRENCE
and CARL WAYNE
"ASTONESHING" 9 Express
Brings the sudfemes to its feet,
and roaring its approval" D Mail
Eyes 7 45 Mais Thurs 3 Set 4

PICCADILLY BO 867 1118, cc 071 379 4444/497 9977/867 413 3321/240 7941 THE OPERAMUSICAL WHICH WITCH * A Powerful Slory of Romantic Passion Prémiere 22 October Preniews From 6 October

PLAYHOUSE GT 829 4401 Fax 839 8142 CC: NO fee. 497 9977/379 4444 Crps: B31 2771 NOW PREVIEWINGSant 50, 55 RAY COONEY'S New Compdy IT RUNS IN THE FAMILY Combined Theatre/Dinzer Ticket £18.50 Mon-Fri 8. Sat 5.30 & 8.30 Thur 3 GOOD ROCKIN TONITE!
'A HIT, A PALPABLE HIT' E.e Sid
ALL SEATS STILL TIO & C15
(Except Pri Ere & Sot) perfai
Eves Mon - Thur 8.00
Fri & Sai B.30 & 8.30
From Nord Week Wed Mat et 3.0

GUEENS'S BO & CC 071 494 5041 or 24hr ino bis feet 497 9977/379 4444 Groups 930 6123/494 5454 TONY SLATTERY RADIO TIMES A crackling new intercal Press from 9 Oct Opens 15 Oct

354 cc no blog fee 081 063 033 rc blog fee 071 856 2428 Eves 7.30 antil 10 October HAMLET
20 septi avail daily from 12 hoos
(NO LATECOMERS ADMITTED) To place your entertainment

and the comment of th

ROYAL SHAKESPEARE
COMPARY LONDON (07) 628
8891 CC MON - Sun 9am 8pm)
EARRICAN THEATRE
SOPHOCLES OCCUPUS PLAYS
TOMAY 2.00 & 7 15
STRATPORD-UPON-AVOR 10789
205623 CC MON SAI 9am-8pm)
ROYAL SHAKESPEARE
THEATRE
THEATRE
THEATRE
THEATRE
THEATRE
THEATRE
THEATRE
THEATRE
ALL'S WELL THAT ENDS WELL
TOMAY 1.30 & 7.30, Sai 7.30
THE OTHER PLACE:
ALL'S WELL THAT ENDS WELL
TOMAY 1.30 & 7.30, Sai 7.30
THE OTHER PLACE:
OTHER PLACE:
OTHER PLACE:
ALL'S WELL THAT ENDS WELL
TOMAY 1.30 & 7.30, Sai 7.30
THE OTHER PLACE:
OTHER PLAC ST MARTIN'S 071 836 1445. Special CC No 379 4444, Evol 8 0 Tuer 2 45, Sal 5 0 and 8.0 40th Year of Adetha Christie's THE MOUSETRAP SHAFTESBURY CC 379 4444 124hrsi BO & CC 379 5399 Gps 930 6123/413 3321 No bkg fees KISS OF THE

SPIDER WOMAN
The Musical
The Musical
Starting Child Rivers,
rent Carver, Anthony Crivel
Directed by Hanold Prises
PREVIEWS B OCTOBER
OPENS 20 OCTOBER VAUDEVILLE SO 336 9967 CC 497 9977/379 4444/no bkg feet) Aloc McCowen Stephen Rea James McDaniel SOMEONE WHO'LL WATCH OVER ME by Frank RicClothess Directed by Richin Lefevra Designed by Richin Don Even 8 Mals Wed 2.30 Spt 4.00 VICTORIA PALACE Box Off & ct the bkg feel 071 834 1517 CC lbkg feel071 379 4444/240 7200 Groups 071 930 6173

BUDDY
The Buildy Helly Story
"BRILLIANT" Sun BUDDY BUDDY CALL 071-481 1920

Call 071-481 1920

To place your entertainment advert in THE TIMES

CALL 071-481 1930

Mon Thur 8.00 Fit 8.30 4 8.30

All 8.648 ** "PRICE FIDAY 8.30 PERION SO PERION NAME TO PRIOR THE TIMES NOW BOOKING TO JAN 15 1983 MURDER BY MISADVENTURE
"Just What the West End Reads"
8 Times" A great thelior for as
the family" LBC Mon-Fri 8.00
Sat 5.30 & 8.50 Wed Mais 7.30

WYTORANE 50/CE ast 1116/579 4444/497 9977 PHILADELPHIA
Hinter I Come 1
Find Bridge First
These years for the Aratic State
These years we go and see it D Mali
These years we do 3 Sat 6 a 8.15
Mon-Fri S Wed 3 Sat 6 a 8.15

TO PLACE YOUR **ENTERTAINMENTS** ADVERTISEMENT IN THE TIMES

TRADE ADVERTISERS TEL: 071-481 1920

ADVERTISING FAX NO. 071-481 9313

> TELEX 925088

PRIVATE ADVERTISERS TEL: 071-481 4000

YOU MAY USE YOUR ACCESS, AMEX, DINERS OR VISA CARD

PROMS

Mixed

bag from

Berlin

BEETHOVEN's hymn of

praise to brotherly love in the finale of his Ninth Symphony. now adopted as the European

Community anthem, rang out

hopefully enough at the first of

two Proms by the Berlin

Radio Symphony Orchestra.

Television viewers saw the

prime minister join the Prince

of Wales, together with the

foreign secretary and Euro-

pean Community arts minis-

A corresponding interna-

tional character was voiced by

the quartet of soloists, the

Welsh soprano Margaret

Price teamed with Martine

Mahe (France), Jan Blinkhoff

(Netherlands) and Kurt Moll

(Germany). But under Vladi-mir Ashkenazy's conducting

the spirit of unity was more

triumphantly asserted by the

Brighton Festival and Lon-

Ashkenazy generated a sense of drama at the outset.

where a rasp to the Berliners'

string tone did not come

amiss. The strings became

more suppliant in seeking the

serenity of the Adagio move-

ment. Elsewhere, some bright

woodwind colouring included

a plangent first clarinet and

In honour of the British presidency, the visitors played

Elgar at his most English: in

Falstaff. It emerged too much

like Richard Strauss at his

portliest, raising questions of

whether anybody had taken

the orchestra through the

Progress and character were

both fully sustained the next

night, when the orchestra's

wind instruments and string basses accompanied Olli

Mustonen's corusciting play-

Shakespearean allusions.

agile flutes and bassoons.

don Symphony Choruses.

ters for the evening.

The fastest but surely not the best

Cinema: Geoff Brown on Christopher Columbus — The Discovery, plus Les Amants du Pont Neuf, Bob Roberts, Housesitter, Immaculate Conception

'A throwback to

when "Middle

Ages" meant

Robert Taylor

in chain mail'

he Salkinds' production Christopher Columbus — The Discovery (Odeon Leicester Square, PG) is the first ship to reach port in cinema's race to commemorate the man who discovered America. The film may not be the most seaworthy of vessels: the script springs a leak every few minutes, and the cast are an ill-sorted bunch. But here it is: three weeks ahead of Britain's unique contribution, Carry On Columbus: six weeks ahead of the Ridley Scott epic with Gérard Depardieu, which now bears the title 1492: Conquest of Paradise.
The Salkinds' Columbus is

George Corraface, a French actor previously encountered in Peter Brooks's The Mahabharata, who leans about with

a mane of black hair: clearly a pinup in waiting. Thanks to support from Quinto Centenario. Spain's state commission on Columbus matters, New World in officially sanctioned

an easy grin and

replicas of the Niña, the Pinta and the Santa Maria. But with a sex-symbol explorer and a long-haired Tom Selleck as King Ferdinand, it is best to forget your history: the film. flabbily directed by John Glen, is basically a throwback to when "Middle Ages" in a film meant Robert Taylor in chain mail.

Like the old-time escapades. Christopher Columbus has its showy cameo. Marion Brando appears as the Spanish Inquisition's Torquemada, a glowering black blob who tries to brand Columbus a heretic. Brando subsequently wanted his name removed in protest at the treatment of Indians: they are, indeed, given little dignity, and their Conquest is generally seen as a Good Thing. But what did Brando expect? There was neither the time nor talent, nor indeed inclination, to make this dull, silly film a responsible work of art. The way remains clear for Scott and Depardieu to give us a Columbus worth remembering.

There are ordinary movies such as Christopher Columbus, and there are movie movies: films so galvanised by the medium's magic that they soar far above reason and reality. Such is Les Amants du Pont Neuf (Lumière, 18), the third feature by Leos Carax, the devoted French chronicler of amour fou previously responsible for Boy Meets Girl and Mauvais Sang. Les Amants courted massive controversy long before its Paris opening. The production was shut down twice; producers came and went, struggling to control a budget inflated by the need to replicate the title bridge when the Paris landmark proved

unobtainable. All for a wispy story about a bridge, two hums, and a middle-class girl on a bohemian spree before she goes blind.

For the pricetag, though, you get cinema of astonishing flam-boyance. When Carax's young

lovers join the 1989 Bicentennial celebrations, images pulsate with energy and light. Punk hero Alex (in Carax films he is always Alex, and always played by Denis Lavant) gives a frighteningly vivid fire-eating display; whenever Juliette Binoche, as his idol Michéle, cowers from the flames, we instinctively duck too. Then fireworks erupt. The bizarre, unkempt couple dance and steal a speed boat, water-skiing on the Seine. Mad love never looked madder than this.

Not all the film reaches fever pitch. Carax begins with grim realism, the hand-held camera mingling among down and outs, battered and dazed in police custody. But as the action shifts to Michel Vandenstein's extraordinary Pont Neuf set (erected in a field near the Mediterranean), delirious artifice rules. The improbable story keeps pace, conjuring up images from



Melon lesson: Columbus (George Corraface, centre), explains his round-world theory in Christopher Columbus - The Discovery

cinema history, from the tramp and the blind girl of City Lights to the New Wave's hymns to anarchy. youth and Parls itself.

Bliss is not totally unconfined. At first we are swept away by Carax's visual delights, the unpredictable characters, and a music track that swings gaily between African drumming. Arvo Part and a Kodály cello sonata. Once past the half-way point, aggravation begin to creep in: we surfeit on Carax's exuberant ways and obsession with characters whose affairs might touch us more if the scale were intimate. As things stand, our eves are bewitched, not our hearts. But when mediocrity runs riot, cinema desperately needs its movie movies, and Les Amants du Pont Neuf, flaws and all, is the

real McCoy. Bob Roberts (Odeon Haymarket, 15) is another rarity: an American film that dares to tangle with political satire. Its shafts may be directed at familiar targets (America's New Right, the media circus, the nasty ballyhoo of election campaigns), but when did they last receive a battering on mainstream celluloid? Actor-director Tim Robbins - young, tall and extremely talented - first devised the Roberts character in a short television film for Saturday Night Live. Now this menacing manipulator and folksinging idol is seen running for the Senate on a Far Right ticket, strumming ditties such as "Drugs Stink", honing his bland persona while blasting opponents with mud.

obbins's film takes the form of a BBC TV documentary exploring the Roberts phenomenon: a weak, unhelpful device. But he packs each scene with enough acid observations to make amends. Robbins seems to have learned much from his time with Robert Altman on The Player: the camera swirls. dialogue and gags tumble forth, -major players appear in small parts.

comes from the novelist Gore Vidal. infinitely amusing as the elegant, patrician incumbent Senator, a sitting target for the Roberts venom. Robbins fills Roberts's shoes with

ease, though his decision to keep the candidate lorever on parade restricts the character to caricature. The same goes for Alan Rickman's odious campaign adviser and Giancarlo Esposito's radicul journalist, who nearly derails Roberts's progress. This is a film of broad strokes and obvious points: but its mischievous gusto makes you want to clap hands.

For Housesitter (Plaza, PG) the arms stay folded, even though Steve Martin is up on the screen, tripping over furniture, making love in a fireplace, and putting his face through exquisite contortions before singing an Irish lullaby. The trouble lies with a silly script, lackadaisical direction, and Goldie Hawn.

Hawn plays a congenital fantasist who moves into architect Steve Martin's dream house (originally built for his childhood sweetheart) and poses as his new wife. Aside from her supposed wacky charm, we must contend with the unsympathetic speciacle of our stars manipulating the good citizens of Dobbs Mill, New England, a town obviously built by Norman Rockwell. Bright moments do exist, but director Frank Oz only spotlights the

Finally, we dash to Pakistan, where Immoculate Conception (MGM Shaftesbury Avenue, 15) tells of a childless Western couple who convert to Islam in a quest for fertility. There is more, much more, to Jamil Dehlavi's film, pointedly set in the year of the Satanic Verses uproar. The pity is that his mosaic of short scenes leave us aloof from the issues, the cultures and beliefs that trip up James Wilby, Melissa Leo and Shabana Azmi. Dehlavi, bestknown for Blood of Hussain, is dearly an intelligent film-maker. but be warned: this is two hours with

ing in the 1924 Concerto with which Stravinsky celebrated his new-found interest in the piano. The Finnish pianist's display of percussive keyboard technique contrasted with the sometimes dour solemnity of the wind ensemble. Not included here was the strange-looking bass trumpet ophicleide part in the Overture and Wedding March from Mendelssohn's Midsummer Night's Dream music. About

the size of a trombone, its valves or keys and tubing were placed vertically at right angles to the bell and supported on a floor-mounting. The deeper sonority was effective in a Wedding March heard for once in its full panoply and at a joyful tempo. More vivacity would have been welcome in Brahms's

Symphony No 2, where a pleasing gentleness that Ashkenazy gave to the first movement declined into slackness in an Adagio that almost fell apart. So familiar a work needs more than just getting around the notes.

NOEL GOODWIN

Theatre: Sam Mendes, artistic director of the reopening Donmar Warehouse in London, talks to Simon Tait

Set to blossom anew in the Garden

mar Warehouse, that adaptable performance space in Covent Garden, reopens its doors. and British theatre's Wunderkind director, Sam Mendes, is artistic director. Its first venture is the British premiere of a Sondheim musical, and it also promises to become a "work-

bench" for the West End.

Assassins — "about the seamy underbelly of the American dream" - had the mistortune to open on Broadway the week the Gulf War started. and never recovered. Mendes directs and it opens on October 29 at a cost of £90,000. with the help of an anonymous donor (rumoured to be Cameron Mackintosh). A West End transfer is unlikely: there are no stars, and the 12week run may be its only London showing.

e music clos

After that there's Mendes's staging of Richard III, the Royal Shakespeare Company's touring production with Simon Russell-Beale. Later comes a revival of Brian Friel's

Translations. Mendes's rise is well-charted, from Chichester tents four years ago to the National now with The Rise and Fall of Little Voice, which will get a West End transfer. At 27 he has already worked with many of his own heroes, such as Russell-Beale, Derck Jacobi and Judi Dench. Mendes will bring late night cabaret back to the Donmar. "We're in the

I don't see why, when every-thing else is open, we shouldn't be offering something. This would be an absolutely choice venue for the best comedians." There will be

no Sunday opening, however. "We've got a lot of good will, and we will have a close relationship with the West End," he says. "We're both the fringe, because of our size, and West End because of where we are. I think we can be the West End's studio, and a workbench for theatre which isn't necessarily for the West End."

The Donmar, in Earlham Street, was a brewery warehouse, with drays stabled where the stage is, until Donald Albery and Margot Fon-teyn turned it into a rehearsal studio for dance and drama in the 1960s. It was the RSC's try-out space in the company's years based at the Aldwych, and then a studio theatre. In 1989 it closed, shortly after

being sold to Maybox.

Two years ago Mendes walked past and decided he wanted it Michael Codron put him on to Maybox, who had all but hired Michael Attenborough as artistic director when Attenborough joined the RSC. Mendes's timing,

again, was perfect. Caro Newling, the former RSC press officer, is the administrator for what is now formally called the "Donmar Warehouse at Thomas Neal's", because it is integral

dential development - with lifts between the shops, restaurants and auditorium. Newling has devised a dever funding arrangement. Donmar, a registered charity, becomes a producing house putting on four productions a year, and these will alternate with four visiting shows. Its

rent is being paid by the Thomas Neal developers for five years, but individual sponsorship will be needed for

the Musicians' Union have contrived front of house, too, agreed that performers will be with two bars. The whole paid provincial rates, keeping seat prices down to £19 and

Renton Howard Wood Levin, the architects, have designed a large wooden apron stage, with suspended balconies so that there is no restricted vision for any of the 254 seats (14 more than before) or 20 standing positions. Backstage are two large dressing special," he says.

project has cost £1.2 million. But why has Mendes, who presumably can have the pick

of National or RSC productions, tied himself to a studio? "I wasn't going to spend the next 15 or 20 years treading water, waiting, I want something in which I can build and accumulate a sense of my own work, and this place is very



Sam Mendes at the new Donmar Warehouse

TELEVISION REVIEW

Britain must come clean

week are only the latest demonstration that all conflict produces dismal excesses, the difference in modern times being that massacre. now comes live on the tele-vision news. Light was less easily shed half a century ago in the jungles of what was then Malaya, where newsreel cameras arrived after the event to record a version of events preedited by the authorities.

Last night Inside Story re-turned to BBC I for its autumn season with In Cold Blood, an examination of what happened at Batang Kali on the night of December 12. 1948, a few months after the start of the "Malayan emer-

gency" which was to last until 1960. The nature of this emergency, a guerrilla war. was that Chinese terrorists, to whom the British had given gongs for their help in ridding Maiaya of the Japanese in the second world war, had turned out to be inconveniently unbiased. They hated the British colonisers as much as they had hated the invading Japanese. So young men of 18, on National Service, were sent to

a place of which they knew linde, to fight communists in an environment of which they knew nothing. At Batang Kali, a Scots Guards platoon went to a village, stayed one night, shot 24 men and burned down the houses. The Times announced this as: "Forces success in Malaya". The newsreels announced: "24 bandits The thesis last night was not

new: that these were not bandits, but innocent villagers. The victims were shot (many in the back) not by soldiers who ambushed them as they ran away (official version), but by soldiers who walked in and massacred them.

In 1970, Denis Healey, then defence secretary, passed files on the case to Scotland Yard after an exposé în The People, which was coat-tailing a fashion for massacre investigation following the My Lai killings in Vietnam. The Yard was about to send a team to Malaya, by then Malaysia, when Labour lost the June election. In July, the new attorney-general told the Commons there was "no reasonable likelihood of obtaining sufficient evidence to warrant criminal prosecution".

A cover-up? Perhaps. Inside Story came up with one vital new angle. It obtained some defence ministry files, in

which statements taken by the Yard team from several soldiers show that the victims were neither armed nor running away. At least one soldier, ordered to shoot, fired into the ground. This evidence existed at the time of the Commons statement

I spent the first half of the 1980s based in Singapore and, across the causeway in Malaysia, met plenty of people who thought Batang Kali was a massacre and none who did not. Inside Story took back to the area three soldiers who were in the mopping-up operation after the shootings; they returned sad, but unconvinced that their colleagues could do

such a thing.

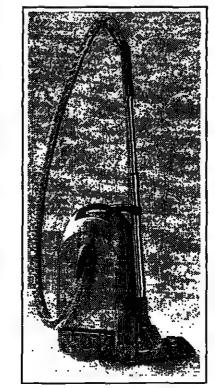
I believe they could, but whatever they did needs context. In Malaya, as in Vietnam, villagers could not be neutral. At the least, they supplied terrorists with food because if they did not, the terrorists would kill them. If they did, the British would kill them. To be "neutral" in a guerrilla war is the worst plight known to man.

Batang Kali was a long time ago, but here we met villagers who watched their relatives killed and they are angry still. If it is true that the 1970 election ended the investigation, the present Conservative regime has a special obligation to open the files and tell us the truth, whatever it is.

Malaya was our richest colony. Its successor, Malaysia, is an ally, if not a model democracy. Batang Kali is owed evidence that Britain does not shoot unarmed people and that if its soldiers have, they are called to account. Otherwise, where is our moral right to condemn Ciskei?

PETER BARNARD

The star attraction...



Miele's renowned quality and stylish design is now available in the limited edition Turbo Star vacuum cleaner.

Attractively linished in metallic Blue Opal, it's practical as well as good-looking.

with a powerful performance

and will help you to care for your home for years to come.

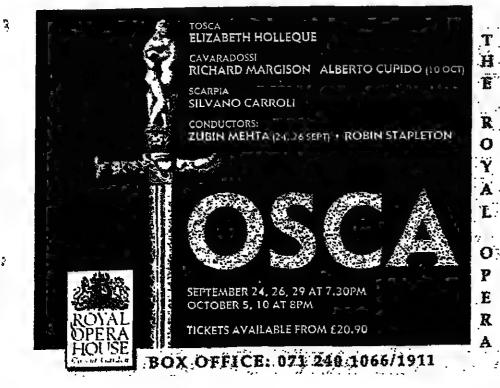
The powerful 1200 watt motor gives outstanding performance, whilst the Super Air Clean filter system ensures that the exhaust air is 99.9% dustfree. The top quality telescopic chrome tube is easily adjusted to your perfect working height,

and the tools are conveniently stored in the body of the cleaner. As an added bonus, we are making our customers a very special

TURBO offer - the Miele Turbobrush, usually available as an

optional extra at 🍇

£34, is included in the Miele Turbo Star's price of £189.00 mrp. Ring 0235 554488 today for details of your nearest Turbo Star stockist



Politics of the omelette

Anne McElvov

HANNAH ARENDT

A reinterpretation of

her political thought

By Margaret Салоvал

Cambridge, £35

Arendt: Heidegger's lover

There are questions in which the century has rubbed our noses yet which we as intelligent beings in the civilised world have demonstrated a startling ability to relegate or even ignore. In Hannah Arendt's work, political philosophy comes down from the ivory tower and enters the gates of the concentration camps and gulags, confronting the dictators. henchmen and silent masses who

made them possible Her re-evaluation of politics proceeds from the terrifying challenges of the modern age. How could advanced societies accept mass killings in their midst? What are we to make of our highly valued personal morality if it breaks down into accepted barbarism in the conditions of dictatorship? In other words, what makes totalitarianism, whether of the right or the left,

possible, and how can it be repelled? Her conclusion was that developed society had an insufficient understanding of political processes, distorted by the twin forces of fatalism which led people to underestimate their capacity for action, and hubris which led them to believe that the constructs of their minds could reshape the world.

She brilliantly deconstructs the 'unnatural growth of the natural" - that is, the precedence given to the so-called "irresistible forces of history" in both fascism and communism. She does the same to the notion, expressed by Marx but latent in much liberal thought, that politics is the magnified reflection of homo faber "maka better

world, rather than the more modest goal of imposing limited stability on a lawless society.

Arendt was a witty and personable writer: she memorably explored the ideological background to Stalin's dictum about not being able to make an omelette without breaking eggs with an essay called "The Eggs Speak Up" (Homo Faber strikes again). A collection of essays and extracts for the general reader is long overdue.

Arendt sought answers unabashed by the scale of her undertaking and exhibited a hearty disregard for conventional allegiances. Though she was for a long time the lover of Heidegger, the Nazi philosopher, she judged that his isolation had incapacitated his political judgment and that, like Thales absorbed in gazing at the stars, he had fallen down a well and

made a fool of himself. Her work weaves a web of interconnecting ideas across the decades and ranges between disciplines and

methodologies which her fans (like Canovan) consider make her brilliant but difficult. Arendt's detractors (notably George Kateb) see this as proof of her diffuse thought and maverick beliefs.

This is a perfectly respectable row for academics to be having, but it has had the unnecessary side-effect of obscuring the ideas themselves. It is therefore a relief to come across a straightforward book on her views and rewarding to reassess them in this newly disordered world. She did not live to see the fall of communism in the Soviet Union and its satellites, or the subsequent emergence of violent nationalism, but her work encompasses such eventualities. The immobility of the Cold War frustrated her - unlike many more short-sighted theorists, she never lost her belief that changes would recur, including the

destruction of institutions mighty as the communist party or even borders and states themselves.

Canovan's prose style is not always tends to repetition and solecisms, at one point breaking into unintentional synaesthesia to warn that "the reek from this intellectual battlefield can easily obscure the view".

A more fundamental criticism is that she poses the core philosophical question about Arendr's work only in the closing lines of the book and shies away from artempting a proper answer. If. as she concedes, her web of thought had The Origins of Totalitarianism at its centre, how do the rest of her works stand in the light of the flaws. contradictions and

uncertainties contained in that ambitious but highly questionable book? To answer, as does the author, that "her importance as a political thinker (does not) depend on the acceptability of her story of modernity" is to take an anti-systematic view, which in turn requires thorough defence against

charges of incoherence. We are left with the old chestnut: whether the exposition of phenomena such as totalitarianism, however convincing, can lead us to a valid definition of the phenomena themselves. The response to this question will determine whether we consider Arendt a gifted but transient commentator on the 20th century or something more. This book has done valuable spade work in reexamining the breadth of her thinking; but it will take a braver study to evaluate her lasting position within the canon of modern political philosophy.

Anne McElvoy is Moscow corres-

Lord of cyberspace

Bryan Appleyard

VIRTUAL WORLDS A Journey in Hype and Hyperreality By Benjamin Woolley Blackwell, £16.99

irtual reality is the latest phrase from the computer business to hang around in the mind like a bad tune. It most obviously evokes the image of a man blundering about in a wired helmet and glove set, an insensate fool in this world but a great warrior or explorer in the simulation generated by the computer into which he is plugged.

On the face of it this extension into the tactile and the threedimensional of the ordinary computer game is a simple enough development. It is merely another excuse for the low-cost oriental economies to strip us of our wealth while keeping us in a condition of maximum, pea-brained passivity. But VR has implications, meanings and significance. It advertises a new understanding of what computers can do and what they may be for and it threatens to downgrade ordinary reality as the most desirable setting for human life.

Benjamin Woolley's book, therefore, is only briefly about the arcade-game aspects of VR. His main concern is reality itself, so if this book frequently creaks alarmingly with over-ambition, it is, perhaps, understandable Anyway. l like over-ambition.

Woolley opens with some sceptical reportage of the recent routinely outrageous and incoherent claims of the deranged products of the American campuses. Even Timothy Leary has re-emerged among this mob as a new prophet of VR. More important is the place of VR in Woolley's ensuing history of

computing. Part of our problem with computers is our persistent anthropomorphism. From the beginning we have spoken of electronic "brains", and the dream or nightmare has always been of r. computer that "thinks" for itself. Such a goal may be neither possible such a goal may be neither possible nor useful; if the plot of Terminator 2 is anything to go by, it might also be apocalyptically dangerous. More appropriate is to go with the grain of a computer's nature, rather than to hope dimly that it may mimic our own

mimic our own. VR follows the computing grain. A computer is a virtual machine in that it can be what you want it to be as inert hardware it is "virtually" a word processor, calculator or whatever. All this virtuality is based upon the sheer persistence of the thing in crunching numbers and then displaying the results in the bizarre and arbitrary forms demanded by humans. The effectiveness arises from the extent to which so much of our world does appear

to be reducible to numbers. To see this operation not as an embryonic brain, but as a new, autonomous realm, the realm of VR. is to switch the emphasis from computers as pals to computers as super-effective, possibly ultimately effective tools. The point is to interact with the world defined by the electronics. This is the world now known as cyberspace and which has provided sharp, media philoso-



phers with an infinity of material for speculation about its reality or

At this point it is scarcely possible to avoid the sidestep into philoso-phy and art. Woolley is not entirely convincing in this area, perhaps because he is not sure how much to believe. He tries, for example, to fit modernism into the cyberspacevirtuality idea of the computerised text without an author. Le Corbu-sier and James Joyce, he says, "heroically denied themselves their traditional authorial role", a remark that will bewilder anybody familiar with the egotistic authoritarianism of both those artists. Woolley is confused by the modern-

ists' aesthetic revulsion against the With the postmodernists he is on

it has been shown to be in the safer ground. Just as VR allows you to construct your own novel from a variety of possibilities on a databank, postmodernist architecture suggests you can "read" build-ings any way you might wish by

cludes his case for the placing of VR within a wider intellectual development with a lucid jog through quantum mechanics and the Gaia hypothesis. The message is that reality is at stake, the reality of the Enlighten-ment is no longer adequate or convincing and we must look to a

dipping in and out of its range of

references. Finally Woolley con-

new version to form our world. Woolley's conclusion is not the hard postmodernist or virtual realist view that reality has gone for good and good riddance, but rather that

"abstract domain revealed by mathematics and computation". This is lame and insufficiently

sceptical. Woolley has allowed the word "reality" to be abused and diminished. It is just as meaningless to find reality in computers and maths as to claim it is dead. The point is that something lives on outside those realms and it feels suspiciously like what used to be known as the real me bumping into a real world. Of course those terms have shifted and need new definitions, all of which is well documented here. But what is most interesting is what is not changed or, more pointedly, what does not want to be changed by the neophiliac fantasies of Silkon

in London. Indeed it was an imagined threat from the Tirpitz that led directly to the destruction of convoy PQ-17 to Russia by U-boats

and arcrait.

Edwyn Gray tells the familiar stories with pace and style but there is little evidence of original research. The author makes only brief references to Ultra code-breaking from 1942, whereas the interception of German naval signals assumed its proper importance to the British from the moment the loss of the Glorious in June, 1940, forced the Admiralty to take it seriously. There are still many survivors of those campaigns. whether on the bridge of a British or German battleship or among the code-breakers of Bletchley Park, or its opponent, the Funkbeo-bachtungsdienst, and the narrative would have benefited from in-

terviews with some. The author shows admiration for the determination of the German battleship admirals, captains and ships' companies, which can be shared. Their British enemies could draw on centuries of tradition. whereas they had some from the Kaiser's High Seas Fleet, but otherwise were making it whenever

Alone with a mole

Matthew Parris

NOW YOU KNOW By Michael Frayn \ 1king. 114 94

udden shafts of cheeky wit illuminate all Fravn's work Whether the insight is senous or comic, personal or observed through the eyes of another, that quality of apt imperimence shines through. It is almost his hallmark. Judged by Now You Know, the talent does not wane.

Serious, this novel, or comic? It is undeniably light, but too sharp to be wholly an entertainment and too harsh to be entirely enjoyable. The story is of a few cataclysmic weeks in the life of the office of a freedom of information campaign. The campaign revolves around one man, l'erry: a single-minded

Well, almost single-minded. Terry is something of an office Lothario. The freedom of the information gets a bit close to home. The action builds towards a ruinous dénouement, triggered by the defection from the Home Office of a female civil servant who, with the zeal of a convert, pushes investigations a mite too far. We realise that there is hardly a soul in the huilding whose personal files, so to speak, do not invite disclosure. Official secrets these campaigners may oppose: but unofficial secrets rule their lives. Freedom of information stops at the office door.

it is really a short story, and a very good one. Frayn spins it into a novel by writing it as a play. Every character gives his own version of events. Unly the dramatis personde appear in this book, each speaking or himself as the action progresses The novel is thus constructed from a series of time-consecutive, on-thespot reports, as each player in turn offers us an account of the unfolding story. It becomes a play without stage directions or even direct dialogue, with player after player stepping forward onto the stage apron and taking the audience into their confidence with a personal soliloguy. We see it through their eyes: all their eyes. There is no independent narrator, no apparent authorial presence.

Does it work? I am unsure. Somerset Maugham remarked, sharply, of Chekhov, that a "slice of life", if that were really all a story was, would not make good fiction; that all fiction is a contrivance devised by its author; and that it is only a question of whether you own up to it. I agree with Maugham. I am never quite convinced by au-

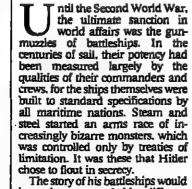
thors who pretend they aren't there. But authors aren't there, you may say, on a stage — only the actors are — yet dramatic performances do work. Yes, but on a stage actors themselves can get inside the characters they play, doing half the playwright's work for him, making their own flesh-and-blood link with their audience and establishing themselves. It is harder to leap out of the pages of a book and novelists who affect this style are in danger of seeming clever rather than illuminating. Frayn is rescued by the fact that he is so consistently dever that it is almost enough.

Almost. But I should not think any the less of him if he would do the decent thing, stand over my shoulder, and introduce me to his characters: tell me a little about them: comment, even - or admit to commenting. As a reader it is nice to know somebody in a novel. to feel a special intimacy with someone, be it the author or (which may amount to the same) the

author's favourite character.
In Now You Know, and with a good deal of Frayn's work, I have the eerie feeling that he has walked out of the room and left me alone with his characters. And I don't like it. Here is a troupe of people I don't know and don't especially care for: they hit me with their separate versions of events; and there is nobody to take me by the arm and explain who is good and who is bad, and what it all means. I want to be on somebody's side!

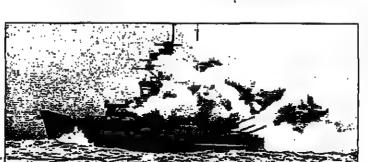
One ends up by chuckling at some candid snapshots, shuddering at more than a couple of observations, yet wondering what they add up to, and rather disliking the overall picture. A bit like life, really, and who wants to read about

Sea monsters



have been remarkably different had he not miscalculated British intentions in 1939. Despite an Anglo-German agreement to limit new battleships to 35,000 tons, Germany had already laid down two ships greatly in excess, the Bismarck and the Tirpitz. Moreover, he had authorised "Plan Z". under which six battleships of more than 56,000 tons, three battle cruisers and two aircraft carriers were to be built. By 1946, he would have a battle fleet to challenge the Royal Navy on the high seas.

It did not work out like that, of course. He was never able to use his few battleships as more than commerce-raiders, and their existence



A rare picture of the German battleship Bismarck in action

Tom Pocock

HITLER'S BATTLESHIPS By Edwyn Gray Leo Cooper, £17.50

was threatened as much by the rival demands of U-boats for slipways, steel, fuel and manpower as by British attack. Although the leviathans of "Plan Z" were never completed, the Kniegsmarine had

admit that he needs other people.

the beginning of a rootless exis-tence, and the rest of the novel follows Michael into his forces, as

he drifts through a series of

unskilled jobs and brutish sexual

encounters into a self-destructive vortex of alcoholic binges and

blackouts, whose grotesque physi-

cal effects are described with un-

compromising realism. The same

fraudulent machismo which

started him drinking prevents

Michael from building relation-

ships or communicating his feel-

ings. But after repeated attempts to

escape - to Spain. to Germany,

even Australia - he finds himself

back in Glasgow, where he begins

to uncover his latent capacity for

self-expression by writing and

The journey to London marks

some magnificent ships, which proved hard to sink. They achieved a few spectacular successes, such as the destruction of the huge British battle cruiser Hood and the aircraft carrier Glorious, and the dash up-Channel by the Scharnhorst and Gneisenau in daylight under the guns of Dover. Yet, despite this, they were an expensive failure; submarines achieved far more.

However, that old strategic ploy "the fleet in being" — even if that was only a single battleship dominated minds at the Admiralty

In the Gorbals confessional

homas Healy's Rolling is a confession which asks for neither pity nor absolution. Though it is written in the subjective first person, there is a strange objectivity about the way in which it documents the effects of alcoholism on its protagonist. It avoids senti-mentality, but in doing so it achieves an honesty which is as rigorous as it is bleak.

Brought up in a condemned Glasgow tenement during the 1950s, Michael emerges from a troubled childhood. When his seemingly indestructible father (a barrel-chested man with fists like mallers) dies, delinquency sets in -first thieving, then drinking. In his mid-teens, Michael gets his girlfriend pregnant and absconds to London. Here, his adolescent cruelty reaches its peak when he starts stealing from the elderly Czech clockmaker who has given him a place to live. Michael refuses to

Lucasta Miller

ROLLING By Thomas Healy Polygon. £7.95 pbk original **SWING HAMMER** SWING! By Jeff Torrington Secker & Warburg, E7.99

publishing stories. At the end of the book, we are left with a tentative sense of hope.

Thomas Healy puts so little ironic distance between himself and his narrator-protagonist that it is tempting to read his novel as straight autobiography. The book contains little overt analysis of

plicitly, his psychology is convinc-ingly complex. Healy's idiosyncratic style - short sentences, jerky quirks of syntax, few adjectives and his spare. laconic language

makes Michael's voice plausible. Swing Hammer Swing! is also set in the Gorbals and is likewise narrated in the first person, but it is far more artful. Jeff Torrington is less interested in constructing a three-dimensional personality for his hero than in his own verbal dexterity. This is a novel where plot and character are subordinated to stylistic effects.

It is nearly Christmas, and Thomas Clay, an unpublished writer with little desire to conform to his in-laws' petty bourgeois ideal, is adrift. His wife is prematurely

tal with high blood pressure; the flats where he lives are under threat of demolition. Clay responds by throwing himself into a series of picaresque adventures, strung together so loosely that it is sometimes hard to get your bearings.In between adventures, he finds time for a spot of confusing identityhopping and the odd rumination on time and the inevitability of death. Torrington's satirical tone ranges from mere sarcasm to subtler irony. Some of his puns fall flat ("we had sigh-ins. She'd forced me to become fluent in Sighamese"). Other figures of speech are startling and original fa Degas bather washing the varnish of classicism from her body"). Torrington can manipulate words impressively within the context of a single paragraph or sentence. But Swing Hammer Swing! is too overwritten to sustain itself for 400

HIGHER EDUCATION HELPLINE



For up to the minute information on higher education course vacancies at universities, including present and former polytechnics and further and higher education colleges, call

0839 444530

FROM AUGUST 26th to OCTOBER 2nd LINES OPEN UNTIL 9pm

The Times and The Sunday Times, in association with ECCTIS 2000, have joined forces to launch a special helpline service with information on Degree. HND and PGCE Course availability.

Students and their parents have direct access to operators with the latest information on all course vacancies. The Helpline Database gives the quickest and most detailed analysis of course availability, and can save hours of fruitless enquiries.

New fictions, stranger than truth

Sri Lankan-born Michael Ondaatje has set his tale of death, disillusionment and desire in the ruins of postwar Italy. Christina Koning enjoys his romanticism

stylishly written, well-re-searched book on a serious theme, with an international cast of characters, a series of exotic locations and a historical setting: Michael Ondaatje's new novel might almost have been written with the Booker shortlist in mind. Despite this, it is also a good book. Set in !taly in the immediate aftermath of the second world war, it focuses on the relationships between four people holed up, for reasons of their own, in a ruined Florentine villa converted to use as a hospital by the allies and now abandoned. For these four, like most of the rest of Europe, the cataclysm has happened; they are among the ruins.

At the centre of this apocalyptic tableau is the enigmatic figure of the "English patient" - a nameless man, so badly burned he is unrecognisable, whose identity can be glimpsed only through the fragmentary notes in a journal which has survived the plane crash in which he received his injuries, or through occasional flashes of memory. He is a blank, on to which others project their fantasies of who he is, or might be. For Hana, the young Canadian nurse who has remained behind to care for him after the evacuation of allied forces from the area, he is a surrogate father. She tends his terrible wounds - which, like those of the Fisher King in the Grail legend, never seem to heal - and reads to

him from Kipling. While the dying man mutters his incoherent tales of love and betrayal. Hana moons around the villa, visiting the "destroyed chapel" and the ruined library, and waiting, like Mariana in the Moated Grange, for her knight to appear. She does not have long to wait. First the exotically named David Caravag-gio, a cynical, middle-aged Sir Lancelot, turns up out of the blue, then Sir Galahad, in the person of the young Indian bomb-disposal expert. Kirpal Singh (whose Kiplingsque discharme, "Kip" suggests his divided loyalties) arrives on his motor bike. After watching the masterful way he diffuses a Hane, unsurprisingly enough, falls in love with him. He tolerates her attentions, but seems more interested in deciphering the enigma of the nameless Englishman, who might perhaps turn out

THE ENGLISH PATIENT By Michael Ondaatje Bloomsbury, £14.99

between the Old World, as personified by the mysterious and possibly corrupt Englishman and the venal. untrustworthy Caravaggio, and the New, as represented by Hana and her lover. What has brought these four together is the war, which has also deracinated them. Caravaggio. who has been tortured by the nazis. feels that this experience has destroyed his identity. Kip, it emerges, has also broken with the past, turning his back on his Indian heritage to embrace an idealised image of British culture in its stead.

His moment of disillusionment comes near the end of the novel. Hana, too, discovers what has been apparent to Ondaatje's readers from the beginning: that European civilisation is moribund and morally bankrupt; the future is elsewhere.

Put like that, Ondaatje's argument has a somewhat unforgiving ring. There is even a touch of cliche about the opposition between the decadent Old World and the incorruptible New, on which his book is predicated. Fortunately, however. there is more subtlety to his presentation of the two opposing cultures, so that, whatever the book's underlying message, its sympathies seem to be as divided as those of its characters.

The descriptions of war-damaged Italy with its bombed-out medieval churches and Renais-sance altarpieces salvaged from the wreckage, are eloquently done, as are the passages dealing with wartime England, where Kip first learns his deadly trade under the watchful eye of another "father". the eccentric aristocrat, Lord Suffolk. But it is in his depiction of the other face of empire - its pacific rather than its warlike aspect - that Ondaatje betrays his fascination with, and grudging admiration for, the colonial past.

The Englishman, it emerges,

was once an explorer, charting the trackless wastes of the Sahara in his Gypsy Moth and bringing back tales of previously unseen marvels (unseen by any white man, that is, the author comments dryly) for the



The Canadian Michael Ondaatje spent eight years on The English Patient. His story begins in the Villa San Girolamo in Tuscany, but also encompasses North Africa

ose Tremain's Sacred

Country reads like a nov-

el written by a magic realist who doesn't

believe in magic. Its characters long

for miracles, but their lives are

bounded by the ordinary rules of

existence in a precisely-located Suf-

folk village, and rooted in particu-

lar occupations - farming.

delectation of his colleagues at the Royal Geographical Society.

Ondaatje evokes this world of Boys' Own Paper heroism and adulterous liaisons under the desert moon with an almost romantic relish. And, indeed, there is an element of heroic exaggeration, of legend, about this section of the novel, written funlike the framing narrative) in the past tense. It is as if the English patient (who may not be an Englishman after all) were uncertain whether the events described - the love affair with his best-friend's wife and his subsequent betrayal of her - had ever happened, or were not merely

something he had once read.

For Ondaatje's virtuous young hero, Kip, such ambiguities are all part of the treachery of the white man's world, against which his Indian nationalist brother has warned him, and against which he

must now declare his allegiance. The dropping of the atomic bomb in August 1945 is the cataclysmic event which finally opens his eyes to the true nature of the civilisation which he has admired so much, establishing once and for all the gulf between western culture and his own. In an access of rage and grief, he leaves the villa, never to return — except, as the novel's elegiac coda suggests, in

intrusions of the outside world. I

am one such intrusion, stroking

you with necrophiliac obsession,

loving the shell laid out before me."

might have been rather too near

the bone, as it were, but for the fact

that Ian McEwan has made mor-

bid eroticism respectable in the

English novel. Much more relevant

to Winterson's experiment are the

chapters of The Magic Mountain, "Humaniora" and "Researches".

in which Thomas Mann's Hans

Castorp dwells on the anatomy of

his tubercular beloved in even more

lubriciously subcutaneous detail

than Winterson's narrator does on

The echoes of Mann in Written

on the Body are not coincidental.

Both novels conjure up an internalised, obsessive yet physical desire, only to sublimate it into the

her cancerous one.

spectrum of love.

That mention of necrophilia

nor is the only escape spiritual, despite an equally misleading epigraph from St John of the Cross. Even tabloids have noticed Jeanette Winterson's roman à clef. Daniel Johnson Tremain's novel is altogether jaun than these quotations imply.

If I had to suggest another

from the depths of despair.

In Sacred Country earth-bound miracles do happen, lives are transformed, and many of the characters achieve an unforeseeable happiness. But the distinctly upbeat ending of the novel is too unsentimental to be described as "heart-warming". Tremain never forgets the other side of the coin. Transformations can be irrevers-

language of pathology. Both authors have a pessimistic image of sexuality that is typically homoerotic, yet eager to colonise the whole The difference is that Mann created a multifarious universe around his unfulfilled yearnings, in which his Zeitgeist found a richer embodiment than it deserved. Occasional felicities nothwithstanding, the world which Written on the Body inhabits seems too self-consciously literary, too introverted, nurtured less by vital sap than by midnight oil. Perhaps — who knows? — if the British Library

even between madness and sanity. But the book is not set in some wasteland of the soul, despite an epigraph from "The Hollow Men": tier, more various and energetic

epigraph, it might be MacNeice's World is suddener than we fancy it". For one of the themes of this novel is that, as the hero-heroine of Sacred Country puts it, "We live on the planet of the unexpected. Here, a surprising hope comes even from the limitations of human imagination, desire, and under standing: though rules may bound our existence, there is always the strong probability that we have not understood them correctly. All inventions, all future scientific discoveries, are unforeseeable, just as happiness cannot be envisaged

ible, and are not necessarily kindly. For Mary Ward, the sacred country is a hinterland between the sexes. At six years old, she decides, or realises, that she is not a girl. She is a boy trapped in a girl's body. This revelation comes to her on February 15th 1952, in a potato field, where she and her family gather in wet snow to observe a two minute silence in honour of the dead king. The setting is precise, earthbound; but there are private imprecisions of perception. Sonny Ward, Mary's father, is in his usual state of rage, this time partly because the minute hand on his watch is missing, and he is not sure when to start the silence; Estelle, her mother, is remembering the

Caroline Moore is bewitched by Rose Tremain's powerful legend of a girl who decides she is a boy

deaning, dentistry, butchering. Their sacred country is the no man's land between dreams and reality, longing and fulfilment, or

> SACRED COUNTRY By Rose Tremain Sinclair-Stevenson, £14.99

grotesque" shock of sewing a hunk of her hair to some parachute silk, 'like a crime against herself", and inadvertantly remarks out loud that she will make flapjacks for tea: Timmy, her backward little brother, is unlacing his boots and sticking his soft and bonelesslooking feet in the mud. This unsynchronised plurality is comic and pathetic. To be out of kilter with the world may lead to new ways of seeing time, to madness, to hopelessness, or, as it does with Mary, to "a strange feeling of exultation, as if something were about to happen to her that had never happened to anybody in the history of Suffolk or the world".

Mary lives in expectation of becoming a boy; but her expecta-tions are not romantically imaginative. In the potato field, she is unable to imagine the dead king except as a postage stamp; at school, she has a passion for geography and natural history, rather than English composition. She likes rules, and despises her dancing mistress for teaching only free expression in dance lessons; she wants a "neat and tidy" grave for her brother, whom she tries to kill with insect spray. When she takes up magic to impress a girl she loves at school, her conjuring is

illusionism governed by equally strict rules. She won't accept papiermaché knives for her seven-sword trick, in which her brother is to be "victim": only real danger will do. Her faith in miracles constructs its own creed around a dictionary of inventions: if inventions are unimaginable beforehand, a time will come when "you could invent yourself and surprise everyone with your discovery".

In this she is right, though it takes decades before the surgeons can turn her into a man. Even then. as Martin Ward, happiness does not come from the direction he expects. In a way, he ends where she began, labouring in fields on a farm. But the farm is in Tennessee: and from there he can recognise in retrospect that his homeland and childhood may be transfigured by memory into a sacred country.

Mary has a startling but pragmatic imagination; her mother, Estelle, becomes locked in madness because of a "faulty imagination". when she no longer loves her husband. Such loss is irreversible: just as her husband. Sonny, is irreparably damaged in the war. and locked into his deaf rages.

Walter Loomis has a vision of escape: for him, Nashville is the Promised Land. Walter is the last in line of a long-established family of butchers, who are all haunted by the voice of the founder of the business. Arthur Loomis. (This is one of the few touches of the fantastic in the novel, whose captivating strangeness does not usually bend the rules, but reads between their lines). His dream is to become a hillbilly singer; for a time, it seems as though his life is to be one of hopeless longing, and of unrequited love for a smughy limited girl called Sandra. But when Walter's dreams of Arthur Loomis leave a stench of decay in his bedroom, the stench turns out to be that of Walter's rotting teeth, and there is, after all, a cure not only for that but

also for his misery. These are only some of the lives in this remarkable novel, which manages to combine bleakness and richness in its vision, and in which a racing imagination, and powerfully poetic metaphors are employed with superb restraint. Mary Ward is told by a psychiatrist that she has a "special status" because she will have seen the world from "two different perspectives". This is what Sacred Country enables us to do: we see the world as both fresh and familiar. It is the product of a truly original mind, whose inventions are magically unforeseeable.

can stomach her body language but finds plot, characters and prose indigestible offered to me in the past tense, eanette Winterson's short but protects your soft centre from the

dense fifth novel seems to be intended as a rehabilitation of the novel's oldest theme: a modern love story composed in the manner of the Song of Songs. Well. Solomon it isn't. Winterson devotes half her 190 pages to the aftermath of the affair that matters and much of the rest is taken up with the recitation of a series of earlier abortive liaisons. This apologia for adultery is peppered with bitter gibes against marriage: children do not exist in this Joyless world. Written on the Body is not so much postmodern as postcoital. The narrator looks back on her

affair with Louise, an Australian redhead who requites her love. whom she then renounces to save her life, and for whom she finally embarks on a futile search. The chronicler of this inconclusive tale is anonymous, androgynous, promiscuous and, having no visible means of support, is given a suitably vague occupation as a translator. Various hints are dropped that make her femininity at least implicit; her love, which in this book has no name, could only be lesbian.

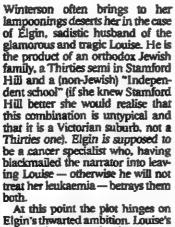
The little that is known about this narrator does not explain her seductiveness: "I don't lack selfconfidence, but I'm not beautiful, that is a word reserved for very few people, people such as Louise herself. I told her this." Louise replies: "You can't see what I can see.' She stroked my face. 'You are a pool of water where light plays."
Granifying but unhelpful to the reader who can't see what Louise

Like Winterson herself, the narrator claims to spend most of her



WRITTEN ON THE BODY By Jeanette Winterson Jonathan Cape, £13.99

time working in the British Library, but the only scene which takes place there ends with her reader's pass being confiscated by ogre-like male librarians who bear little resemblance to any of the BL staff I have encountered. All the men in the book are odious caricatures, which would matter less if most of the women were not caricatures too. albeit slightly less savage ones. The acid sense of humour which



mother is under the impression that, but for the fact that her daughter has divorced him, "Elgin was to be in the civil list this year." When the full extent of Elgin's callousness towards Louise dawns on her, the narrator asks him: "It didn't have anything to do with the Civil List did it?" Elgin blushes, whereupon the narrator smashes his jaw. Do none of these characters know the difference between the civil list and the honours list?

Aimost the only one of her many lovers whom the narrator does not introduce with the incantation "I had a girlfriend/boyfriend once" is Louise. It is her body, and the narrator's fixation on its organic dissolution, that provide the heart of the book, on which it stands or falls. Holed up in a cottage in Yorkshire, the narrator mugs up on anatomy and writes a rhapsodic "love poem" in honour of Louise's cells, tissues, nerves, cavities, skin, skeleton and senses. Here is a sample: "Your sepulchral body.

would be more than a post-mortem on defunct desire.

Sobin tells this tale in a delicate sequence of poetic images. Guy is acutely responsive to the beauty around him - from the way the intersecting arches of the pigeonnier touch as languorously as lily petals, to the green of the chestnut leaves reflected in Solange's blond hair. The story unfolds slowly; yet this is compelling writing. It seems to come from an era of aesthetic concentration that has nothing in common with our own fin de siècle. In Sobin's hands

Hunting the great white male

The central shock of Norman Rush's Mating is that a male writer should have succeeded so completely in entering a woman's subconscious. How does he know us so well? The story is told by the novel's central character, a liberal American female anthropologist who is engaged in a private study of the white male. Whose side is Rush on? He lets her be so rude about men. Each prospective mate is held up to ridicule and the portraits are comic to the point of

were really to confiscate Jeanette

Winterson's pass, her next novel

However, the novel's female supremacist underpinning begins to self-assured feminism of the early

Judy Goodkin

MATING By Norman Rush Jonathan Cape, £15.99 HALO By John Loveday Fourth Estate, £13.99

chapters. Rush's account of this woman's pursuit of Denoon becomes a merciless spectacle of cringing embarrassment. Jokes compensate for the humiliation. There is a spiritedness about the central character which never deserts her even in those moments when she has clearly taken leave of

HET SPINSES. Rush's sassy style and lightness of first faltering steps into the incom-

touch compensate for the slowness of some of the protracted political speeches. The anthropological and cultural insights woven into the narrative remind the reader that unofficially or not — we are all secretly engaged in the study of

The sexual awakening of Scrag - a directionless young man of few words, obscure origins and no surname - is the province of Halo, a strong first novel by the poet John Loveday.

A self-contained community of travellers with its own Ten Commandments style of morality provides the setting for Scrag's education in love and poetry. Behind the lowered canvas of Lorelei's wagon. Scrag takes his prehensible and disquieting world of pleasure. His fidgeting uncertainty and excrutiating moments of embarrassment and inexperience

are drawn with a painful accuracy. Loveday shines in his evocative use of a highly idiosyncratic wild west dialect - "You bin gittin' some right nice feminine company... that kid's a honeypot with the lid on" - and in the hilarious inpromptu sermons of the fire and brimstone preacher, Thou-Wert.

Formally divided into two halves. Halo's harrowing denouncement forms a sharp contrast to the touching tenderness of its early scenes. This is a poet's novel. crafted with a poet's sensitivity to language and written with a balance and symmetry rarely found in

ustaf Sobin's beautifully written novel is an elegy for a world where the artistic sensibility was all that mattered. Its hero is an American writer, Guy Fallows, who has come to live in Provence. He marries a Finnish sculptor, who smells like "a whole arbour of honeysuckle" when he first makes love to her, and for three happy years they live on "soft, moon-white goat cheeses". pain complet and local wine pumped through a hosepipe, while he writes and she makes terracotta figures

out of the red clay. Everything ends when she gets pregnant. Two weeks after their son is born, she goes away. Guy stays, writing not very successful novels, bringing up his son alone -20 empty years. Then one day he stumbles across an exquisite stone dovecore in a desented farmyard. It is a tower of limestone, faintly

Flying the nest of love

Derwent May

DARK MIRRORS A Novel of Provence By Gustaf Sobin Bloomsbury, £14.99

haumed by its perfection: it seems to symbolise all he has dreamed of creating in his life and art.

He half discovers, half imagines the history of how it came to be golden towards the top, and like a rebuilt towards the end of the war miniature cathedral inside. He is — a story of strange silent passion it keeps its power.

between the Frenchwoman who owned it and an Italian stonemason. Pursuing information, Guy falls in love with Solange, the daughter of that woman, and they have an intense, clandestine loveaffair, while he writes what he believes will be his best novel, the story of the dovecote. But the novel comes between him and Solange: their love collapses; the novel is never finished.

> crumble with the appearance of the magnetic Nelson Denoon, a white cult here in Botswana whom no woman can resist. Inverting the

TO ADVERTISE TELEPHONE 271 481 4481

TO ADVERTISE FAX 071 782 7826

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

EDUCATION University Appointments Prep & Public School Appointments **Educational Courses** Scholarships & Fellowships

LA CREME DE LA CREME Secretarial Appointments

LEGAL APPOINTMENTS Solicitors & Commercial Lawyers

Private & Public Practice

PUBLIC APPOINTMENTS **CREATIVE & MEDIA** APPOINTMENTS

LA CREME DE LA CREME Secretarial Appointments

GENERAL APPOINTMENTS Management, Engineering, etc. ACCOUNTANCY & FINANCE LA CREME DE LA CREME

Secretarial Appointments

INTERNATIONAL APPOINTMENTS Educational, Technical, Commercial and Academic Posts

FRIDAY



Channel Marketing Manager

c.£35.000 + Bonus + Car

M40 Corridor

World pioneer in design and manufacturing software needs channel marketing professional to drive growth through third party resellers. High growth, change oriented, customer focused.

- ♦ Highly successful subsidiary of long established US based corporation, \$1.2 billion turnover, c.0.000 employees.
- @ Installed base of over 150,000 workstations worldwide. Focusing on open systems products sold via multiple distribution channels.
- UK market leader. Strong management team. Well funded and profitable.
- THE POSITION
- Define, manage and implement all marketing initiatives to support indirect sales business. Reports to Marketing Director.
- Achieve revenue and profit growth.

Champion channel development. Drive innovative marketing programmes. Co-ordinate marketing interfaces with VARs/dealers/third party partners. QUALIFICATIONS

Graduate, ideally with a marketing qualification. Proven success of promoting fast moving branded products through indirect channels.

- Manufacturing or technology background preferred. Demonstrable creativity, commercial acumen and strong team/interpersonal skills.
- 49 Dynamic, committed and results oriented. First class communicator.

Please write enclosing full cv, ref SL3607 7 Shaftesbury Court, Chalvey Park,

.OUCH 0753 819227 - LONDON 071 493 6392 - BURNINGHAM 021 233 4656 - BRISTOL 0272 291142

Sector Marketing Manager

Computers & Electronics

c.£50,000 + Benefits

Central London

Major telecoms services provider requires a General Manager with in-depth understanding and experience of strategic issues in the computer and electronics sectors. Highly visible and accountable role.

THE COMPANY

- Top player in international telecommunications markets. Multi-billion pound turnover.
- New division established to provide tailored premium services to international business customers.
- Market facing. Well funded and profitable. THE POSITION
- Responsible for identifying opportunities within major multi-national computer and electronics companies. Reports to Director of Customer
- Prioritise target markets. Develop marketing and sales strategies. Influence account development plans. Champion sector understanding.
- Assess industry trends. Anticipate future customer requirements. **QUALIFICATIONS**
- Graduate calibre. Blue chip background in major computer and electronics companies.
- Strategic business developer. Proven impact on hottom line performance.
- First class interpersonal and influencing skills.
 Relationship buikler.

Please reply in writing, enclosing full cv. Reference SIJo08

Shaftesbury Court, Chalvey Park,

Sloogh, SL1 2ER



NB SELECTION LTD - a Norman Broadbent International associated company LOUGH 0753 819227 • LONDON 071 493 6392 • BERMINGHAM 021 253 4656 • BRESTOL 0272 291142

c. £42,000 + bonuses + car Harrow, Middlesex

IMC Marketing Services Ltd. part of the IMCO Group Pic, is a growing Direct Marketing and Database specialist with particular expertise in the sophisticated management of large insurance - orientated customer databases currently totalling in excess of 5 million policyholders.

Reporting to the IMCO Group Board, the Marketing Director will be responsible for a small but busy team providing services to our blue-chip clients, covering database management, direct marketing programmes, sales incentive competitions, and art & print design and production. A key part of the role will be to expand the range of services and

number of clients, taking full responsibility for revenue streams,

operating costs, and ultimately the overall profitability of the

subsidiary. Proven success in the role will lead to promotion to ideally of graduate calibre and aged 32-48, you must be able to demonstrate hands-on experience in these product lines, a proven track record in the selling of services, and a keen awareness of the

financial dynamics of a business. This is an important and challenging position for which the rewards, in terms of remuneration (OTE £50,000) and career development, are substantial.

Northbrook Associates Ltd, Berkshire, RG14 58H. applications will be treated



IMCO GROUP PLC PEOPLE MANAGEMENT THROUGH SYSTEMS



SYSTEMS SOFTWARE SALES PROFESSIONALS A unique opportunity with a market leader

> BMC is one of the largest IBM utility software companies in the world next to IBM itself. It employs 750 people worldwide and incorporates nine international offices with further expansion planned. Fiscal revenues in 1991-1992 advanced to \$188 million, a 38% increase on 1990-1991. BMC's success is based upon their proven formula of selling high-value, high-performance mainframe systems software.

Today BMC products perform critical tasks faster and easier in IMS, DB2, CICS and TSO mainframe environments than the competition. They are installed in 6,000 organisations worldwide,

Our focused business strategy and unrivalled products are only matched by the quality of our people. To keep pace with our growth plans, we now seek to expand our sales force. You will probably be aged between 28-35 and

* An outstanding sales track record in an

- IT environment. ★ Excellent 'closing' skills.
- ★ A highly positive and professional approach.
- ★ Stamina and resilience.
- ★ The drive to succeed in a dynamic environment

The rewards, like the demands, will be very high. In addition to an excellent salary realistic targets will enable you to earn in excess of £75,000. The superior benefits package includes an executive car and private healthcare.

We welcome applications from high-calibre professionals who have the flair to succeed in this demanding role. Please send your CV and a covering letter, stating your present salary, to: John Greenway, Mercuri Urval, Spencer House, 29 Grove Hill Road, Harrow, Middlesex HA1 3BN, Fax No: 081-861 1978, quoting reference JG/M2/92.

To £40,000 package



Market Drayton

the undisputed leader in the vogurt market in the four years since its UK lanneh and first new entry into the top 50 UK brands in the last 50 years. Five prominent product ranges, £85m+ turnover with continued high growth vigorously supported by a successful, high profile £6m+ advertising campaign. The company is firmly committed to an aggressive programme of new product development and further market

- Responsible to the Uk Managing Director for the development and implementation of the marketing plandevelopment programme and marketing administration. Exploring the range for sustainable competitive advantage.
- Managing existing products, determining performance and reacting accordingly. Developing a full understanding of the UK chilled dairy market and, in close cooperation with the
- Researching, developing and insplementing programmes for NPD, packaging and promotions. Launching new products and managing the relationship with advertising, design and omexion agencies.

London 071 973 8484 Manchester 061 437 0375

Selector Europe A Spencer Smart Company

energetic with relish for a substantial challenge.

c. £60,000 plus benefits Superstore Retailing

Director - Retail Operations

Rare opportunity as member of four-man management team to drive an aggressive expansion programme for a network of business-to-business superstores supplying office and computer products. Exciting new concept backed by premier businesses that have achieved outstanding

THE QUALIFICATIONS

London

Marketing Manager

Superb opening to work with an exceptional marketing success story. The Müller brand has become penetration. Significant career step for a talented individual to gain unique professional experience.

- THE QUALIFICATIONS ■ Graduate, late 20's to early 30's. First class record of leadership and initiative in line marketing with blue chip retail grocery background. Experience of operating at a fast pace in small teams. ■ Disciplined, structured analyst with high levels of numeracy
 - of working with top class agencies on effective, high profile ■ High performing, gifted young professional with commitment and flair. Authoritative communicator and presenter and natural relationship builder. Personable and

and computer literacy. Fully familiar with sophisticated

analytical methods and presentation of results. Experience

Please reply, enclosing full details to: Selector Europe, Ref. \$31400921. 16 Connaught Place, London 071 973 8484 Manchester 061 437 0375 London W2 2ED

and the second of the second o

results in the USA with similar stores. The success of initial UK store openings necessitates the full time appointment of a truly exceptional Retail Operations Director to instil and maintain optimum levels of customer service and operational efficiency for the major roll-out phase.

Active participation in Pan-European developments with attractive career opportunities emerging.

■ Energy, drive, commitment and detailed planning to ensure success of a challenging roll-out programme. c. 20 superstores over next two years.

- Responsible to CEO for creating innovative. consistent and unparalleled store procedures and disciplines that optimise both customer satisfaction and profit.
- Charismatic leadership, training and development of staff to foster dedication and teamwork.

Selector Europe A Spencer Stuart Company

London W2 2ED

■ Graduate calibre, mid 30's to mid 40's with

discount, large format growth operations.

store merchandising, security.

outstanding record in retail management of

Experienced in rapid store openings. Intimate

knowledge of operating controls: personnel

scheduling, inventory control, cash management,

Robust, determined and hands-on achiever with

natural leadership talent. Excellent interpersonal and communication skills, confidence and tenacity to build cohesive quality businesses in a fast-paced Please reply, enclosing full details to: Selector Europe, Ref. \$21410921.

Vutstanc

in Europe

General Manager

Southern England

Our client is one of the world's pre-eminent manufacturers of quality self-adhesive products for the stationery and packaging industries. The company's commitment to continuous investment keeps it ahead of the competition in this technology-led industry.

The role of General Manager carries profit responsibility for the Label Division, with emphasis on maximising the sales potential of high volume applications, such as computer labels as well as developing niche markets for bespoke printed products.

As a young, energetic and ambitious achiever, you already know how to sustain competitive advantage. Educated to degree/MBA level, you have a sound understanding of modern manufacturing systems, and at least 2 years experience in general management. The remuneration package is negotiable, and will be commensurate with the demands of this challenging opportunity. Interested candidates should write, enclosing full career details, to the company's advisor John L. Thompson, Hawkins Wright Thompson, Compton House, Selsdon Road, South Croydon,



Surrey CR2 6PA (Fax: 08)-680-9773). Please quote Ref. 1495.

HAWKINS WRICHT THOMPSON International Executive Search & Selection

whiteheadselection

MAJOR RETAIL SUPPLIER - DIY & HOUSEWARE Commercial Director General Manager

Location flexible

c.£45,000 + bonus + package

A Commercial Director is sought to lead the start-up of the Trading Division of a currently well-established supplier to the retail DIY sector, The Company has developed strong sourcing facilities in the Far East and Eastern Europe. The role of the Commercial Director will be to develop the UK client base and the product catalogue.

Candidates must have experience of the Buying function in the DIY or Houseware sector, either from the client or supplier perspective. One must be entrepreneurial, a capable team leader and developer, and highly numerate. Ideally aged between 35-40 years with a minimum of 10-12 years' experience within the field, candidates will be of graduate calibre. The remuneration package includes a strong performance related bonus.

Homeware Sales Location flexible c.£40,000 + bonus + package

The same parent has established a separate company to sell a range of imported products directly to the high street multiples and independents. The products are of a higher quality and are more competitively priced than any currently sold in this country. A Manager is sought to manage all aspects of this business which will include sales budgeting and planning, and account creation.

Candidates must have at least 8-10 years' experience of selling Homewares into the retail sector, be able to operate with a high degree of autonomy, be numerate and able to travel extensively throughout the UK. (Ref 579)

Please write enclosing a full CV quoting appropriate reference to Kate Donaghy, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HF. A Whitehead Mann Group PLC Company.

whiteheadselection

Board General Manager

Dumfries and Galloway Health Board Salary to £58.9K + Lease Car + Relocation

The Board, with a budget of £90M, is the prime purchaser of health services for the Region covering around 2,400 square miles with a population of approximately 147,000.

As General Manager, the promotion and provision of high quality, cost effective health care will be your primary objective, and accordingly you will have the responsibility of establishing the strategic planning and purchase of health care services for the Region.

Additionally, you will lead the Board through the cultural and organisational changes of establishing Trust status for functional units. Sustaining and developing the momentum for change already underway will be a critical and demanding role.



in Europe

You must be able to demonstrate proven achievement at senior level in a multi-facered, complex and changing environment, with sound understanding of financial control/expenditure, contracting and project management. The ability to tackle and plan strategic business developments, allied to high level inter-personal skills, is essential.

For an Information Pack and Application Form contact Sim Bennett, Consultant, Townsend Knight Consulting Limited, Royal Exchange House, 100 Queen Street, Glasgow G1 3DL telephone 041 226 4247 (office hours) or 03552 23889 (evenings/weekends 7pm - 9pm). Please quote reference number QS 601.

The closing date for return of applications is 22 September 1992.

Townsend Knight

Purchasing Director -Designate

Confectionery Products

DUBLIN

This important new position is with the trish subsidiary of one of Europe's largest food manufacturers. Responsibility will be to the Chief Executive for the profitable and efficient coordination of all purchasing activities, representing in excess of IRE30m, and covering a wide range of ingredients and inputs, including

sugar, chocolate, vegetable fats and packaging. Candidates, preferably in their 30s with a degree and/or appropriate qualification, must

have had relevant senior level experience with an international food company where the function is represented at top management level. Salary and benefits, which fully reflect the importance of the appointment, will be discussed at interview.

Those interested should please write to H.W.J. Flannery, MSL International, Newmount House, 22/24 Lower Mount Street, Dublin 2, quoting reference 83581.

MSL International

CONSULTANTS IN SEARCH AND SELECTION

Account Manager International Markets

Russian speaking

TONBRIDGE, KENT: c.\$25K + car+ bonus

leading publisher and distributor of electronic and printed airline information and other travelrelated data. The company's worldwide network of customers includes the airlines, hotels, business travellers and aerospace manufacturers.

The current need is for a results-orientated and commercially-minded account manager, preferably with Russian language skills or fluency in at least one other European language, to join the UK office which services Europe, Africa and the Middle East. Your prime responsibility will be to grow the company's activity levels within designated airline accounts in these regions, After comprehensive training, it is anticipated that within six months you will have full account responsibility for a group of the world's top airlines, selling existing information services as

Our client, with headquarters in the US, is a well as actively generating new business opportunities within the accounts.

> Aged mid 20s to mid 30s and preferably a graduate, you should have at least three years' proven sales experience, gained within a serviceorientated organisation. The ability to develop effective relationships with international clients at senior levels is vital. There will be extensive overseas travel.

> The position is based at the client's offices in Tonbridge, Kent, within commuting distance of London. The excellent package includes relocation assistance, where appropriate.

> Please write - in confidence - supplying a day time contact number and quoting reference SA 32234 to: Ann Rodrigues, MSL Group Limited, 32 Aybrook Street, London W1M 3,IL.

MSL International

CONSULTANTS IN SEARCH AND SELECTION

Competitive packages With continued success based on substantial investment, innovation and product strength, SmithKline Beecham is a transnational organisation We need two managers to be based in Prague and

Outstanding Opportunities

with a position of world leadership in the healthcare market. Increasingly, our aim is towards 'globalisation' and the creation of a truly international company philosophy and culture. We have recognised the opportunities presented by the emerging markets of Central and Eastern Europe and have already made significant progress in identifying strategic goals. We are seeking early competitive advantage in these markets and now need dynamic managers to help broaden our business base in Hungary, Poland and Czechoslovakia.

General Manager

Czechoslovakia Based in Prague, you will report to the UK-based Director & Vice President and will have prime responsibility for leading a multidisciplinary team of around 40 personnel to ensure the achievement of strategic plans.

You should have had at least 5 years' expenence in a senior managenal role within a pharmaceutical sales and marketing environment. Ret. GM/C/ST.

Administration Managers Hungary, Poland & Czechoslovakia Based in Budapest, Warsaw or Prague, each manager will have financial control over the operating unit and will provide advice, guidance and support to enable the market to meet objectives. In addition to helping the General Manager in the development and evaluation of new business opportunities, you will also be responsible for the systems function within the

Three years' post quablication expenence in an export/foreign currency environment should be accompanied by exposure to an operating unit, computer Interacy and some knowledge of staff management and development. Ref. FAM/HPC/ST.

Marketing Managers

Poland & Czechoslovakia

Warsaw, reporting to the country General Manager. You will create, develop and implement a full range of marketing activities, including product promotion and training, to ensure realisation of objectives and

With at least 3-4 years' post qualification experience as a Product Manager, you should, ideally, have some experience within sales and sales training. Ret MM/PC/ST.

For all these high-profile roles, you'll need to be educated to degree standard with a high level of selfmotivation and diplomacy and superb communication, negotiation and organisational skills. Sensitivity to foreign cultures should be accompanied by a good understanding of the current political, economic and social climate of the appropriate country and, ideally, knowledge of the language. Whilst previous exposure to Eastern Europe is not a prerequisite, experience of worlong in an expatriate role would be advantageous.

Competitive expatriate remuneration packages will be offered, dependent on qualifications and experience, and include very attractive salaries plus British-based benefits such as bonus and pension schemes. All necessary requirements for working abroad are arranged by Smithkline Beecham.

If you are interested in helping to expand our European operation, please send your full career details, quoting the appropriate reference and indicating in which country you would like to work, to Danuta Matthews, Personnel - Intercommental, SmithKline Beecham Pharmaceuticals, SB House, Great West Road, Brendord, Middlesex TW8 98D. Closing date for applications: 25th September 1992.



Personnel Director - Europe

EAST MIDLANDS · c.£60,000

Our client is a successful and highly profitable plc which continues to grow strongly within the international food sector. The company is distinguished by a genuine commitment to strategic HR, in which senior personnel executives are not merely advisers but fundamental contributors to commercial direction and performance. This role calls for a professional of the highest calibre, already active in the international arena and eager for increased accountability.

As well as providing a broad HR management service for the European operation, you will also be responsible for developing a full range of management development processes and co-ordinating them for the entire global operation. The combination of these responsibilities means you must offer both broad line and corporate HR experience as well as expertise in

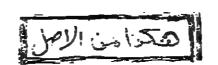
management development, international remuneration and IR. You will stready be an influential member of a top management team, making decisions rather than offering advice. As well as being fluent in at least a second European language, you must have the personal credibility; creativity and drive to make an impact in a challenging commercial environment. You must also have the flexibility to shift quickly between "hands-on" operational activity and "big-

The demands of this role - like the rewards - are truly exceptional: only those who can meet every aspect of the specification should apply. Please send your full cv to Rick Kirkup, Courtenay, 3 Hanover Square, London W1R OAT, quoting reference 4342RK, highlighting how you meet these requirements.









Technical Consultants

Excellent Salary and Benefits

Founded in 1975, Microsoft, has become the leader in software for personal computers. The company offers a wide range of products and services for business and personal use, each designed with the mission of making it easier and more enjoyable for people to take advantage of the full power of personal computing every day.

Microsoft Consulting Services (MCS) is a key service aimed at helping Microsoft's large corporate customers gain measurable benefit from technologies such as Client-Server and Graphical User Interface. We want to transfer skills to our clients to help them become more self sufficient in the use of current technology.

MCS seek a number of talented individuals to help satisfy the demands of our clients for planning, development and design

Senior/Managing Consultant

We wish to identify individuals who have demonstrated the ability to develop business opportunities by liaising with clients at the highest level, manage internal resources and lead various technical projects. In addition to a good technical background, you will have proven skills in Consulting and should be able to draw upon at least 10 years* experience of a professional IT environment with knowledge of structured analysis, project management, design and development, preferably PC driven.

You will manage small teams of highly motivated individuals and close and manage business opportunities together with the large account sales force, as well as participating in the management of MCS.

Senior Consultant

We are looking for individuals who are working in the Executive Information Systems and Business applications field, with substantial knowledge of the PC environment, preferably using Graphical User Interfaces in the Windows Environment. You will have a good technical background with at least seven years' experience and have been exposed to several aspects of IT, including analysis. systems integration and software development, preferably in a microcomputer

You will lead complete projects, working jointly with client staff and other parties to build innovative systems which accurately and quickly meet the clients' business

Consultants

We are looking for individuals who have been active in developing business applications on the PC platform in Microsoft Excel, with an understanding of Microsoft Word and database back end technologies. You will have a good technical background and at least 5 years* experience in software development, preferably in a microcomputer

You will work jointly with both development and analysis staff from the client and other parties to build innovative and leading edge solutions for our clients.

To qualify for the above positions, you will require a good Technical Degree and possess exceptional interpersonal skills.

To apply, send a comprehensive CV to Robin Phillips at The Span Consultancy. Dolphin House, St. Peter Street, Winchester, Hampshire SO23 8BW or alternatively fax correspondence on (0962) 812370.



Making it Easier

GLASGOW WESTERN INFIRMARY/ GARTNAVEL GENERAL UNIT

UNIT GENERAL MANAGER Salary to £61,000

This is the second largest of the Board's nine Units. Centred on Glasgow Western Infirmary, a major 600 bed teaching hospital, with extensive National and Supra-area clinical commitments, the Unit includes five other hospitals, and has a total budget of £78m. and a staff of 3,000. The Unit faces a challenging agenda in the light of the NHS reforms.

Your job will be to manage the Unit and its resources to provide an improved and more efficient service. You will secure a shared commitment within the Unit to these goals and establish mutually supportive relationships with purchasers.

You will need to be a general manager of exceptional quality and vision, used to significant financial responsibility, and with a successful record in the management of change. This challenging opportunity is offered with an attractive salary and benefits package, access to a leased car, and

istance with relocation expenses. If you consider you have the background to match this exciting job specification, you should write to Stewart Hinshelwood, Director of Personnel, 112 Ingram Street, Glasgow, G1 1ET for an Information package and an application form.



Our business is health

Circa £35,000 plus bonus

Divisional Managing Director

Bristol based

Our client, part of a very successful and profitable Group, supplies on a worldwide basis specialised components to the O.E. automotive, white goods and computer industries. It is looking for an ambitious entrepreneur, with a proven track record, to spearhead and manage its next stage of growth.

The ideal candidate will have:

EXECUTIVE

SELECTION

A good engineering background to degree level or equivalent.

- * A strong sales orientation and the ability to develop and manage new business opportunities.
- An understanding and commitment to Total Quality Management.
- Preferably a good working knowledge of German and/or French as there will be much overseas travel.

An ideal opportunity for a goal-orientated senior manager eager to stand on his/her own and grow with a progressive and fast-moving Company. The rewards package reflects the importance of the position in the Group's expansion plans. All the benefits associated with a large Group will be enhanced by a salary of circa £35,000 with a substantial profit-related

For immediate application (elephone 0272-628333 (daytime or evening) or send your Career History to the Assignment Director. Barrett Executive Selection, Redland House, 157 Redland Road, Bristol BS6 6YE quoting Ref: G33.

European Information Services Manager

An expert in systems, for the systems experts. Senior Level Executive Package.

ven for an industry as used to dramatic success stories as ours. Sequent Computer Systems' performance against a background of world recession continues to be outstanding.

With a 26% share of the UK medium to large open systems hardware market (\$100K to \$1 million value), our sales in the first two quarters grew by 70%.

As our growth pattern is repeated across Europe, we need to rapidly develop and deploy applications and services to support our own business initiatives. Systems which meet not just local market needs, but integrate fully with a worldwide strategy - an area in which you will also have an influential role.

Responsible for the implementation of systems for Applications Services, Computer Resources, Network Services, Operations and Systems Administration, your vision will set the pattern of

Working closely with European business managers, you must have a strong background in a large IS environment, including European experience within a distributed IS structure.

As well as excellent prospects for your personal development in a role that reports to the VP Information Services in the USA. benefits will include a fully expensed car and stock options.

To apply, send your CV to Michelle Supple at Sequent Computer Systems Ltd., Weybridge Business Park, Addlestone Road, Weybridge, Surrey KT15 2UP. Fax: 0932 850622.



Your Global Trading Partner

Micrognosis is a leading worldwide total solution provider of trading room information systems with 17,000 installed workstations and over 340 customers throughout the world. The company markets its system to investment/commercial banks, securities firms, insurance companies and the treasury departments of large multinational corporations. Due to continued expansion, a number of key employees need to be

A record of high schievement in selling total solutions of software involving presenting, demonstrating, negotiating and closing is essentiate to be a sales executive with Micrognesis. Knowledge of trading room requirements or international financial markets would be an added advantage. Attractive packages will be offered to the right people.

PRE-SALES SUPPORT ANALYST

This role calls for experience in the design, configuration and bid management of turnkey trading room systems solutions. An in-depth understanding of the requirements of information distribution systems and of financial markets would be a distinct advantage. Good presentation skills and the ability to work within a sales team environment are essential.

FIELD SCRVICE ENGINEERS

Service experience in trading rooms and data communications is essential for this position. Also essential is a 'customer first - can do' attitude. You will be required to for a small number of sites. A HND qualification is desirable, as is UNIX, VMS and OS/2 experience.

SOFTWARE ENGINEERS

We require graduates with at least two years post-graduate experience using C (C++/other DOP an advantage) and UNIX (preferably SunOS) to assist in the development of eading-edge systems using the latest industry-standard hardware. You must be selfmotivated and ambitious to succeed in a young and dynamic environment utilising OpenWindows, Motif, SYBASE, Ingres and other Open Systems methodologies. Knowledge of ULTRIX, AIX, VMS and networking would also be beneficial.

MARKETING PRODUCT MANAGES An understanding of financial and trading room software and a vision for the potential of the latest information technology to contribute to trading room success is essential for this position. Personal characteristics needed are high level written communication skills and the ability to implement strategic marketing directions. Knowledge of realtime distribution architecture, WANs, toolkits, server workstations or trading room

Applications in writing, including a detailed curriculum vitee and current salary and tenefit details, should be sent to Human Resources, Micrognosis, Centre Point, 103 New Oxford Street, London WC1A 1RD.

GPSJBAKER

EXPORT SALES

MANAGER

c£25k

HIGH WYCOMBE

We are a market leader in decorative furnishing fabrics and

wallcoverings. Our two product brands, G.P. & J. BAKER and PARKERTEX have become well established in export markets'

We now wish to strengthen our Export Sales management team

by this new appointment. The successful applicant will answer to

the Sales and Marketing Director and be responsible for the

management and development of all our non-European markets.

As part of the sales team you will play an important role in the

administration and co-ordination of the export department at

Probably aged between 25 and 35 years you will be self-motivated

and capable of working on your own initiative. You will have a

proven track record in selling consumer products including at

least 2 years' experience of non-European markets, Good

communication skills, languages and a familiarity with modern

The position offers opportunities for significant career

development and the remuneration package includes a fully

Clive Hallett, Group Head of Human Resources, Cornwall

Parker Plc. The Courtyard, Frogmoor, High Wycombe, Bucks

CORNWELL PARKER

promotional and marketing techniques are pre-requisites.

expensed car and other company benefits.

Please apply in writing, enclosing full CV to:

our High Wycombe base.

HP13 5Dj.



ALCATEL

We are a french subsidiary of ALCATE, ALSTROM the world leader in Telecommunications, specialised in helwork management products. We are seeking a

TELECOMMUNICATION NETWORK MANAGEMENT ENGINEER

YOUR TASKS: 2 as a member of our Product Support Team (o engineers), you will participate in the products definition (writing specifications), in the assessment of the impacts of norms in the development of new applications. I you will work in close relationship with our customers. I you will assist in the formulation of technical solutions.

YOUR PROFILE: J early thirties J qualified engineer in telecommunications at relevant working experience in network management, for public networks

WE OFFER: If the opportunity to enter the ALCATE! GROUP through a dynamic structure of 230 people I a high level of technical and human resources is a challenging career in an international team, in an international company.

Please send or fax your CV, letter and photo, quoting ref 6133 to our Consultant EUROMAN FRANCE - 11, rue Heinrich - 92100 BOULOGNE, Fax 33 1 46 21 78 13

EUROMAN

PAGE FOON FOUNDING NAMES AS

Pauline Hyde & Associates

International Human Resource Consultants

Board Counsellor

Top-earning executives are increasingly turning to Pauline Hyde & Associates for career counselling. As the largest specialist in this area, we need another senior person to help us drive further forward.

Someone to talk on level terms with the most senior executives. The ability to bring experience and wisdom to bear on client situations. A business-like understanding of corporate relationships and profit motivation. A track record in developing new business opportunities.

Those are our requirements. Wheever meets them will receive an appropriate remuneration package; incentives to help us increase our market leadership; the stimulus of advising top-flight executives on career transition; the prospect eventually of holding down a top-level management position.

Why not grow with us!

Write in confidence to: James Elson, Managing Director, London. Pauline Hyde & Associates Ltd 20 Lincoln's Inn Fields London WC2A 3ED

GENERAL MANAGEMENT

c.£50,000 package plus benefits

Southern England

Our client is a leading European manufacturer of high-quality electronic industrial control components serving a broad spectrum of manufacturing industries worldwide.

With an excellent product portiolio. the company is poised for both substantial growth and to meet the challenges and opportunities which the rest of this decade will bring. We have been retained to identify a general manager whose main locus

will be on realigning the operation into a dynamic, competitive market

selling electromechanical products to manufacturing industries and can demonstrate an ability to run the P&L of a national sites and marketing operation. Prospective candidates for this challenging opportunity should send a curriculum vitae to Tony Williams at the address below, indicar-

Operations, the successful candidate

will be either a general manager aged under 45 who is looking for a

new and more stimulating challenge.

or a well-trained and ambitious sales manager, aged 34-40, who is

currently in a successful company

national Business

ASSOCIATES

Reporting direct to the BUCKINGHAM and a home telephone

Responding to Human Resourcing Needs Across Europe

Foley House 12A Maddox Street London WIR 9PL Tel: 071-629 867

Are you at the crossroads of your career?

If redundancy looms, or you are disiliusioned of unemployed and unsure of which way to turn, contact open 24 hrs). our specialist career consultants. tailored career management

even in these times.

Call to arrange an appointment with no obligation, or send your CV (lines

We have been providing personally programmes for executives earning £20K plus for over 40 years.

We abide by the IPM Code of Conduct LONDON 071 580 6771 - CHPPENHAU 0249 651730 BEST MELANDS 0527 6385 - LECLETER 0531 855111 MANCHESTER 061 228 0089 - YORKSHIRE 0532 426162 GLASGOW 041 332 1502 - EDMOURGH 031 452 8380

We help you recognise and act on the CHUSID LANDER wealth of opportunities that exist -

35 37 Fitzroy Street London WIP 5AF

MANAGING DIRECTOR

For many years we have been internationally recognised as one of the world's leading scientific, technical, medical and educational publishers.

Due to the retirement of our present Managing Director we now require a successor who will be based in our London headquarters.

Successor with with the consequence of Directors, you will quickly assume a range of challenging senior responsibilities embracing overall control of the company's operations. You will create and implement future strategies and innovative policies which will complement corporate objections and innovative policies which will complement corporate objects and will promote HBJ's continuing dedication to the very highest quality levels. Ideally you will be a respected member of the publishing community, with at least ten years relevant senior managerial experience plus five years of directoral experience. Familiarity with a multi-national environment, inter company trading and modern computing techniques should be supported by interpersonal skills and a proven success record in staff motivation, presentation skills and the determination to succeed in a competitive

An attractive salary is offered together with a range of senior level

Please send a comprehensive CV to: Mrs P. A. Scott, Personnel/Administrative Director, Harcourt Brace Jovanovich Limited, 24 - 28 Oval Road, Camden,

nternational market.

London NW1 7DX

Harcourt Brace Jovanovich Limited

THE PARTY OF THE P

CHIEF EXECUTIVE

Unified Commissioning for Bromley

c.£60,000 + benefits

3

Bromley has established unified commissioning for the District Health Authority and Family Health Services Authority with a unified executive, joint meetings and now the recruitment of one Chief Executive. It is also a leader in joint commissioning with innovative arrangements in place between the two Authorities and the Local Authority and voluntary sector.

We are seeking a high-calibre manager with firstclass leadership skills to manage this complex environment and to lead commissioning across the whole spectrum of health care for a population of 300,000, with a budget of over £150 million.

In this challenging role you will need to be a strategic thinker of high intellect who can lead and develop a



BROMLEY HEALTH

team to deliver measurable improvements in the quality and quantity of health care. Political acumen, first-class communication and interpersonal skills. with the ability to establish high personal credibility at all levels within and outside the Authorities,

You must be able to manage a strategic organisation which can plan and commission a diverse range of health care services, achieving and sustaining major change.

To apply, please send full career details, indicating current remuneration and why you believe your application should be preferred, to John Patrick, Ref: 5682/JP/ST. PA Consulting Group, 123 Buckingham Palace Road, London SW1W 9SR. Closing date for applications: 18th September 1992.

> Consulting Group

Creating Business Advantage

Managing Director

Safety And Environmental **Products**

Greater Manchester. c £40,000-£45,000, Bonus, Car

Hoggett Bowers

Part of a highly successful £2 billion plc. this subsidiary company seeks to appoint a dynamic individual to take up this challenging board position.

The £15m company enjoys a respected reputation in the manufacture and distribution of Health. Satety and Environmental products and equipment for the industrial. military and consumer sectors, with an unstinting commitment to technical innovation and product development

Its objective is to further penetrate distributor and end user markets in Europe and across the Globe and requires a highly accomplished multi-disciplined individual with demonstrable P&L responsibility and strong leadership skills to achieve this.

Significant evidence of guiding and directing a company through rapid change in a highly profit and results orientated environment should be supported by strong

market evaluation and exploitation skills. Likely to be holding a board position currently, you could be a European National or have gained detailed European exposure, from both a cultural and business development perspective, backed with a European language

Aged in you 40's, degree educated, you should have gained your background in a Manufacturing and Sales environment where experience in Plastic, Rubber or Chemical Process industries would be particularly

Your ability to combine the strengths of both personnel

and resources to achieve a European goal is paramount Male or female candidates should submit in confidence a comprehensive c.v to: J.W. Cenchie. Hoggett Bowers plc. 11-12 Queen Square, BRISTOL, BS1 4NT, 0272 298433, Fax: 0272 279714, quoting Ref D21018 ST

GENERAL MANAGER

THE FREEDOM YOU WANT; THE CHALLENGE YOU NEED

South-East England Excellent package

Your goal is clear. You want a role which combines professional freedom with genuine career progression. Our client - a major international organisation specialising in high-technology business solutions - is ideally positioned to deliver it.

Already established as a powerful force in the manufacture and marketing of business communication systems for the US market, the company is now determined to strengthen and develop its presence in Europe.

As General Manager for the UK, you will add considerable force to this development process utilising the full range of your commercial expertise. and drawing on your sales management experience, to establish an effective UK sales infrastructure and build a strong sales team.

Your successful track record in business-to-business sales management, your entrepreneurial flair, your strategic insight, your drive and determination - they will all be vital in what is essentially a start-up situation. Our client will recognise and reward your contribution handsomely.

This position carries an extremely competitive salary and benefits package, along with real scope to develop your management career - initially within the UK, but ultimately throughout Europe.

To apply, please send a full cv, indicating current compensation details, to Lynne O'Neill, Ref: 5721/LO'N/ST. PA Consulting Group, 123 Buckingham Palace Road, London SW I W 9SR. Fax: 071-333 5102.

Consulting Group

Creating Business Advantage Human Resource Consultancy - Advertising and Communications

Catering Controller

Major UK Retail Chain London,

To £40,000, Car, Benefits

Hoggett Bowers

This blue chip, High Street retailer with a turnover of c£1 billion per annum, is successfully developing restaurant and catering facilities. currently operating out of 45 of its UK stores Aged late twenties - mid thirties, with proven experience in the catering field, you will be responsible for running a profitable, high quality and expanding multi-sited business. Key duties will cover the implementation of rigorous standards and assurance of the highest levels of customer service. Effective relationships and negotiations with key suppliers are of paramount importance. You will also be required to have the flair and creativity to be involved in the design and development of future new outlets. Personable, numerate and with good business acumen, you must be capable of providing first class leadership to a tightly knit catering management team.

Male or female candidates should submit in confidence a comprehensive c.v. to:).A. Thomas, Hoggett Bowers plc, 11 Lishon Square, LEEDS LSI 4LY, 0532 448661, Fax: 0532 444401, quoting Ref: A40022/ST.

Part of a £36m turnover engineering group, the

MARKETING DIRECTOR

SPACE/WATER HEATING SYSTEMS

West Midlands c.£40,000 package + car

As part of a profitable, well-funded private group, this company dominates the market for space and water heating systems for touring caravans. The two clear remits facing you are firstly, to consolidate its strong market position primarily through further product development. Secondly, to develop these products and their inherent engineering expertise into different markets where an enclosed area is a common characteristic.

Reporting directly to the Board, you are responsible for a team of around 20 from the sales, marketing. customer service and sales office departments. Ideally a mature graduate, your previous career

should be diverse and have included managing sales

or key account selling in a dominant market situation. Exposure to developing markets for aesthetically pleasing, highly-engineered products is also important in both marketing and selling managerial roles.

The quality of person required is implied in the quoted salary. You should, however, live within a commutable range of Birmingham or if not, be prepared to commit contractually to relocation within a mutually agreed period.

Interested? Please send a full cv. indicating last salary, with a covering letter explaining why you should be considered to RH Southwell. Ref: 5425/RHS/ST, PA Consulting Group. 6 Highfield Road, Edgbaston, Birmingham B15 3DJ. Tel: 021-454 5791.

PA Consulting Group

Creating Business Advantage

Executive Recontribute: - Human Resource Consultance - Advertising and Communications

GOVERNMENT BUSINESS MANAGER

EASTERN EUROPE AND AFRICA

Hi-tech equipment **Northern Home Counties** c.£40,000 + bonus + car

This prestigious \$2 billion, multinational corporation designs, manufactures and markets worldwide a diverse range of products for professional, business and consumer uses. A dominant player in the increasingly important security and identification sector, the company is investing in the development of business to overseas governments which offers enormous potential for growth.

Operating from the regional export HQ in the UK. the Government Business Manager will be responsible for generating and supporting largevolume sales to governments in Eastern Europe and Africa and, to a lesser extent, the Middle East, You will also use your knowledge to assist in the development of opportunities within the European

Community. In addition to working closely with the company's local distributors, you will liaise with external agencies such as grant funding bodies and third-party suppliers, as well as with internal resources of technical expertise. A considerable amount of overseas travel will be involved.

An effective team player, aged 35-45 with a degree or equivalent combined with technical awareness. you must be able to demonstrate a successful track record in export sales and first-hand experience of overseas governments, purchasing methods. Experience of dealing with funding bodies, such as the EC or World Bank, is important, as are the personal stature, credibility, and communication skills needed to be effective at all levels.

To apply, please send your ev. in confidence, to PA Consulting Group, Ref: 5702/SH/ST. 123 Buckinghun Palace Road, London SW1W 9SR. Facsimile: 071-333 5050.

PA Consulting Group

Creating Business Advantage

Divisional Managing Director

Electrical Contracting East Midlands, £35,000, Benefits

Hoggett Bowers

electrical contracting division consists of 2 autonomous companies servicing a broad range of customers including Local Authorities. Hospitals, Schools and Large Corporations. The new position of Divisional Managing Director is being created to review the two operations, develop a strategy for future growth and implement the changes deemed necessary. You will ideally be a graduate engineer and have an MBA or business qualification and able to demonstrate the commercial flair required to develop new markets and maximise existing opportunities. It is likely that you will have managed a similar operation and fully understand the need for good man management skills, tight financial controls and good working disciplines to operate effectively in this very competitive environment. The position offers an attractive benefits package including a profit related bonus scheme and relocation expenses if necessary.

Male or female candidates should submit in confidence a comprehensive c.v. to: N.A. Holmes, Hoggett Bowers plc, 11 Lishon Square, LEEDS LSI 4LY. 0532 448661, Fax: 0532 444401, quoting

Public Relations

Energy Sector

c.£34,000 + Benefits

Outstanding opportunity for a top flight professional to join this blue chip company. The PR function is recognised as central to future development, reflected in a well resourced department with a highly committed and experienced team.

THE POSITION

High profile role, responsible for development and co-ordination of key areas such as press, public affairs, internal communications and publicity.

Implement pro-active and innovative PR strategy. Promote public interest and understanding of the organisation and facilitate internal communications

Budget responsible, executive control of a sizeable team.

OUALIFICATIONS

 Significant experience in public relations. preferably with management background in complex, high profile industry.

O Degree in communications or related subject ideal. Likely age range 35-50. Stature, credibility and maturity to manage both long term planning and day-to-day activity in a

challenging environment & Creativity, combined with strong interpersonal and communications skills, political awareness

> Please write, enclosing full cv. Ref GE3610 78 St Vincent Street, Glasgow, G2 5UB



NB SELECTION LTD - a Norman Broadbent International associated company GLASGOW 041 204 4334 • SLOCKGH 0753 819227 • LONDON 071 493 6392 • BURMINGHAM 021 233 4656

BRISTOL 0272 291142 • ABERDEEN 0224 638080 • MANG-JESTER 0625 539953

and boundless energy

Quality Kitchen Products **Managing Director**

Circa £60,000 + Car + Bonus

Cur dient is an important subsidiary of a respected multi-national group. Poised for substantial growth over the next five years, it now seeks a skilled and visionary business manager to lead this development phase.

THE APPOINTMENT

- Take full profit responsibility for this manufacturing operation and its European
- Maximise market share and margins through improved production processes, sophisticated sales techniques and new marketing initiatives in both the domestic and export markets.
- Develop and motivate key personnel, festering a firm commitment to product and service quality. REQUIREMENTS

 Probably aged 40 to 50 with graduate calibre intellectual skills.

 Proven track record of running a sizeable manufacturing operation, ideally within the household equipment or related sectors.

Scotland

- Previous experience in Scotland desirable,
- preferably in a unionised environment. Financial acumen and strong customer negotiating and marketing ability.
- Hands-on operator with well honed leadership skills, able to win credibility at the highest levels internally and with major trade customers.
- European language ability an advantage. particularly German and French.

Please apply in writing with a full CV and salary details, quoting reference 90438/A, to Susannah Truswell, K/F Associates, Pepys House, 12 Buckingham Street, London WC2N 6DF.

K/F ASSOCIATES
Selection & Search

Financial Services Group Operations Manager

Circa £42,000 + attractive benefits

The company provides specialist insurance products to over 2 million policyholders through the distribution channels of "household name" institutions. It is the market leader in its sector. The Operations Division is responsible for the administration of premium collection, claims handling and the customer service bureau. An Operations Manager is now sought to head up this critical area of the business.

THE APPOINTMENT

- Reports to the Operations Director.
- Ensures timely processing to rigorous internal quality standards.
- Manages relationships with key agents on all processing matters.
- Ensures compliance requirements are met.

Optimises human resources and fosters

increased employee involvement. REQUIREMENTS

- Experience in a high volume processing environment, ideally within financial services.
- Significant line management experience.
- Personal qualities should include energy. enthusiasm and the desire to work within a young, dynamic and team oriented company

Please apply in writing with a full CV and salary details quoting reference 90328 B to Geoffrey Mather, K/F Associates, Pepys House, 12 Buckingham Street, London WC2N oDF.











A high profile career move to this major multinational for an innovative and proven senior

INDUSTRIAL ENGINEERING MANAGER

Middlesex

to £35,000 + car

Quaker Oats' Cereals Business in Europe has sites Outstanding candidates, of Degree calibre, will be in Scotland, Rotterdam and at their Head Office in Middlesex where they manufacture a wide range of ready to eat foods, including such well known brands as; Sugar Puffs, Quaker Oats and Harvest Crunch. As part of an ambitious development programme they wish to recruit a senior Industrial Engineering Manager to lead a dedicated team in the furtherance of core business objectives.

Reporting to the Director of Manufacturing, this new post, encompasses all sites. It will cover all aspects of IE and related Management services to identify and then follow through in a very proactive manner every opportunity to maximize highest quality manufacturing at optimum cost in both current and new product areas.

Working with, and across all the major disciplines of the business you will develop your long, annual and immediate plans utilizing all the up to date IE techniques using an internal consultancy approach. Thus excellent interpersonal and communication skills will be essential in this highly visible role.

able to demonstrate a career which is quantified by results, ideally gained in FMCG and balanced with both creativity and pragmatism. Your background will include at least 4 years senior management in the IE function, with a strong commercial bias, together with all the relevant skill and knowledge for your contribution to make an immediate and positive impact.

The salary is as indicated above. A full and comprehensive benefits package together with relocation assistance, where necessary, and a company car is complemented by our client's complete commitment to management development and impressive record of career progression.

To progress your interest further, please telephone for an informal conversation or send your complete career details to: Timothy Read, Read & Associates, 17 Hope Street, Liverpool L1 9BQ. Telephone 051 707 0100 quoting ref no. 142. Confidentiality is assured and meetings will be held regionally.

ADVERTISING MANAGER - B&Q

Package to £30k Hampshire

Our continuing programme of nationwide expansion and strategic development is underpioned by a multi-million pound commitment to above the line advertising. To implement and manage the coordination of campaigns across all media at both national and local level, we're seeking a dynamic advertising professional with large retail chain experience.

Assisting in planning and development of budgets and campaigns, you'll be primarily concerned with the hands-on management of agency briefings, the communication of plans to head office departments, stores and agencies, the control of expenditure to agreed budgets and the accuracy of copy in a very fast changing environment. Your creative flair must be balanced by an eye for detail, an ability to think on your feet and reliability in the face of short deadlines. Excellent communication skills and an intectious enthusiasm are

essential qualities, both as a 'champion' of B&Q's success and as a manager and motivator of a small team.

The generous package includes a fully expensed 2 litre car, performancerelated bonus, profit share, pension scheme, free life assurance, 25 days' annual holiday, BUPA and relocation assistance where appropriate. B&Q operate a no-smoking policy.

Please write with full cy to Margarita Bullen, Recruitment Officer, B&Q plc. Portswood House, I Hampshire Corporate Park, Chandlers Ford, Eastleigh, Hants SO5 3YX.

B&Q is an equal-opportunity couplager.



1.75

DESIGN AND DEVELOPMENT DIRECTOR

- This company produces sophisticated, high value products for the leisure/ entertainment field. The market demands continuous product change, which means creative, cost-effective design and development.
- The contribution of the Design and Development Director will be fundamental to future success. You will lead your team - which currently has a high degree of technical competence - to greater levels of achievement. You will liaise closely with Marketing to develop winning products, and with Manufacturing to ensure lowest cost, highest quality. You will also be a member of the Board, making a strong input to company strategy.
- You should be of graduate calibre, and your background will be in Electronics. with a sound grasp of software and hardware design and development. Having controlled substantial teams with considerable success, you will understand the broader issues of managing a business, and above all you must be highly commercially oriented.~
- Please send your CV to Charles Theaker, Theaker Monro & Newman. Wrens Court, 60 Victoria Road, Sutton Coldfield, West Midlands, B72 1SY, quoting reference 4214 A lounder member of

BIRMINGHAM 021 355 8868 . CHESTER 0244 314800 QLASGOW 041 427 6884 . LEEDS 0532 420129 LONDON 081 863 9001 - MANCHESTER 061 832 0033 Europa, N.America, Asia

Electronic Based

Manufacturing for Consumer Markets

South Wales

c. £40,000 Car, Benefits

THEAKER MONRO E

RECRUITMENT & PERSONNEL COMSULTANTS

COLOUR SYSTEMS MANAGER

€£50K -HIGH BASIC, EXECUTIVE CAR AND LARGE COMPANY BENEFITS

Pre-Press Sales skill without equal -prospects without limit

hilst many electronic Pre-Press
Systems companies are suffering,
our client is thriving.

Whitst many are shrinking, they are growing, rast.

Now established as a leading market force, with an enviable list of successful contracts, both in the UK and USA, they are now seeking to re-inforce their achievements by appointing a senior sales professional to a newly created position.

Your task will be to follow the regional ales and technical support team into identified prospects and bring the sale to a successful conclusion. Therefore, whilst an in-depth knowledge of electronic Pre-Press Systems is vital, your core skills will be in the management of high value sales, negotiated at senior level.

A determined and respected achiever, you will control all aspects of the contract's financial performance and the co-ordination of company resources.

You must possess both the appetite and ability to run a £3.5M business. backed by massive financial and leading-

edge technical support. Probably - but not necessarily - based in Southern England, you will certainly be one of the few sales 'giants' in electronic Pre-Press Systems.

If you would like to be considered for a carear with a premier company, offering OTE of £50,000, plus an Executive car and a first class package of benefits, then coll Terry Hobbs on 081 460 5800 -Sunday between 5pm and 8pm, or during normal office hours. Alternatively, write in confidence enclosing a full CV to: Ref. ST44 The Hobbs Consultancy Limited,

PO Box 177, Bromley, Kent BR1 3WJ Fax 081 290 0913.

PLANNING MANAGER

READING, BERKSHIRE

Pradential Life & Pensions devise. market and support a wide range of life and pensions products. Already a major player in this buoyant pulling even further shead

of service Following a major reorganeation, a high profile opportunity has arisen for an indevidual to develop and drive forward the operational and financial planning activity for our Business Processing Division This area provides a full range of administration and technical services in support of our products across

some 50 line departments Specifically, you will be responsible for developing the planning framework, and for

managers in the principles of planning and decision making. You will also be responsible for market, we are committed to co-ordinating the flow of planning information across tunctional through innovation and quality areas As such the role will require extensive barson with senior

> Of graduate calibre, ideally possessing an MBA, or possibly an accounting qualification, you will have gained extensive experience of business and operational planning in a commercial environment. Exceptional interpersonal influencing and communication skills are a pre-requisite

TO £40,000 + CAR

communicating to and educating. An excellent package is offered comprising salary up to \$40,000 plus company car and financial sector benefits, including low-interest mortgage and non-contributory pension. We also offer career prospects both within Life & Pensions and throughout Prudential Corporation.

Please send a comprehensive CV with details of current salars package to our advising consultant: Andrea Black at Robert Walters Associates, 4a High Street, Windsor, Berkshire SL+ 1LD.

ALL CAS SENT DIRECTLY TO PRUDENTIAL LIFE & PENSIONS WILL BF FORWARDED TO ROBERT WALTERS ASSOCIATES

We are an equal opportunities

ABERDEEN

c £50,000 + BONUS + CAR

Retail Operations Controller

The Northern Co-operative Society is a major feed retailer in the north-east of Scotland operating through approximately thirty stores, six of which are classed "Superstores" with between 12,000 and 65,000 square leet of sales space. There is also a luminus and electrical result business

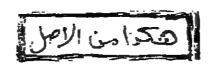
Reporting to the General Manager you will be responsible for the overall performance and control of the retail operations group. Working to a recently introduced corporate plan you will be expected to identity and pursue progressive strategies that further establish this emerging business in this highly. competitive marketplace.

Condidates must have a proven track record of profit ... ochievement with well developed strategic planning skills and business ocumen. It is essential that you have experience of food retailing gained within a superstore environment and the interpersonal skills to direct, motivate and counsel a substantial worldonce.

Please send full personal details, including current remuneration level and daylime telephone number, in confidence, to Graham Primrose, Coopers & Lybrand Executive Resourcing Limited, 209 West George Street, Glosgow G2 2LW, quoting reference



ø



23

NICATION NETWORK EMENT ENGINER

ATS System Sales

UNIX SALES NORTH WEST ENGLAND Circa 32k + Car

ATS Systems Sales the only Sun Authorised Business Centre in se North West Region and is the official source of Sun Workstations to end

Sun Microsystems_td. is the leading supplier of Unix Workstation in the U.K. and Worldwide. Due to expansion the operation, we require two sales professional to work in the territory. We require :

Strong geographic market knowledge Product and pplication awareness * Self motived sales professionals

Apply in wring - D.G. Shearer, Park House Downmill Red, Bracknell, Berks., RG12 1QS.

Data Comms Sales OE 60K - Nationwide

Oak is supplier of Data Communications prod is to the End User and Third Party marks. The range consists of market acto products from the major suppliers.

Oals currently going through an expression phase and is seeking to estblish full UK coverage, so your leation is no problem.

Ware looking for people with a track roord in communications or related areas wh a high level of drive and enthusiasm.

ewards are high for the right people, so lease apply sending a brief career ummary to our Personnel Department.



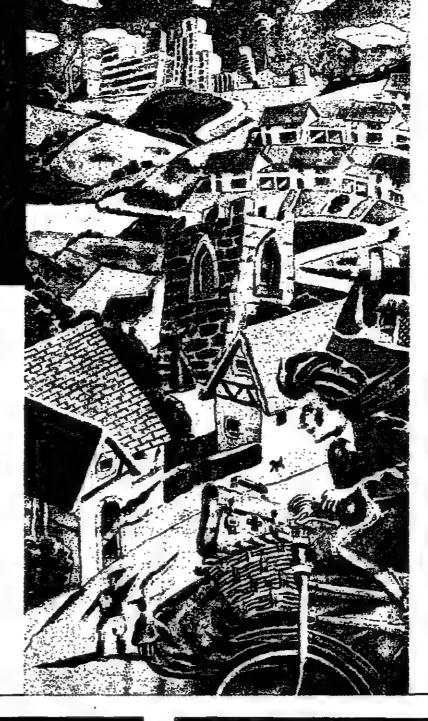
Smallmead House. Smallmead. Fax 0293 820182

To understand the community

you have to be part of it

£25K - 35K + car scheme

Opportunities Nationwide



How well do you understand the community you live in? Do you combine good local knowledge with business planning skills and the proven ability to lead and develop a team? Here ar N&P we're looking for people with the flair to help us build relationships throughout the community - from individual customers to the local media, schools and professional

Whether in geography, size or culture, all communities are different. By being part of a given community we believe we can understand its particular needs and so develop lasting relationships with the customers who live in it.

As the 'Community Manager', you will be expected to show a high level of commitment to achieving our goals. You will lead a team which involves itself in local life, identifying customer needs and providing advice and guidance to fulfil them.

These are rewarding roles which make an important contribution to the Society's long term prosperity. To succeed you must be a customer-focused individual with sales management or customer services experience. The attractive rewards package includes an immediate concessionary mortgage, car scheme, BUPA and optional contributory

If you understand, and are involved in, your local community and can help us develop our business within it, please send your CV and details of your current rewards package, quoting Ref: JAE/300 on the envelope to PA Consulting Group, Advertising and Communications, 123 Buckingham Palace Road, London SW1W 9SR.



Excellent package + benefits

AGFA

West London

General Manager : Motion Picture Division

Agfa,a wholly owned subsidiary of the chemical giant Bayer, is the leading European owned photographic and technical imaging company. It is widely recognised as a major partner to the Motion Picture and TV industries worldwide with a reputation for excellence and product innovation. Exciting general management opportunity, with real scope for autonomy in running this successful and expanding multi-million pound division with high industry Car back of

THE ROLE Reporting to the UK Managing Director with full responsibility for the profitable management and

grows of the business. personal responsibility for PR, marketing and the

mangement of major client relationships. Proide strong leadership and direction to a highly trailed team of professionals. Real opportunity to inpt on strategy formulation within worldwide Agia

THE QUALIFICATIONS

■ Graduate calibre, early 30's to mid 40's with a broad experience of the Film and TV industries including all aspects of production and distribution.

Strongly commercial and market focused role with Proven track record in managing and motivating a professional team with evidence of broad business nanagement skills including marketing and business

■ Personal maturity and professionalism with a strong quality and service orientation. Excellent relationship building skills and industry credibility.

Loudon 071 973 8484 Manchester 061 437 0375

Selector Europe A Spencer Stuart Company

Please reply, enclosing full details to: Selector Europe, Ref. S5136092L. 16.00.mmght Place, Lucaton W2 2ED

c. £60,000 package



London

Luropean Publications Director

Successfully launched into the UK last year, VideoPlus+712 is the new world standard in video recording. Sold both as a handaet which works with all brands of video recorders and built in to new video models, VideoPlus+ together with the PlusCode™ numbers published in TV listings, is the fastest and easiest way to record TV programmes. PlusCode numbers are now printed in newspapers and magazines representing a daily circulation of over 110 million copies worldwide. With a wide range of European publications already licensed in support of the forthcoming continental launch, a publishing professional is now sought to actively manage licensee relationships across Europe. THE QUALIFICATIONS

Responsible to the Board of Directors for nurturing licensee relationships, acting as a strategic partner to the publications to achieve mutual business

■ Providing strong marketing support, including coordinated promotions which link in to product marketing programmes across Europe.

■ Key role in Gemstar Europe's senior management team in developing the business, whilst building relationships with the main European media and proadcasting groups.

London 071 973 8484 Manchester 061 437 0375

Selector Europe A Spencer Stuart Company

Selector Europe, Ref. S5122092L 16 Connaught Place,

Graduate calibre, over 30 with broad business and

credentials essential.

account management experience in publishing or

media related industries. Strong European

managing strategically important commercial

relationships. Computer systems newspaper and

Successful track record of selling in concepts and

Strong personal impact, sound commercial

judgement and relationship building skills. Ability to

operate in a fast moving and entrepreneurial

magazine production experience preferred.

Manufacturing Analysts

West London

£25 - 38,000 plus bonus, car and benefits

Our client is a well-established, privately owned, expanding management consultancy. It employs over 100 people in the UK and is currently extending its interests and presence here and in Continental Europe. Its client portfolio is diverse, breadly based and includes many of the best known and respected names in British industry.

The analyst's role centres on concentrated, incisive examinations of client companies' manufacturing capabilities and processes and identification of the potential that exists for radical improvement therein. Successful candidates will join an experienced, well-knit team already delivering proven results to blue chip organisations. Career development opportunities will occur in the UK and in Europe as the consultancy continues its planned programme of growth.

Ideal candidaes, from their late 20's, will be expected to meet the following criteria:

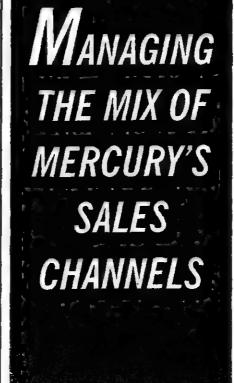
- minimum 3-5 years experience in a blue chip manufacturing company with personal exposure to process capability improvements.
- several years plus experience in internal or external consultancy undertaking high-level, advanced manufacturing analysis.
- direct experience of Total Quality methodologies and JII.
- detailed knowledge of manufacturing planning and control systems and shop floor material control
- a goot degree in engineering or a manufacturing related discipline.

A workingknowledge of analytical techniques such as Six Sigma and SPC would be a distinct advantage. Beyond a clear ned for technical skills there will be requirement that candidates should be able to present and sell ideas at all organisational levels. Extensive travel throughout the UK will be involved. As a result, relocation is not

Please said your CV, with a letter underlining the match with our client's specifiction if necessary, together with a note of your current salary.

John AcManus, JC&P, 104 Marylebone Lane, London W1M 5FU





A CHALLENGING ROLE FOR **SENIOR PROFESSIONALS**

the world of telecommunications, bringing quality products and world class customer service to business and private users. As part of a planned programme for substantial growth, we now wish to strengthen our senior management team by appointing two high calibre professionals to manage the mix of Mercury channels in the Business and Consumer market.

Reporting to the Director of Sales & Distribution, your prime task will be to develop both direct and third party channels to maximise profitable revenue. This will involve formulating appropriate plans, setting sales objectives and co-ordinating tactical marketing support for your principal sales channels. You will have responsibility for a major geographic region and will be expected to play a key role in measuring performance and shaping the sales and distribution strategy for the future.

The need is for seasoned professionals of graduate calibre with around 10 years' experience of successfully managing direct sales/third party channels in a "high-tech" environment such as Telecommunications, Data Communications or Information

Mercury Communications is changing Technology. You should combine strong influencing skills with commercial acumen and the proven ability to achieve results. Most importantly, you must have the vision to contribute to the success of a rapidly expanding business.

> We offer a valuable executive package of salary and benefits including high basic pay, quarterly performance bonuses that are realistically achievable, and a company car to reflect your management status.

> If you recognise the significant potential of these senior management appointments, please send a full c.v. to our consultant, Kevin Warman, Stafford Long & Partners Recrustment Ltd., 12-14 Whitfield Street, London W1P 5RD Please quote reference 5526.



Senior Sales, Marketing & Software Management

Leading Manufacturer

Midlands

Senior appointments into the commercial function of a world class company. Long established and widely recognised brand names. Dominant home and global shares of industrial, scientific and retail markets for weighing systems. Outstanding career opportunities in business now poised for dynamic growth.

UK Sales Director

£40,000 + Significant Bonus + Benefits + Car THE POSITION

Ref BL3598

£30,000 + Benefits

Ref BL3501

- Maximise UK sales across all product groups and markets. Key member of Management Team, contributing
- Manage large nationwide sales force of 100+. Significantly enhance their performance through training, implementing new ways of working and computerisation. Create opportunities for new products through new distribution channels. Lizise closely with manufacturing.
- QUALIFICATIONS Outstanding manager with proven success in enhancing performance of large dispersed sales force.
- Understanding of selling products to industrial and/or retail markets essential.
- Must be highly intelligent with energy, enthusiasm, integrity and strong leadership skills. Unswerving commitment to quality and obtaining results through teamwork. Able to take on broader

Promotions Manager

£20,000 + Benefits + Car THE POSITION

Ref BL3500

London

- New role to plan and implement promotional activity. Significant Advertising and Promotions spend.
- High profile role. Report to UK Sales Director. Conceive and organise events, exhibitions and roadshows.
- QUALIFICATIONS
- Proven track record in promoting business to business products.
- A self starter. Creative, imaginative and enthusiastic.
- Graduate calibre, aged 25 to 35.

Software Manager

 Manage substantial and growing team of engineers producing software for individual customer applications. PC based.
 Manage projects to time, cost and quality. Use standard base packages and upgrade wherevelpossible. Respond direct to customers and sales team. Must apply leading edge techniques to solv engineering problems. Report to Divisional Manager,

QUALIFICATIONS Electrical, electronic or software engineering graduate. Chartered Engineer preferred with C software applications and inter-PC communications experience.

♦ Ideally, knowledge of real time management control systems and linking proprietary packages up hespoke applications. Age 28-i0.

Team leader able to contribute generally to management in business area. Good interpersonalskills with interest to maintain highest quality with cost effectiveness.

Customer & Sales Training Manager

To £30,000 + Benefits + Car THE POSITION

New role to set up and manage dedicated training unit of ten. Report to Deputy M.D.

- Train UK and overseas distributors in sales, service and use of products and systems. Train end user ◆ Identify and deliver sales and product training courses to UK sales force. Improve standards of training at all lyels to heighten company's competitive edge.
- A dedicated training professional, Must have designed technical training courses and managed a team Graduate calibre, aged 30 to 45. An In-depth understanding of latest management and tmining techniqes. Energetic and resourceful. Strong commitment to quality.

Please write with a full CV, quoting relevant reference to, NB Selection, Bennetts Court, 6 Bennetts Hill, Birmingham, B2 5ST

NB SELECTION LTD - a Norman Broadbent International associated company sirmingham 021 233 4656 • London 071 493 6392 • Slough 0753 819227 • Bristol 0272 291142 GLASGOW 041 204 4334 • ABERDEEN 0224 638080 • MANCHESTER 0625 539953

QUALIFICATIONS

British Council

Director of Personnel

c.£45,000

(More may be available for an exceptional candidate)

Rare opportunity to join high profile international cultural organisation at Board level during a time of substantial change.

THE ORGANISATION

- Britain's principal agency for cultural relations
- Independent, non-political and revenue earning. Substantial overseas development project
- Linking universities, professional and business organisations, and government departments in Britain and 90 countries worldwide.

- Member of the Bourd of Management, reporting to the Probably aged at least 40, with international Deputy Director General, 5 year axed term contract.
- Responsibility for worldwide Human Resource strategy leading, shaping and managing wideranging change.
- Develop the Human Resource function as a centre for excellence, expertise and advice. **QUALIFICATIONS**
- At least 10 years' professional Human Resource experience, ideally gained in both public and private sectors.
- Significant track record of organisational development, recruitment, training and pay, reward and performance management.
- mission of the British Council.

Please write, enclosing full cv. Ref L2944ST 54 Jermyn Street, London, SW1Y 6LX
The British Council is an equal opportunity employer.



LONDON 071 404 6392 • BERMINGHAM 021 233 4646 • SLOUGH 0753 819227 • BERTIOL 0272 201142 GLASGOW 041 204 4554 • ABREDEEN 0224 638080 • MANCHESTER 0625 539953

St Edmund Hall, Oxford



and unity amongst its students with strong support from an Old Member Association.

THE POSITION

- New appointment, Senior Member of the College serving on the Governing Body.
- Develop and implement strategic plan for all revenue and capital fundraising.
- Review and upgrade existing activities which include direct mail, appeals, events, conferences and trading.

OUALIFICATIONS

- Key requirements are commitment. professionalism, influence and drive.
- Fundraising, marketing and/or PR experience advantageous.
- Innovator, confident personality with tenucity and excellent interpersonal skills.

Please write, enclosingfull cv. ref SL3273 7 Shaftesbury Cour, Chalvey Park



LOUGH 0753 \$19227 • LONDON 071 493 6392 • BRIDWINGEIAM 021 233 4656 •BRISTOL 0272 291142



Europe's leading outplacement and career management consultancy. InterExec has over 15 years' experience of managing career change for senior executives and many of Britain's largest companies.

By accessing over 6,000 unadvertised vacancies a year, mostly at £40-150,000 p.a. InterExec provides clients with vital market intelligence AND its subsidiary, InterMex, makes recommendations from its candidate bank without charge.

For further information call Keith Mitchell on 071-930 5041. INTEREXEC PLC Landseer House, 19 Charing Cross Road, London WC2H 0ES.

ACCESS THE UK'S LARGEST SINGLE SOURCE OF UNADVERTISED VACANCIES

Ongoing change means ongoing challenge and commitment for a highly dedicated and professional....

MAINTENANCE ENGINEERING MANAGER

competitive salary + car

This large, complex and major food manufacturing plant produces some of the best known food brands for both the home and export markets. The company continually strives for efficiency and always challenges the status quo. In keeping with this culture, the company has identified the need for a seasoned professional engineer to manage and develop the crucial maintenance engineering function.

With a wide portfolio - a large boiler house, raw material storage, a number of unique manufacturing, processing packaging

and sophisticated control systems, this senior engineering role is a key function in the constant process of change management. Reporting to and supporting the Manufacturing Manager you will be leading your team as the instigator and developer of innovative and cost effective solutions and team building programmes, to continually upgrade and review the ever increasing demands placed on the maintenance role in this fast moving and changing manufacturing environment. We are seeking candidates with a mechanical electrical background H.N.D. or Degree, who can demonstrate that they can make a significant contribution to the business, have at least five years direct management experience, be commercially

aware and ideally come from the FMCG or Pharmaceutical industry, where high quality, optimum cost production in a GMP environment is paramount The salary will be commensurate with the experience and calibre of the chosen candidate together with a full and comprehensive benefits package, relocation assistance, where necessary, and a company car. To progress your interest turther, send your complete career details to: James Beddington at PROSPECTS, 17 Hope Street, Liverpool L1 9BQ. Tel 051 707 0100 quoting ref no. 141. Confidentiality is assured.

ROSPECTS



Early Learning Centre

INTERNATIONAL DEVELOPMENT MANAGER

To Identify and manage business opportunities worldwide Up to £40,000, bonus, mortgage subsidy + car

Early Learning Centre, one of the lasting retail successes of the eighties, is established in over one hundred an sixty-five locations throughout the UK Initial success in Europe, supported by further research, suggests that considerable potential exists for overseas expansion. The opportunities vary from franchising to licensing of product. and possibly to straightforward export nothing is ruled out in terms of approach or location - but the quality of the product and the integrity of ELC remain quintessential. There is a commitment to explore the market as a whole and the available options: that is where this job starts. The appointee will become the company's focal point for all international issues, identifying the most appropriate approach in each area, assessing potential franchisees, licencees and distributors, and setting and maintaining standards. Candidates, probably in their thirties and certainly of graduate calibre, must demonstrate ourstanding track records in quality retailing. They should be able to cope with frequent and far-flung travel and should have the energy, resilience and business acumen to handle challenges of all types. Knowledge of international franchising will be an advantage, but fluency in two European languages other than English is vital. Reference WE2085.

CHILDREN'S WEAR BUYER

To develop a new, high quality, good value pre-school range of clothing Up to £30,000, bonus + car

ELCs success is based upon its reputation for the quality of its products in its own specialist niche. The fore business has been founded upon toys; now, having launched a range of mursery hardware, the company intends to make the most of its reputation by bringing similar quality consciousness to the development of a range of clothing for childred up to the age of five. We are looking for a Buyer for this particularly specialised area, carrying full responsibility for developing the range, sourcing the product and maximising margin growth. The emphasis, as you would expect from this realier, will be on lines which are clearly out of the ordinary, and of exceptional quality and value: the philosophy that has underpinned the company's success must not be neglected in such an important new development. Ideal candidates, pribably in their late twenties, will be experienced and talented retail buyers with knowledge of this particular sector; the will combine flair for product with genuine understanding of how to achieve market share and how to ensure mirgin growth.

Please send full career details, quoting the appropriate reference number, to Judy Brasier, Ward Executive Limited. 4-6 George Street, Richmond-upon-Tharnes, Surrey TW9 1JY.

WARD EXECUTIVE

whitehead selection

Regional Sales Director

Marlow

ing Manage

II. Oxford

idraisin

OTE £50,000 + car

Lex Vehicle



Already one of the market leaders, with revenues in excess of £175m, Lex Vehicle Leasing is continuing its outstanding record of profitable growth through a programme of strategic change aimed at the acquisition of additional market share and increased penetration of existing accounts. A joint venture subsidiary of Lex Service plc and Lombard North Central, the company invests heavily in information technology and staff development, and seeks to be at the leading edge in client service standards.

Reporting to the Sales and Marketing Director, you will be responsible for achieving revenue and profit objectives from customers in the Southern haif of England. You will direct and control a tearn of over 50 sales, national accounts and customer service staff, and contribute to business strategy as a member of the senior executive team.

Aged early 30s-early 40s and of graduate calibre, you must have a successful track record as manager of a sizeable team of sales and customer service staff, in a business to business environment where profitability depends upon long-term client relationships established at board level and comprehensive customer service. Demonstrable achievements in people development, team building and major account handling are essential,

Please write enclosing CV, quoting reference 2142, to Stuart Spindler, Whitehead Selection Ltd, Blagrave House, Blagrave Street, Reading RG1 10A.

A Whitehead Mann Group PLC Company

PROPERTY

MANAGER

whitehead selection

customer focus initiative.

Making a fundamental contribution to the establishment of this new service, your brief is reflect the strategic importance of this to establish and manage the policies, structures and strategies around which it will develop. In particular, your work will impact directly on the strategic aspects of property management - from building design and (evenings/weekends). Alternatively write maintenance, through to the cost-effective to her at Austin Knight Recruitment, acquisition and disposal of property.

Ideally, you should be degree qualified or Road, Bagshot, Surrey GU19 5AQ. Please equivalent, preferably with an additional

The salary and benefits package fully

our Consultant, Caroline Richings, on quote reference YR847.

Austin Knight supports equality of opportunity in employment

whitehead selection

General Manager

Plastic card manufacturing and distribution Surrey

c. £50.000 + car

This position requires a tough minded, results orientated individual, who is financially astute, credible with customers and versatile enough to enhance performance in all the key functional areas. The challenge is to increase profitability in a highly conspetitive environment.

The UK subsidiary of a North American corporation, this E3.5m turnover company manufactures printed plastic cards for banking and financial institutions in the UK and Europe, the operation includes a bureau service which embosses, encodes and despatches plastic cards on behalf of its customers. Reporting to the Chief Operating Officer and enjoying Managing Director status, key tasks include driving down the cost of production to achieve cost leadership, development of new products and services to enhance competitive edge, and moving closer to the customer to achieve enduring business partnerships.

Probably aged mid 30s - mid 40s, you must have proven ability as general manager of a business with manufacturing and service operations. An understanding of plastics and/or printing technology would be particularly useful. The company has considerable growth potential which, if successfully explored, will be reflected in future earnings.

Please write enclosing full CV, quoting Ref 2143, to Stuart Spindler, Whitehead Selection Ltd, Blagrave House, Blagrave Street, Reading RG1 10A.

A Whitehead Mann Group PLC Company.

whiteheadselection

Facing a significant period of change in its professional, and/or management. particularly keen to transfer to a successful record with a large and the strategic management of diverse property portfolio. This should its substantial property include experience of developing and

portfolio from individual user implementing strategy, effectively departments to a centrally managing both people and budgets and co-ordinated resource. It is a knowledge of the development of anticipated that such a move? Business Units. These qualities should be will give considerable supported with the energy and drive momentum to a major needed to develop a key service through a period of intense organisational change.

To find out more, please telephone 0276 51410 (office hours) or 081 691 2585 Knightway House, Park Street, London

Corporate Planner — Japan

Sony Japan to the strategic hub of the entire Sony group, From its base in Tokyo, Sony Japan not only explores new product ideas: it anticipates changing customer needs, formulates global business plans and sets customer service policies that are shaping the performance of Sony companies across the globe.

A World-wide business role for ambitious, demanding professionals

You can now become part of this extraordinary business environment -gaining a depth of experience that could form the basis for your career development into senior management. Working closely with a senior member of Corporate Planning, you will use your initiative to support and evaluate the performance of our Japanese business groups and operating companies. This will involve developing a three-year strategic plan; analysing consumer trends; and ilaising with business groups and operating companies on all planning and cost issues. You will also give advice to senior Customer Relations and Service staff in Europe, Canada and the USA - a role which involves travelling to both

Europe and North America twice a year. In your mid to late 20s, you should possess an outstanding academic background as well as all round business acumen. At least 3 years' broad based experience with significant insight into corporate business operations is essential, and a financial/analytical bias is desirable. Experience in management consultancy or professional services could also fit our requirements. In addition to computer literacy, you will need excellent written English and presentation skills. Willingness to move to Tokyo is, of course, essential. Above all, you must be an outstanding lateral thinker with the maturity, flexibility and intellectual stamina to excel in our corporate environment.

The rewards include an attractive salary, generous range of benefits including assistance with accommodation and relocation, and all the attractions - and challenges - of living and working in Tokyo. So, if you are ready to make your mark in Japan, write with a full cv to Louise Sapia, quoting reference number 199, at Sony (U.K.) Limited, Sony House, South Street, Staines, Middlesex TW18 4PF. Interviews will be held in the U.K. Closing date for completed applications is 18th September 1992.

Ausin

ADMINISTRATION MANAGER Customer Services Division

Reiding was not be a seen

ricom Communications plc is a young, dynamic company in the exciting world of datacommunications. Consitent investment in technology and in peops has helped our client to build a phenimenally successful international computer networking operation.

An exellent package awaits the person who can prove they have the best management and administrative skills. Educated to degree level and with a solid backgound and demonstrable experience in the emputer/electronics industry, the ideal candidate will be a catalyst for the improvement of efficiency and reduction of costs within the Customer Services Division.

A working knowledge of statistics, a high level of numeracy and an analytical and

c£30K + Car + Benefits

organised approach are all essellitial to this challenging position. As the focal point of the Customer Services Division, you will ensure the smooth and timely execution of all necessary procedures to the highest possible standards.

Able to put your point across succinctly, capable of improving performances without allenating staff, willing to work long and hard to meet the targets - if you feel you can match this challenging opportunity, then please write now with full CV quoting reference number 09/380 to:

L J & Associates, Recruitment Consultants, : 12 Celbridge Mews, Porchester Road, London W2 6EU, including work and home telephone numbers.

Tricom



Our client is a subsidiary of a financially strong international group, with headquarters in the Netherlands and offices throughout Europe. The company is the European market leader in the supply of quality building/construction-related products and specialist in its niche market. The UK operation was established in 1987 and is growing rapidly and according to plan.

UK Sales & Marketing Manager circa £30,000 + performance bonus + car

A top quality sales professional with experience of industrial sales, ideally in the construction, building, architect and specifier markets

The prime task of this appointment will be to increase market share and achieve greater penetration of the UK market, selling to major accounts and providing a strong, professional level of service support to customers. This will involve taking full responsibility for planning and identifying marketing strategy to develop and promote the business. The appointment demands a hands-on approach and an understanding that sales are achieved in the field and not in the office. The person appointed will have considerable autonomy in running the UK operation, managing an internal and field sales team, and full control of the sales and

Candidates, aged around 28-38, should have achieved a good standard of academic and professional qualification, to degree or equivalent level. The successful candidate will be energetic, self-disciplined and meticulous in attention to detail and possess a strong industrial sales background. Motivational skills are also essential, as the appointment leads the small, high-quality UK team of staff working under considerable pressure. The appointment is based in Sittingbourne, Kent, but will involve considerable UK travel.

New Appointments Group

Brief, but comprehensive, career details, in strict confidence, to Gerry Cassell, New Appointments Group, The NAG Business Centre, Rell House, Bell Road, Sittingbourne, Kent, ME10 4DH. Telephone (0795) 424387.



COMMERCIAL MANAGER IN THE ELECTRICITY SUPPLY INDUSTRY

Excelent Benefits Package

Associated Electricity Supplies (ALEC) is a joint venture between Energy and Technical Services Group ple and betweenEnergy and Technical Set vices only place in Electricity de France. At an exciting and challenging time within the electricity supply industry. ALEC has sole esponsibility to market EdF electricity in the UK. It now seeks to wild upon its storage commercial success to develop easing and create new business opportunities.

Reporting trectly to the Managing Director, you will have responsibily for negotiating power sales contracts and for exploiting ther commercial opportunities. The role will require a cler appreciation of market and industry trends and an abilit to build positive business relationships at senior management level within the organisation and with third partie. It is a high profile role and will involve. participatin in Company development as a member of the ser d management team.

Wimbledon

You will be keen to work in a more exposed business role than you have previously experienced, and will thrive within the environment of a small professional team. Age is of less importance than experience, therefore you

- * A successful track record in power sales negotiations * Demonstrable business acumen
- * Strong communication and interpersonal skills * A high level of enthusiasm and drive

If you have the necessary experience and ambition to meet this challenge then write with full career details, specifying your mesent salary level, or John Greenway, Mercuri Urval Executive Service, Spencar House, 29 Grove Hill Road, Harrow, Middlesex HA1 3BN, Fax No: 081-861 1978, quoting ref. JG/54/92.

Mercuri Urval



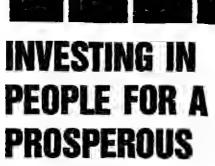
operating in more than 190 countries worldwide. With a global turnover of \$2.5 billion, the company continues to grow rapidly and profitably. DHL seeks a General Manager for their Western Africa

DHL is the leading international courier service.

operation based in Lagos. Particular emphasis is to be given to developing outbound business, building service standards and the training of local personnel. Candidates for the position should have a minimum. of five years experience in senior line management at Country level. Experience of operating in a similar international environment is crucial. Candidates should possess excellent man-management and communications skills. They should be able to demonstrate maturity and a commercial approach to business opportunities. The salary is attractive and there would be further career development opportunities within DHL internationally.

Please write, enclosing a full career/salary history and daytime telephone number, to John Sleigh FCCA quoting reference J/47/S.

Western Africa



TOMORROW



SUSSEX BUSINESS OPPORTUNITIES

Sussex TEC's mission is to equip people and employers with the skills needed to secure success, prosperity and quality of life. In its first year, the Company has set up offices in Hove, Chichester, Crawley and Heathfield, established four Training and Enterprise Networks and launched a range of employment and training initiatives with a spend of some £25 million. They now seek a number of individuals to continue focusing action and promoting change throughout Sussex. They offer successful candidates the opportunity of assisting individuals and businesses within the community. Sussex TEC is an Equal Opportunity employer.

DIRECTOR OF BUSINESS DEVELOPMENT

Horsham c£35,000 plus performance related bonus, car and executive benefits. Ref: 2569/1ST

This is a high profile role that demands

someone with excellent interpersonal skills, an expenenced and successful negotiator who is able to communicate effectively with a wide range of audiences. Reporting directly to the Chief Executive, the key responsibilities consist of corporate and policy planning, contract negotiation with central government. market research, product development and education/business initiatives. The successful candidate will be expected to develop relationships with government departments, local authorities and

numerous other employers and organisations. Experience in both the private and public sectors would therefore be ideal, as would a knowledge of Training and Enterprise Councils, related government initiatives and the relations between education and business Previous expenence in corporate planning and market research will enable the

appointee to understand the TEC's strategy, customer base and activities quickly. Creativity, an innovative approach, the ability to operate under pressure and to motivate others are key

BUSINESS DEVELOPMENT MANAGER

Horsham c.£21,000 Ref: 2569/4ST This is a senior role that requires someone

of degree calibre, able to assist the Director of Business Development with contract negotiation, planning, policy, product and service development together with a wide range of TEC initiatives, promotional activities and the investors in People programme. Candidates should have onor exposure to business planning, preferably in the private sector and probably in a small company or as part of a team in a larger organisation. Knowledge of the interface between education and business and an awareness of TEC and central government education and training initiatives is desirable. The successful applicant will be

confidence, with initiative and excellent

interpersonal skills.

TRAINING & ENTERPRISE MANAGER c.£18,000 Heathfield Ref: 2569/5ST

This newly created post requires someone with first-class interpersonal and communication skills. S/he will develop contacts, market products and services, necoliate and meet testing targets within set negotiating budgets. In particular, the post involves local development, delivery and management of existing and new business support services. The ability to liaise at all levels with a wide range of private and public agencies, including consultants and local businesses is essential. The post also involves negotiating contracts and

work placements with employers The successful applicant is likely to have a private sector business background

QUALITY MANAGER to £25,000 plus performance related bonus. Ret: 2569/2ST

The function of this post is to develop a Total Quality Strategy in a dynamic service environment and to market and implement this strategy throughout the Company and its training suppliers. Excellent communication and presentation skills are pre-requisites, as is a proven track record in the implementation of TOM and BS5750 ideally within the service sector

If you are interested in any of these positions, all of which require the ability to drive, please write with your CV to James Forte/Tim Knight at KPMG Selection & Search, 2-3 Dorset Rise, Blackfriars, London ECAY SAE, quoting the job title and reference numbe Your letter should explain concisely why your skills and experience are relevant and we would appreciate being given your most recent remuneration details, whether you are a cr owner with a clean licence and your work and home contact numbers. Discretion and confidentiality are assured.

a highly motivated self-starter; a person of

PMG Working with Sussex business

Brighton: Gatwick

Abbott Laboratories Limited

Maidenhead

With turnover in excess of US\$7 billion and interests which span the world, Abbott Laboratories is a leading player in the healthcare and pharmaceutical industries. The company enjoys an outstanding reputation for excellence of performance throughout its broad range of businesses, which encompass pharmaceutical, chemical, agricultural, nutritional, hospital and diagnostic products.

A need has arisen for an able and experienced human resources professional to join the group as UK Personnel Director.

Reporting to the UK Chairman and Managing Director, the appointee will be responsible for all personnel policy and its implementation. This is, therefore, a broad ranging role encompassing all aspects of the personnel function, including compensation & benefits, management development and training.

employee relations and succession planning.

ST. James

Excellent Package Probably aged 38 - 45, candidates should be graduates with senior level, generalist personnel experience in manufacturing industry, including exposure to a US company environment. Key attributes must include first rate communication skills, considerable personal stature, the highest professional standards and complete integrity. Sensitivity to and understanding of HR issues at all levels will also be essential.

UK Personnel Director

The excellent remuneration package comprises a highly competitive base salary, performance-related incentive. scheme, contributory pension, executive car and eligibility for share options. Relocation assistance will be provided where appropriate.

> Interested applicants should write, enclosing a detailed CV, to Roger Howell at the address

ASSOCIATES below, quoting reference number 135].

MANAGEMENT SELECTION

32 OLD BURLINGTON STREET, LONDON W1X 11.B FAX: 071-287 2821. TELEPHONE: 071-287 2820. A GKR Group Company

MANAGER OF INFORMATION TECHNOLOGY

PACKAGE CABLE LONDON FLC province case TV and bringhosy services to dements and beamon subscribers in North London.

The successful candidate will be educated to degree level and have significant in a similar position. He/she will be comfortable in an expanding organisation and have a strong business and cus-A sense manager is required to load the small team of systems profes-sionals who provide IT support to the opening divisions. The pri-mary systems environments are tomer service focus. It is unlikely that anyone under the age of 35 will the opening organic in par-mary systems curicuments are ASOO, providing network and sub-scriber management and accounting services; and PC/LAN (Novel), based office systems. Specialised sys-tems are also in one of Planning and functionalists. have the necessary

The reward package is the importance of this

Apply with CV to: Jan Tilling, Personnel Managur, Cable London plc Progress House, 50 Clarendon Road, London N8 0BX

CASE-ICC is the leading British menufacturer, distributor and

OPERATIONS DIRECTOR

state acquired involution in management. The successful candidate will either be a qualified accountant or have several years manufacturing experience. The likely age range will be 28-35. A degree will be advantageous. Benefits are in line with those of an expending division of a successful UK based pic.

Please supply in writing, endosing full or and ourrent sutery to:

Unit 10 Ca



EXPERIENCED RECRUITMENT . CONSULTANTS

Required by the Winchester Group to work in our London Headquarters We will provide:

The best training programme in the industry

A full range of support including research assistant

House generated clients and retained assignments

A total compensation package yielding very high earnings

A truty exciting working environment. N you live in London. aged 25-35 and need a challenge, call Andrew Rutherford on Today 10 am to 5 pm - 081 886 2500 Mon-Fri Tel: 071 872 0008 Fax: 071 325 6687.



ment in helping you to lind the right (or Our melands lead to hundred, of appear lumines at semior level across a write range of services and industries 140h · · Continued professional support from Japa in firsth. Special Government interest line luan to tide you ever, if required Call us on 071 488 1374 to learn bus as can help you help yourself

Management Career 41 Tower Hill. London EC3N 4HA



Manager of Decision Systems

Dun & Bradstreet International

c. £35,000 + benefits + car High Wycombe

If you know your statistical analysis from your predictive modelling, make a decision that counts.

All businesses live or die, succeed or falter on the quality of their decision making. Accurate, timely and cost effective decision making is only ever achievable when you have all the available data at your fingertips.

Dun & Bradstreet, holders of Europe's largest database of business information, is the leading supplier of this essential data.

Our brief is to develop, implement and support ever more advanced decision systems for both our own use and for specific customer applications in 13 countries across Europe Your brief is to lead us towards that objective using your proven statistical analysis and predictive modelling skills to develop new, advanced Credit Scoring and other decision systems.

To succeed in this role you will need a good degree in Economics, Statistics or a related field, together with an impressive background in quantitative methods. A proven ability to develop and lead complex business analysis projects is essential, as are excellent organisational and interpersonal skills. Above all, you'll need professional credibility to communicate both internally and with customers at the highest levels. As such, you're likely to have at least five years' relevant experience, including practical experience of large database statistical analysis gained in a commercial or academic environment.

In return for your vision, drive and expertise, we can offer a highly competitive salary and a benefits package that includes a bonus scheme, company car, 25 days holiday and free medical healthcare. Your career prospects, we guarantee, will be an accurate reflection of

To apply, send your full CV, quoting current salary details, and a covering letter outlining your suitability for this position, to Maureen Kemp, Personnel Manager

Committed to your success

D & B Europe Ltd

Holmers Farm Way, High Wycombe, Bucks HP12 4UL.

BUSINESS DEVELOPMENT Science Based Industry c.£40k + Car

Our elient, a medium sized international market leader in filtration and parification, seeks to strengthen the Chief Executive's office to expedite the

trategie development of the group through acquisition and organic growth. This is a key new appointment in the implementation of a capabilities based strategy. Main objectives will be to search for and screen acquisition opportunities, facilitate the evolution of new business sectors and the development of new territories based on exploiting the group's technologies and skills.

The successful candidate is likely to be a science graduate, probably in his or her early Ms. with 2 years business experience after an MBA. A senior marketing position in a multi-national healthcare or similar science-based company after an earlier career in R&D would be the ideal background. Numeracy and the ability to facilitate and coordinate business development with heads of operating units are

The remaneration package includes company car, comprehensive benefits and assistance, where necessary, in relocating to the South East. This is an excellent eareer development opportunity. Applicants should write, in confidence, giving full personal and career details,

quoting ref. 110-ST, tre

ST. JAMES'S MANAGEMENT REACTOR AND THE STREET AND T

ent Dusque of John Lloyd & Parpers Lunted, Management Con

SALES DIRECTOR

South East

c£40,000, car

his position will appeal to a sales professional with the skills and negotiating ability to personally close and then support through a total quality service major contracts with the large users of paper including publishers, office products companies and the major institutions. The client is the UK operating subsidiary of a substantial European paper producer which is currently undergoing a major investment programme with a view to increasing market share. Reporting to the Managing Director, responsibility through a small team is for the achievement of sales targets for the UK markets in a range of paper products, some of which are sold via merchants, others direct to the larger end users. The potential of the position is significant; the challenges many and varied. Candidates aged 35 to 45, ideally with a business qualification or degree, should have a proven background of success in negotiating large volume contracts in paper, printing or packaging products and be capable of both direct sales and marketing via merchants. Considerable presence is required as is an ability to think strategically and operate within a performance culture and large group context. The benefits package is comprehensive and the prospects are excellent for a high achiever. Please forward in absolute confidence a full curriculum vitae to Adderley Featherstone pic, 12 Harley Street, London W1N 1ED. Tel: 071 323 4664. Fax: 071 436 8954.

ADDERLEY-FEATHERSTONE plc

LONDON - GLASGOW - LEEDS - NEW CASTLE

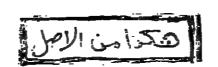
MARKETING DIRECTOR

North East

c£35,000 plus car

ne of the keys to the continuing success of this specialist supplier of high quality control umbilicals to the offshore industry has been the substantial ongoing investment in research, development and their extensive production facilities. Reporting to the Managing Director you will be responsible for the development and implementation of sales and marketing strategies which will achieve sales targets, maintain the high profile corporate image and capitalise on new business opportunities in existing and emerging international markets. Candidates will be engineering graduates aged over 30, already successful sales or marketing managers, with a background in highly specified products of a comparable nature. Experience of marketing to the international offshore industry is highly desirable and the extensive benefits package includes a profit related incentive bonus. Please forward in absolute confidence a full curriculum vitae to Adderley Featherstone pic, The Grainger Suite, Dobson House, Regent . . Centre Newcastle upon Tyne NE3 3PF. Tel: 091 284 2213. Fax: 091 285 1137.

LONDON - GLASGOW - LEEDS - NEWCASTLE



Home Counties

PK SELECTION International Search & Selection

c & Associates

NL MANAGEM

4 - գորբանում կում կանում է համանականում է համանականում է համանականում է համանականում է համանականում է համանակ

systems

manager

implementation of information systems in an

open systems environment, to support all aspects

experience of managing the implementation of

large systems in distribution/retail and possess

the skills to interface with up to director level.

of the business at branch and central level.

To provide leadership in the development and

Candidates must have at least five years

Fax: 071 240 0386.

senior management opportunities

A major investment in information systems by a £1 billion leader in the distribution and retail sector has

Both positions will be expected to make an immediate contribution to the success of this major thrust to

the highest order will be considered. Generous packages reflect our client's

Please send full CV and details of how you measure up to the position sought to Bernard Grant, PK Selection, Russell Chambers, Covent Garden, London WC2E 8AA.

transform the company's information systems. These managers must have the stature to deputise for the

Head of IS and therefore only candidates of graduate calibre with communication and interpersonal skills of

created openings for two senior IT professionals to report directly to the Head of Information Systems.

Director of — Human Resources

Aberdeen

This is a new, board level appointment at the centre of a 3,000-strong, rapidly changing multi-unit organisation which provides a range of essential services in the north-east of Scotland.

■ The role responds directly to the Chief Executive, and the prime task is to lead strategic HR change throughout organisation, advising and supporting the board and line management during a period of intensive organisational and staif development.

■ The requirement is for a record of success at or near board level, using wide ranging IR and HR skills to create

change, especially in terms of costs and reward strategies aimed at achieving corporate objectives. Prerequisites are broad HR experience in a large multi-discipline organisation, high professional competence,

energy, drive and the personal stature to.

£45.000

■ Remuneration: Negotiable around £45,000. - Age: ideally 40-45.

command respect at board level.

Please write in complete confidence to Peter Craigie as adviser to the board, Ernst & Young Corporate Resources, 17 Abercromby Place,

II ERNST & YOUNG

In order to establish the Kenya Wildlife Service (KWS) as a sustainable and efficient organisation able to manage Kenya's wildlife and protected areas, the ODA is contributing £12M to a US\$143M multi-donor project. The objective is to protect and conserve natural resources and thereby promote earnings from tourism which currently comprise 37% of Kenya's foreign exchange earnings.

determination to attract high achievers.

Commercial Manager £50-£55Kp.a. + Benefits

As a key senior manager, your role will be to identify the commercial opportunities and challenges facing the organisation and lead the realisation of

Specific duties will include the creation of the optimum business strategy, to ensure commercial viability, including diversification of income earning opportunities, and the subsequent development of the business plan. In order to monitor the post implementation effectiveness, you will establish an organisation which will monitor commercial performance, while continually aking out opportunities for commercial growth and development.

You must be able to demonstrate a full range of commercial skills including marketing, brand management and contract negotiation, while your career record must illustrate your drive, enthusiasm and communication skills. - QUALIFICATIONS -

Your successful senior level experience will have been gained within a major commercial organisation and you must have a demonstrable track record of creating markets for products, preferably internationally.

TERMS OF APPOINTMENT

Salary (UK taxable) will be £30K - £35K p.a. for the duration of your appointment which will be for 3 years. Additional benefits will include a tax free Cost of Living allowance, children's education allowances, free accommodation and paid passages.

For further details and application form, please call Anna or Christine on 0355 843232/3533, from 9.30am - 5.30pm TODAY or during normal office hours, or write to the Appointments Officer Ref No >H367/CP/ST, Abercrombie House, Eaglesham Road East Kilbride, Glasgow, G75 8EA. Closing date noon Friday 18th September 1992.

ODA is committed to a policy of equal opportunities and applications for this post are sought from both men and women.



OVERSEAS DEVELOPMENT **ADMINISTRATION** BRITAIN HELPING NATIONS TO HELP THEMSELVES

FACING A CAREER MOVE? ----

MMI provides individual Career Development and sophisticated Job Search Programmes with personal introduction

For Management On The Move.

HEAD OF CLIENT ACCOUNTING

TO £50,000 . LONDON/MANCHESTER ;

Our client is an international leader in the projects provision of technology and consultancy services. Its growing involvement with some of the largest and most complex assignments has led to a continuing need for close and accurate financials

management of major projects. A commercially aware accountant with proven project experience is now sought to extend and manage the client accounting function. Reporting to the Finance Director and with responsibility for a growing team, the priority of this role will be the enhancement and implementation of sophisticated financial control and management reporting systems. The appointed candidate will work closely with senior management and other parts of the finance function and will be involved at all stages of client projects. Responsibilities will include the review of fee estimates and pricing arrangements, timely billing and collection of fees, control and reporting of sales

management reporting to both project and senior management.

Applicants should be graduates and qualified accountaints with 3-5 years' relevant post-qualification experience gained in a challenging commercial environment. This demanding role calls for a blend of highly developed management, communication and analytical skills coupled with an adaptable and practical orientation. Above all, high levels of energy are required together with strong personal presence and the ability to establish rapport with clients and senior management.

in the first instance, please write in confidence enclosing a CV to John Maxted at Digby Morgan Consulting London House, 53-54 Haymarket, London SWIY 4RP, Fax: 071-930 4261. Tel: 071-925 0177.

Executive Search - Selection - Human Resources

Secretary & Chief Executive

up to £40,000

systems support

production of business information, providing a

help desk, undertaking user training and

installation, small store systems operation

together with support and quality assurance for

distribution/retail, running a department covering

the functions set out above, where a 24 hour

service to a national network of branches is critical.

4377

Candidates must offer 5 years experience in

central and branch operations.

To lead a team of 20 people engaged in the

manager

The Sussex Archaeological Society has recently produced a Corporate Plan covering all its activities. It now wishes to appoint a Chief Executive to head its staff and implement the Corporate Plan.

The Society is a major learned body which operates seven museums and historic buildings and is actively involved in research.

The person appointed will have management experience including finance, personnel and knowledge of committee procedure.

Experience in the heritage / archaeology / museum fields, although desirable, is not exsential. No age limit. A part-time appointment might be considered. Salary in the region of £25,000 p.a.

Please write in confidence with full CV to: Derek White, Sussex Archaeological Society, Bull House, 92 High Street, Lewes, East Sussex, BN7 IXH. Closing Date 21 st September 1992 Sussex Archaeological Society

WE CAN TELL YOU WHERE YOU CAN GO!

Since 1965 we have told many thousands of all ages where they can go to achieve career success and satisfaction. Complete our tests of aptitudes, interests and personality and our Consultants can tall you how to select and obtain the appointment best suited to your career plans and ambitions. Full details is free brochute:

OG CAREER ANALYSTS

RETAIL MANAGEMENT CONSULTING

Very biob income Extensive travel. No relocation. Minimum, 5 years retail

comition Resource : GA Wright, Inc., Lt. Box 44273, Deliver, CO 80201 USA. fax 010 1

CITY SALES

18K BASIC.

£30K O.T.E

SALES & MARKETING

FREEPHONE 0800 622414 For career information pack

C.V. SERVICES

EXECUTIVE

By Professional Recruiters

Pixed price, bish imped

Call for

information pack: 0344 875087 (24 hours) 0344 874877 Fax

CAREER MOVERS

COMPANION

G.V's written by Professional Recruitment Consultants £24 Laws withheld O71 436 O766 CAMER HELPDERK for FREE into pack on our CV Berviou. Tel O81 687 5446 (24ers).

ENGINEERING

SALES MANAGER (Director Designate) - Greetings *Card Industry - Statury - O.T.E. EDD,000 Applications are lawfied a strict confidence for the above -position. Yet will have a minimum of 3 years highly successful hostoom hullding

SERVICES

CONSULTANTS & FREELANCE

PROFILES

YOU CAN'T LOSE!

asing and project management know what it takes to succeed.

the most of this opportunity and contact me now.

Vocational Training Council

Senior Advisor (Management)

The Management Development Centre of Hong Kong

Up to £44,000 $^{\circ}$ pa + 25% gratuity

Low tax - maximum 15%, Medical and dental benefits, subsidised housing, free passages and holiday visits for children, children's education allowance

Vocational Training Council: The Vocational Training Council (VTC), a statutory body responsible for government assisted manpower training in Hong Kong, established The Management Development Centre of Hong Kong in 1984. Functions of the Centre include research, development, collaboration and promotion of management development and training in Hong Kong. The Centre has a director, of management advisers, a comprehensive tibrary and range of management information services, a librarian. range of management information services, a librarian, and supporting staff. The work requires contact at all levels in business, industry and academia. Languages of communication are English and Cantonese.

Qualifications: Applicants must possess a degree and preferably a higher qualification in management or a related field. They must have ten or more years post-degree experience with at least five in management. management consultancy or management research, and also substantial experience of designing and applying management development methods. They must be knowledgeable in a range of management techniques and research methods.

Experience of overseas business environment and practical knowledge of small business operations in manufacturing and service industries would be an advantage. Applicants should be highly proficient in the English Language and able to write management material at a quality standard acceptable to international publishers.

The appointee will be offered an initial contract of 4 years (inclusive of leave) plus a terminal gratuity equal to 25% of the basic salary earned during the contract period upon satisfactory completion of the agreement. Thereafter, the appointee may be offered either contract or superannuable terms at the discretion of the Vocational Training Council, Fringe benefits include leave and passage, subsidised housing (i.e. accommodation will be provided for which the appointee will have to pay rent at the rate of 71.00 of his salary), medical and dental treatments, children's education allowance and action passage.

Application: Application letter together with a full curriculum vitae and a two page summary of management and management development experience should be sent by post or facetimize (no. 852-838-0667 or 852-872-8900) to the Executive Director. Vocational Training Council, VTC Tower, 27 Wood Road, Wanchai, Hong Kong, Application closes on 26 September 1992 and those posted by airmai should be sent out on or before 19 September 1992. Interviews will be arranged in London in Inter October, 1992.

Strategic **Marketing**

Commercial Electronics

£38,000 + Car

Home Counties

Our client, a UK based multinational organisation, is a leading force in the design and

manufacture of sophisticated commercial electronic equipment. Intent on maintaining an aggressive worldwide marketing policy and their market leading position within the communications sector, they now wish to appoint a Market Planning Manager with the ability to develop strategic plans which embrace the objectives of the company's main business groups. The identification and entry into new markets created by technology and product developments will also be a key task.

Success in the role will open up exciting career opportunities in business management. To qualify you will need to be aducated to degree level in an electronic

discipline and possess sound commercial acumen and proven international marketing skills gained in the instrumentation, communications or information technology industries. Fluency in a European language would also be a Interested candidates should write, enclosing a

detailed CV, to Robert Wilkinson at Robert Wilkinson Associates, Tudor House, 649 London Road, High Wycombe, **Associates**

Kobert

Human Resource Consultants

MONEY MARKET MANAGER

Money Markets & Foreign Exchange Products

Our client is a major international organisation involved in the distribution of foreign exchange and money market information. Renowned as progressive market leaders, they now wish to appoint a Treasury Specialist to be based in London.

Bucks, HP11 1EZ. Tel: 0494 473331.

An accomplished track record as a Dealer in Money Markets, Foreign Exchange and related derivatives is essential as the essence of the brief is to maximise revenues by ensuring the Company's products meet the market's dynamic information needs. whilst remaining competitive in terms of content, response.

presentation and price. The successful candidate, male or female, will be responsible for the production and implementation of a business strategy to determine the direction of future Treasury Market Products. Dealing at the highest level with

clients, governments, exchanges and industry associations you must possess impeccable communication and negotiating skills. The same skills will also be required in liaising with senior management and sales and marketing staff to ensure the appropriate sales strategies are implemented.

The remuneration package will fully reflect the importance of this position.



Applications in writing please to. Oriel Search Limited, Oriel Lodge, Dunmow Hill, Fleet, Hampshire GU13 9AN Fax: 0252 811040

TRL- the Transport Research Laboratory at Crowthorne. Berks is one of the world's leading centres for research in transport. its management is now undergoing radical change.

TRL's 630 people and turnover of £38m represent major investment in enormously varied fields of transport R&D, such

- innovative in road materials designed for safety & quietness; cost-effective motorway widening;
- tackling transic congestion and pollution;
- driver behaviour and vehicle safety

TRL is an executive agency of the Department of Transport. TRL also works in over 70 countries worldwide, and provides research and advanced consulting services to the private sector.

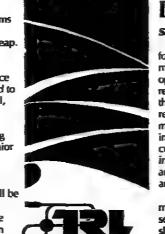
TRL is now changing to develop new clients and services, to become more customer-focussed in its relationship with existing clients, and to increase sharply the proportion of business which is competitively won. Two key appointments - Finance Director and Business Development Director - offer outstanding individuals with commercial flair the opportunity to join TRL's reshaped top management team at a time of unusual

FINANCE DIRECTOR-

salary potential exceeding £40,000
The Finance Director will take TRL's financial systems

and the way those systems are used by scientists, engineers and business managers through a quantum leap. He or she will complete the implementation of a new management information system and build on the restructuring of TRL into business units which took place earlier this year. Both of these foundations are designed to enable TRL's business and programme managers to sell, price, invoice and control their activities on a detailed project basis.

Candidates will be qualified accountants with strong motivation, drive and interpersonal skills, and with senior management experience which includes delivering change comparable to that described. Experience of environments which include one or more of; research; high added value consulting business; government; will be an advantage. The skills to enable TRL to address the financial aspects of possible joint ventures, for example with the private sector or other partners, will also be an



BUSINESS

DIRECTOR

Specialists in Business

& Consumer Markets

Development in Retailing

DEVELOPMENT

BUSINESS DEVELOPMENT DIRECTOR-

salary potential exceeding £40,000

The Business Development Director will be responsible for the identification and implementation of a total marketing strategy. This will include the analysis of opportunities to exploit existing research, to sell new research projects and to offer new related services. To do this the appointee will need to achieve excellent relationships with TRL's business and programme managers, and to support and oversee the imple:nentation, throughout the Laboratory, of a customer-focussed culture. He or she will also be fully involved in developing top level relationships with public and private sector organisations in the UK and overseas. and in generating sales.

Candidates should have a successful track record of marketing at a senior level to the public and private sectors, allied to strong motivation, drive and interpersonal skills. Understanding of the marketing of research is highly important. Experience ideally of transport, or of relevant

• excellent science • effective systems • leaner structure • customer focussed • business orientated • developing people • engineering or scientific environments, will be an advantage as will international experience. Professional qualifications are not essential but the successful candidate will be of graduate calibre, possibly qualified in engineering or science as well as in business or marketing.

YOUR NEXT STEP

To find out more about either of these appointments. including information on how to apply, please fax your name and address or send a self-addressed A4 envelope (not a CVI to: Annabel Wade.

Saxton Bampfylde International plc, 35 Old Queen Street, London SW1H 9JA (fax 071 222 0489)

to arrive by 15 September 1992 quoting the appointment in which you are interested.

The Department of Transport is an Equal Opportunities Employer.



Senior Business

c. £32,000 + lease car

Powering many thousands of homes and businesses throughout the capital, London Electricity is a £1 billion turnover organisation. The power for our own profit performance lies in an innovative, forward-thinking new business strategy which seeks both to capitalise on our core business and to search out and develop new business opportunities. This is the responsibility of our **Business Development Group.**

A key contributor to strategic development, your brief will be to identify, target and exploit new opportunities arising through organic growth, joint venture or acquisition. You will be expected to assist with the negotiation of deals and the presentation of strategy and specific deals to the Board.

For this commercially-driven and intellectually challenging position, you will need to be a graduate in a numerate discipline ideally with a financial qualification. Your academic background will need to be supplemented by at least five years' good business experience.

You'll need the ability to assimilate, understand and interpret complex financial data, along with the confidence and business credibility to debate sophisticated concepts at Director level. First rate analytical skills and the ability to influence current business thinking are prime requirements.

Salary is supported by a comprehensive benefits package. To apply, please write with full CV to Sue Adams, Personnel Division,

London Electricity plc, Templar House, 81/87 High Holborn, London WC1V 6NU.

Closing date: 18 September 1992. Committed to Equal Opportunities.



MANAGEMENT HORIZONS

If you are engaged in business development in retailing, consumer brands or commercial research marketing, this position could be an attractive and challenging opportunity for you. The responsibility would involve directing the Retail Intelligence division of this company, identifying and developing opportunities for its expansion.

The company is a leading international firm specialising in business development projects in both retailing and consumer markets.

The right candidate for this position should have the following characteristics:

- experience in retailing or consumer brand marketing
- aged 30-40 years
- proven revenue-generating ability
- good leadership and presentation skills at director level

You would join a team that is hard-working and ambitious for growth, both nationally and internationally across Europe.

The remuneration package includes attractive salary, non-contributory pension & private health scheme, car and profit-sharing. If this is appealing, please send your

Edward Whitefield Chairman Management Herizons Europe Waverley House Lower Square Islawerth London TW7 4RL Telephone 081.560.9393

Safety Manager To devise and implement corporate strategy

Environmental &

across UK sites

Substantial package including executive car Based West Midlands

Tarmac Quarry Products, one of Europe's leading quarrying companies, has an established safety function and is well advanced in the development of environmental management systems. These functions are to be drawn together in a role for which the primary responsibility will be the

Reporting to the Divisional Director, based at Ettingehall, you will:- Develop and promote policies to ensure compliance with health, satety and environmental legislation and the industry Code of Environmental Practice

Define standards, monitor and audit performance against the standard and develop an information database @ Co-ordinate the activities of safety les and engine matters @ Provide practical advice and develop solutions for operational

Professional qualifications may be in CMI, Mechanical, Chemical, Mining Engineering, Estates Management, or similar discipline, supported by comprehensive knowledge of the legislation and practical experience as a line manager, safety or environmental specialist.

You must be a self-starter, able to think and write clearly/precisely, with good presentation skills. The ability to take initiatives and achieve success in policy implementation and the adoption of good practice by "effective selling", is

The package will comprise attractive salary, car, health insurance, pension and life assurance, share option scheme and profit related bonus. To apply, write with c.v. including salary indicator to:-F. Alexandro, Divisional Personnel Manac Tarmac Quarry Products Limited,

Militields Roug, Etingshal, Wolverhampton WV4 6JP.

The post is open to men and women.

Tarmac Quarry Products

ACCOUNTANCY SOLUTIONS

countants market internationally. Our success is attributed to our ability to develop

Solution 6 is a leading supplier of systems and services to the professio

and deliver a wide range of software packages and services that are recognised by competitors as well as customers as being the best available in the open systems

In order to fully exploit our major development plans, we are now seeking highly competent sales executives who can demonstrate empathy and credibility with our

Likely to be aged 27-35, candidates should be able to think conceptually, commo-

solutions. Above all you should have the ability to win new business and manage those

Energy, commitment and a desire to succeed are prerequisites for these outstanding

Interviews, which will be held in London, are being arranged immediately so contact today, in the strictest confidence, our Advising Consultant, Richard Champion on

nicate effectively and have a proven successful background in selling total business

opportunities with confidence and maturity over a sustained period of negotiation.

0562 884166 between 2 p.m. and 6 p.m., or during office hours on 4562 883838

Southern England

Computer Sales

Executives

OTE £47,500 plus company car

Management Consultancy Opportunities

In just four years The Centre for Consultancy has grown from a good idea to a national organisation with 9 offices and 180 consultants. If we can do this i the face of the worst recession for decades then we must have the right formula This year we intend to expand our complement to 250 consultants, so sure

are we of the market for a broadly-based consultancy such as ours. To help us do this we would like to talk to already successful people. particularly in the areas of strategy, quality, people and the management of change. You may be a senior executive considering going into consultancy. Perhaps you are an independent consultant wishing to expand. Alternatively, you may be in corporate consultancy but want more recognition.

If you joined as you would have status, independence, and the opportunity to achieve personal objectives and financial rewards from building your pwu business. You would be working with like-minded people of great experience in their fields and have the fullest possible back-up service available to you. Most importantly, the skills and experience you bring with you would be respected and valued.

Interested? Then telephone us now to arrange an informal discussion or write co:



THE CENTRE FOR CONSULTANCY plc 12-14 Cloisters House, 8 Batterses Park Road, London SW8 4BHL Tel: 071-627 2123

HERTS 0923 859595 • KENT 0622 692919 • LEEDS 0423 531014 • EAST MIDLANDS 0533 785708 - LONDON 071-627 2123 -MANCHESTER 061 876 5050 • OXFORD/DERKS 0865 742944 • SURREY 0483 898888 • WEST MIDLANDS 0386 792646 • BRISTOL & CHANNEL ISLANDS 0483 898888

Joining The Centre for Consultancy involves the payment of a licensing fee

For the display and retail services division of an expanding marketing services group. • RESPONSIBILITY is to the Group Chief Executive for the provision of

Chief Executive

and improving turnover and profitability. · THE NEED is for experience with a proven track record in sales and marketing. Highly developed management and commercial skills are

strategic direction to the division, building on its strong market position

- SALARY in excess of 445,000, Preferred age range 35-50, Location
 - Write in confidence, enclosing a Curriculum Vitae, quoting ref. LT513 to:

SELECTION

8 Hallam Street, London WTN oDJ. Tel: 071 580 oT15: Fax: 071 o31 5317 A DIVISION OF TYZACK & PARTNERS

HOUSING ASSOCIATION

Chief Executive

Salary negotiable from £52K

The problem of providing high quality affordable accommodation to those in housing

need is undoubtedly one of the key issues facing us today At West Kent Housing Association we already provide over 6000 homes, and have plans for expansion that could soon see us become one of the largest providers of housing in the South East. With a recently approved corporate plan, you will lead us through this period establishing West Kent as a market leader amongst the first

roluntary transfer housing associations. As Chief Executive, your role will be to oversee our growth, formulating policy and practices and developing a corporate strategy that ensures maximum expansion w maintaining stability and confidence. You will be responsible for leading a team of executives to control the management of all day-to-day issues. Raising the profile of the Association is also a key task, seeking to work in partnership and ensuring that we develop a positive image with all appropriate agencies, including the Housing

You will need significant experience in housing services or a related field at a senior level with proven ability of developing business opportunities in this sector. You should be a graduate, with a professional qualification and a sound grasp of complex financial issues along with the ability to communicate effectively with staff at all levels and the Association's Management Committee

In addition to a fully commensurate salary there is also an excellent benefits package which includes 30 days holiday, executive car, contributory pension scheme and health

Closing date: 18 September 1992 Please send full career details to: The Personnel Director,

West Kent Housing Association Ltd. 3 White Oak Square London Road. Swanley BR8 7WG.

AIMING TO BE AN ECUAL OPPORTUNITIES EMPLOYER

of quality housing ടണയും പ്രസ്ത and the South East. Achieving excellence through a highly morrated workforce committed to terrino ಾರ್ ಇಲ್ಲಾವಿದರ ಕಾರೆ quality assurance, 99

WEST

KENT

124 hour answering service). Alternatively please submit a Carriculum Vitae to: Bichard Champion, Champion & Partners Ltd., Palladium Bouse, 141 Worcester Road, Hagley. West Midlands DY3 ONW.

professional chenta

career opportunities.

260K+

£50K+

£40K+

£30K+

E20K+

UNEMPLOYED: EX. PAT: CAREER RUT: RECESSION HIT

You need a new posi-

With hundreds of applicants applying for each advertised position, we can an andividual compete in the marketplace? Fletcher Hunt are not an agency, but a specialist team established to help individuals seeking fast career change to find the right position

quickly and professionally, normally within the unad Consultancy is sometimes Fletcher Hunt plc. available to our unemplayed dients. CAREER CONSULTANTS

Phone Richard Holman 59 Devonshire Street, London W1N 1LT on 071-436 RR96 0784-\$46657 Southwepton 0703-757336 956-959 Parth 0738-441327 081-224-1010 Stagon 041-294-3224 0272-309524 Pring Kong 071-436 8886 Rugby 0942-825282 Dublin

Datacommunications Product Marketing

N. Home Counties

£35,000 Plus Car Possessing an excellent reputation within the Datacommis marketplace this company seeks a Product-Marketer with experience of the industry to define a strategy that will maximize marketshare and profitability for a range of LAN applications.

Your experience will be a good commercial and technical blend including expense in strategic product planning, market research and product definition. If you are a graduate, late 20's to mid 30's with a high level of drive and a go-ahead personality you will appreciate the career porential this company can offer.

Contact Chrissy Carnell or Maggie Liturence today (Sunday) between 2pm and 5pm, alternatively send your CV.

abbointments A . . . Street

> ₩C2Ḥ ºJA Telephone 071-379 0333

071-379 0113

DIRECTOR OF OPERATIONS

C.£57,000 + benefits



employee relations.

Candidates are likely to be aged

35-50, possess a degree in

engineering/management. and

have extensive experience and

a proven record of accomplishments. This will highlight a com-

plete understanding and proven

successes in the implementation

based **Bristol**

Our client, Bendix Heavy Vehicle and marketing, finance, MIS and Systems Group, part of the Allied Signal Corporation, is a major lier of heavy truck, bus and couch air brake systems.

A director of operations is required for their Bristol manufacturing facility employing around 900 people. The position reports to the US-based Divisional Vice President. and specific responsibilities will and application of TO and encompass management and III manufacturing techniques, control for all product-focused preferably in the automotive encompass management and control for all product-focussed manufacturing and support departments, with particular emphasis on rapid and continuous improvement in the areas of Total Quality Management. JIT manufacturing and profit improvement.

activities including

industry. you are interested in this challenging opportunity and meet the criteria outlined, please The successful candidate will coordinate all site

send a full curriculum vitae to Tony Williams at the address below, indicating your. present salary and a **SUCKINGHAM** home telephone ASSOCIATES

Responding to Human Resourcing Needs Across Europe ev House 12A Maddox Street London W1R 9PL Tel: 071-629 86

The same of the state of the same of the s

23

BUYING CONTROLLER **FASHION**

Midlands

c £35K + Car etc

Our clients, uniquely in the current Retail Environment, have enjoyed a sustained period of growth in tumover and profit. To further develop this successful record, they now wish to appoint a Buying/Merchandise Controller for the Fashion Division.

In addition to leading a team of experienced selectors, key areas of responsibility will include:-Establishing and implementing product, range and pricing strategy.

Identifying and interpreting fashion trends and "Marketing" the chosen concepts. Developing both new and existing sources of supply throughout Europe and the Far East.

A demonstrable record of success in the above areas is essential, probably gained from a minimum of 5 years Central Buying experience at Senior Level; ideally within a Department Store Group.

Based at the impressive head office complex in Warwickshire, the company offers an excellent remuneration package plus relocation assistance if applicable; and exceptional opportunities for future career development.

Candidates wishing to apply for this position should send a detailed C.V. including salary details to:

General Managers

Our client is a fast growing organisation providing mobile telecommunication

its global expansion by setting up new operating subsidiaries in Francophone

companies, and build them into fast growing and successful businesses. The

markets are potentially large and provide scope for creative development. The

immediate key issue will be recruitment of management and local staff, network

Successful candidates will be seasoned and energetic General Managers, capable

of ensuring tight financial control in both project and operating roles. Previous experience of a start up, or similar situation, on the ground in Africa is essential.

Applicants must also be capable of managing successfully in an environment where French language and business culture are the norms. Thus the ability to

speak fluent French is crucial. Sales and marketing experience would be an

This is a unique opportunity to make your mark in a start up situation. The

scope for initiative is great and the job will sait ambitious and entrepreneurial

An appropriate expetriate rewards package will be available. Please write with your CV to Dr Dick Penfold, P-E International pic, Park House, Wick Road,

individuals. Future opportunities within this expanding organisation are bright.

advantage; telecommunications experience is not critical."

Egham, Surrey TW20-0HW; quoting reference-6555:

CUC Cablevision (UK) Ltd is a privately

owned communications Group with

substantial Cable television/Telephony

franchise opportunities in the Midlands

and South of England. Already serving

45,000 cable T.V. customers, we are

about to develop into the telephony

market. Crucial to the success of the

applications. Strong interpersonal skills, the ability to provide drive and focus to

the department coupled with a high

level of personal commitment are

business we are now seeking the

P-E International.

Two General Managers are urgently sought to establish and head these

implementation and business development.

services to business and domestic users. Internationally successful, it is continuing

EXECUTIVE LENK INTERNATIONAL

West Africa

Janet Jones EXECUTIVE LINK INTERNATIONAL LTD ONE HINDE STREET LONDON WIM 5RH TEL 071 224 4995

Expatriate Package

International Banking Systems under UNIX-London

increasingly complex information systems requirements.

Our client's new fully integrated international banking system meets the needs of wholesale, lave statem and retail banks under a common architecture. The functionality and flexibility of the software together a lib the outstanding performance of Open Systems has led to several recent major sales and a large paperine of iness. This has created new career opportunities in SALES, SUPPORT AND DEVELOPMENT.

SALES MANAGER: £35K-£40K basic (OTE £60K) ACCOUNT MANAGER: £30K-£35K besic (OTE £50K) SALES SUPPORT:

For the above positions we are looking for high-calibre sales and support executives with a record of success in, and detailed knowledge of, the international banking market-place, but will need to have management potential, as planned expansion will create opportunities at senior level

TECHNICAL SPECIALIST E25K-E30K

Experience of different hardware platforms is required, as is an awareness of likely future developments in Open Systems and an understanding of communications and PC activories.

TECHNICAL ANALYST £20K-£25K

To work in the same area as the Technical Specialist, with experience of different hardware platforms.

IMPLEMENTATION MANAGERS 625K-635K

To manage implementation projects at elicul sites internationally. Bunking skills and experience are required together with the appropriate technical skills.

SPECIALISTS in banking instruments: 4, £30K

Thu should be experienced in writing functional specifications and dealing with clicats, as well as having detailed knowledge in one of the following areas: SECURITIES, FUTURES & OPTIONS, PRAS & IRSS, LETTERS OF CREDIT. We would also like to hear from PROGRAMMERS with experience in InfoBasic, UNIX and UNIVERSE PLEASE SEND YOUR CV TO

MARK BERIS, ENDICATING WHICH POSITION IS OF INTEREST.

IRENS & CO. 17 WIGHORE STREET-LONDON WIR 9LA TELEPHONE: 071-580 5816

DEALER ACCOUNT MANAGER

This is an exciting time to join Toshiba as we meet the challenges of a repidity

changing market. You will interface with a network of Toshiba dealers striving to achieve a mutually beneficial business partnership. This will involve the creation and implementation of marketing and business plans

Of graduate calibre, you should ideally have around five

In addition we offer excellent training, a very competitive salary and the attractive range of benefits you would expect from a world leading company. To find out more, call Rodney Davies on mobile phone number 0836 597561 today or send your current CV to Jane Cooke, Assistant Personnel Officer.

Quality begins and end with People An nformation System - UK Ltd. arguably Éuropo Toshiba Information Systems (UK) Limited. Toshiba Court, Weybridge Busingss Park, Addlestone: Road, Weybridge, Surrey, KT15 2UL, confidential faxo 0932 855639 In Touch with Tomorrow

TOSHIBA

communicator at every level

Energy for tomorrow - the challenge of today

DEMINEX - Deutsche Erdölversorgungsgesellschaft is Germany's leading international E&P company with oil and gas interests inter alia in the North Sea, the Americas as well as in the Middle and Far East.

We are now looking to fill two immediate vacancies

Maintenance Manager

Rotating Equipment Engineer

Applicants should have a minimum of 15 years relevant experience. All positions require fluency in English and excellent communication skills. A highly competitive salary and attractive benefits package is offered. To apply for either position, please send your resume including salary history to

DEMINEX -

Deutsche Erdölversorgungsgesellschaft mbH Personnel Department (Z 21) - Reference No 7/92 Dorotheenstrasse 1 - P.O.Box 10 09.44 - 4300 Essa 1) Phone + 201.726 2897 Federal Republic of Germany

DIRECTOR OF LOGISTICS **Automotive Components**

North West

from £40,000 - bonus

Logistics and distribution are key functions in the drive for total customer satisfactors for this US owned, major player in the automotive aftermarket. The company distribute is product through regional depots to outlets throughout the UK and a responsive and efficient service is essential to maintain and enhance its market leadership.

As the Director responsible for these activities you must demonstrate professional mastery of the function through your experience in a substantial modern warehous in . and distribution operation. Additionally you will be responsible for the IT function and will be familiar with the benefits and pitfalls of integrated systems.

Probably under 45, your background will include the promotion of significant change both physical and organisational and you must demonstrate that you have the than and diplomacy to do more than rattle cages,

You will join a small but successful management team and will play a full forcest the running of the business. In return you can expect a good basic salary, substantial bonuses, quality car, family BUPA and relocation package if appropriate.

Please write with full details quoting reference HC 161 to David Clarke. Hogg Clarke International, 44 Holly Walk, Learnington Spa, CV32 4HY.

UNITED KINGDOM + PRINCE + GERMANY + SPAIN #

DIRECTOR

ALL IN THE SERVICE OF THE SERVICE OF

JAILE LAURA

 Ψ^{ij}

RIDAY

N II W Hang

Charle Walle

A THE STATE OF THE

An established instrument company with world-wide distribution for its products is planning to expand both its product range and market penetration. Based in the Midlands, the Managing Director will be responsible for the continued profitable operation of this key subsidiary, within a multidivisional, publicly quoted p.l.c.

The successful applicant is likely to be between 35 and 48, to have an engineering degree, experience of management in several functions, one of which must be sales, and will now be able to demonstrate profit responsibility as a general manager in a manufacturing as well as trading environment. Experience of the instrumentation industry during the coreer would be a plus.

An attractive package of salary, bonus and benefits, including share options, will be offered to candidates who should write to:

ROBIN MARLAR AND ASSOCIATES

Executive Search Consultants 16 Berkeley Street London W1X 5AE



THE NATIONAL £19,672 - £21,604 p.c.

Membership subscription provides the Nedonal Trust with over 40% of the second income it requires to copy out its charitable purposes. Most of our members jobs when they visit one of the second intension or predess problemed by

note: progress a manager was recruering their ounsible for enrolling new members at our piops others balf of the Country. You must have a part of enrollence in males and training. Bytolies casion skills, both one and written, are essential is the ability to week with many different kinds of people.
You will need to be a good team builder and expect to meet
actions on terrets and bein others in their actionment of performance targets and help others in their echievement of them too. A broad understanding of and sympathy with the Trust's week is also personnent.

The position involves a considerable amount of travel and would soit someone with energy who wishes to make a visible exercisestics to the work of the National Trust. This is a fixed team post, initially for one year but with the possibility of an extension. A car is also provided.

annual upuses and an application form plea send an SAE to: Mertine Postin, Personnel Office The National Trust, 36 Queen Annu's Gate, Lond SW1H 9AS. For further details and an application form please

EXPERIENCED RECRUITMENT CONSULTANTS

Required by the Winchester Group, to work in our London Headquarters We will provide: *The best training programme in the industry

"A full range of support including research assistant

"House generated clients and retained assignments."

"A total compensation package yielding very high earl

"A truly exciting working environment.

Tyou live in London, aged 25-35 and need a Challe call Andrew Rutherford on Today 10 am to 5 par - 081 886 2800 Mon-Pri Tel: 071 872 0008 Fax: 071 325 5687.

THE SUNDAY TIMES

The Sunday Times will publish an Independent Education feature on 4th OCTOBER 1992 to coincide with the National ISIS Exhabition on 9th, 10th and 11th October 1992.

The Sunday Times has the highest circulation of any quality national newspaper af-1.202.651*.

The Sunday Times has the largest marketshare of parents currently selecting independent schools - 46% of the potential total market of regular readerst.

For more details or to place your advertisement please telephone;

MANDY JONES ON 971-782 7227 OR CLAIRE KAUFMAN ON 071-782 7101

... SHAPE THE ENGINEERING INDUSTRY DIRECTOR - ENGINEERING RESEARCH CENTRE

Engineering is being created within the University in Caroliff. We shall develop and University in Cardiff. We shall develop and promote a new four yearpostgraduate degree scheme, leading to the file Doctor of Engineering (EngD). Participants in this prestigious scheme, supplied by SPEC DIFf and sponsor companies, a unique programme leading to a doctoral thesis on a challenging practical file. This award will only be achievable by a doubter of the highest calibre who will labeleforward to a fast-track career path and will be influence tomorrow's industry.

With a long tradition of excelence in

With a long tradition of excellence in Engineering, Cardiff's Centre will be housed within the most modern Engineering building

arrangement.

Please call our 24 hour line for details (0222) 874452 or write to Director of Personnel, 50 Back Place, Cardiff CF1 SAT. Ref 92/53.

Five year arrangement

Salary about £30,000 The position carries the title "PROFESSOR" complex in a UK university.

General Managers

c£40K package plus car

BASED READING OR

-NORTHAMPTON-

Responsible for the operational

performance of one of these franchise

areas, the incumbent will have the

(UK) Ltd, Link 2, Beacontree Plaza,

Gillette Way, Berkshire RG2 0BS.

confidence and should be submitted by

Applications will be treated in

18th September 1992.

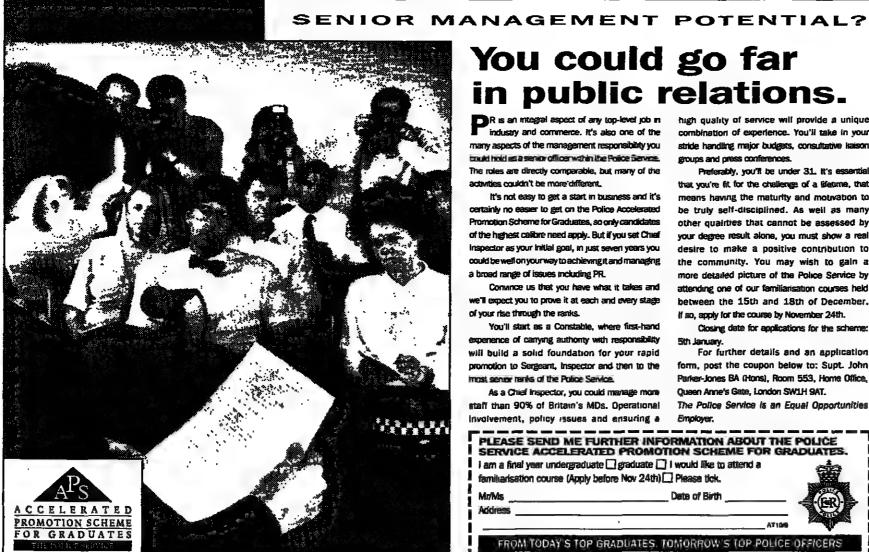
Complex in a UK university.

This high profile position will require personal additional with senior engineers in industry, to formulate research proposals matching client requirements with the expertise available within the College, and to conclude a control of the first Director of the control of

exciting venture.

The significance of this breakthrough initiative to the Engineering profession may be sufficient to merit a secondment or similar flexible

following personnel: general management and leadership skills to shape their multi-discipline Director of team. Good judgement and commercial acomen, matched by the personal drive, Information Services integrity and enthusiasm to achieve CAGK package plus car realistic but stretch goals are essential ASED READINGqualities along with the ability to build Participate in the development of and be good relationships with key local responsible for the implementation of an Candidates should write enclosing a IT strategy to support the Group's businesses, there is a particular need for both transactional and subscription comprehensive C.V. and current salary details to: management systems. This challenge Rosalind Allison-Calvert, Director of talls for an experienced systems manager with UNIX and PC based Human Resources, CUC Cablevision



You could go far in public relations.

industry and commerce, it's also one of the many aspects of the management responsibility you could hold us a senior officer within the Poice Service.

It's not easy to get a start in business and it's certainly no easier to get on the Police Accelerated of the highest calibre need apply. But if you set Chief Inspector as your Initial goal, in just seven years you could be well on your way to achieving it and managing a broad range of issues including PR.

Convince us that you have what it takes and we'll expect you to prove it at each and every stage of your rise through the ranks.

expenence of carrying authority with responsibility will build a solid foundation for your rapid

As a Chief Inspector, you could manage more staff than 90% of Britain's MDs. Operational involvement, policy issues and ensuring a Employer.

groups and press conferences.

Preferably, you'll be under 31. It's essential that you're fit for the challenge of a Metume. that means having the maturity and motivation to be truly self-disciplined. As well as many other qualities that cannot be assessed by your degree result alone, you must show a real desire to make a positive contribution to more detailed picture of the Police Service by attending one of our familiarisation courses held between the 15th and 18th of December. if so, apply for the course by November 24th.

Closing date for applications for the scheme: For further details and an application

form, post the coupon below to: Supt. John Parker-Jones BA (Hons), Room 553, Home Office. Queen Anne's Gate, London SW1H 9AT.

The Police Service is an Equal Opportunities

PLEASE SEND ME FURTHER INFORMATION ABOUT THE POLICE SERVICE ACCELERATED PROMOTION SCHEME FOR GRADUATES. l am a final year undergraduate 🗌 graduate 🛄 I would like to attend a

familiarisation course (Apply before Nov 24th) 🔲 Please tick.



to arrange an initial meeting for Manchester call 061 834 2189

STRATEGIC I.T. CONSULTANCY IN AN OPEN SYSTEMS ENVIRONMENT

Our client is one of the world's leading names in Computers with an exceptional reputation for the quality of their systems. They are rapidly gaining an equally respected name in Consultancy where their expertise in producing Open Systems solutions is providing blue-chip clients with extra competitive edge.

To maximise their substantial business growth potential, they are expanding their Consultancy teams and have created new opportunities for the following professionals to be based in either

ARCHITECTURE CONSULTANTS

Part of a high-calibre team, you will combine sound business understanding with the technical expertise to translate strategic business information needs onto Open Systems architectures.

- Recent experience in systems integration with a "prime player" in the open systems market. Knowledge of the multi-vendor environment.
- Experience/understanding of networks and inter-networking.
- Experience of high level application and database architectures. Experience of UNIX based environments.

OPEN SYSTEMS PRODUCT CONSULTANTS

Ref. 5523/2 C.£40k + CAR

You will translate high-level architectures into specific Open Systems definitions, including their planning, testing and implementation.

You will need: At least 10 years' IT experience.

- Three or more years' experience of systems integration in an Open Systems environment.
- An understanding of the rationale for enterprise-wide client server Open Systems.

DATABASE CONSULTANT

c.£40k + CAR

Ref. 5523/3

You will focus on translating information requirements into sophisticated database solutions.

• A minimum of 10 years' IT experience. At least five years' background in providing major relational database consultancy.

In-depth practical experience of at least two database management systems.

Our client offers excellent remuneration packages, stimulating challenges and the exceptional career prospects of a world-leader in computing.

Please send your c.v., quoting the appropriate reference number to: Ray Moore, Stafford Long & Partners Recruitment Limited, 12-14 Whitfield Street, London W1P 5RD. Fax: 071-430 9306.



MERCHANDISE DIRECTOR - AUSTRALIA circa £75,000 +

Our client is a major international retailing group, a world leader in its chosen sector. The company sells a wide range of high quality

products including exclusive branded ranges. They now wish to appoint an accomplished merchandise and buying specialist to take full responsibility for their Australian-based divi-

Candidates, probably in their 30's or early 40's, will possess extensive relevant experience with a major retailer, preterably in the fashion sector. International exposure would be a significant advantage.

He or she must demonstrate mature management ability, be innovative, numerate and highly commercial, an outstanding communicator and team player.

In addition to the salary indicated above, the company will provide an extensive range of

Please contact, in absolute confidence, Julian Howell-Jones, (CV/2544), Star Executives, (Executive Recruitment), 9/10 Market Place, London W1N 7AG Tel 071 580 0843 (24 hr ans) Fax 071 637 7127

STAR EXECUTIVES is a division of CRAIG VIDLER ASSOCIATES LIMITED



Wrong job -Redundant Neither means being 20k 30k 40k 50k 60k 70k out of the running

We are a team of career professionals who care about your future, whether you are employed or not. Finding ti. right job is all about confidence, aptitude and contacts. Our expertise s comprehensive and individually tallored to meet your needs, goals and

McKenzie

Open Systems Support Management

Even for an industry used to dramatic success stories. Sequent Computer Systems' performance against-a background of world recession proves that whatever else may have slowed down, the demand for systems that make companies more effective and competitive, remains strong.

With a 26% share of the UK medium to large open systems hardware market (\$100k to \$1 million value), our sales in the first two quarters grew by 70%. We added 40 new name customers in the same period. This is not a local phenomenon, but a global one, and as we look ahead to a period of prolonged growth, these two newly created positions will help ensure that we maximise the incredible opportunity before us.

Commercial Manager

Customer Support Services to £40,000 + car + benefits

We need a commercially oriented manager, with substantial experience of business development and contractual negotiation in computer services, to join our service management team, in order to develop and manage the complex business support structures upon which our Customer Service operations will depend.

The role will range from looking at new service opportunities, to being a direct part of the sales process - advising on tenders and participating in contractual negotiations.

Other elements will include the analysis of competitive service products and market needs, the production of marketing materials and a large contribution to the development of new customer services - ensuring that we offer these under terms and conditions which reflect our reputation for quality and competitiveness. Ref st/1.

Response Centre Manager

Software Support Services to £40,000 + car + benefits

Part of our systems software support management team, your first priority will be to determine and then to implement procedures which further develop our ability to deliver a seamless telephone based service to Sequent users, covering all areas of software support and problem solving.

Here your skill as a manager, and your ability to motivate and guide the members of a large team on an individual level, will be just as important as your technical ability.

Able to relate to the needs of a wide range of users and build strong relationships based upon confidence, this is a proactive role that will take you out into the field to present our service to potential

With four or more years' support management experience, your background has almost certainly been with a major hardware vendor, preferably supporting Unix based systems. Ref. st/2.

Both roles offer an exceptional career opportunity and a competitive package which includes fully expensed car and stock options. To apply, write enclosing your CV and quoting the appropriate reference, to Christine Gladen, Sequent Computer Systems Ltd., Weybridge Business Park. Addlestone Road, Weybridge. Surrey KT15 2UF, Fax 0932 859220.



Redundant or The Next Move? We can help you find a new job

Directors / Senior Managers

🗨 रिलंट्यकार्य ज्यानितल्यात्मा अर्थ व्यस्त्त

consultants to maximise your potential. Get the right job through access to the unadvertised job marker.

 Quality services, without frills. Programmes approved for interest tree Canemment lan scheme.

For tree initial consultation call (SUNDAY 10am - Ipm or in normal office hours) DORKING 0306888522

HEADWAY [] (16) keer a Mant Court, light server, Durkter Surver, 2014 1 20 16-24: 2 Admin 1- 1-16: 11 Million to America, Durk and Lighthe server to the old a specific and the state of the old and LIFE & TIMES THURSDAY SEPTEMBER 10 1992

EXECUTIVE APPOINTMENTS

Call your nearest office now X E C U T I V E C A R E E R S E R V I C E S Savile Row, London W1X1AG, Telephone: 071 734 3879. Fax: 071 734 2620

=REGIONAL= SALES MANAGER

Bryant Homes Central Ltd a division of Bryant Homes ple a major British homebuilder with a reputation for quality of design and workmanship is looking to appoint a Regional Sales Manager for its West Midlands region based in Solihull.

Responsibilities will include market research, maintaining a high degree of motivation in the field sales force and contributing to the already excellent standard of presentation associated with Bryant Homes.

Previous experience of managing the sale of new homes is essential together with the ability to work effectively as part of a management team and able to communicate with outside organisations, purchasers, solicitors, etc.

We are offering an attractive remuneration package which includes a company cas, Private Medical Insurance (after qualifying period) and the opportunity to join a rapidly developing and progressive company.

If you have the necessary experience and ability to be considered for this challenging position, please apply giving details of your career to date and present salary to:

Martin McEvoy, Group Personnel Manager, Bryant Group plc, Cranmore House, Cranmore Boulevard, Solihuli, West Midlands B90 4SD. Tel: 021-711 1212





BUSINESS TELEVISION PROJECT MANAGER

London hased

Excellent package

SISLink is a reuting provider of news gathering services to broadcasters to a global basis. As part of SIS, it also brings back live racing pictures of the non-UK recoverses, which are then incorporated into the lasting service for the majority of bookmakers in the UK and ireland.

SISLink is seeking a Project Renager to look the development of

Business Television and to be the statistic of an established SISLink mutidisciplinal team, including sales.

Our aim is to continue the statistic sales.

Our aim is to continue the statistic sales as a seable permanent customer networks in the statistic sales as a highly competitive marks place.

Candidates should have except involvement in the marketing of SIV or related areas at senior levels in industry. An insight into the candidates in such projects is also a key element. in addition to a competitive salary, excellent employment conditions

include private healthcare and a contributory pension softeme. Applications enclosing a full CV should be sent with current salary details, in confidence to: lan Binks, Personnel Director, SIS Limited,

Satellite House, 17 Corshum Street,



CAREER CHANGE – 1992

A NEW JOB? A NEW CAREER?

- For over 12 years our experienced professionals have worked successfully with SENIOR EXECUTIVES to enhance and develop their careers. A network of offices provides convenient contact points, and access to
- unadvertised opportunities. ■ Our unique pro-active PAR'TNERSHIP PROGRAMME significantly

reduces job search time, and increases market coverage, BIRMINGHAM 021-643 2924 MANCHESTER 061-831 7116 MAIDENHEAD 0628 21015 0272 308869

GUILDFORD 0483 503555 NOTTINGHAM 0602 484525 . Mainland Executive Service

22 Suffelk Street, Birmingham BI 1LS. Tel: 021-643 2924 (24 hr) Fax: 021-643 4272

Senior Buyers & Merchandisers Home Counties £25-£35k

Our client, a major high street retailer, has long been at the forefront of the British lashion industry – they now seek Senior Buyers and Merchandisers. The ideal candidates will possess at least three years' experience in the Listnon arena. The Buyers will develop markets by combining their solid experience with a natural talent for identifying trends, and the confidence to negotiate internationally. The Merchandisers will have a proven track record in the planning and profuable management of stock, gained in a

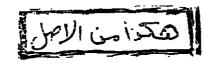
retailing or lineg environment The working culture is positive; dynamic and vivacious, and someone with similar attributes will thrive in this lively environment

This is an opportunity for a true professional to grow within this challenging organisation and offers a highly competitive salary and a truly impressive range of benefits.

In the first instance, please write with your CV to .Christine Thomas at the address below.

Alliance Consulting Group

'n.



Disabled people still

find their intended job

routes barred by

employers, reports

Desmond Dearlove

nation should think again. In Britain

today there is a minority group that faces discrimination in the job market with no

Office of Population and Census Studies figures show that one in seven people in Britain is disabled. Of these, more than

93 per cent live in the community and 41.8 per cent are aged between 16 and

65. Yet only 36 per cent of disabled men and 31 per cent of disabled women of

working age are employed.

A new report, written by Steven Smith

of the Spastics Society, published last month by the independent Employment

Policy Unit, provides fresh evidence that

employers continue to discriminate. The report claims that people with disabilities are six times less likely to be called for job

interviews than non-disabled applicants

with identical qualifications and work

experience, are nearly three times more likely to be unemployed than their non-

disabled counterparts and are badly served by the only piece of legislation that

The quota scheme, introduced by the

1944 Disabled Persons Employment Act.

aims to ensure that 3 per cent of employees in organisations with more than 20

staff are registered disabled. In fact,

companies continue to flout quota requirements; figures for 1990 show that fewer than 5 per cent of public sector organisations fulfilled their obligation.

Since the Act's introduction in 1944,

A Spastics Society survey found that

two-thirds of employers discriminated

against job applicants who admitted they

had a disability, even though the disability

would not affect their ability to do the job.

The society is pressing for anti-discrimina-

tion legislation similar to that for race or

sex and now in place in the United States.

Among the reasons companies most

frequently put forward for not hiring

people with disabilities, aside from the

morally flawed argument that able-

bodied people should be given priority, is

that there will be greater absentecism.

Disabled people are also thought to add to

insurance costs as a safety risk and will be

unable to work as efficiently as the able-

But surveys conducted since 1958 by

Career Evaluation

If you have ever wondered whether a career in

sales or meriexing would suit you, this is your opportunity to find out. We would like to invite you to attend a meeting to be held shortly which would discuss and explain the opportunities available within the Group and also — most

importantly —offer a COMPREHENSIVE ALTERNATIVE CAREER EVALUATION exercise

We have for many years prided ourselves in our ability to select talent from outside the financial

Allied Dunbur Assurance pic have branches throughout the South East and are looking for intelligent and professionally minded people between 25 and 50 to market their range of

Du Pont, the US chemical company,

there have been only ten prosecutions.

has ever tried to tackle the problem.

legal right of redress.

nyone who thinks the fight for civil rights ended with the creat-ion of laws to protect people

from racial and sexual discrimi-

HILLAGER

ER CHANGE

· Bures & Herris

Hamil

.

services industry and to develop very successful Financial Planning Consultants from those who have had no experience of sales in the past.

Please write with a brief cw. to: Emma Brown,

Allied Dumbar, 1st Floor, Clockhouse Court. 5/7 gerd --- 1 ondon Road, St. Albans, Herrs Al.1 1AA or call

Opportunities case if the contract of the Service Services Case of the Contract Case of the Contract of the Co

financial services.



CAREER SERVICES GUIDE

0722 326160 NATIONAL CV

SCIENTIFIC CV's Your Career Catalyst

Professionally prepared - Laser printed Interview Techniques and career guidance For details of our personal services please call: LORD & HARDWICK ASSOCIATES

Phone (081) 788-8113 (24 Hm)

GRADUATED WHAT NOW? immediate practical career guidance with experienced conser-consellor, including psychonetric testing, to help perents and recent graduates reach the right decision of feture conver-direction, individual tailor made programmes for successful

OVERSEAS EMPLOYMENT & WORKING HOLIDAYS

Coll Peter Turner on 0734 402886

Opportunities Available Worldwide. Temporary or Permanent, Skilled or Unskilled including: Australia, The Carlibean, Canada, Africa, U.S.A. and Ex-For Further Details of our service send 2 x 24p stampe to DEPT T. GLORAL FREPLOYMENT SERVICES. 8, DOUGLAS AVERUE, WHITSTABLE, KENT CTS 1RT.



Independence: Andy Walker, a trainee producer for BBC television, found more freedom to do his job when he was bought an electric wheelchair

show conclusively that its disabled employees are safe, dependable and productive. The most recent survey, in 1990, found that in safety, 97 per cent were rated average or above average and that in attendance, fewer than 14 per cent were rated below average. In performance, 90 per cent were rated average or above.

At the heart of the problem is the issue of access. For too long, access has been associated with fitting wheelchair ramps and providing lavatories with hand rails. But according to the Royal Association for. Disability Rehabilitation (Radar), giver than 10 per cent of Britain's 6.2 million disabled people use wheelchairs or have any real difficulty entering or leaving conventional buildings. Access is more to do with the way in which employers think. According to Susan Scott-Parker at the Employers' Forum on Disability, some

companies now take a more enlightened

view, she says, "The important thing is."

that real disabled people come face to face

A fight for the right to work

with real employers."

Midland Bank and Grand Metropolitan, for instance, together with the National Bureau for Disabled Students and the Birmingham Employers' Network on Disability, recently ran what they hope will be the first of many job search kills seminars. The aim is to enable disabled students at university to acquire the skills for the jobs they want.

n July, the BBC launched its disability programmes unit (the DPU) with a production staff composing entirely of disabled people.

Vital to its approach is the creation of a new role of access and support manager. Milie Devenney, the manager, has cere-bral palsy and is a self-proclaimed "trouble-shooter and hassle merchant". He organises arrangements that enable disabled staff to function more effectively. ... For example, in the case of Andy

Walker, a trainee producer, that meant buying an electric wheelchair to give him greater independence. But it could mean providing a sign-language interpreter, or an audio describer (someone who describes what they can see) for someone

who is visually impaired. "Half the time employers are fearful." Mr Walker says. "They look at someone with a disability and instead of saying, how can we help them to cope with the job?, they say, 'how can we cope with having them here?' So they do nothing to improve access."

At the DPU, staff-access workers can be ssigned on a minute by-minute basis. They may be called on to do anything from driving to an outside location to taking a member of staff to the lavatory. Mr Devenney says: "Access workers are the arms, legs or senses of the person they are assigned to help. They are like human pieces of equipment. In some cases, they may operate a camera, but unlike a

trained camera operator, they make no production decisions,"

Not every organisation can afford to go to such lengths. But many disabilities can be overcome relatively easily through training or minor adjustments to equipment. The barrier is often the attitudes of non-disabled recruiters. What most disabled people want is not just access to buildings, theatres or even public transport that will come once attitudes change but access to meaningful jobs.

 Disabled in the Labour Market, available from the Employment Policy Institute, South-bank House, Black Prince Road, London SEI 7SJ (071-735 0777), £3. Valuing Ability — a practical guide to recruiting graduates with disabilities, from: Employers' Forum on Disability, 5 Cleveland Place, London SWIY 6IJ (071-321 6591); Radar, 25 Mortimer Street, London WIN 8AB (071-637 5400). ◆ The writer is co-author of Actions Speak Louder, a book on corporate social responsibility to be published next month by Kogan

THE LATEST research suggests that disabled people continue to face discrimination in the job market. So what should you do if you think that you are discriminated against in your current position, or

when you apply for jobs? Among steps suggested by the

experts are: Choose carefully the organisations to which you apply. By looking at a company's record as an employer, you can get a good idea of its attitude to disabilities. Research will also identify companies which participate in initiatives aimed at recruiting people with disabilities; Ask at your local job centre. Responsible local employers may have a particular interest in recruit-ing disabled people. The former Disablement Resettlement Officers and the Disability Advisory Services have been fused to form placement

placement advice; Discuss your access needs before interview. An informal chat with the interviewer will give you a chance to gauge an organisation's attitude and to put its staff at ease with your

and counselling teams, which offer

disability, Meet employers face to face — some employers now target disabled graduates on the university milk round and at job fairs. Personal meetings are an excellent opportu-nity to educate able-bodied people and to make personal contacts that can lead to jobs later.

 Make contacts with other disabled people, who can be an invaluable source of information about job opportunities, as well as an excellent way to let off steam;

Find out more about jobs that have been held by people with the same disability as yourself. A precedent makes discrimination

less likely and makes for a stronger case at interviews: Create a role for yourself. More and more companies are looking to put weight behind their equal opportunities policies. This offers an excellent opportunity for disabled people to shape their own

destiny. Once in work: Volunteer for assignments that will get you noticed. Discrimination can often be overcome by a direct approach instead of waiting to be

Ask a senior manager to act as your mentor. Support and guidance from above can help to overcome discrimination if the right person is approached; Discuss career aspirations at

every opportunity. Leave nobody in doubt about your aim to succeed.

DESMOND DEARLOVE

GENERAL APPOINTMENTS



REGIONAL MANAGER FOR TOP FRAGRANCE HOUSE - NORTH AND EAST EUROPE.

This is an ourstanding opportunity for a Senior Manager to join one of the

and ensuring the execution of strategy through development and application of

world's best known prestige fragrance companies within its European operations. The position reports to the Vice President as part of a senior management team, with key responsibility for developing distributor business in the region,

consistent planning. Criteria are that you should have a university business or marketing degree and proven marketing and sales experience. You should be computer literate, analytical in approach, have good inter-personal skills and a thorough understanding of sales through distributors, ideally in the fragrance industry. Although based in London, the postion involves extensive travel, fluent

German is essential, and other languages would be an advantage. This is a superb career opportunity, and as such we are offering a competitive package including performance-related bonus, private health care

> Please apply in writing, giving full career details to: Anine Weyland, Human Resource Manager - Europe, Giorgio Beverly Hills, 58 Davies Street, London W1Y 1LB.

GIORGIO BEVERLY HILLS

WANTED FUTURES AND OPTIONS'SALES'

PEOPLE NOT BROKERS premire Retail Feturus House requires fire acc

> THE REWARDS? 37%

£10,000 per month

(comprising solary, bonus and commission) However, successful candidates eged between 20-30, will be confident sales peolos who eas the ability to really command attention In the first instance please

send a current photograph and CV to Box No 1512, PO Box Dept, Times Newspapers, PO Box 484, London E1 981.

TRAINEE Limited positions for ambitious individuals to work within specialist team of an Associate to a major world-wide organisation.

Full training with potential for pertnership and profit-share. Suitable for experienced Graduates and

Good presentations help companies sell.

But who sells good presentations? If you're looking for a career change, or a career move,

visual support.

As The Presentation Company, we do our share of cold-calling in the field, but we also dig deeper closer to home -growing the business by developing and encouraging our existing

A SAMA, IMPO-MUNING SEM WITH SWATCH PARK OF SQUARES OF





CONSULTANT

Salary: Good basic pine commission.

SALES

CIRCA 2600 PER WEEK Saffing a 1 of class product why a company which is probably the fastest growing company in direct sales in the UK today Working from home from if you live in the North Mr. Patchett on 0824 389511

INTERNATIONAL
MANUFACTURER/DISTRIBUTOR
COMPANY NEED: COMMUNICATIONS PROJECT MANAGER Must have good knowledge of wireless date cation markets and is preferable if

engineering background.
For further information contact
Sally 071 352 0600

ENGINEERS

The Royal Navy relies on sophisticated hi-tach systems to carry out its role. It's the job of our Engineer Officers to keep those systems operational in some of the most

anding environments in the world. The engineering challenge is big, but it's not the only one you face.

Engineer Officers also assume all the management responsibilities of a Royal Navy officer. Organising your team of Technicians, Looking after the welfare of 30 or more ratings. And playing a full part in the running of your ship.

It takes a special kind of person to meet the double challenge. To help you discover and develop the talents you'll need,



WORK WITH OUR SYSTEMS **RHD TURH YOURSELF INTO** R TERM MRHAGER.

to Degree standard leading to Chartered

Nuturally, such a demanding job offers rewards to match - promotion, great travel poportunities and a full social life.

So if you have, or expect to have, 2 A levels including Maths and Physics, or a degree in electronic or mechanical engineering, discover a more fulfilling engineering career. Call our information

We are equal opportunities employers under the Race Relations Act and welcome enquiries and applications from all ethnic groups. Normally you should have been a UK resident for the past five years.

0345 300 123

Send to: Naval Careers Service, Department AM00937 , FREEPOST 4335, Bristol BS1 3YX Please send me your free Information pack on careers as a Royal Navy Officer. I understand I

am under no obligation.



JOIN THE NAVY AND SEE THE WORLD. DIFFERENTLY.

Solution: 7 ... Ohi H 2 Kahi Hil+ 3 Ogi Bost 4 Rigs

Professionals. For further details, please call John (Olbern-Toppin 971 240 4942

MAJOR GREEK CIGARETTE MANUFACTURER

Is seeking experienced production machinery troubleshooters to work under contract in its Piraeus plant.

Candidates must have a minimum of seven years in cigarette manufacturing with experience of Molins Hinge Ltd Packers, SASIB 300 & 600 packers and related equipment.

Excellent salary commensurate with experience.

Full CV to:

Mrs A Wither The Virginia Tobacco Company Ltd **104 Gloucester Street** Oxford OX1 2RH

Do you want to... **Become a Counsellor?**

With the growing interest in counselling, the need for counsellors is increasing rapidly.

CEPEC is holding another one-day seminar In London on 20 October 1992, to help delegates understand more about becoming a counsellor and assess their own suitability for counselling. £160+VAT.



For further information contact: Training Services Department, 57 Jermyn Street, Landan SW1Y 6NY. Tel: 071-930 0322.

MARKETING & **MERCHANDISING EXECUTIVE**

Leading distributor seeks an experismosed marketing and marchandising professional who is familiar with both retail and warehouse environments. This new position entails the development of market strategy for, and lisuson with, an expanding network of extellite service counters throughout the UK. Additionally the ideal candidate will have recognised marketing and technical (electronics) qualification and be East Midlands besset, however resociation is available for the right applicant.

Salary to E20K + Excellent Benefit Package.

Call 0753 553577
OPTINUM POTENTIAL
TOTAL PARTY COLUMN POTENTIAL
TOTAL PROTESTING SL3 6LD,
First 0753 552263

HEADOF

The United Kingdom's leading animal welfare organisation and best-known charity is looking for an outstanding candidate for this challenging pret.

The task includes establishing and maintaining close and citizal links with MPs, peers and civil servants on legislative and administrative matters. You will have a major role in ensuring that the RSFCA's views and policies are properly and prominently represented.

You will already have a good knowledge of the procedures and political realities of Westminster and Whitehall, but must adopt a strictly non-Party Political approach. You will have an outgoing sociable persocality, and should be a strong team player, able to facilitate the work of the RSPCA's inspecturate and scientific and veterinary departments. A clear writing style is essential. and you are likely to have some experience in dealing with the media.

The post is based in Horsham but, because of the considerable and irregular hours spent in London, it is likely to be of interest to cancilcates who live in the London area.

Salary will be in the region of £23,000, and a car is available on a contributory leasing arrangement. There are excellent pension and life ssummer schemes.

Write with a brief CV - not more than 2 pages, or telephone for an



Personnel Department. RSPCA, Causeway, Horsham. West Sussex RH12 1HG Tel: (0403) 223192 24 hour Answerplance service

LONDON ARTS BOARD

SEEKING TO APPOINT A

DEPUTY CHIEF EXECUTIVE

SALARY £30,345 - £32,115 p.a. review pending

The Landon Arts Board is the largest of the ten regional Arts Boards and is based in central London.

As a member of the Senior Management Team you will contribute to the planning and development of the Board's strategy and policies and as Deputy will have responsibility for the internal menagement of the Board.

Main responsibilities include: finance and administration, personnel issues, acting as Company Secretary and ensuring effective and appropriate monutoring and reporting of the Board's perfermance and operation.

YOU SHOULD HAVE:

- m experience of senior management of both human and financial resources
- mability to promote effective and efficient administrative systems and procedures
- m knowledge of company and employment legislation
- m understanding of the need to take a lead as well as to work as a member of a team

For a copy of the Recruitment Pack please contact the Administration Unit.

London Arts Board, Elme House, 133 Long Acre, London, WC2E 9AF. Telephone: 071 240 1313

Closing date for receipt of applications: 79th Sentember 1992

LUMBON ARTS ECARD IS COMMITTED TO POLICIES OF EQUALITY OF OPPORTUNITY



1 er e 3.17 2.00

100 237 3:4 (10g)

40

~ 3×.

A CAREER IN RECRUITMENT?

Realistic 1st year earnings about £30,000 made up of salary, commissions, bonuses

We want to hire 2 recruiters and train them to operate in City and Legal Markets. This will involve filling jobs, which could be defined as revenue generating as opposed to administrative, within Investment Banking and Law Prior knowledge of these fields and their job descriptions and functions is important. Equally so are the qualities of your personality: The job particularly suits those who enjoy thoughtful competition and influencing others. To be successful in any job requires a good match of the jobs requirements to the motivation of the individual, you should understand your own motivation and through it that of others.

Candidates should have a minimum of 3 years work experience, this could be in recruitment, within the research department of a Search practice for example or a related market or within the City.

Recruitment generally is highly rewarded and despite economic conditions growing. The potential rewards are greater and more accessible than those in many other sales driven jobs. The positions that we recruit to fill are interesting and the successfully placed candidates well paid. Please call Theo Stegers.

15 Great Eastern Street, London EC2A 3EJ | Telephone, 071-377 1600 071-814 9900 F.In/ 071 377 1801

CHEF

DEVELOPMENT MANAGER

-1:---

Applicants must have 5 years experience in quality Chinese restaurant. Post requires the mangement and training of junior chefs. Bilingual in Chinese and English crucial.

PERSONNEL DEPT

081-759 2323

As a Financial Consultant with AEGON, you As a Financial Consultant with AEGON, you could secure yourself a more rewarding future by creating a more funcially secure tuture for others. No experience in financial services is required but maturity, integrity and the oblity to communicate with people are assential. AEGON is one of Europe's 15 largest insurance groups. As such we can offer training of the highest quality and unlimited earnings potential. If you are oged 23 or over please coloction.

Keith Agnew, Regional Director, AEGON Financial Services Ltd. Academy House, 161-167 Oxford Street, London, W1R 1TA. Tel: 071 734 3000

MANAGEMENT TRAINEES iquired by leading City on. Full training given. Minimum age 25.

C £21K pa

Cail 071 831 1611

AND RAIL A

N1

2-12-29

183.00

化氯化氯苯基

,

• •

: -

PROFILES

HUSSAND/Web thy mories

YES 🗌 i am aged between 21-35

JOBS IN THE ALPS

250 john Une-April/May in good Swiss/French botels as reght porters, wateresses etc. German and/or French needed. Pay Gross E220/120 Net pri Abas in good. German botels as distributionships

German hotels as dishwashers, chambermads etc. Lenguages on needed: Pay Gross S180/ESD Net gar All jobs lates from board and ledging, Santi SAE: P.O. Box 389, Lendon SWIX 8LX (Emp Agy)

- YES I am educated to a good standard
- YES I am self-confident & self-motivated
- YES 🗌 I want to earn in excess of £60k pa
- If you can tick all 4 boxes then you probably possess the right qualities to commence a <u>successful</u> career in international advertising.
- As a division of the UK's leading business publishing group we are seeking <u>high calibre</u> applicants who can develop the ability to negotiate aternationally with leading corporations.
- The performance related rewards are geared for <u>ambilious</u> people who flourish under pressure.

if you live in the London area please call Sandra Clout on 871-753 4300

MEDICAL SALES

Basic to £23k + car + BUPA. Bive chip phannacestical co. seeks ambitio reps in Brighton, Glasgow, Dantiries, Newcastle, London. 0628 29333 **Executive Facilities.**

TECHNICAL SALES

SALES ENGINEER - SOUTH EAST mention professibly within the hydraulic hystem merulanne industry (or alternatively a broad ach eng bedgeround) instituted by leading were at a time of expension. Solary to \$15% + Car +

ACCOUNT MANAGES - W. LONDON/BERCS/WILTS Sond was empressing background with ideally 1.2 years field sales experience required by leading component dishibutor with pic backing. Salary \$15.5K + Cer + Bonzir + Banz SALES ENGINEER - SOUTH WEST (AVOID TO BERKS) Select constraints othered to young, bright commercially event Electrical Engineer (CNC min) by speciality equipment/aystems menufacturers. Select to \$25K + Car <

oce on many other CUALITY SALES POSITIONS Cast 0763 863077



ph imater's service designed to help vou secure de right job. මණ ර දැහැක සභාවේ UNIADVERTISED pils maket

Programmes reprinted by Commission Consult Outsignment Consulters For a how would completely Call 0262 400153 fex 0262 678294



MANAGER Circa £15-20,000

An experienced general manager required by a 7 doctor practice of GPs to manage all non-clinical aspects of this medium sized business. The practise, run from new premises, is consiering fund-holding. The successful applicant will have a wide variey of skills and

experience, not necessarily in the health services, including personnel, finance, work place legislation office and computer routines, staff training. The ability to use own initiative, to investigate new possibilities and execute new policies will be essential Apply with CV, 2 referees and stating current

salary. Applications marked for the personal attention of Dr P A B Cheetham, Voor Surgery. Camborne, Cornwall TR14 8SN.

EXCITING NEW SHOP IN CITY not required for new prestypious gift shop in the city sciolising in silver cultimis and occessories. Smart appearance and initiative essential. Age 19-25 Salary circa £9,000. For further details please telephone Jane Jackson 071 792 8182.

C

MINISTRY OF ELECTRICITY AND WATER Abu Dhabi

United Arab Emirates DEPUTY DIRECTOR - SPECIAL GRADE NOS. REGRD. (ONE) S.NO. 1

QUALIFICATION & EXPERIENCES: Postgraduate degree after BSc. with more than 18 (Eighteen) years experience. He will be responsible of Project handling completely from Tendering stage till final completion of Construction then commissioning and handling over of Units for purpose of commercial operation and maintenance. Experience shall be in the field of high supervisory and execution position of huge capacity Power Generation Plants plus reviewing of designs and verification of specification during all stages of Project. The candidate must also be fully versed and acquainted with international specifications and capable of implementing ready software to follow up Projects.

S.NO. 2 A CHIEF ENGINEER (PROJECTS) NOS. REQRD. (ONE) SPECIAL GRADE

PRINCIPAL ENGINEER (PROJECTS) NOS. REQRD. (ONE) SPECIAL GRADE

QUALIFICATION & EXPERIENCES: (FOR BOTH A & B): Postgraduate degree after BSc. in Mechanical/Electrical Engineering plus more than 18 (Eighteen) years experience in executing Power Generation and Desalination Plants. Preterable with a Senior Supervisory position as In-Charge of execution for more than one Project, capable of leading many engineers in different Sections. He should ensure the application of specification at all phases of the Project and be fully acquainted with implementing of ready software to follow up Projects.

PLANT CHIEF ENGINEER S.NO. 3 SPECIAL GRADE

NOS. REORD (ONE)

QUALIFICATION & EXPERIENCES: BSc. in Mechanical/Electrical Engineering with more than 18 (Eighteen) years experience in the field of Maintenance and Operation of Thermal Power and Water Desalination Plants. Preference is given to those with similar Senior Supervisory position with the ability to detect, analyse and maintain planning of detects. Priority is given to those with experience in high capacity well known production and transmission Plants.

SPECIAL GRADE

8.NO. 4 A **ELECTRICAL TESTING ENGINEER** NOS. REQRD. (ONE)

ELECTRICAL MAINTENANCE ENGINEER NOS. REORD. (ONE)

SPECIAL GRADE QUALIFICATION & EXPERIENCES: A & B: Postgraduate Degree after BSc. in electrical engineering with experience exceeding 10 (Ten) years in the field. OR BSc. in Electrical Engineering with not less than 18 (Eighteen) years experience in the field of testing operations for high rating generators and Transformers with comprehensive overhauling, repairs locating and rehabilation of defects, testing of SF6 bus bars and all

HEAD OF INSPECTION & CORROSION NOS. REQRD. (ONE) SPECIAL GRADE

Relevant Speciality Certalicate after BSc. in Chemical or Material testing Engineering and more than 18 (Eighteen) years experience in Cathode Protection, Corrosson, Selection of suitable metal under various ambient weather conditions, participating in designs of Power Ceneration Plants and selection of materials in order to upgrade rate of performance and know-how of metal corrosion problems in general projects and suggest proper engineering solutions to halt the progress of corrosions at Equipments and facilities of Power Plants in addition to experience in Lab testing of metal. Preference with will be to those with researches Published in International Scientific Magnitines.

OPERATION ENGINEER NOS. REORD. (THREE) (CH.OP. ENGINEER) - SPECIAL GRADE-1

OUALIFICATION & EXPERIENCE: BSc. in Mechanical/Electrical Engineering of Maintenance of High Capacity Power Generation Plants and related facilities with capability to locate, analyse defects and prevent their occurrence. Preference to those with Senior Supervisory position at a huge production and transmission authority with networks exceeding 2000 MV.

PRINCIPAL ENGINEER (PROJECT) NOS. REQRD. (TWO) SPECIAL GRADE

QUALIFICATION & EXPERIENCE: BSc. in Electrical/Mechanical Engineering with more than 18 (Eighteen) years experience in executing Power Generation Plants and fully acquainted with implementation of international standard, specification at all phases of Project including checking of engineering designs, Installations, Commissionings, ability to use ready software to execute and follow up Project. HEAD OF TECH. SECTION ENGR. GRADE 2/1

NOS. REQRD. (FOUR)

OUALIFICATION & EXPERIENCE: BSc. in Ele/Mechanical Engineering with experience not less than 9 (Nine) years in any of the below fields: Steam Turbine Mechanics -Boilers and Desalination Units - Electricity testing and protection - Control and Instrumentation. Experience shall include review of drawings and installations till actual operation stage and handing over Equipment to maintenance and operation section and commission-ing tests with optimum use of material, technical and manpower resources.

S.NO. 9 A HEAD OF INSTRUMENTATION

MAINTENANCE - SPECIAL GRADE INSTRUMENTATION & CONTROL

NOS. REQRD. (ONE) ENGINEER - SPECIAL GRADE

OUALIFICATION & EXPERIENCES: A & B: Postgraduate degree after BSc. in Electrical/Electronic Engineering with experience exceeding 10 (Ten) years. OR BSc. plus 18 (Eighteen) years experience in use, repair, developing of digital/Electronic control and metering devices at Gas and Steam Turbine Power Stations. Job will include the most updated modern metering and control systems plus the review of new projects design together with enhancing the existing ones.

S.NO. 10 COMMUNICATION SYSTEM ADVISOR NOS. REORD. (ONE) SPECIAL GRADE

Postgraduate after BSc. in Engineering with experience not less than 10 (Ten) years. OR BSc. in Ele/Communication Engineering plus more than 18 (eighteen) years experience in various communication systems including design, maintenance, operation, analysis and repair of defects at the Uni-communication networks and equipments (all types of Radio Communications and Power line carrier systems).

MECH. MAINTENANCE ENGINEER NOS. REORD. (ONE) SPECIAL GRADE

BSc. in Engineering with more than 18 (Eighteen) years experience in planning, execution of complete overhauling, maintenance of Thermal Generation and Desalination Plants with ability to detect defects and repair them along with supervision of many reams of Skilled

S.NO. 12A CHIEF MAINTENANCE ENGINEER GRADE 1/1

technicians to carry-out mechanical maintenan

NOS. REORD, (ONE) B CHIEF ENGINEER - GRADE 1/1 NOS. REORD, (ONE)

QUALIFICATION & EXPERIENCES: (A & B): BSc. in Mech/Electrical Engineering with experience not less than 16 (sixteen) years in maintenance of Power & Desalination Plants. -This includes Planning, carrying out massive overhauling to generation units, analysis and location defects, repairs and supervising of large groups of Engineers and Skilled Technicians while executing different maintenance jobs with optimum use of available

S.NO. 13 PLANNING SR. ENGINEER - GRADE 1/2 NOS. REQRD. (ONE) BSc. in Engineering plus more than 12 (Twelve) years experience in planning massive overhauling works to Gas/Steam Power & Desalination Plants and co-ordinate with operation and maintenance Section at Power Stations to face the demands according to Plans together with optimum use of manpower, material sources. Candidate should also be fully acquainted with Computer and software utilization.

(CONTROL & MARKETING) - GRADE 2/1

QUALIFICATION & EXPERIENCES: BSc. in Ele/Electronic Engineering with more than 9 (Nine) years experience in Electronic and digital control and metering system. Experience should also cover detecting, repairing, improving of defects. Experience is preferable in Thermal Power Station Instruments and Control Units to Gas Turbine

Model "Mark IV" or "Mark V". S.NO. 15 SR. CHEMIST - GRADE 2/3 NOS. REORD. (ONE) QUALIFICATION & EXPERIENCES: BSc. in Chemical Engineering or BSc. in Chemical Science in the field of Chemical analysis, activation of salt extraction, chlorina-

tion, control of high pressure boilers, water, specifications, lab equipments and chemical foils

used in desalination process together with experience not less than 3 (Three) years.

salest procedures to protect equipments.

S.NO. 14 HEAD OF SECTION .

NOS. REORD. (ONE)

S.NO. 16 FOREMAN - GRADE 2/4 NOS. REORD. (EIGHT) QUALIFICATION & EXPERIENCES: BSc. plus suitable experience in operation of Huge Steam/Gas Power Station including: Operation of Boilers and their Equipments - Operation of Turbines and their Equipments - Operation of Desalination Units and their Equipments. Able to act properly in case of emergency and difficult siniations using the

S.NO. 17 COMPUTER OPERATOR - GRADE 3/1 NOS. REORD. (ONE) QUALIFICATION & EXPERIENCES: Same as in previous job with experience in Computer software and ability to detect and maintain defects. OR 3 (Three) years Diploma after Secondary School plus 3 (Three) years experience. OR 2 (Two) years Diploma plus 5 (Five) years experience.

OTHER TERMS:

1) Appointment to these vacancies shall commence from the date of arrival to Abu Dhabi.

2) SALARIES:

GRADE MONTHLY SALARY STARTING ANNUAL ALLOW-**ANCE**

SPECIAL DHS. 7,000 - -1/1 DHS. 6,500 - 7,000 -

1/2 DHS. 6,000 - 6,500 100

2/1 DHS. 4,900 - 6,000 100 2/3 DHS. 3,500 - 4,900 80

2/4 DHS. 2,800 - 3,500 80 3/1 DHS. 2,240 - 2,800 60

3) LEAVE: Pre-paid annual leave of 60 days for special, 1/1, 1/2, & 2/1 Grades whereas 2/3, 2/4 & 3/1 Grades are granted 45 days according to interest

of work. **ACCOMMODATION:**

Gratuitous accommodation plus monetary allowance for electricity and water. (Foreign Contract).

5) FURNITURE:

Allowance equivalent to 9 months salary granted upon signing of Contract with maximum of Dhs. 30,000/-. (Foreign Contract).

6) TICKET: Free tickets for employee, wife and children (maximum 3 Nos.) under 18 years, First Class for Special, 1/1 & 1/2 Grades, Economy Class for the rest to Abu Dhabi. Round trip tickets to one's homeland are also granted annually, plus ticket upon ending of Contract. (Foreign

Contract). 7) TERMINATION OF CONTRACT:

Every employee remains under probation period for 3 months starting from date of joining work. The Government shall have the right to terminate his contract for commonweal during this period either by notifying him within 30 days at least before date of ending Contract or paying one month salary. In case resignation a hand written submission shall be forwarded unconditioned to retain one's right to receive departure tickets and overheads for belongings transportation

to one's homeland. 8) PERIOD OF CONTRACT:

Contract period shall be 2 (Two) years starting from the date of nomination providing that the Candidate shall prove competence in probation period. The Government shall have the right to terminate this Contract at any time. In such case, the employee is paid either for remaining period or a sum equivalent to 2 (Two) month's salary (whatever is less).

Appointment to Grades: Special, 1/1, 1/2, 2/1 and 2/3 shall be according to Foreign Contract conditions, whereas nomination to Grades 2/3 and 3/1 shall be on local Contract basis. They shall be granted tickets only for arrival to Abu Dhabi and final departure at the end of service.

Applications plus documentary records and recent passport size photographs shall be forwarded to U.A.E. Embassy, 30 Princes Gate, London SW7, for the attention of the Information Section.

Applications not fulfilling required terms will be ruled out.

M. St. Pill Make Line

ar.

for

GENERAL APPOINTMENTS

Director of Finance & Administration

London Area c£60,000+Bonus+Car

Our client, a major data processing company working with prestigious financial institutions, seeks to appoint a Director of Finance and Administration.

As Director, the successful candidate will manage the total financial position of the company, oversee compliance with legal obligations, and direct the provision of support functions both to enhance the efficient and effective running of the company and to contribute to the achievement of its business objectives.

Reporting to the Chief Executive, the Director has five Departmental Managers with responsibilities for company services including Finance and Company Secretarial, Personnel, Purchasing and Administration.

Candidates will probably be in their 40's, with relevant financial qualifications, will have a proven track record in a similar senior role and have broad all round experience of the various job functions. Experience in financial services and a familiarity with IT would be advantageous. There is a substantial benefits package including non contributory pension and car.

on and car.

Please write in strictest confidence, with full personal and career details to D. J. A. Calderwood, Alexander Hughes Ltd., Executive Search and Selection Consultants, Brummel House, 38 Savile Row, London W1X 1AG

Alexander Hughes Ltd

Executive Search and Selection Consultants



CAREERLINE the fastest way to the latest jobs: just dial and listen SALES SOUTH PAST SALES SOUTH WEST SALES LONDON TEL: 0336 + TEL: 0336 + TEL: 0336 + TEL: 0336 + 404 879 | Kinst, Scrow, Studen 404 835 | Aven & Screens 404 940 | City - 404 671 | Heist, Burks, Quon 404 625 | Saulit Coust, 404 671 | Heist, Burks, Quon 404 625 | Saulit Coust, 404 671 | Herst & Hockman 404 672 | Device & Curpout 404 673 | Herst & Hockman 404 672 | Device & Curpout 404 673 | Herst & Hockman 404 675 | Herst & H Cantosi Birmingham 494 855 Manchester West Midlands 494 656 Lancashiry Latcs. & Debyshire 494 657 Vorkshire Holte & Linca 494 658 Humbarside Staggshire & Stells 494 659 Coubbig Mersyelds & Chestive 494 660 Tyon & Went Or you can call regional offices direct: London 071-828 8020. Bristol 0272 308883. Birmingham 021 200 5736 Carperline. 19 Churon Street, London SWIV 2LY. Calls charged at 35p per minute charp rate 48p per minute at all other firms.

AMBITIOUS GRADUATES & YOUNG PROFESSIONALS

Aged 21+ required by expanding commany. based in Mayfair and Croydon £20,000 OTE - Management Opportunities only career minded people may apply

Call: JAMES STRONG on 071-287-2777 (Mayfair) or RICHARD STEELE on

081-686-9568 (Croydon)

SERIOUS MONEY

£2500 per cal, month basic £600 per cal month car allowence £500 while training +commission on each order +bonuses Holidays and car phone

081 961 9797 til 9pm

LEGAL NOTICES

Secretary of State for Trade and Industry. Electricity Division, Room 3.3.6. 1 Palace Street. Victoria. London SWIE BHE, stating the name of the station and the grounds of objection, not later than 16th October 1992.

Date: 10th September 1992

THE UNIGOLVENICY ILLES 1986
RULE 4,10611
MEONTA BUILDING
COMPANY LINTED
IN CREMITED
IN CRE

LEGAL NOTICES

diff Cressions

Sections nay vote either in person or by procy and a procy should be lodged with the administrative freceivers if possible private the receivers if possible private the meeting. A secured creditor is entitled to vote only in creditor is entitled to vote only in the case attended to vote only in the case attended to vote only in the case attended to vote only in the case of his security as estimated by increditors who are whosy person of his security as estimated by increditors who are whosy person of his security as estimated by increditors who are whosy person of his security as estimated by increditors who are whosy person of his security as estimated by increditors and a security of his person of the security of the secur

AUTOGRIAPH.
Photos/Letters of Film Stars.
Celebraties, wanted by Private collector. Tel: Peter as 0831
271064 (Sunday) or 091
2610995 office hrs).

FOR SALE

Phantom. Saigon. Les Mis. ali pop. sport & theatre

Tel 071 323 4480 SALE

When responding to advertisements, readers are advised to establish the face value and full details of tickets before entering

> DINNER SUITS **EVENING TAIL SUITS** SLRPLLS TO HIRE BARGAINS FROM CSO Affirmation Hire Department 22 Charing Cross Set 1

METTED ATE Newspaper. Original. Superb presentations. Opin 7 days a week. Freehoos 0800 906609 ALL BEST SEATS, Footbu Proms. Phantom, Mbs Seigon Joseph. Cata 071 497 1407 ALL PROME/last night. Totra. Obilio. Rughy. all theatre. Philators. pop. sport, tickets bought & sold 071-497 2635 ALL TICKETS Phantom, Salgon, Joseph, Les Mis, Last night Proms, England v. South Atrica, Balla's v. Aus. Sectsall & all see shows. O'l 930 0e00/071 925 0066. CCs Acc

The Grosvenor House Antiques Fair ASSISTANT TO

£18,000 Confident, outgoing, well organised person required to assist the Organiser of this most prestigious event. This is an exceptional role for someone to take on administrative tasks as well as handling day-to-day secretarial

ORGANISER

Familiarity and expertise with Wordperfect 5.1 and ability to flourish under pressure essential. Aged 25+, 'A' level educated, non-

Anyone interested should apply in handwriting with a typewritten CV to: Alison Vaissiere, The Grosvenor House Antiques Fair, Grosvenor House, Park Lane, London W1A 3AA.

equalitied to the effective impleme Equal Opportunities Policy.

. FORTE

An Exclusive Hotel of the World by Forte.

PA/OFFICE MANAGER For London Principal

Must have a proven track record of office management in an architects office. The successful applicant will possess excellent scerezarial and administrative skills, be computer hierate, have exceptional organisational skills, be able to communicate effectively at all-levels, and have exceptional organisational skills, be able to communicate effectively at all-levels, and have exceptional organisations. The ability is must be able to communicate effectively at all-levels, and have exceptional pressure and still maintain a sense of immour is essential.

Please apply a writing only in Mrs J Brown St. Upper Managa Street, fonder, W1H 1869.

Self-relient experienced secretary to run mail business television production office in W1. Age 25+. Good WP skills "Salary £13,000 neg. CV to Flickering Picture Productions Ltd., 17 Nassau Street, London W1N 7RE

MRECTOR'S SEC/PA W1 FASHIOUS 6-216,600 High profile role for a well-resented, organized Sec/P used to working at Director level.

For Full details call: 671 405 2333, Misson David Rec Cons., 34 South Moleon Speak, Landon W1Y 289 EXCEPTION TYPEST SECRETARY
Required for provinging a district of firm in adjustments, or well at the towns independently. Subsystem 12, 2000. Apply in: The Secretary, Amende WY, 37-39 Chem. London SWY 18W 16 Note, Loader SW7 1EW 1071 225 2294 No Agencies

FLATSHARE BETON HEL 2 day IN

SUPER SECRETARIES

PUTMEY SRIDGE, noom with hot & cold water in comfortable flat, for prof. gundeman, non smotor, 178,pw incl. 081 788 6280.

FWE - Short let 3/6 months (The lin line fin). 3 mins £80pw Incl. 071 570 445 WEST HAMPSTEAD of N/S
person for did room, lux fiel, 8
anise babe, closerer. £370 pess
inc. Tel: OBI 4500106 (e).

RENTALS

ACTOM - in prestigious estate nr. Jap school: 4 bed. 2 recep. pch. gdn: Oge. plane. \$250 pw. Good value Tel 081 749 8547 ALLEM BATES & CO have a selection of furnished fishs. 1. hedroom unwards in Central London area. Available for lets of 1 week ping. From £280pwptus. 071-436 6666. BARBICAS Unfurnished Apartments for real, Rents from approx £5,000 ps which include all services and background heating Daylines Call 571.628 4848 or, 671.628 4841 Erentings Call 073.628 4572

ENGLISH FAMILY with 2 small children moving to Parts in Dec. accide English au pair to come with them. Tel: 081-877 0885. MARRIED COUPLE organity seeks London post. Last 6 years agaisting arts family at all levels Highest refs. 081-892 2001.

DOMESTIC & CATERING

DOMESTIC AND

WASHINGTON CALLS!
Everliest salary for successful
applicant.
Diphorature family requires
nonsy in fully staffed house to
look after saught child,
Responsible artiglable,
matters. 40 -28. English, must
be well spoken. Friench an
advantage. Experience
Essential. Extensive Incury,
tan'el daming holders, Send
CV and photograph to Mrs.
Delanci. 5 Hillider Road.
Radieti, Heris WD7 7BH. Tel(1923-853543).

LEGAL P.A

CREME DE LA CREME

We have a vacancy for an experienced and enthusi P.A. Secretary to work for a Partner and his assistant in the Company & Commercial Department.

STREET appearance.

worked at a senior level. The position is very hectic and requires a lot of

tive. Audio and Wordperfect experience are The position offers an excellent salary, season ticket loan and pleasant working conditions.

The firm has a non smoking policy. Please send your C.V. to Lynne Walter

(Strictly No Agencies) Closing Date: 15th September 1992

U.S. LAW FIRM SEEKS MATURE SECRETARY

work for busy Partner. Must be able to cope with pressure Competitive salary & benefits offered

Apply in writing to: my M. Ryder, Neyer, Brown & Piett, 182 Gueen Motoria Bereet, London ECAV 408 Mictoria Street, London Wo Agricular

WEST END requires a socretary/P.A. typing, s/n and numerac skills, Marketing/design larketing/design and paciful. Small

leplies for Petron Boss, 4th Floor, 26a Davies Street, Lamion WIY ILH. No Agencies

It is essential that the applicant is highly organised and efficient and has an excellent telephone manner and

It is also essential that the applicant has previously

mager, Bird & Bird, 98 Fetter Lase, London, EC4A 1JP.

SENIOR CONSERVATIVE POLITICIAN

ela graduate second-jobb

to work in private leffice.
Excellent stellent geland.

Mp 1642 with details of

PA TO PARTNER £17,000 Two Bushy senior pathesis, one In a tim in Northy Capton and ne in a tim in Cartini Landon require afficient and capable PA's. Both partners are seligibili chamacast to work for Money (Characters to Julion I you have good andio ep

071 287 3391

MULTI-LINGUAL OPPORTUNITIES

WURSE/SECRETARY

required (full-time) to run

pusy private practice for 2 consultant surgeons. Yearn personelity and World Processing skills.

NordPeriort 5.1) essentic

varied administrative reservences (Europe Insert) in both in-reservences (Europe In both in-reservences Insert) and interpretation of the extra constant of the constant of the extra constant in the constant of the detition of the constant of the constant proposed to the constant of the con-traction of of the co INTERNATIONAL BUSINESS DEVELOPMENT £18.000+ pione sec contan are inversed, as well as more stongle bookkeep-ing. Plenty of office minage-ment duties to not your teell-into. Carmien self-pref. This year would only said a motival-ed self-stayler. c2.7-c2.5.000. http://www.prestons.secreturial. men.neofred. Accommination.

Det eben engagierte Business Development Direktor mit Varantworung fuer Nordeuropa bietet einer dreisprachigen Sekretaerin (28-40) deutscher Muttersprache mit gutem Englisch und Franzoesisch internationalen Unternehmen suedlich von London. Sie haben 5 Jahre Berufserahrung auf Managementbene in einer groesseren Organisation, Interesse an Ihrem Beruf, 100/60wpm in Englisch und Deutsch, DW5 Keautnisse und die Bereitwilligkeit beruflich zu reisen. Ferner sollen Sie geschaeftstuschtig und belastbar sein, geroe die Inititative ergreifen, got organisieren koennen und moeglichst zum 1. Oktober verfuegber sein.

ANGELA MORTIMER

PERSONAL

PUBLIC NOTICES

KEADBY **DEVELOPMENTS LIMITED**

NOTICE OF AN APPLICATION FOR CONSENT TO CONSTRUCT A COMBINED CYCLE GAS TURBINE STATION AT KEADBY, SOUTH HUMBERSIDE

Notice is hereby given that Keadby Developments Limited ("the Company") has applied under Section 36 of the Electricity Act 1989 ("the act") for the consent of the Secretary of State for Trade and Industry to construct and operate a combined cycle gas turbine power station at Keadby, and for a direction under section 90(2) of the Town and Country Planning Act 1990 that planning permission for the development be

The new station to be known as Keadby Power Station Il would have a capacity of approximately 710

A copy of the application, with a plan showing the land to which it relates together with a copy of the Environmental Statement discussing the company's proposals in more detail and presenting an analysis of the environmental implications, are available for inspection during normal office hours at the following addresses: Humberside County Council, County Hall, Beverley, HU17 9XA: Boothferry Borough Council. Stannope Street, Goole, DN14 5BE; and Keadby Developments Limited, c/o the Barton Willmore Planning Partnership, Intercell House, 1 Coldhams Lane, Cambridge, CB1 3EP.

In addition, copies of the Environmental Statement may be obtained at a cost of £45 from the Barton Willimore Planning Partnership, Intercell House, 1 Coldhams Lane, Cambridge, CB1 3EP, while stocks last.

Any objections should be made in writing to the

ALLYNN'S UNLIEGE OF OOD'S GET AT DULWICH EXT AT DULWICH STATE CONTRIVINGS NOTICE IS SHOULD BE SH Date 10th September 1992

C WYLLE USE (LEI PERI)

ENECS MERIN
ENERGY VENCY RL LES 1986
RULE 4.10811
MONTA BYLLDING
COMPANY LENGTED
IN Creditors Voluntary
Liquidation
MONTA BYLLDING
COMPANY LENGTED
IN Creditors Voluntary
Liquidation
MONTA BYLLDING
TO PRIOR SPORT
MONTA BYLLING
TO PRIOR SPORT
MONTA BYLLDING
TO PRIOR SPORT
MONTA BYLLING
TO PRIOR SPORT
MONTA

THE PASOL VENCY RULES 1966
FO BURT GLASS LIMITED
(IN RECEIVERSHIP)
NOTICE IN MERCEN CIVEN

a 'committee to represent the creditors.'

A Creditor will be estitude to vote at the meeting only if details in writing of the debt claimed to be due to him by the company have bests given to the astministrative receivers at Price Waternouse, 10 Brichall Mond, 5t Albans, herifordshire, All 33%, no later than 12.00 noon on the business day before the day fixed for the neceting, and the claim has been duby admitted in accordance with the insolvency Rules 1986. Copies of the Returburn's report will be provided free of charge to all creditors who sale the Bacalweet in a comp at measured address.

MA CHI CHI PRINTING & WI colours wanted, consistinuaterial. Greens Calleri 071 229 9618.

TICKETS WARTED all theatry.

concerts and sporting lickets
purctused inc Proces & Rugby
etc Tel: 081.868 0908.

ALL TICKETS LAST NIGHT, PROMS GENESIS, THE CURE SPURS V MAN UNITED ENG V STH AFRICA

TICKETS FOR

this any commitment, WEDDING MORNING SUITS

(Night 1984 included, and part week, 071, 869 0910 MARRIE ARCH Own recen in lovely fint. Cel. and all mod tone. Female. O'M 262 1535. MARYLEBORE, 2 others to share attr. House, m/f. £400 4 scm each. 071 935 7994. Alcacoma GARES (1/6 + No. in inserty (pat. 5 mine to. N/8 only. £320pcm excl 071 736 4166 Eves / 071 623 9981 \$217 Day

ROUTH KENNINGTON Quier room to let in warm flat. £70pw (nct. Rafs. 071 370 2446.

A.M.A. INTERNATIONAL Lux-sury flats for long, short or holi-day lets. Maylair, Marble Arch and Hyde Park, 071 724 4844

W1/W2 House/flat required framediately, close tube & park £150-£250pw 071 854 6413 anytime uno agonis) CATERING SITUATIONS

CHELSEA SW10, Large luxur; urdamished, 2 bed, 2 bath, 9ar den patio flat. No agents, 1275 pw. Tet; 071 373 9145. CHELSEA (Lamont Road) Own 'sooth, no smokers. 189 p/w - Tet:071 376 3116. CITY/Dower Bridge. Lge hot i bed find, warrhouse comersion, folls him. 5200 pcm. 071 511 9581 day. 0708 457734 ct.es CLAPHAM siwa Stight, spacious 2 disk between simm find, north-ers like 3 mins. gch. w/m etc. C155 pw. Tel. 021, 244 7333 day / 081 874, 4875 ct.es

FaicHLEY 2 heigh functing flat.
Fully fit kit, eff. To let. £1.36
pv. O61 4-85 5097 after 6am
FULLYAM Read. Stackness third fit
flat. 2 '50b bedform, fully fur
nighted, suit 2 profits, martien, cucellent area tra-busyl FULHAM Parsons Creen Studio fial newly furnished short & kil 986 pw Tek (0600) 532271

Well furn & det ur tube N/e 51150m. Tel: 071-364-4093

RENTALS GENERAL OVERSEAS *IT'S ALL AT

G. N/B £160. 071 229 2995.

routes to more destinations then eny other agency. PLUS

Up to 60% discount on hotels The best deals on the world's finesi zirimes * WE - BO Earth Court Rout.

PUTMEY SWIS Unformished, newty dec ground floor fish SOUTH NORWOOD Fully fur-nished 4 bog house, C/H. distric-from. telephone & loungs. \$1800w. Tel: 081 764 8392 SW11 superb int decor, i/furn, 4 bed fist, recep. kii b/fist, £976 pw. Tel: 071 225 4913. THAMESIDE Teddington Town house, furny uniturn with mooring, 3 beds. 2 baths, 3 recs, garage, tennis court & htd pool, £1,700 pcm, G71 589 5713

Europe, Caribbean, S./ 071-434 4664, IATA Charter Rights. Tel: 073 830 5672. ABTA 89974

SICILY (Toormina) Special offers 7 nis from £259 (Villa Snuler Baß) to £719 (Villa Sgnt'Andrea 4° H/föl Incl Brit ich Airways Sat. dilytime direct Heathrow frights Sicilian Expe-rence, 6 Paince IS SWIE 5H/Y. 071 \$28 9177 ABTA/ATOL

MURSERY - Islington/ Hackney, City. Excellent pre-school pro-gramme 6 months 8 yrs. 8am 6.15pm. Tet, 071 275 9499.

SWITZERLAND

836 4444 ABTA 90685/IATA LONDON

GENERAL OVERSEAS

WORLDWIDE Die to recesson hundreds of una teals at give areas proces. Sanchi desservation proces. Sanchi desservation proces. Sanchi desservation processor desservation processor desservation desse

TRAILFINDERS*

NON-SECRETARIAL

London, W9 6EJ Long Haul Flights 071 938 3366 USA/Europe Flights071 937 5400 Lat & Busines, Class 071 938 3444 Covernment Licensed/Bonded ATOL 1468IATA ABTA 69701 BARGAIN HOLS / Dioble Cyclu Greece Spain Maita Morocco. Greekorania Tvi 14d. 071-734 2862 ABTA 32980 ATOL 1488

CÁRIADA, USA. S. Africa, Australia. N.Z. & Europe. Good dis-081-656 1101. ABTA 73196 CAMADA SPECIALIST. USA. Syrope, Caribbean, S.America. THURLON SOUARE SW?
Unusual pengine artists studio
with pedroors k & b Stunding
views, unfur/perf furn
£200gw 0 M 071 561 4103 COSTCUTTERS on flights & hole to Europe, USA & most destina-tions. Objects Travel Services Ltd: 071-730 2201, ASTA 25703 LATA/ATOL 1356.

> JO'BURG 2489, N. York 2219, L.A. 1299, Banglok 2369, Sydney 2579, Delhi 2379, Paris 269, Barbados 2399, 0634 812036 ABTA 35739 LOW Fares Worldwide - USA. N/S America, Australia, Fer East, Africa Airline Apr'd Agi Trasvale, 36 East Castle Street WI, 071 590 2928 (Visa Accept)

IUSINESS or pleasure dis counted fares Europe, Far East USA & Altica, 071 287 2626

SELF-CATERING PORTUGAL All areas villes, apis hotels. Golf nolidays, pourtages manor houses, flights, car hire Canaries. Longmers Intl. 061 655 2112 ABTA 73196

GERMAN TRAVEL CENTRE Daily scheduled flights 071 8.56 4444 ABTA 90686/IATA GERMANY TRIMAN TRAVEL CENTRE

CENSUNGTON, Ham Jorn apartments. Tel. 081 3094 Fext. 081 459 4422 ANNOUNCEMENTS

AUTHORS ave you written a book the deserves publication? If so, please write to: The Book Guild Ltd., Editorial Office (TM/77) Timple Home, 25 High Street Leves, East Sureex, 8017 2LIL

PELICIAL 66 Heiler Ber London Will TAE

UNIVERSITY COLLEGE LONDON

DEPARTMENT OF ITALIAN

Part-time Secretary (CRA3)

Required for this busy and expanding Department in

pleasant University surroundings, to work 20 hours per wesh
over five days. The position is available from mid-October
and as well as secretarial work (using WordPerfect 5.1),
duties also include processing student applications and the
organization of academic and social events, og the student

eur abroad, Freshers' lunches etc. A knowledge of Italian rold be desirable. Salary in range £6,709 - £7,580 inclusive

of London Weighting.

Applications, including CV, to Dr J Took, Department of Italian, University College Laction, Gower Street, Landon WCIE 6BT (tel. 671 367 7686 extra 3621) to be received no inter them 18 September 1992, Equal Opportunity Employer.

PA/SECRETARY

TO A SENIOR MEMBER OF A LEADING MAYFAIR BASED PROPERTY FIRM

We need by end of September a personable and experienced

ecretary with excellent audio WP, mircrosoft skills, some

orthand, and 'team spirit', able to handle a busy workload

with some early or late working Monday-Friday. Salary £17,000 p.a. plus benefits.

Apply with CV to Head of Administration, 13 Hill Street, London WIX 8DL.

eine Karriereposition in einem fuehrenden

Call us on 071 287 7788

ANNOUNCEMENTS

ANNOUNCEMENTS & PERSONAL NOTICES

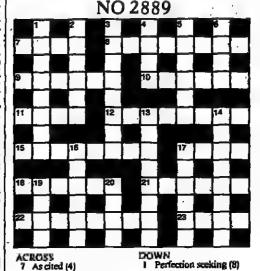
Tel: 071 481 4000

Fax: 071 481 9313 BOOKING DEADLINES: ANNOUNCEMENTS: 5.00pm day prior PERSONAL 5.30pm 2 days prior.

Please have a major credit card ready when placing your notice as prepayment is required. We accept

ACCESS, AMEX, DINERS and VISA.

CONCISE CROSSWORD



ACROSS 7 As cited (4) Rapturous ecstasy (8) Sports shoes (8) Irish police (6) General maid (6) Clenched hand (4) 6 Ex British Arabian col-12 Soft target (4.4) Golden Temple site (8) ony (4) 13 Ribbon (8) 17 Smudge (4) 14 Matched (8) Degree paper (6) 16 Interior (6) 21 Yearly records (6) 17 Botch (6)

23 Weish vegetable (4)

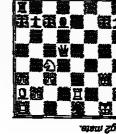
19 Hot spell (4) 20 Constituency (4) **SOLUTIONS TO NO 2888** ACROSS: 1 Rebel 4 Climber 8 Trimmings 9 Sum 10 Hog 11 Explained 12 Conch 13 Token 16 Salvation 18 Oft 20 Ali 21 Astronaut 22 Digress 23 Salem DOWN: I Retch 2 Bring in 3 Lambeth Palace 4 Canage 5 Instantaneous 6 Bosun 7 Ramadan

4 Canape 5 Instantaneous 6 Bosun 7 Ramadan 12 Custard 14 Know-all 15 Hiarus 17 Lying 19 To-In concise crossword No 2887, we regret that the clue 20 down was omitted. This should have read Circuit

(3). The answer was Lap. WINNING MOVE

By Raymond Keene, Chess Correspondent This position is from the game Barle – Jelen, Bled 1979. Black delivered check mate in four moves with a beautiful combine-

Solution below.



建工建业量 建土 護り 悪 化 調・ 悪

Solution: 1 ... Chil+1 2 Kuhi Fit+ 3 Ogi, Bos+ 4 Figz

 $\chi_{\rm o}(t^{\rm A})$

, music clost

receives the coge of their in process or by process and a proof present or by process and a proof in the comment of the commen of the Creditors of Adventant Life-tied with the held. It Price Waterhouse, 10 Stricket Road, St. Albama, Merriordshire, All. 33% on 18th day of September 1992 at 10,00m. The New York 1993 at 10,00m. The New York 1993 and the opportunity given to elect a committee to represent the

and the apportunity given to elect a committee to represent the creditors.

A Creditor will be entitled to you all the meeting only if details in writing of the debt claimed to be due to him by the company have been given to the administrative - recrivers in Price Waterhouse, 10 Bricket Road, 81 Albans, Heritordshire, AL1 3374, no later than 12,00 noon on the busings day before the day fixed for the meeting, and me claim has been dily admitted in accordance with the lasoft verty Rules 1986. Copies of the Receiver representative of the meeting and the above address.

Creditors who said the above address.

Creditors for a copy at the above address.

Creditors for the restriction of the said credited to the copy in respect of the bathere of any of his grobs after deducting the value of his security as estimated by thin, Creditors who are wholly secured are not critified to be represented or to take.

Detail Administrative Security.

John Administrative Security.

THE INSOLVENCY FRILES 1984
RLE 4.106(1)
MOSTA PLANT HIRE LIMITED
TO Creditors Voluntary
Ligalization
Notice is hereby given that L
Defined Brenden Coaleby-Chaetreed Arcountant of Leach Bright
4 Partners Landon Priors
Portginouth Road, Cuttatord
Surrey, Cl. 2 BEN, was appointed
Ligalization of the none named Sigrey, Ol. 2 Ber., was appeared Liquistatic of the above named conspary on 4 Sebtember 1982. An creditors who have not already done so are in the lot prove their theirs to writing to me at the above address. No further public active or advertisement to acove debis will be onen. of etterning positions of the state of the s

THE INSULTENCY ACT 1986
LAWRENCE & BROWN 1TD
NOTICE IS HEREBY CIVEN
purpused to Bertion 96 of the
telephonery Act 1986 that a Nect
leg of the Creditors of the 2004. 071 240 2310 ing of the Creditors of the above named Continents will be held at Rhoom E. Law Society 11.3 Chain rows. Law Society 11.3 Chain rows. Law Society 11.3 Chain rows. Law Society 11.3 Chain Rhouse mentioned in Sections 99, 100 and 101 of the said Act Louis Diamond. a Liceased hospite orly. Phartiboner of this monds. \$4/35 Matter Carden. London ECIN 9076, with free of things, supply Creditors with the highermetical concerning the Company's affairs as they, may reasonably registers.

FOR SALE ATT TICKETS PM TWYC De Vinci. Cold. New £10,000. Reduced to sell at £55,000 Tel : 0831 846634 LAST RECEIT PROTES Tyckels Bought & Sold. Tel: 071 \$25 0085 or 071 \$30 0800 OLO A MINO years, devect, à son-mani storre Ragatonea, floor ties, storre proughs, victorian, brich, costile, ares et. Nationwide deliveries: 0350 850039 (Wills)

TICKETROM for Phenions of the Opera. Best seeks for all theatre, pop & Sport Tel: 073 724 4444. INSTRUMENTS GEMDORFER London Pinte Cantre-Back to School Case sare Salet Best value uprish and grand planos. Various trakes all at reduced price. For essistance call 071, 486 3111 and 071 386 7378 at 68 Msry latone Lane, W1. CIFIS :

GIFT CARICATURES from pho-lographs. Free Bustraled bro-chure. 0458 253250 (Sam-7pm) FAMILY MATTERS DYBLEKIA/listracy difficulties.
Magic Hayes School Hall clim
help. Government inspected &
approved CCSE. Places for
bogs available. Tel: 0643
264387. Fac 0643 262022.

FLATSHARE BLACKHEATH 3rd /m/f prof: 25+, ige room, 10 mins BR. £300 sem extl 081 293 4501 CENT LONDON, Lux Cat, 2 roces, with balcony, e/looking Park £65-£85gw 071 622 9891 HELSEA SW/10 double bed CHELSEA triggue opp. O/R bath share kil hus mais, own TV phone. Prof m/s p/s 30+£100pw. 0389-40206 CHIP SEA SWI Genial grad prof M for cond hee. gds. Susuri Q/R C85pw 071 730 5743

HISWICK WA. Prof F. 25+ Nr U/ground, DBI bed, C270pcm Joe, Tet, Q81 996 2259 CLAPRAM SOUTH Prof m/t 22+ N/S. Own ige doi rm in ige has with gdn of prof couple. Own TV. Easty 9 kms. ISSpe-ior. Trt: OS3 573 4753 m/f n/s. at mod com £200 pcm. Tet 071 757 3067. L. FINCHLEY Prot m 22 plus. N/e: o/r. TV, w/mc. gch. C58 pw exclusive. 081-444 0946. FLATMATES Landon's foremost that 1970s Professional Rat sharing 207 kc. 071-389 5491 FLATMARE Creenty require good properties in London Tele-shope now 071 937 7753 (PULHABI cise pabe & bus. Oble room own shower ele within house Share with owner Prof male 25+ Refs req E850w Day 0932 620820/071 7307236 ULHAM SWG. 2 bedroe evaluate a memor bouse, near Time, £225 + £360 respec tively exclusive + Deposit, Tel: 071 361 3438 (Evenings).

CEMENTAL prof 120° 30° 1.

SOUNDED FOR COMMING 3 bed house for cheming 3 bed house 1 be quiet Street, and Chimeter Sa, 10° tube/fumes 1200 pen-spac-(cheming late) + 100, 627, 562 9194 a/p

PW GAPP (Manage vices) Lis Require pi central, south & wi areas for waiting Tel 071 245 0964. GREENWICH Huge (bed patio flar, 'en suite bath magnificent Luised house. 2 mbs Maze Hill BR £165pw inci 001 888 1978 FULHAR Prof h/s 25-26 str large his with 2 others, 2 recep. 2 bidde, gdn, ch. w/m £555 pm evet 081-680 263800. HAMPSTEAD ITliage, 4 beds 3 bath 2 recept garage + OSP, South-lacing patter £550pm. Tel: 081-485 2165 ARLEY ST. W1 Large bedsiner TV Water Lines: Maid, Mon-Fripref, gest £360pm inc Tel-071 936 0292 HAMPSTEAD identic, cottage 3 beds. lottngc/dining. large intri. bath. 2 wc. country gar-den, \$365 pm. 681 486 5769 BGHGATE/Arctivas, Prof in ige rounfoitable has 1270 pers the black change: 071 2812437 ISLINGTON NI I bed gan fill Well furn & dec or tube N/s MLHNGTION sperim in Vir her all mad come gain in lube/shops 680pm, 071 369 6834

Mariling lady of Petitional ruled Manor Please call 0101 203 9344232 U.S.A. apytime LOWEST FARES

REEDHAM PARK School. Miss Routledge's 60 year diamond jubiter reuthion. 26th Sent. 1992. Tel: 081 660 4085 or 0737 854026

tion. Can you see it?

BBC1

6.00 Ceefax (23294) 6.30 BGC Breakfast News (78186687) 9.05 Major Dad. American comedy series set in an army base (6494942) 9.30 Wildlife Safari To Ethiopia. The expedition

(0494942) 9.30 Whome Saram to Ethiopia. The expedition reaches the Blue Nile gorge (r) (81949)
10.00 News, regional news and weather (4779107) 10.05 Playdays, includes a visit to Ordord Botanical Gardens (s) (9654045) 10.25
Barney Animation (r) (4772294) 10.35 Hudson and Halls. The

Kiwi cooks prepare three salads (r) (5591403)

11.00 News (Ceelax), regional news and weather (8247923) 11.05 The High Chaparral. Vintage western adventures (r) (3951107) 11.50 The History Man. Bryan McNerney investigates the secrets buried in Cornwall's prehistoric stone circles (5406590) 12.00 News (Ceefax), regional news and weather (7246768) 12.05 Summer Scene. Entertainment magazine presented by Linda Mitchell and Caron Keating (5089565) 12.55 Regional News and weather (7246018)

weather (29269818) 1.00 One O'Clock News and weather (62010)
1.30 Neighbours. (Ceefax) (s) (43380229) 1.50 Going For Gold. Quiz game with European contestants. The question-master is the

loquacious Henry Kelly (43384045)
2.15 Film: The Children's Hour (1961, b/w) starring Audrey Hepburn

and Shirley MacLaine. Screen version of Lillian Hellman's play about the two women founders of a girl school, one of whom is the subject of a scandalous accusation made by a vengeful pupil Oirected by William Wyler (252652)
4.00 Tom and Jerry Double Bill (r) (6798519) 4.10 Babar. Aninated adventures of a regal elephant (6749229) 4.35 Dizzy Heights. Episode four of a sx-part children's cornedy (1) (8808300)

5.00 Newsround (3832720) 5.10 We Are the Champions Special, A sporting competition between three teams of children with disabilities. Presented by Gary Lineker (Ceefax) (s) (3598652) 5.35 Neighbours (r), (Ceefax) (s) (449652). Northern Ireland: Inside

6.00 Six O'Clock News with Anna Ford and Andrew Harvey. (Ceefax) Weather (855)
6.30 Regional News Magazines (107). Northern Ireland: Neighbours

7.00 Top of the Pops introduced by Tony Dortie (s) (9213)
7.30 EastEnders (Ceefax) (s) (519) 8,00 The Russ Abbot Show. More comedy sketches. With Bella Emberg, Sherrie Hewson and Les Dennis (r). (Ceefax) (s) (1861)



Golden oldles: Graham Crowden, Stephanie Cole (8.30pm)

8.30 Waiting For God.

CHOICE: The oldie sitcom returns for a new series with Tom (Graham Crowden) and Diana (Stephanie Cole) still making waves in the Bayview Retirement Home. Despite potentially subversive jokes about death and funerals, it is an innocuous show which skirts round the pain and difficulty of old age by making light of it. Michael Aitliens's dialogue hovers on the brink on tastelessness but can be relied on to pull back in plenty of time. As a further evasion, both of tonight's plots are about outsiders (a dotty vicar and a descension with a service different states.) dypsomaniac wife) who are still far from the senior citizen stage. This leaves Tom and Diana somewhat marooned, able to strike sparks off each other but in danger of being relegated to plot catalysts. As before, Cole seems to have the best lines. Or perhaps it is the way site says them. (Ceefax) (s) (4768)

9.00 Nine O'Clock News with Martyn Lewis. (Ceefax) Regional news

and weather (2768)

9.30 Film: F/X — Murder By Illusion (1986) starring Bryan Brown and Brian Dennehy. Fast moving comedy thriller about a film special effects man who is hired to stage an imaginary "hit" on a mafia mobster — and then learns that he has been double-crossed.

Directed by Robert Mandel. (Ceelax) (s) (924403)

11.15 Madigan. New York detective drama staming Richard Widmark, in this story having a hard time trying to stop his finend and former partner from becoming a professional hit-man. With John Larch and Rae Allen (86566836)

2.15 BBC Select: Executive Business Club (scrambled) (22362). Ends

BBC2

6.45 Open University: Science and Nuclear Waste (6056652). Ends at 7.10 8.00 Breakfast News (9343294)
8.15 Ritten By the Bug. Professor Erik Holm investigates how insects rely on brain over brawn for self-defence (r) (9439045) 8.30 The Italians. A portrait of Dino Labriola, the first communist mayor of Mantanian in the Insection of the Insection (16777).

tellians. A portrait of Dino Labriola, the first communist mayor of Montemilone in the Italian deep South (?) (61720)

9.00 Film: Turnabout (1940, b/w) starring Adolphe Menjou and Carole Landis. Comedy about a magic Buddha that decides to teach his owners, a couple who are forever bickering, a lesson by switching their bodies so that they can see life from the other's point of view. Directed by Hall Roach (7703836)

10.20 Film: King Of the Roaring Twenties (1961, b/w) starring David Janssen and Mickey Rooney. Crime thriller about a big New York gambler in the jazz age. Directed by Joseph M. Newman (2093039)

11.45 A Day In the Life Of ... Or Ann Dowling, a mechanical engineer and a lecturer at Cambridge University (r) (4065652) 11.50 Clever Trevor. A Forty Minutes documentary about a man who supplies many of the animals shown on television (r). (Ceefax) (6658381)

12.30 The Gold of the Thracian Horsemen. The history of Thrace from Neolithic to Roman times (r) (5453958) 1.20 Bertiae (r) (69379107)

1.35 Switm: Switming tips (r) (45922381)

2.00 News (Ceefax) and weather (34301213) followed by

1.35 Swim: Swimming tips (r) (45922381)
2.00 News (Ceefax) and weather (34301213) followed by International Golf. Live coverage of the first round of the GA European open from Summingdale Golf Club (55912039)
6.00 Film: To Trap a Spy (1966) starring Robert Vaughin and David McCallium. The pilot for the lighthearted 1960s Man From UNCLE secret agent series, repeats of which begin tomorrow on this channel. Directed by Don Mediord (22565)
7.30 Famborough 92. The first of three programmes from this year's aerospace exhibition. Presented by John Humphrys, Julian Tutt and Britain's first astronaut Helen Sharman (s) (861)
8.00 The Climbers: The Games Climbers Play. Chris Bonington examines two methods of rock climbing. (Ceefax) (9403)
8.30 Ps and Qs. Etiquette quiz (Ceefax) (s) (5010)

8.30 Ps and Qs. Etiquette quiz (Ceefax) (s) (5010) 9.00 The Travel Show. Carol Smille reports on summer alpine holidays in Germany; and Bill Oddle goes bird-watching in Northumberland



Down the sink partners Nick Clarks, Cive Busby (9.30pm)

 CHOICE: A new senes of documentaries taking the pulse of recession-hit Britain starts with the tale of Nick Clarke and Clive Busby. A plumber and electrician respectively, they joined forces ten years ago to sell fitted kitchens. The business did well for a time but as the economy hit the buffers it folded, leaving huge debts and a pile of worries for the two men and their families. The film follows them through a year of trying to pick up the pieces as they try to find other work and stave off bankruptcy. Once disciples of Thatcherite free enterprise, both now blame the Conservative government for landing them in the mess. Both seem visibly to age as the months go by and there seems no end to their plight. The programme ends with Vera Lynn singing "It's a Lovely Day Tomorrow". But Clarke and Busby have long since given up believing it (s) (91565)

10.30 Newsnight with Peter Snow (979923) 11.15 The Late Show. What happened to Marshall McLuhan? (663010) 11.55 Weather (751584)

12.00 Open University: Weekend Outlook (5024508) 12.05en Mozambique Under Attack (4599053). Ends at 12.35 3,00 BBC Select: RCN Hursing Update (77275). Ends at 4.00

WideoPlass- and the Video PlasCodes

The numbers next to each TV programme listing are Video PlasCode^{ne} numbers, which allow you to programme your video recorder instantly with a VideoPlass-Pin handset, VideoPlass-Carb to used with most videos. Tap in the Video PlasCode for the programme you wish to record, For more details call VideoPlas on 0839 121204 (calls charged at 45p per minute peak), 36p ord peakl or write to VideoPlass. Accomer Ltd. 5 bory House, Plantation Wharf, London SW11 3TN Videoplass-(***), Plascode (****) and Video Programmer are trademarks of Gemstar Marketing Ltd.

ITV

6.00 TV-am (5896107)

6.00 TV-am (5896107)
9.25 Win, Lose or Draw, Celebrity game show hosted by Danny Baker (6490126)
9.55 Thames News (7960855)
10.00 The Time... The Place... Mike Scott continues his week-long discussion series on the state of marriage in the 1990s (7390590)
10.40 This Morning. Magazine series (9960497)
12.10 The Riddfers. Children's puppet series (5177774)
12.30 Lunchtime News with Sonia Ruseler and Dermot Mumaghan. (Oracle) Weather (2145403)
1.05 Thames News (69467316)
1.15 Home and Away. Australian family drama (Oracle) (675039)
1.45 A Country Practice. Medical drama series set in the Australian outback (667010)
2.15 TW Wineldow. The first of a new series of the show in which Anne

outback (66/010)

2.15 TV Wreeldy. The first of a new series of the show in which Anne Diamond goes behind the scenes of popular ITV and Channel 4 programmes and Barry Took takes a trawl through the archives (762519) 2.45 Take the High Road. Drama serial set in the Highlands (3799738)

3.10 ITM News headlines (48442200 3 45 The control of the contro

Highlands (3799738)
3.10 ITN News headlines (4844229) 3.15 Thames News headlines (4763300) 3.20 The Young Doctors. Drama serial set in an Australian day hospital (3876942)
3.50 The Ratties. Animation (3664010) 3.55 Captain Zed and the Zee Zone. Cattoon adventures (5344381) 4.20 Rolf's Cartoon Club.

Rolf Harris's new series begins with Jimmy Savile talking about his favourite cartoon characters (3757774) 4.50 Art Attack. The first of a new series of the children's art show, presented by Nei-Buchanan (4504215)

5.10 Who's the Boss? American cornedy show (9153213) 5.40 Early Evening News with John Suchet. (Oracle) Weather

(790403)
5.55 Tharmes Help (r) (926652)
6.00 Horse and Away (r). (Oracle) (923)
6.30 Tharmes News (403)
7.90 Emmerdale. Soap set in the Yorkshire Dales (4381)
7.30 Emmy's. More real-life dramas concerning the patients and staff of St James's University Hospital, Leeds (687)
8.00 The 888: Radio Warves. PCs Stamp and Quinnan arrest time

joyriders but cannot make out how they circumvented the car's sophisticated alarm system. On top of that the stereo and CD units

sophisticated alarm system. On top of that the stereo and CD tims disappeared but are not in the youth's possession. Do they have a knowledgable accomplice? (Oracle) (3229)

This Weels Vigilante! This first offering in the last series of the 36-year-old investigative programme reports on the country's burgeoning number of vigilantes who are taking the law into their own hands. (Oracle) (9836)



Vigilente victim: Alan Wilson recovers in hospital (8.30pm)

9.00 LA Law. Last in the swish American countroom drama series (Oracle) (s) (2687) 10.00 News at Ten with Trevor McDonald and Carol Barnes. (Oracle)

Weather (73519) 10.30 Thamas News (549381)
10.40 01. A guide to London and the south-east's entertainment scene (s) (257213)

11.15 Prisoner: Cell Block H. Australian women-behind-bars drama series (411584)

12.10am Duels of the Mind. Raymond Keene, grandmaster and chess correspondent of The Times, discusses the 1985 marathon in Moscow between Gary Kasparov and Anatoly Karpov (4585850) 12.40 Alfred Hitchcock Presents: The Hunted. The second of a two-

part story about an estate agent who is held hostage (3531850) 1.05 Film: Mickey Splillane's Murder Me, Murder You (1983) starring Stacy Keach. Mike Hammer's search for the daughter he didn't know he had leads him into the murky world of pornography. Directed by Gary Nelson (802072)

3.00 Hardbell, American police drama series (64701)

4.00 Motorsport Special. David Bobin introduces action from Mallory Park, Thruston and the Formula Vaushall Lotus championship

4.30 America's Top Ten (r) (s) (10508)
5.00 Videofashion. Paris-based Japanese designers (r) (58607)
5.30 ITN Morning News with Tim Neilson (63256). Ends at 6.00

CHANNEL 4

εž.

1

6.00 Channel 4 Daily (5894749)
9.25 The Lone Ranger (b/w). Classic western adventure (6570316)
9.50 Get Smart. Cornedy espionage series (9062294)
10.20 Star Test. Actress Margi Clarke is grilled by the inquisitive computer (r) (7045590)
10.50 Remache Control. Cornedy quiz show (r) (s) (5594590)
11.20 Radical Radio — the Story of Kiss FM. How the black pirate radio station struggled to become official (r) (s) (8820687)
11.50 Migrations. A short film about how people lose things (5326300)
12.00 The Muristers (b/w). Vintage American comedy (r) (63132)
12.30 Secrets of the Moor. The last in the enchanting series in which Chris Chapman explores Exmoor, talking to the resident characters, watching the widdlife and admiring the landscape (99045)
1.00 Sesame Street (r) (14300) 2.00 Check Out 92. Includes a report on unsafe gas appliances threatening the lives of holidaymakers in Spain and Portugal (r) (s) (86820768)
2.25 Channel 4 Racing from Doncaster. Brough Scott introduces live coverage of the 2.35, 3.10, 3.40 and 4.10 races (34161107)
4.30 Countdown. Words and numbers game (s) (300)
5.00 The Oprah Winfrey Show. Life-saving advice from experts (7776131)

coverage of the 2.35, s.10, 3.40 and 4.10 faces (34161107)
4.30 Countdown, Words and numbers game (s) (300)
5.00 The Oprah Winfrey Show. Life-saving advice from experts (7776652) 5.50 The Bunbury Tails. Animation (977313)
6.00 My Two Dads. American cornedy (r). (Teletext) (s) (565)
6.30 Wilderness Edge. Episode four of the six-part drama following the progress of a group of disparate young people on an outdoor adventure crowse (r) (s) (395)

progress of a group of disparate young people on an outdoor adventure course (r) (s) (395)

7.00 Channel 4 News with Jon Snow and Zeinab Badawi. (Teletext) Weather (167403) 7.50 Comment (270565)

8.00 Down To Earth. The first of a new six-part archaeology senes presented by Dr Catherine Hills. Items in this week's programme include the dating of the Uffington White Horse and cannibalism in Stone Age Britain (1671)

8.30 Rising Damp. A welcome re-run of the cornedy starring Leonard Rossiter as the mean and Lasovious landlord of a seedy house of heeld's. With Frances de la Trur. Richard Beddinsale and Don



Cultural identity: spectators at the Mongol games (9.00pm)

e 60 Nomade Inner Mongolia.

Normads: Inner Mongolia.

OCHOICE: Inner Mongolia, the atlas will tell you, lies within the boundary of China. Officially it is designated an autonomous republic, but the two million Mongolians who live there are only 10 per cent of the population and gradually being forced do things the Chinese, way. Things are a little better than during the Cultural Revolution, when it was an offence just to speak Mongolian, but there is no doubt who runs the show. The film is a lament for a disappearing way of life as the Mongolians try to cling on to their traditional culture and identity. One focus of this has been the Naman, a festival of Mongolian sports such as wrestling, horse-racing and archery. Now the Chinese are staging their own. Even the Mongolians' nomadic status is under threat, since the Chinese the Mongolians' nomadic status is under threat, since the Chinese control the key components of land, cattle and horses, (Teletext)

10.00 The Orchid House. The first of a two-part drama set among the colonial clique on Dominica between the wars (r). (Teletext) (s)

12.10em Film: Act of Violence (1948, b/w).

● CHOICE: This crisp little thriller was made by Fred Zinnemann before he gained wider fame as the director of High Noon and before he gained wider fame as the director of High Noon and From Here to Eternity. Although no more than a 8 picture, it boasts an interesting cast and is atmospherically photographed by an outstanding Hollywood cameramian, Robert Surties. The film combines elements of the 1940s film noir with social comment. The two central characters spent the war in a prison camp. Now Parlson (Robert Ryan) is hunting down Enley (Van Heflin) who betrayed an escape plan and caused the death of his men. The twin themes of revenge and atonement are developed through the film which moves symbolically from tranquil daylight to menacing darkness. Zinnemann supplies craftsmanlike polish and the main support comes from Janet Leigh and Mary Astor (1367879). Ends at 1.40

SATELLITE

-SKY ONE © Via the Astra and Marcopolo satellites 6.00am The DI Kat Show (6866953) 8.40 Mrs Pepperpor (8594403) 8.55 Playabout (5562552) 8.10 Cartoons (7549126) 9.30 The Pyramid Game (46923) 10.00 Let's Marke a Deal (71294) 10.30 The Bold and the Resulting (56954) 14.00 The Young and the Beautiful (59854) 11.00 The Young and the 1.00pm E Street (77792) 1.30 Geraldo (51)(07) 2.30 Another World (2577671) 3.15 The Brady Bunch (397229) 7.45 The DJ Nat. Show (4968710) 5.00 Facts of Life (3861) 5.30 Diffirent Strokes (7126) 6.00 Baby Talk (4039) 6.30 E Street (1519) 7.00 (7497) 7.30 Candid Camera (5313) 8.00 Full House (9045) 8.30 Murphy Bro Candice Bergen (5652) 9.00 Chances (79229) 10.00 Stude (22855) 10.30 Hunter

SKY NEWS

 Via the Astra and Marcopolo satellites
News on the hour. 6.00am Sunnse 194360451 9,30 Our World (44565) 10,00 Dayline (79536) 10,30 Beyond 2000 (59365) 11,00 Dayline (47132) 11,30 Business Report (30478) 12,304m Good Morning Amenca (41720) 1.30 Good Morning Amenca (59749) 2,30 Nightine (78519) 3,30 Our World (94351) 5,00 Live at Fire (14687) 6,30 Nightine (73010) 7,30 F7 Business Weekly (95720) 9,30 F7 Business Weekly (31107) 10,30 Nightine (67331) 11,30 ABC News (838811 12,30em Reyond 2000 (23169) 1,30 ABC News (84576) 2,30 Our World (85879) 3,30 ABC News (803244 A,30 Beyond 2000 (22237) 5,30 ABC News (93550) 19436045) 9.30 Our World (44565) 10.00

SKY MOVIES+

● Via the Astra and Marcopolo sutalities 6.00am Showcase (5307519) 10.00 An American Summer (1990) A box

town boy goes to the big city (5533169) Ends at 6.00am

expert gets into the books racket (267229) 12.15pm Flight to Tangier (1953): A plane crashes with money on board :556671; Z.15 Kanadu (1980): Close Newton-John

Quaid plays lerry bee bases (16669G45) 10.00 Coma (1978): A series of patients suffer brain damage in a hospical (965671) 11.55 Lord of the Flies (1990), Boys fall out. 11.55 Lord of the Ries-1990. 30ys (all out when are stranded on an island (300550) 1.39am Curiosity (Gils (1990): An artist and a soulptor envestigate on actur (90140) 3.00 Cold Feet (1999) "Tries croads have a horse and a cache of diamonds (921701) 4.35 Scream, Pretty Peggy (1979); A. gil takes a job in a strange house (531889) Ends at 6.00am

THE COMEDY CHANNEL

Via the Astra satelSta
 4,00pm Mr Ed :11261 4:30 Funk; Erewster
137101 5,00 Greenades (1497) 5:30 Lucy
(7590) 6:00 Eurns & Allen :4437 6:30
Three's Company (2955) 7:00 Designing
Wenner (7861) 7:30 Likehale's Na.-7 (5039)

8.00 Mother and Son (42511 8.36 It's Garry Shandling (2316) 9.00 Hogan's Heroes (38478) 9.30 Eury (25565) 18.00 Kids in the Hall (94107) 19.30 McHale's Navy (70355)

VI. 0 A. Crained Marcapaio 6.30am Sueich (46854) 7.00 Watersports (66030) 8.00 Boots & All (74039) 9.00 Swetch (44132) 9.30 Waterski (3086) 11.30 Stretch (12831) 12.00 Football Spain 11.39 Stretch (128-1) T2.00 Footmars spain v England (46890) 2.00 Australian Rugby Lague (21652) 4.00 US Open Tennis (8836) 6.00 News (827519) 6.05 Wresting (1798107) 7.30 Nerbusters (8687) 8.00 Redine (15045) 9.00 The Boot Room (23381) 10.00 News (181213) 10.05 Ringside (504584) 12.00-4.00 Tennis (2388188)

EUROSPORT

No the Association 10,000 Surfing (13294) 10,300 German Car Rally (62584) 11,000 Grand Pire Magazine (40836) 12,00 Rootsall, World Cup (46818) 2,000m Terms (16720) 4,000 Equestion (81590) 5,000 Terms (16720-4.00 Equestrian (31590) 5.00 Terms, APT Your 17720) 6.00 Eurofun (3519) 6.30 Triadrich (3671) 7.00 Mountain Bike (2279) 7.30 World Sport (29403) 6.30 News (4132) 9.00 Foodabl. World Cup (38403) 18.38 Botting (58749) 11.30 News (19478)

SCREENSPORT • Via the Arma session 7.00 pers-Mas-7.00 per Eurobes, (5885) 7.30 Pers-Mas-cow-Beiring Raid (33590) 8.00 Touring Cars (6338) 9.00 Tha Each Box (10768) 10.00 Revs. (26768) 10.30 Longrade (48958) 11.80 Eurobes (62364) 11.30 Basebal (33294) 1.30 per Eurobes (73132) 2.00 Boving (27497) 3.00 Handjall (32229) 4.00 Paid (9316) 4.30 Adventure Sport (4590) 5.00 Drag Raong (9687) 5.30 Carriage Driving (55126) 6.30 Powersports (13652) 7.30 Speedwar (36749) 8.30 Drag Raong (1478) 9.00 Spanish Saccer (95749) 10.38 Raid (49867) 1.100 Powerboat (30403) 12.00-1.00 pur Handjall (64879)

(30403) 12.00-1.00am Handball (64879)

RADIO 1 9.00 Smon Bates 12.39pm Newsbeat 12.45 lakis Brambles 3.00 Steve Wright in the Alternoon 6.00 Mark Goodies's Mega Hirs 6.30 News 92 7.00 Mark Goodies's Evening

Session 9.00 in Concert Ensure yeart 17 10.00 Medy Home. Goes into the Hight 12.00 Rob Harr. (FM orby - 4.00am Runn) Brocker with The Early Breakfast Show (FM orby) 12.00 Rob Harr. (FM orby - 4.00am Runn) Brocker with The Early Breakfast Show (FM orby) FM Steven 6.15am Pouse for Thought 6.30 Runn Harr. (Sood Moming Ut? 9.15 Pause for Thought 9.30 Len Harr. 13.00 Hole Part. 13.00 Harr. 13.00 Harr

12.05am Business Ref.Ort 12.15 Music Raview 1.00 Newsdesk, 1.30 Modern Masterpaco.
2.00 News 2.05 Outdoor 2.30 Seven Seas 2.45 Global Concerns 3.00 Newsdesk 3.30 The Heart of Hark'un 4.00 News 4.09 Words of Fabr 4.15 Sports Boundup

6.00um Mick Bailey with music breakfast news, weather and malhs reports 9.00 Henry Yelly with Back, Brainess and banter 12.00 Nestron 8.00 Nestron 2.00pm furnithmer Concerts Records 3.00 Petroc Trelaviney 6.00 Nestron 1.00 The Classic Travel Stude 8.00 Classic RM Concert investigation 1.00 The Classic RM 2.00 Petroc 1.00 The Classic Travel Stude 8.00 Classic RM Concert

VARIATIONS

As London encapt: 5.10-5.40 Who's the Boss? (9153213) 6.25-7.00 Anglia News. (496652: 10.40 A Class of Their Own (940720) 11.10 Hocked! (707636)11.40 Prisoner: Cell Block H (115403) 12.35-1.05 Hodson Confidential (1756904)

PORDER As London encapt: 2.45pm-3.10 High Days and Holidays (3799738) 5.10-5.40 Home and Away (9152713) 6.00 Lookaround Thursday (927) 6.30-7.00 Blockbussers (403) 19.40 A Class of Ther Blockbusters (403) 18,40 A Class of Ther Own (940720) \$1.70 Prisoner Cell Block H (594861) 72.05 Night Heat (8943430) 1,00 Amenta's Top Ten (22343) 1,30 Film: Printe Cut (52966) 3,05 Videofashon (62203430) 3,35 Night Beat (74284898) 4,05 Film: That's Your Puneral (7516237) \$,25-5,30 Jobinder (3222169)

CENTRAL

As Loredon excepts 1.15pm A Country Practice (675039) 1.45-2.15 Home and Away (667010) 2.45-3.19 Love at First Sight (3799738) 3.26-3.50 Take the High Road (3875942) 5.10-5.40 Family Pride (9153213) 6.25-7.80 Central News (495652) 10.40 A Class of Their Own (940720) 11.10 1st Night (707835) 11.40

(62203430) 8.35 Coach (74284898) 4.05 Raw Power (7454701) 8.00-5.30 Central Jobfinder '92 (58607)

GRANADA

As Lendon except: 1,18 A Country Practice (675039) 1,45-2,18 Home and Away (667010) 5,10-5,40 Home and Away (9153213) 6,00 Blockbustars (923) 6,38-(9153213) 6.00 Blockbussers (923) 6.38-7.00 Granada Tonight (403) 19.40 Celebra-tion (940/720) 11.10 Prisoner Cell Block H (412213) 12.05 Might Heat (8943430) 1.00 Amenca's Top Ten (2343) 1.30 Parts Prime Cut (630091) 3.05 Videofashion (62203430) 3.35 Night Bant (74294898) 4.855.30 Pilen: Thet's Your Funeral (4644546)

HTV WEST

PITY WYES!
As Landon secapt: 1,48-2,15 The Young Doctors (567010) 3,20-3,50 A Country Practice (3676942) 5,10-5,40 Home and Away (515,213) 6,00 HTV News, (22) 6,30-7,00 Blockbusters (403) 10,40 Themes, Dreams and Scream Mackets (304590) 11,40 Prisoner; Cell Block H (115403) 12,35-1,85 A Woman's Place (1756904)

choice of music with news. arts, weather and travel
7.30 Proms 1992: live from the
Albert Hall, London, London

Choral Society and Vienna Philharmonic Orchestra under Pierre Boulez perform 20th-

Pierre Boulez perform 20th-century masterworks and explore "the enlargement of the boundaries of the permissible in the world of sound". Stravinsky (The Song of the Mightingale); Debrussy (Noctumes); Boulez (Livre pour cordes) and Bartok (Ballet: The Miraculous Mandarin). In the interval at 8.20 Stephen Johnson Interviews and profiles Pierre Boulez, the conductor. Boulez began his career performing new music

career performing new music in Paris in the 1950s. Since then he has worked with top orchestras in New York, London, Cleveland and at

HTV WALES As HTV West except: 6,00pm-6,30 Wales

Married ... Wish Criticren (690749) 12.10 at Sz. 7.30-2.00 Surveyl 10.40 Neutre The Young Riders (8940343) 1.05 Hollywood Report (6718071) 1.35 Video View (5934546) 2.35 America's Top Ten (9775430) 2.05 CinemAttractions

At London surveys 5.10 mm. 240 Minutes (1975430) 2.05 CinemAttractions

As London except 5.10pm-5.40 Block-basters (9153213) 6.00 TSW Today (478045) 6.30-7.00 Home and Away (403) 16.40 A Class of Their Own (940720) 11.10 Phoner: Cell Block H (412213) 12.65 Night Heat (8943430) 1.00 America's Top Ten (22343) 1.30 Firm: Wine Cus (630091) 3.85 Videofishion (52203430) 3.35 Night Bent (74284836) 4.05 Film: That's Your Pursent (7516237) 5.25-5.30 Job/finder (3222169)

As London except: 5.19pm-5.40 Home and Aney (\$153213) 6.00 Coast to Coast (923) 6.30-7.00 Sociolumes (403) 18.40 TV Weekly (\$40720) 11.10 Prisoner: Cel Block H (412213) 12.05-1.06 Garrison's Gorillas seconsciol

TYNE TEES As London except: 1.48pm-2.15 Garden-ing Time (557010) 5.10-5.40 Home and Away (9153213) 6.00 Northern Life (923) 6.30-7.00 Blockbusters (403) 10.40 Married...mth Children (940720) 11.10 Married...with Children (940720) 11. hu Prooner: Cell Block H (412213) 12.05 Night Heart (9943430) 1.00 America's Top Ten (22343) 1.30 Rinz Prime Cut (630091) 3.05 Videofastivon (52203430) 9.35 Night Beat (74284898) 4.05 Rinz: That's Your Furneral (74284898) 4.05 Rinz: That's Your Furneral

VORKSHIRE As London except: 5.10pm-5.40 Home and Away (9153213) 6.00 Calendar (923) and Mueller (804590) 11.46 Desparado: The Outlaw Wass (523039) 1.25 Night Heat (4062492) 2.28 America's Top Ten (5146898) 2.59 CinemAttractions 5298411) \$28 NAME TO (6390459) 4.20

Starts: 6.00am Channel 4 Daily (5894749) 9.25 Sesame Street (8212720) 10.20 Star Test (7045590) 10.50 Land Above the Trees (8255671) 11.10 Film. Yellow Jack (Robert (8255571) 11.70 Felfin, Tellow Jack (Robert, Montgomery, Lewis Stone) (3915010) 12.30 News (28655478) 12.35 Stof Meithylin (1402120) 12.55 Countidown (9390923) 1.25 The Lotte Ranger* (75897294) 1.55 In With Mavis (45993497) 2.25 Channel 4 Racing from Doncaster (34151107) 4.30 Radios Radio (300) 5.00 The Wonder Years (5587) 5.00 Neuroley (45994) 4.50 Neuroley (45994) 4.50

✓ TICK THE LANGUAGE YOU WANT TO SPEAK IN THREE MONTHS' TIME

How often have you wished you could speak another language? Now is the time to do something about it. With Linguaphone you'll learn easily, enjoyably, naturally. The Linguaphone method gives you the freedom to learn at your own pace. Tou study wherever and whenever you choose. And it works. Learning another language can take you as little as half an hour a day. After 12 weeks with your Linguaphone course, you'll be speaking

confidently and correctly. Find



e. PREEPOST, London WIE 68 145 32

Aut The Leguphone Languine Centre, 174-176 Brongton Boad Prestatings Landon S.A.S. Idinois opposite Marrodia

information pack just call free on: **@** 0800 282 417

is sent to his aunt in California (51855) 12.00 Coast To Coast (1980): A woman runs from a mental hospital (86126) 2.00pm Ambush Bay (1966): Mannes by to 65/apt from a japanese bena 13/10/20
4.00 Fart Charlie, The Moonbeum Rider
1979: An army deserter enters a long-distance bite race (4300)
6.00 An American Summer (as 10am)
772/42(437)

6.00 An Armerican Summer (as 10am) (73429403).
7.40 Entertwiniment Tonight (668671) 8.00 Cry in the Wild: The taking of Peggy Ann (1991). Police hunt a young girl (82749) 10.00 Monkey Shines (1988): Thriller about a quadiplegic man and the animal trained to look after him (778359) 11.55 A Girl to Kill For (1983) A boy falls under the spell of a fellow student (694010) 1.25am Slack Eagle (1983) Spec race against each other for information (69362) 2.05 The Price of Passion (1988): Diane l'Auton falls in lore again (662546) 4.45 Higher Education (1987) A small town boy goes to the big city (5533169)

THE MOVIE CHANNEL Wis the Astra and Marcopolo satellites 6.15am Arsenic And Old Lace 179-2, b/w/ Cary Grant tries to control his dottly aurits and their mad brother (24433113: 8.25 Rumpelstitiskin (1980) △ mirgcal fary tale (83705045)
 10,15 711 Ocean Drive (1950) △ wireless troopt set; pito the bookin tacket (257179)

plays the goddes: of dance (=23107; 4.15 The Return to Boggy Creek (1977)

8 Via 4 May 2012 May 2012 May 2013 May

thythms 10.30 The Jamesors 12.05am Jazz Parade 12.35am Sleve Madder with Night Ride 4.00 Alex Laster. The Early Stow.

RADIO 5

RADIO 5

Revis and Sport on the focus until 7,00pm 8.00am World Service, Newshour 6.30 Darryy Baker's Morning Edition 9.30 Fin Leaving Baker's Morning Edition 9.30 Fin Leaving Home 10.30 Johnney Walker with The 4Aff Alternative 12.30pm And Now Read Ch 1.00 News 1.00 or 10.00 News 10.00 New

RADIO 3

programmes Elizabeth
Walfrisch, violin, Richard
Turniciffie, cello, and Paul
Naciobson, harpsichord/organ
perform Corelli's Sonata in £,
Op 5, No 11 and Tartin's
Sonata in D minor, Op 2 No 3
\$.80 in Tune: Richard Baker's 6.55am Weather 7.00 On Air Adrian Edwa presents news, travel and weather with music by Bach, Poulenc, Falla, Vaughan Williams and at 7.45 Borodin (Polovtsian Dances, Prince

(Potovisian Danois, Primor (por)

9.00 Composers of the Weel:
Tchaikovsky, Music from the latter half of the composer's life. Sleeping Beauty, excerpts (Orchestra of the Royal Opera House under Mark Emiler);
Symphony No 5 in 8 minor (Montreal Symphony Orchestra under Charles) Dutoit)

Dutoit)
10.00 Morning Sequence: Paganini

(String Quartet in F minor, Op 95: Brindisi Quartet); 10.35 Rachmaninov (Suite No 2, Op 17: Martha Argerich and Alexandre Rabinovitch, pianosi; 11.00 David Aatthews (String Quartet No 6: Brindsi Quartet)
11.15 BBC Welsh Symphony
Orchestra under Alexander
Rahbari performs Schoenberg
(Verklärte Nacht), Saint-Saëns

(Piano Concerto No 2 in G minor Brighte Engerer, piano Beethoven (Symphony No 5 in C minor) 1.00pm News 1.05 Dimitriji, Dvolak's four-act operatic version of historical operatic version or instorical events in Russia in 1605-6 after the death of Boris Godunov. People gather in Red Square to await the naming of the new tsar while a Polish army led by Durain, the assumed son of Ivan the Terrible, approaches the oty.

the assumed son of han the Terrible, approaches the city. Sung in Czech. Prague Philharmonic Chorus, Prague Radro Chorus, Czech Philharmonic Orchestra under Gerd Albrecht. Leo Marian Vodicka plays Dimitri heanovich; Drahomka Drobkona Marfa kanovna, the widow of kun the Terrible; Magdalena Hajossyova. Magdalena Hajossyova. Marina Mnishkova, the wife of Dimitri; and Liva Aghova, Xeria Borisovna, the daughter of Boris Godunov 4.35 Late Baroque Violin

Sonatas, in the last of nine

9.50 Young Americans: Irish novelist Timothy O'Grady talks to Californian writer William T. Vollmann, who is auditioning prostitutes for his new story. The Queen of Whores and monitors his progress in San Françaco's Tenderloin district
10.15 Israel Plano Trio: Deolak (Plano Trio in Finner, Op 65); Schumann (Duett, Fantasestücke, Op 88) (r)
11.09 Bright as Fire. In the sight of eight programmes, composer

eight programmes, or the sight or eight programmes, composer and planist Mike Westbrook talks about the formation of his trio with his wife Kate and Chris Biscoe and the writing of On Duke's Birthday, dedicated to the memory of Duke Filinoton (r) Ellington (r) 11.30 News 11.35-12.35am Composers of the

Week: Darius Milhaud (String Quartet No 10; Chanson créole; Bigume (Le Bal Martiniquais); Les Rêves de

REQUENCES: Radio 1: 1053kHz/285m;1089kHz/275m;RM-97.6-99.8. Radio 2: RM-88-90.2. Radio 3: FM-90.2-92.4. Radio 4: 198kHz/1515m;RM-92.4-94.6. Radio 5: 693kHz/433m; 909kHz/330m. LBC: 1152kHz/1515m;RM-97.3. Capital: 1548kHz/194m; RM-95.8. GLR: 1458kHz/206m; RM-94.9; Warld Service: LAW 648kHz/469m Classic RM: FM-100-102.

Radios Radio (300) 5.00 The Wonder Years (5687) 5.30 Happy Days (652) 6.00 Jumping (553855) 6.05 Road to Avoniea (885497) 7.05 News (675316) 7.15 Heno (171126) 8.00 Cengan (1992 (1671) 8.30 News (781381) 8.55 Taro 9 (791768) 9.25 Rising Damp (532478) 9.55 Film: Sleuth (Michael Caine, Laurence Olivier) (28812497) 12.25 Mojo Working: The Music of John Lernon (4507072) 12.25 The Steve Allen Show (5552443) 1.20 Close

1 115 B

111-

. 11 -

. $\S_{-}^{\mathcal{G}}: \mathbb{R}^{n}$

(74284898) 4.05 Film: That's Your Funeral (7515237) 3.25-5.30 Jobfinder (3222168)

6.30 The Nick Revell Show: A sit-7.00 Nevus 7.05 The Archers (s)
7.00 Nevus 7.05 The Archers (s)
7.20 Radio Lives: A.G. Street. Born
100 years ago, Arthur Street
overcame physical disability to
become a best-selling author,
agricultural journalist and
popular broadcaster
8.00 To The Tempest Given

CHOCE: Richard Holmes
wrote and narrates this

(t) Stereo on FM
5.55 Shipping Forecast
6.00am News Briefing and 6.03
Weather 6.10 Farming Today
6.25 Prayer for the Day 6.30
Today ind 6.30, 7.00, 7.30,
8.00, 8.30 News 6.55, 7.55
Weather 6.45 Business News
7.25, 8.25 Sports News 7.45
Thought for the Day 8.43
Growing Up with Grandina by
Hamish Whiteley 9.00 News
9.05 The Moral Masze with
Michael Buerk

9.05 The Moral Maze with Michael Buerk.
9.45 Braden Beside Himself (s) (r) 10.00 News; Lord Arthur Savile's Crime (FM only): Oscar Wilde's play (1 of 2) (s) 10.00 An Act of Worship (LW only) 10.15 The Pilgrim's Progress, by John Bunyan, Part 9
10.30 Woman's Hour with Jenni Marray Ind 11.00 News

Murray, Incl 11.00 News 11.20 From Our Own Correspondent Correspondent
12.00 You and Yours
12.25pm Trivia Test Match: Brian
Johnston umpires Tim Rice
and Willie Rushton, with
Rachel Heyhoe-Flimt and Paul
Merton (s) 12.55 Weather
1.00 The World at One with
lames Nauphite

James Naughtie 1.40 The Archers (s) (r) 1.55 Shipping Forecast

2.00 Mark The Cream Maker by
Alex Shearer, Sheart and his
widowed mother live in a
Devorshire village lost in time

3.30 Down the River Dee with Cliff Morgan (r) 3.40 Poetry Pleasel with Simon Rae (s) 4.00 News 4.05 Kaleidoscope: looks at page A.05 Paerry Heasel with Simon Rae (s) 4.00 News 4.05 Kaleidoscope: looks at new productions at the Citizens' Theatre, Glasgow, reports on Domingo's Bayreuth debut, and reviews Rose Tremain's new novel, Sacred Country(s) 4.45 Short Story, Luminous and Forforn by Sian James 5.00 PM 5.50 Shipping 5.53 Weather

Witton

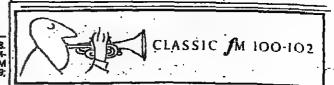
11.00 Condoba Thriller by Niget
Baldwin. Dee Mitchell has
found the boy who fled the
night she found lenny's night she found Jenny's hanged body (5 of 6) (s) 11.30 The Mating Game: Sheila Anderson, Nicola Davies, Kelvin Boot and Roger Lovegrove with Lionel Kellevay (r) 12.00-12.43am News incl 12.27 Weather 12.33 Shipping 12.43 As World Service (LW only)

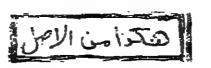
shore cremation (s)
8.45 Does He Take Sugar?
9.15 Kaleidoscope (s) (r)
9.45 Finencial World Tonight (s)
9.55 Weather
10.00 The World Tonight (s)
10.45 A Bdok at Bedtime: Human
Voices, by Penelope Fitzgerald
Part 4. Read by Penelope
Wilton

shore crem

O CHOICE: Richard Holmes wrote and narrates this reconstruction of Shelley's final days before drowning while sailing in the gulf of Spezia. As well as the rich library speculation you would expect, there is terrific supernatural drama. Ghostly harbingers of death in the shape of doppelgangers, ghastly dream visions, and prophetic metaphors of impending tragedy ("My spirits' barque is driven far from the shore") in the poems so feelingly spoken by Michael Maloney. Having wrung our withers so effectively, Holmes spares us the morbid epiloque of Shelley's story, the seashore cremation (s)

COMPILED BY PETER DEAR AND HEATHER ALSTON TELEVISION CHOICE PETER WAYMARK/RADIO CHOICE-PETER DAVALLE





re to

p the

oran id."

ross-

THURSDAY SEPTEMBER 10 1992

BUSINESS TIMES

TODAY IN

BUSINESS



Bundesbank denials that it backed a through the markets overnight

CHEERS

Thirsty beer drinkers helped Boddington, the pubs group, turn in sparkling profits in the Page 20

REASSURED



the City with a 46 per cent rise in interim profits, helped by better

UP AND DOWN

Shares in Hillsdown Holdings, the food group, fell 23p despite a modest rise in firsthalf profits Tempus, page 22

CLAIMS CURB



American steps to curb legal claims against accountants may affect the UK, Robert Bruce Accountancy, page 25

THE POUND

US dollar 1.9764 (-0.0256) German mark 2.7881 (-0.0007) Exchange index 92.0 (-0.4) Bank of England official close (4pm)

STOCK MARKET

FT 30 share 1696.7 (-13.9) FT-SE 100 2327.5 (-10.2) **New York Dow Jones** 3264.64 (+4.05)* Tokyo Nikkei Avge 18875.55 (+593.13)

INTEREST RATES

London: Bank Base. 10%
3-month Interbank: 10%-10%
3-month eligible bills. 9%2-9%2%
US: Prime Rate; 6%
Federal Funds: 314%
3-month Treasury Bills: 2 91-2.88*
30-year bonds. 100%-100%

CUBRENCIES

E: \$1.9750 E: \$1.9750 E: \$WE2 4717 E: \$FF9.4950 E: Yen243.27 E: Index: \$2.0 C: \$1.9749" \$: OM1.4105" \$: SwFr1.2509" \$: FFr4.8070" \$: Yen123.15* \$. Index: 58.8 \$DR. £0.742885 £: SDR1.346103 London Forex market close

GOLD

London Fixing: AM \$343.10 PM \$343.50 New York: Cornex \$ 342 45-342.95*

NORTH SEA OIL

Brent (Oct) \$20.40/bbl (\$20.35)

RETAIL PRICES

RPI: 138.8 July (1987=100)

date of the season - before Christmas, that is. The Savoy Group incurred

Taylor Woodrow cuts dividend on £16m losses

THE pain continued for the building sector yesterday as Taylor Woodrow, one of Britain's best-known construction and housebuilding groups, reported a pre-tax loss of £16 million for the first half and cut its interim dividend by more than two-thirds to

Colin Parsons, who succeeded Peter Drew as chairman in April, said the results reflected the severity of "the deep and prolonged recession in the construction, housing and property business".

He said the substantial cut in dividend reflected the need to conserve cash. He would make no promises about the level of the final payout. "It is not my job to

distribute cash to shareholders when the company needs all its money to ensure it emerges from the recession." A decision would be taken at the end of the year, he

said. Taylow Woodrow shares fell 8p to 35p. Mr Parsons declined to blame past management for the company's problems. Past management made their decisions in the circumstances that prevailed then. We shall make our decisions in the circumstances that prevail now." One of the first decisions taken is a plan to

reduce overheads by £20 million by next year. The company would not comment on be sought across all operations.

The continued deterioration in trading conditions in both property and house-

building prompted Taylow Woodrow to take the unusual step of including provisions against the value of its residential land bank and its commercial properties in its interim results. Such provisions are normally only taken at the year-end.

The provisions totalled £21 million, of which about £17.5 million related to the value of its residential land bank and residential units in the course of construc-tion and £3.5 million to commercial property. None of the residential provisions is understood to relate to the St Mary Abbotts development in west London, for which the company paid almost £10 million an acre. It is one of the most expensive

residential developments in London.

Before the provisions, the company made

a profit of £5 million, on turnover of £580 million. A year ago, the comparable figures were £25 million and £759 million respectively, including an £18 million profit on

property disposals. Mr Parsons said British housebuilding remained "in the doldrums", with Taylor Woodrow particularly affected by having many of its sites in the South East where prices have been hit hardest. But there was better news overseas. "We are experiencing very good sales in Canada and Australia is beginning to turn up." Worldwide, the group sold 819 units, about 10 per cent up

The company was also forced to make an undisclosed but "substantial" provision against a disputed construction contract

with Euro Disney, the leisure park. Overall international contracting is thought to have lost about £10 million. In comparison, British contracting broke even, with profitable contracts making up for losses in the group's structural steel operation.

BUSINESS EDITOR JOHN BELL

Net borrowings are about £200 million but Mr Parsons said he had no specific plans for asset sales. Indeed, one company previously put up for sale, Greenham Construction Materials, is now to be retained after a reduction in its losses. There was no plan for wholesale asset sales, he said. Such sales would be on a selective basis only. "We will do as much as is necessary to keep the ship afloat."

Tempus, page 22

Change of style heralded by Lloyd's new chief

By Jonathan Prynn, insurance correspondent

AN ERA of dramatic change in the style of leadership at Lloyd's of London was ush-ered in yesterday with the appointment of Peter Middleton, the former head of the Thomas Cook travel group, as the insurance market's first chief executive officer.

His arrival completes the line-up of senior officials who will be responsible for introducing radical reform to the embattled insurance market over the next five years after the nomination of David Rowland as the next chairman.

Neither Mr Rowland, 59, nor Mr Middleton, 52, are drawn from the narrow caste of top underwriters from which the chairmen of Lloyd's have traditionally been select-ed. Mr Rowland is the head of Sedgwick, Europe's largest in-surance broking firm, while Mr Middleton has had no previous experience of the insurance industry.

Although Mr Rowland, who is not yet a member of the Council of Lloyd's, had no direct say in the choice of Mr was given the opportunity to meet his future chief executive before the appointment was confirmed. Mr Middleton takes on the £250,000 a-year role on Monday, less than three months after the retirement of Alan Lord, the former Treasury mandarin who was chief executive for six years. Mr Middleton's brief will be

different from that of his predecessor and will follow the recommendations spelled out in the Morse report on governance of the market.

He will be the chief executive officer of the new Lloyd's Market Board, which will be responsible for the development and growth of the worldwide business of Lloyd's. He will also be one of the six nominated members of the Council of Lloyd's. Mr Middleton's appointment was confirmed yesterday by Robin Leigh-Pemberton, the Gover-nor of the Bank of England.

David Coleridge, the outgoing chairman of Lloyd's, described Mr Middleton's arrival as "a vitally important appointment." Mr Middleton, who is an

admirer of the Sir John Harvey-Jones school of manage-ment, has enjoyed a distin-guished diplomatic and business career, culminating in this year's £200 million sale of Thomas Cook by Midland Bank to two German companies. He said his lack of experience in the insurance world would be "no more a handicap than my total ignorance of travel when I took over at Thomas Cook".

Mr Middleton described his priorities as "to meet as many people as I can", but wants to avoid the trap of feeling under pressure to do something dramatic in his first few months in office. He said his role was one

of "creating the strategy that Lloyd's will follow over the next three to five years". He would not comment on whether a shake-out of the 2,000 staff of the Corporation of Lloyd's is likely. One of the strengths of Lloyd's was that the costs of the corporation had been kept under "very close control", he added.

Mr Middleton denied the job was "a poisoned chalice", saying Lloyd's was "a great institution with a fabulous brand name" that, though slightly tarnished, had vast embedded value. Mr Middleton is on a five-year contract with a notice period of six

Val Powell, the chief executive of the Association of Lloyd's Members, welcomed the appointment. "We look forward to working closely with him to ensure that close attention is paid to the primacy of names' interests," he

said.

Management of the three syndicates run by the Outhwaite managing agency is to be taken over by a rival firm, Barder and Marsh, from next year. The Outhwaite agency will continue to administer the run-off of open years up to 1992, including the notorious 1982 year of account of syndicate 317, which was at the centre of a protracted court case this year.



Ringing in the new: Peter Middleton, left, is welcomed to Lloyd's by David Coleridge, the outgoing chairman

New chief aims to lower Invesco risks

BY NEIL BENNEIT

THE new head of Invesco MIM, the fund management group, has promised to aban-don its "aggressive and high risk" investment style following the departure of Lord Stevens of Ludgate, the group's former chief executive.

Charles Brady, appointed chief executive last month, also said invesco had planned a partial flotation of its American businesses in the summer.

but this was abandoned Drayton Consolidated, the because of tax reasons. The troubled investment trust because of tax reasons. The failure of the float, he said, was one of the factors that led to the change in management.

Lord Stevens announced

last month that he was stepping down as chief executive and will resign as chairman next atmmer.

Invesco announced a 92 per cent collapse in profits in the first half to £926,000 because of one-off reorganisation costs and heavy provisions against

managed by the group. The provisions pushed the group into a retained loss of

£5.7 million, compared with a £2 million profit last time. The group cut its interim dividend 78 per cent to 0.5p, and warned shareholders it may only pay a final of 2p, half last

> Mr Brady said: "The firm has had a fast-moving and very aggressive investment

Maine - Tucker

style which does not lend itself to today's world. We need to lower the high-risk profile." He said the group may close high-risk businesses like venture capital and highly lever-

aged investments. Invesco is being sued for £11.3 million by the trustees of the Mirror Pension Funds in connection with the stock lending schemes of Robert Maxwell. Invesco is making no provision against the claim and will contest the action.

Talks aim to relax insider deal laws

BY NEIL BENNETT, BANKING CORRESPONDENT

MERCHANT banks and securities bouses are in talks with the Treasury in an attempt to relax tough, new insider dealing laws. Brokers are worried the laws will prevent stock market analysts from passing on much of their research to clients.

Industry representatives are also angry at the lack of consultation they have had with the Treasury over the laws, even though they are based on a European Commission directive that was passed in 1989.

The draft legislation, which will be included in the criminal justice bill in the next session of Parliament, was sent to representative bodies at the end of July, and replies had to be submitted by the start of September.

Previously, inside informa-

tion could refer only to specific companies. Now, it can cover classes of companies and government securities. But the laws exclude the foreign exchange markets, which will still be vulnerable to manipulation by unethical dealers if they obtain government information on interest rates.

The laws will make it an offence for individuals to encourage others to buy or sell securities even if they do not pass on the information. The law also shifts the burden of proof from the prosecution to the defendant, who must show that he did not intend to profit from the information.

Banking bodies are still talking with the Treasury, which is responding to some of the criticisms.

P&O steams ahead but issues warning

By MICHAEL TATE, CITY EDITOR German mark could be the

LORD Sterling, chairman of P&O, the shipping, transport, property and construction group, unveiled a 38 per cent advance in pre-tax profits, from £73.1 million to £101.1 million, for the first half of 1992. But he warned shareholders that second-half profits "could be disappointing".

dipped 15p to 334p before rallying to close at 340p. Lord Sterling said immediate economic prospects were uncer-tain; since July, there had been a deterioration in some areas. such as housebuilding. The Bovis housebuilding and construction division lost £13.7 million in the first half.

suspect currency. "I am not convinced that the pound is at the wrong level, but I would like to see a cut in the cost of money," he said. "For the moment, we're stuck with these conditions. But come October or November, something will happen. Don't ask me what, but there are no politicians who can stand up to the kind of pressure we are eeing."
P&O shareholders receive

"Our dividend policy is governed by the medium- and long-term underlying prospects of the group, rather than the short term," said Lord Sterling.

Tempus, page 22

"A BUSINESS STANDING STILL IS THE SAME AS A

BUSINESS GOING BACKWARDS."

Q. Why are your company's sales not moving forward, or your market share not increasing when there is still business out there to be had? After all, a recession only lowers the overall amount of business by a relatively small percentage.

A. Someone else is getting the business.

The only corporate move you can make in response to this is to hire a better calibre of New Business Executive - determined skilled people who will grow your business for you on a different plane.

So, as the Sales/Marketing Director or the Managing Director, are you still content to go on treading water when you could use Maine-Tucker to give you the means to make things happen? A "no risk" corporate advantage that we indemnify for a full three months.

To go forward call us.

18-21 Jermyn Street, London SW1Y 6HP. Felephone 071 734 7341 Fax 071 734 3260

The gloomy forecast unset-tied P&O shares, which

P&O is also vulnerable to the weakness of the dollar. Lord Sterling said the Ameri-

an unchanged 13.5p interim dividend, and reassurance about the final payment.

Comment, page 23 | can currency was too low; the

The Savoy fails to discount recession

By Angela Mackay THE Savoy Hotel, the grand

old lady of London's West End

that has been the natural home of old and new money when "in town", yesterday said that the plunging dollar meant it was relying on commercial events such as the Famborough Air Show to help its ailing profits. Despite that, discounts on room rates are hardly there for the asking. Giles Shepard, managing director of the Savoy Group. appeared to be clutching at straws when he suggested the Farnborough Air Show would give his depressed hotels and

restaurants business a boost.

And Famborough, as Mr

Shepard noted, is the last big

a pre-tax loss of £1.8 million in the half year to end-June. Last year, the Gulf war was blamed for a £674,000 interim loss. This year, the deep recession and exchange rate movements are blamed for keeping American tourists away. The City

was disappointed and marked confirmed that discounting down Savoy Group A shares by 30p to 443p. Turnover was was not an option, though other forms of incentives inlittle changed at £36.75 milclude a Capture the Magic lion but slightly higher operatweekend deal. This offers a standard double room and full ing costs and depreciation charges forced the botels English breakfast with a bottle group into the red. of chablis, chocolates, flowers Mr Shepard's flagship, The and fruit in the room when the Savoy Hotel on the Strand, guests arrive for £220 a night,

like many of the group's including VAT. While there are several stoestablishments, has lighter occupancy levels than usual. ries about discounting at some Incentives such as chauffeurof the group's other hotels driven cars to and from Claridges, The Connaught and The Berkeley, also in Heathrow — a saving of at least £60 — were being offered. London's West End -- several A standard double room at telephone calls failed to secure The Savoy costs £180 plus any significant savings. VAT, a double room with a view of the Thames costs £240 plus VAT, and corporate rates

are the same except that upgrading at no extra charge Enquiries by The Times

The group said "a successful autumn would give a much needed boost" to a depressed tourist industry. So would a higher dollar, fewer wars and an end to world recession. Not much sign of those, either.

Boddington increase bucks trend

By MARTIN WALLER, DEPUTY CITY EDITOR

BODDINGTON Group tax profits 51 per cent, bucked the trend during the gloomy results season as it reaped the benefit of a decision to concentrate on improvements. The profits 51 per cent, bucked the trend during the Boddington had the benefit of the non-recurrence of losses made last time by London restaurants now either sold or

ing margins in its pub estate.
Interim pre-tax profits rose from £7.5 million to £11.3 million in the 26 weeks to June 27, with earnings per share up 40 per cent to 7.3p. The dividend is increased from 2.35p to 2.6p. The shares rose 4p to 169p.

Boddington still holds almost 20 per cent of JA Devenish, another former regional beermaker that has sold the brewing side in favour of its tied estate, after last year's failed hostile takeover bid. Boddington had been widely expected to renew the assault when City rules allowed, on June 18.

Hubert Reid, the managing director, said the holding was "a trade investment having strategic value". He refused to comment on there being no further bid, but said: "Boddington is trading very strongly. We're not prepared to dilute the benefits that will flow through to our shareholders by making any acquisitions in terms that dilute those

interests."

Observers have suggested that the failure of a number of hostile bids this year, not least the Greene King assault on Moriand, the Thames Valley brewer, suggests the market may not be prepared to support unwanted approaches.

In increasing half-time pre-

Boddington had the benefit of the non-recurrence of losses made last time by London restaurants now either sold or for sale and two large additions to Liquid Assets, its wholesale drinks business. In addition, trading profits from the pubs division rose 8 per cent, despite a 4 per cent fall in beer volumes, reflecting increasing sales of higher margin products such as food, soft drinks and lager.

Occupancy on the nursing home side rose to 89 per cent at the end of the first half and subsequently to 92 per cent.

The rise in profits came despite the disappearance during June of a modest post-election recovery, and consumer spending had been constrained since.

Dividends from the Boddington stake, which costs about £1.3 million a year in financing costs before tax, were £708.000. The cost of the stake, and of continuing capital investment, increased interest charges 74 per cent to £4.05 million. Borrowings were held at £99 million and gearing at 42 per cent, similar to the level at the financial year- end, despite capital in-

vestment of £16 million.

Whitbread Investment
Company, which has a substantial holding in Boddington, has to sell at least 3 per
cent of the stock by November
to comply with the so-called
beer orders governing the
drinks industry.



Drinking in success: Hubert Reid, managing director of Boddington Group

More despair for property

FROM PHILIP ROBINSON IN NEW YORK

office space should gradually

The agency also says that

strong demand for glass and

chrome state of the art office

space in the mid-eighties was

fuelled by bank loans to prop-

erty companies and combined

decline, it adds.

THE worst property shimp in London for 50 years will last at least two more years, according to the latest report released in New York by Standard & Poor's, the credit rating

The agency also gave a warning that any slight upturn in the market would be short-lived, if the banks, at present the reluctant owner managers of large sections of property, rush to sell their holdings into an apparent

In the past four years, the rent for prime office space in London has plunged more to create an unpreceder than 40 per cent from £65 a sq boom.

It to £37.

Standard & Poor's says vacancy rates appear to have planeaued at a record 20 per cent and that the volume of new space coming onto the market will remain below net demand. The present glut of

But even when demand begins to pick up, rents will not necessarily rise immediately.

Standard & Poor's says that the first guide to sustained recovery will be a fall in the level of inducements to renants.

Builder's profits take a tumble

By MICHAEL TATE CITY EDITOR

STAGNATION in the housing market has led to a further fall in profits at Wilson (Connolly), the Northampton builder, in the first half of 1992. Pre-tax profits have numbled from £13.8 million to £8.8 million, and earnings from £.1p to 3.2p a share. However, the interim dividend, held at 1.27p a share.

remains comfortably covered.
Wilson's biggest coup of the year was the £24 million share placing achieved in April when post-election euphoria whipped up expectations of an early revival in the housing market. The funds have helped secure the halance sheet to the extent that interest was covered 14 times by pre-tax profits in the first half, and the group remains cash

The board confesses, however, that it is difficult to see any recovery in its markets.

During the six months, the group sold 1,250 houses, only 50 fewer than in the first half of 1991, at a net margin of 11 per cent, but house profits still fell, from £12.4 million to £7.4 million. Construction profits almost evaporated, at £262,000, against £1.34 million, but were a creditable result in the conditions.

The group's property company turned in a profit of £1.07 million, against only £42,000 a year ago, and has signed important local authority contracts to sell land and build at its "Lakes" development in Northamptonshire and the Oxford Spires Busi-

Third-quarter results depress NFC shares

SHARES in NFC, the transport group, fell 11p to 218p on disappointing third quarter results. The company now expects full-year pre-tax profits at the lower end of the previously indicated "best view" range of between 690 million and £100 million, against £93.7 million in the previous £2 months. In the nine months to July £1 pre-tax profits rose from £63.9 million to £64.1 million on turnover of £1.24 billion, up from £1.18 billion. Earnings were 9.2p a share, against 9.3p, and the third quarter dividend is 1.55p, making 4.25p so far, compared with 4p.

NFC said that while parcels handling and contract hire

NFC said that while parcels handling and contract hire showed some signs of improvement, this did not indicate any general economic recovery. Home services margins were eroded because of the depressed state of domestic housemoving and lack of consumer and business confidence.

Caird pegs payout

CAIRD Group, the waste disposal and environmental services company, is holding the interim dividend at 1.33p a share. Pre-tax profits were virtually unchanged at £3.15 million in the six months to end-June £3.10 million, although earnings fell from 2p a share to 1.8p on a slightly higher tax charge. Operating profits rose from £2.0 million to £3.7 million, but the benefit was offset by interest costs of £545,000, compared with investment income of £197,000.

British-Borneo higher

BRITISH-Borneo Petroleum Syndicate, an oil production and investment group, expects sterling oil prices to remain at present levels until the end of the year, with American gas prices continuing on a firmer trend in the winter. The company increased taxable profits from £1.66 million to £2.26 million in the six months to June 30. The interim dividend is unchanged at 2.667p a share and the directors expect to maintain the final dividend.

Great Southern ahead

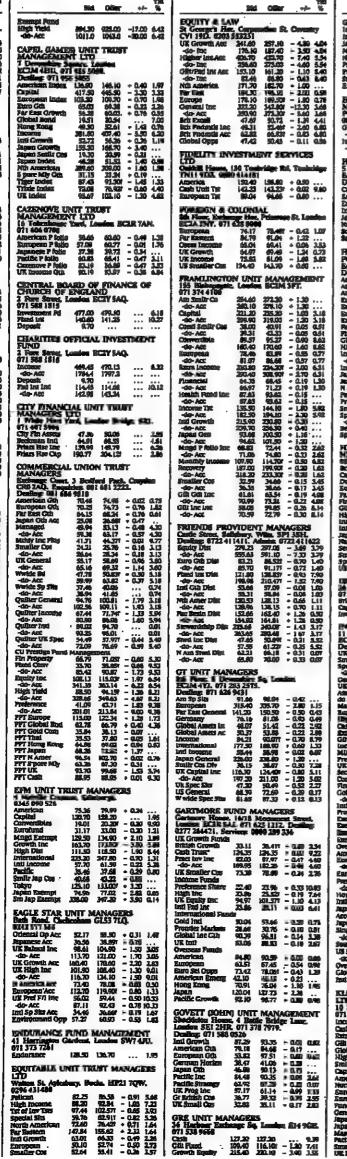
LOWER mortality rates, particularly in London and other urban areas, led to significantly lower trading levels at Great Southern Group, the funeral services company. But profits rose from £2.3 million before tax to £2.55 million in the half-year to end-June. Earnings rose from 10.7p a share to 11.85p and the interim dividend is raised from 3.3p 2 share to 3.6p. Turnover was £14.8 million (£14.1 million), resulting in operating profits of £3.2 million (£3.17 million).

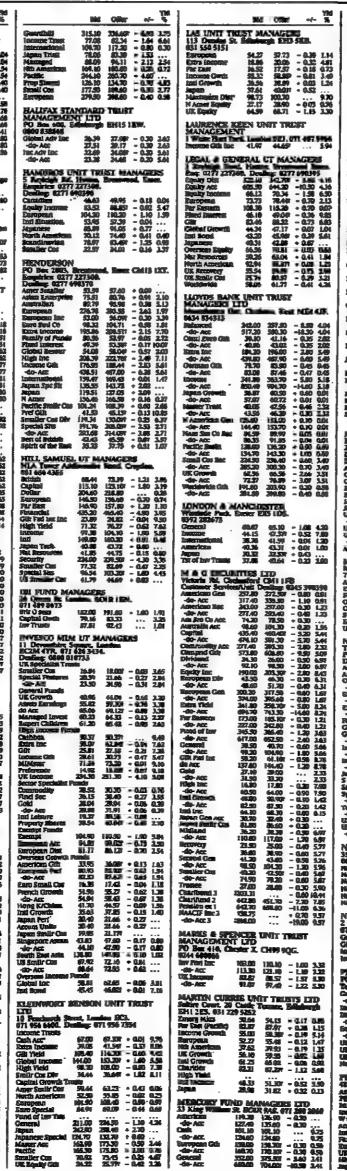
Property provi

Homes

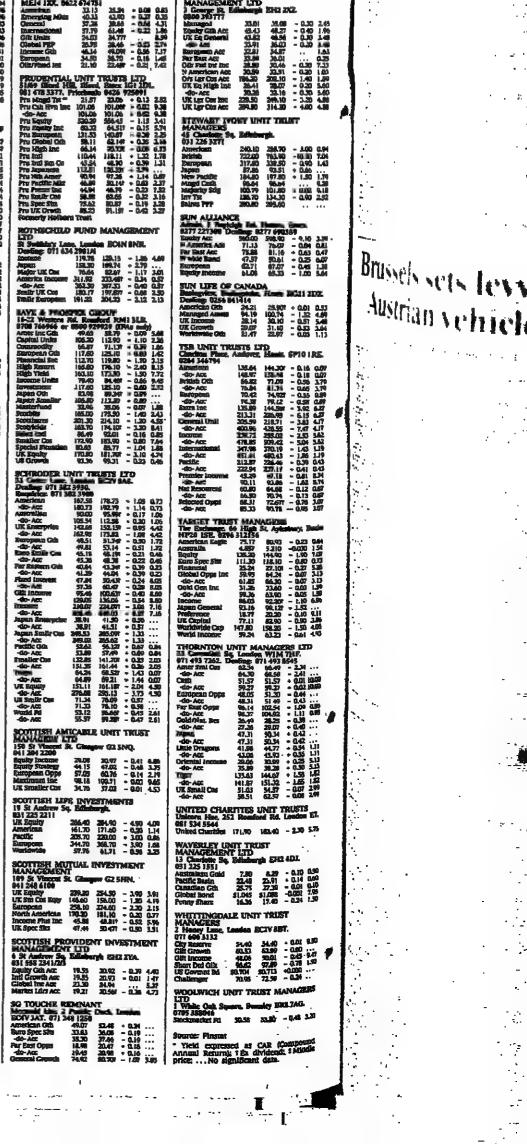
prudent

THE TIMES UNET TRUST INFORMATION SERVICE









Previous interim profits were £871,000. Company expects to pay full-year dividend. There was an extraordinary charge of £826,000

Interim loss was £1.4m last time, with a loss of 2.4p per share. Prospects for second half are less favourable

Group has cash deposits of £13.6m, which earned investment income of £714,000 (£875,000). Housing market still deteriorates

Sales of new cars were unchanged Future of a loss-making dealership

Homes and cars help to boost Prudential by 46%

PRUDENTIAL Corporation brought some cheer to the City, with a 46 per cent rise in pre-tax profits to £249 million for the first half. The results were helped by a £26 million profit turnround in the UK general insurance operations. The shares rose 7p to 237p

on the better-than-expected figures. The interim dividend has risen 8 per cent to 4.1p. Most of the improvement

came from general insurance houses, contents and cars. Profits from the long-term business edged up only £9 million (5 per cent) to £199 million. Losses from general insurance were reduced from £54 million to £14 million. Other activities also contributed £64 million, up £30 million on last time.

sh-Borneo high

Realised gains from investment funds accounted for £52 million of group profits, large-

PROPERTY provisions, re-

dundancy payments and

higher interest charges have

halved interim profits at Asso-

ciated British Ports, Britain's

Property provisions of £10 million were in line with the

warning given by Sir Keith

Stuart, the chairman, in July,

and were the biggest contribu-

tor to a 52 per cent fall in pre-

tax profits to £15.1 million in

the half year to end June.

Despite that, and a fall in

earnings from 12p to 5.7p a

share, the interim dividend

Sir Keith said: "The contin-

uing recession in the UK

economy has inevitably had

an adverse impact on group

results, particularly in the

property development busi-

ness. Although the recession

has also affected some of our ports activities, the potential of

our ports business remains

But he issued a warning

that July and August revenues

indicated that the group's key

ports and transport division is

unlikely to exceed its interim

results in the second half of the

year. The property provisions

all relate to trading properties developed by Grosvenor Square Properties, the proper-

ty development company that

rises from 3.1p to 3.25p.

biggest port operator.

Property provisions

knock ABP profit

BY MATTHEW BOND

ly because of a £120 million switch out of British equities into German bonds and reduced exposure to the dollar. Mick Newmarch, chief ex-

ecutive, said the improvement reflected "the stability of the profits from our long-term businesses and the emerging benefits of recent actions in relation to loss-making general insurance activities'

The British general insurance accounts have responded particularly well to the treat-ment applied by Prudential's management. A £23 million deficit for the first half of last year was converted into a £3 million profit. The British operations also benefited from mild weather and their very small exposure to domestic mortgage indemnity business. which has caused losses of billions of pounds for the British insurance industry.

ABP bought at the end of 1986, and whose value has

been written down to £124

million. During the half year,

a 50 per cent share in the

London Pavilion, a GSP dev-

elopment at Piccadilly Circus,

was sold by an associate company reducing ABP's off balance sheet debt by £12

million to a half year end level

of £14 million. The company

has on-balance-sheet net bor

rowings of £348 million, giv-

ing gearing of 56 per cent.
With the exception of the

property development divi-

sion, which made an operat-

ing loss of £1.6 million, profits

were generally resilient. The £2 million of severance costs

contributed to a 9.4 per cent fall in operating profits in the

ports and transport division to £35.6 million, while the group's property investment portfolio, located both on and

off port land, saw operating

profits rise J Opercent to \$11.2

lettings were secured.

million (£17.5 million).

million, as a number of new

Prodential announced its withdrawal from general insurance broking in Britain last March and staff have been cut from 1,150 to 450. A small residual staff will be retained into next year to allow Pruden-tial to complete its commitments, Mr Newmarch said. Premium rates on private

motor accounts have been increased five times since July last year and the company has withdrawn from motorcycle cover. Rates on contents insurance rose 20 per cent in July. Mr Newmarch gave warning that the future trend for rates will be "still upwards rather than stabilising".

The gains in the British

direct general insurance operations, however, were largely offset by a £25 million loss (£2 million loss) from the general reinsurance activities of Mercantile & General, the reinsurance subsidiary. It has been hit by the LMX spiral catastrophe losses sweeping the London insurance market. The M&G losses included a

£5 million provision for April's IRA bomb, £2 million for the Los Angeles riots and Chicago floods, and a £10 million increase in reserves to cover loss-es from the 1987 and 1990 windstorms and the Exton Valdex oil spill. A further £20 million of unspecified marine provisions are being held in reserve for future claims. The cost of Hurricane Andrew is estimated at £20 million but will be charged to the full-year

Gross premium income from the traditional long-term operations was static at £3.4 billion, but conditions were buoyant, with new annual premiums in Britain up 6 per cent at £172 million and single premiums up 56 per cent at £1.06 billion. "Increased sales productivity flowing from the restructuring of our direct sales force is winning back market share." Mr Newmarch said. Prudential's Americal sales force is winning back march said. Prudential's Americal said. erican subsidiary, Jackson National, produced profits of \$44 million (\$48 million)... Michael Lawrence, finance

director, said bonuses to policyholders would have to contimue to fall and provisions' reduction next March.

The group's total interest bill fell to £20.8 million (£27.6 The company reported a million), but the amount capitalised tumbled to marked increase in productivity from its direct sales force £700,000 (£10.1 million). after a restructuring. The netthereby raising the interest work of 366 local offices is being rationalised to leave Prudential with 150 to 200 charge taken through the profit and loss account to £20.1 larger branch offices.



Pointer to a rates rise: Mick Newmarch, chief executive of Prudential, announced interim profits rose 46 per cent yesterday

Directors' pay rises are halved

BY ANGELA MACKAY

BASE salary increases of main board executive directors almost halved in the year to July, from 14.3 per cent to 7.7 per cent, according to a survey by Monks Partnership, a re-

search group.
Over the same period, 43 per cent of parent company chief executives who would have been eligible for bonuses did not receive them because corporate performance did not reach target levels. That com-pares with 30 per cent previously.

Monks Partnership's conclusions differ from those of Pensions Investment Research Consultants, which said last week that the salaries of the highest-paid directors of FT-SE 100 companies increased by 2 per cent. Monks's figures point to a median increase of about 8.5 per cent.

Research by P-E Interna tional into pay in 21 OECD countries found that British managing directors' gross pay ranked 14th. The relatively low UK tax burden of 34.5 per cent (the lowest except for Greece) boosts this ranking to tenth after adjustments for living costs.

English China Clays shares slump after poor first-half

By Martin Waller, deputy city editor

SHARES in English China Clays, the construction and plunged 70p to 376p after brokers cut full-year profits estimates. Forecasts were revised in response to disappointing interim figures and fears of a price war in the company's main market.

ECC reported pre-tax profits of £40.8 million, down from £53.2 million, in the six months to June 30. The dividend is held at

6.6p. The figures included an unexpected exceptional item of £13.3 million, mainly writedowns on the value of housebuilding land and properties and rationalisation costs

MTM, the troubled chemicals

group, expects to complete

discussions soon to renew and extend a standstill with its lead

banks beyond the present

deadline of January 4, 1993.

MTM, which says it is in breach of its banking cove-

tor. Andrew Teare, chief executive, said the "brutally conservative" land writedowns of £11.2 million were the first since 1990. Conditions to the end of the year would be pretty bleak". ECC's construction business

saw operating profits fall from E8.9 million to £4.5 million: construction materials slumped from £11.3 million to £7.5 million. But analysts were more concerned at prospects for ECC International, the day business, though half-way profits held up well at £46.5 million (£48.9 million).

ECC has responded to increasing competition in Europe from American pro-

MTM loses £28m at half time

By George Sivell

nants, lost £28 million before

tax in the six months to end-

June, thanks to £23.8 million

of exceptional charges for

restructuring. The company asked Price Waterhouse, its

new auditors, to audit the

interim statement. Price says

Engelhard concern, by holding prices and maintaining margins, despite complaints from customers. But analysts doubt whether this policy can be maintained.

"If ECC doesn't reduce its prices, Engelhard is going to take some of its market share in Europe, at the same time as ECC takes some market share in Japan, where Engelhard dominates." said Geoff Allum, industrial materials analyst at County NatWest. Mr Alium has cut his 1992 pre-tax profits forecast from £127 million to £90 million, and that for 1993 from £130 million to £95 million. "They have everything going against them at the moment," he said.

the accounts have been drawn

up on a current concern basis.

dependent on adequate bank-

ing facilities continuing to be

MTM offered no compara-

tive figures for the first half of

1991 because of changes in

accounting policies and bases.

Net debts, including finance

leases, were £100.6 million at

June 30, on net assets of £15 million. The deficit on the

profit and loss account is stated at £43.4 million. There is no interim dividend. The

final was omitted last year but

an interim of 1.87p was paid. MTM declared an operat-

ing profit of £300,000, made

up of profits of £2.3 million

from continuing business and

a loss of E2 million from those

earmarked for disposal. The

shares rose 3p to 33p.

Pre-tax: £578.000

made available.

Maxwell offshoot is sold

PRICE Waterhouse, administrator of Maxwell Communication Corporation, has announced the sale of the MC Italia offshoot, holding com-pany for Panini, which makes football stickers, to Bain Gallo Cuneo Capital Investments, the Italian arm of Bain & Co. the Boston management consultant.

The administrator declined to reveal the sale price. Panini had sales of about £70 million in 1991 and employed 586

Avonmore rises

Higher exports and lower interest charges after last Octo-ber's cash call helped Avonmore Foods, the Irish dairy and meat products business, rise 46 per cent to Ir£9.63 mil-lion (£9.17 million) in the halfyear to July 4. The interim dividend is Irl.45p (Irl.35p).

Hunter sell-off

Hunter Saphir, the specialist foods group, is selling Emile Tissot, its frozen ready meals business, to Cavaghan and Gray, for £3.75 million cash.

Avonside dips

Pre-tax profits at Avonside Group, the housebuilder, feil to £2.82 million (£3.41 million) in the first half of 1992, on turnover up to £25.9 million (£24.5 million). The interim dividend is 1.8p a share on earnings of 4.37p.

Nurdin slips Nurdin & Peacock, the cashand-carry wholesaler, made E5.59 million (E6.97 million) pre-tax in the half-year to end-June. The interim dividend is held at 1.96p.

Brussels sets levy on Austrian vehicles

FROM TOM WALKER IN BRUSSELS

THE European Commission for the first time yesterday asked member governments to levy a counterveiling duty on a product exported by a member of the European Free Trade Association. The EC has recommended

duties of 10 per cent on Chrysler Voyager multi-purpose vehicles made in Austria. After an intense debate, during which Frans Andriessen, external affairs commissioner, argued that the duties should be avoided at an awkward time in EC-Austrian relations. Sir Leon Brittan, competition commissioner, held sway. He insisted the Scandinavian and Alpine nations respect EC state aid rules. The Voyager plant at Graz received more than £70 million from the Austrian government, equalling one third of its start-up costs.

generally restricted to no more than 10 per cent of costs, and the Commission received complaints from Matra, the French state company that makes the Renault Espace, the main EC rival to the Voyager. Matra pointed out that 90 per cent of Voyagers exported from Graz are for the EC market and the Commission agreed that the Austrian government was in effect unfairly

Austrian diplomats in Brossels were furious at the news, pointing to the 24 per cent state aid given to Volkswagen and Ford by the Portuguese government to set up an MPV plant near Lisbon. But EC sources said the Portuguese plant is "not a fair parallel". because it is in a depressed area far from northern European markets. "Those criteria do not apply to Austria, which is rich." one source said.

Portals looks east for future prosperity



Money makers: from left. John Cope, Philip Conway, Michael Morley and John Lloyd. of Portals, yesterday

EYES remained focused on the foreign exchange markets as the sharp rise in Swedish interest rates to protect the krona sent a shudder through government securities.

Increased pressure on the pound sent investors scurry-ing to the sidelines as speculation grew that a cut in interest rates, or even a devaluation. was unavoidable.

On the futures market the long gilt saw an early lead whittled away. After touching a peak of £9615/16, it retreated to £96°/32 before closing seven ticks lower at £9621/32 in moderate trading which saw 43,500 contracts completed.

But it was the short end of the market that once again found itself most vulnerable to talk of a rise in interest rates. Conversion 10 per cent 1996 ended £4 lower at £1005/10, while at the longer end Treasury 84 per cent 2017 eased five ticks to £984.

SHORTS hunder 5 years 13-46
6.17
8.26
10.00
12.28
13.22
13.20
13.20
12.40
13.30
13.31
10.17
11.36
9.16
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36
11.36 MEDIUMS (5 to 15 years) MEDIUMS (*
Tress 3/% 1997
Tress 5/% 1997
Tress 6/% 1998
Each 12% 1998
Each 12% 1998
Tress 5/% 1998
Cutto 10/% 1998
Each 12% 1998
Cutto 10/% 1998
Cutto 10/% 1998
Tress 10/% 2001
Tress 10/% 2001 7.51 9.76 12-63 9.51 9.96 11.01 9.21 9.21 9.21

BRITISH FUNDS

LONGS (over 15 years)
These 9.4, 2007 95, - *
These 9.4, 2007 95, - *
These 9.4, 2008 99, 7 - *
These 19.4, 2008-00 127 7 - *
These 19.4, 2008-00 127 9 - *
These 94, 2011 100- - *
These 74, 2012-11 99- - *
These 74, 2012-15 99- - *
These 74, 2012-15 99- - * UNDATED INDEX-LINKED

DEMAND from eastern Europe's liberated nations and the former Soviet states for paper currency of their own promises a prosperous medium-term future for Portals, the banknote paper maker, but for now, the group is more con-cerned with "slippage" in orders from its established

Michael Morley, the chief executive, said the company has "two or three" important tenders outstanding. He said: We are still confident of getting the business — it is just

customers (Michael Tate

taking longer than usual to sign the contract."

Mr Morley was speaking after unveiling pre-tax profits of £12.63 million for the first half of 1992, 8 per cent higher than the £11.69 million re-

ported a year ago. As a result of delayed orders and deferred shipments, turnover within the security and

specialist paper-making divi-

sion dipped 3 per cent, to £46.7 million, during the period. Prices came under pressure too, but Portals attacked its costs and squeezed a fractional increase in margins, to leave operating profits at £10.1 million (£9.73 million). The bulk of the group's

profit increase originated in the protection and control division, designer and manufacturer of equipment and software for monitoring quality of anything from rivers to BBC transmitters. The division overcame a 2.8 per cent decline in sales, 10 £44.3 million, to produce a 22 per cent profits increase at £3.39

Capital spending is up from £12.7 million to £14 million this year, but a broadly neutral cash flow is expected.

The interim dividend is held at 5p a share, with the board preferring to see the full results before deciding on the prudence of an increase.

Interim profits last year were £759,000. Workforce cut 11.5 per cent because of depressed trading

sheet strong with net cash

COMPANY NEWS IN BRIEF

Div: 2.6p (2.6P) BURNFIELD (Int) EPS: 4p (1p loss) Div: 1.65p (1.65p) BR. THURNTON HLDGS Pre-tax: (Fin) £947,165 EPS: 1.04p (14.14p loss)

Div: NII (NII) SHERWOOD COMPTRS Pre-tax: (Int) £1.75m EPS: 16.7p (6.6p) Div: 1.75p (1.5p)

NORTH SEA ASSETS (Int) Pre-tax: £890,000 EPS: 1.75p (1.94p) Div: Nil (nil) SUNLEIGH (Int) Pre-tax: £11,000

EPS: 0.10p loss Div:Nil (nil) STAT-PLUS GP (Int) Pre-tax: £2.02m (£2.43m) EPS: 6.3p (7.25p) Div: 3.56p (nil)

EVANS HALSHAW (Int) Pre-tax: £1.51m (£1.89m) EPS: 4.6p (5.6p) Div: 3.6p (3.6p)

BUSINESS TO BUSINESS

THE TIMES

APPEARS EVERY FRIDAY

TELEPHONE DAVID GERMAN 071-481 1982 or FAX: 071-782 7828

Not all smooth cruising for P&O

FEW businessmen can be better equipped to cope with recession than Lord Sterling, who spent the best part of a decade confounding the City by rehabilitating Town & City after the 1974 crash. His gloomy warning about P&O's second half therefore takes on special significance.

Undoubtedly. P&O's achievement of £101.1 million before tax in the first half of 1992 was as good as most commentators had hoped for: and the warning for the second half should be regarded partly as an exercise in keeping feet on the ground. All the same, given the dollar's weakness, the market was right to be a little unnerved yesterday.

Substantial sums have been invested by P&O on modernisation, re-equipment and training in recent years, and the potential rewards are apparent in increased market translates into decent profits growth still looks distant.

At the same time, the UK housing picture is worsening. Housebuilding, construction and development losses multiplied from £3.5 million to £[3.7 million during the halfyear, although the construction arm benefited from having most of its business

OVERSELS. The good news is that capital spending begins to wind down this winter, with no big project in prospect then until the replacement of the Canberra in 1995. Gearing. 70 per cent and still climbing, should begin to

Analysis have been mentally downgrading P&O for weeks as the dollar has slid.



Sinking feeling: David Newton and Simon Moffat. of Hillsdown Holdings

Ian Wild, of BZW, is now going for £250 million pretax, against £217 million in 1991. At 340p, the shares are attractive for their 12 per cent yield alone, underlined by the group's implicit commitment to a pegged dividend.

Taylor Woodrow

THE Peter Drew years at Taylor Woodrow were formally buried yesterday. Out go such follies as commercial television, leisure and urban regeneration. In comes Colin Parsons, who succeeded Mr Drew as chairman, and an eye-watering cost control programme designed to cut some £20 million out of a £95 million budget. Out too, pretty much, go dividends. Mr Parsons

described last year's final dividend of 7.64p as a "matter of honour" after a previous commitment by Mr Drew that the final dividend would be maintained at 7.64p in "the absence of unforeseen circumstances". Given the circurnstances that pertained at the year end, not to mention the £16 million interim pretax loss reported yesterday, paying that dividend — at a cost of some \$31 million was bordering on lunacy.

The cutting of the interim dividend from 1.86p to 0.5p ests sanity has returned although the likelihood of a full-year loss suggests it might have been prudent to forego

the payout altogether. Paying last year's final dividend has boosted net borrow ings from their half-year level of £167 million to more than £200 million, from where they are set to rise further. An annual resit roll of £55 million from investment properties means Taylor Woodrow will stay in business, but until the balance sheet begins to respond to Mr Parsons' strong medicine, the shares — even at 35p — are best avoided.

Hillsdown

HILLSDOWN became the latest food company to give the lie to the sector's sup-

recession. The shares plumbed an all-time low yesterday, after Hillsdown re-ported a rise in first-half pretax profits from £77.6 million

Despite the promise of a same again total dividend of 8.8p. the shares clattered down 23p to 83p. That was before the Stock Exchange dropped the company from the FT-SE 100 yesterday afternoon. Hillsdown warned investors that some areas have deteriorated since the end of the half year.

As a result, full-year forecasts were downgraded from almost £200 million to £170 million. On carnings forecasts of 14.6p for the year, the shares stand on a multiple of 5.7 and on a maintained dividend offer a yield of 14.1 per cent.

The modestly supported £280 million rights issue a year ago, which offered investors one for four at 212p. knocked interest charges down from £27.1 million to £14 million in the half year but also diluted earnings from

9.08p to 6.96p.
Hillsdown (of which Simon Moffat is finance chief), confused analysts with its cash flow statement. The company has stopped factoring customers' debts and used up £88 million to pay factoring com-panies off. But £65 million of eash went out in the first half and another £25 million is expected to go in the second. leaving year-end debts at £300 million on assets of £1 billion. Add back the £280 million of rights cash and the picture is less rosy. The City is fighting the urge to lower the

Worries on economy dent Dow

New York — Blue chips lost early gains by mid-morning amid concern over the economy. Early strength in the dollar, which had provided some support for equities, evaporated. Bond prices fell as the market consolidated recent gains. By late morning, the Dow Jones industrial average was off 1.08 points at 3,259.51, having earlier risen to almost 3,268.

☐ Tokyo — Shares ended sharply higher, jumping in late afternoon on futureslinked huying. The Nikkei index surged 593.13 points to 18.875.55, its highest close since March 31, when it was last above 19,000. An estimated 320 million shares were

☐ Frankfurt -- A sudden midsession drop in the Dax future and news of more financial woes in Sweden brought a double-digit fall in the market, against a background of currency and interest rate worries. The Dax index closed 19.29 points lower at 1,525.26.

Hong Kong — The rise in the Tokyo market and opti-mism over a possible solution to the financing of the colony's new airport, pushed shares higher. The Hang Seng index put on 26.4 points to finish the day at 5.726.99.

Sydney — Weak overseas markets and uncertainty about interest rates dragged shares to a 17-month low. 'Cash is the favourite thing to have at the moment," one broker said. The All Ordinaries index ended 23 points down at 1,478.9. ☐ Singapore — The Straits

Times index fell 8.66 points to

STOCK MARKET

Equities and securities under fresh pressure

EOUITIES and government securities spent a nervous session suffering further small losses after another tense day on the foreign exchange markets. The pound came under renewed pressure, despite denials from the Bundesbank that it had called for sterling, the peseta and lira to be left the office in a gloomy mood fearing prices could

ness resumes today. Norman Lamont, the Chancellor, has consistently ruled out the possibility of the pound being devalued, but he came under increasing pressure after the Swedish Central Bank increased its discount rate from 24 per cent to 25 per

The City is becoming in-creasingly bearish about the

government's E7 billion package announced last week to protect the pound in the runup to the French referendum on the Maastricht treaty. Speculation is mounting that a rise in interest rates cannot be avoided. Dealers say that would have a disastrous effect on equities and bonds.

day, helped by an opening rise on Wall Street. It ended 10.2 points down at 2,327.5, depressed by a steady trickle of disappointing company re-sults highlighting the depths of recession. Turnover of 400 million shares was low. Several large lines of stock

came on offer including 2.1 million RTZ, offered at 490p. There were also 1.1 million Granada, down 9p at 246p. Cable and Wireless feli 15p to



MAJOR INDICES

511p, after brokers failed to place a large line of stock. ICI touched £10.18 before recovering its poise to finish a net 10p down on the day at

£10.52, after County NatWest

declared that the proposed demerger could lead to a cut in the dividend. County agrees with the business logic of the demerger, but reckons ICI will be forced into making a rights

structures created by the split. It is telling clients to sell. ECC tumbled 75p to 371p. after seeing half-year profits drop £12.5 million to £40.8

P&O, the shipping to building and property group, fell 9p to 340p, after Lord Stersince July there had been a deterioration in housebuilding. P&O saw pre-tax profits rise £28 million in the first half

to £101 million. Taylor Woodrow fell 8p to 35p, after plunging into the red with a pre-tax loss of £16 million against a profit last time of £25.3 million. George Wimpey, which cut the divi-dend after diving into the red on Tuesday, lost 4p to 67p.

in the sector with Aunce 5p

lower at 67p, Hewden Stuart 3p at 69p, John Laing 4p at 109p, Persimmon 3p at 154p, Raine Industries 2p at 74p, and Wilson Bowden 14p at 226p. Among the building suppliers there were falls in Wolseley, 27p to 291p, BPB Industries, 8p to 123p, Blue Circle, 15p to 134p, Hep-Williams, 7p to 133p, Marley, 3p to 58p, Newman Tonks, 5p to 95p, Pilkington, 4p to 84p, RMC Group, 24p

to 395p, Rugby Group, 5p to 160p, and Spring Ram, 4p to 106p.
The only bright note among companies reporting was the Prudential Corporation, up 6p at 236p, after weighing in with better than expected half year figures.

MICHAEL CLARK

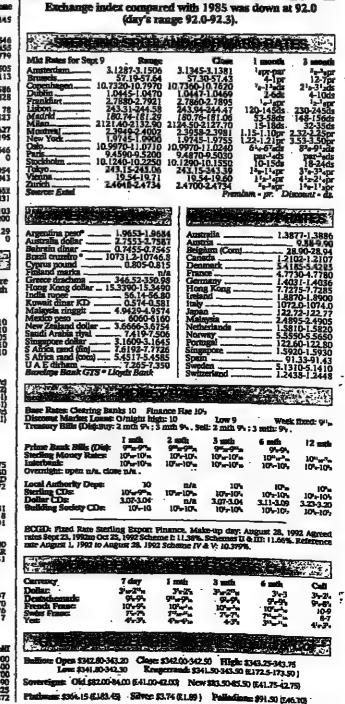
Telegraph (325) Broadcare Inv Trust (100) 101 Dartmoor Inv Tst Wis Throg 1000 Smir Co's Wis 12 -1 Yorkshire TV Warrants 13 ... European Smaller Co's 31 RIGHTS ISSUES European Smailer Wts 21 Finsbury Smile Cos 0 Prf 148': ... Jupiter Euro Zero DT 38 + 5 Malaya Group 10p n/p (10) 6 ... Ki'wort Endt Picy (100) Dur

\$200	Littd Biscuits 245p (-12
nhii , 419p (+15p)	Hillsdown 83p (-23)
C	Booker 347p (-17)
ons 160p (+10p)	Cable Wireless 511p (-15
U.S.	RMC Group 395p (-24)
Breweries 693p (-45p)	Redland 320p (-28
nals 3740 (-12p)	Wilson Bowden 226p (-14)
sey Ind 283p (-15p)	Bys (Wimbidn) 610p (-20)
pworth 2200 (-120)	BICC 233p (-11)
China Clay 371p (-75p)	
roy Hotel 'A' 443p (-30p)	Closing Prices, Page 24

	FT-SE W	DEUMES				
Abbey Nati 177	Coats Vyla 636	Legal & Go 343	Ryl Bk Scot 1.100			
Alid-Lyons 815	Cm Union 223	Ljoyds Bk 641	Sainsbury 3.200			
Anglian W 763	Courtanids 490	MB Curdin, 904	Scot & New 1.200			
Arevil Go Laco	Eng Chna C 7,300	MEPC 409	Scut Power 994			
Arto Wiggs 1.500	Enterpr Oli 136	Marks Spr 916	Sears 2.600			
AB FOODS 356	Europial U 17	NFC 2,500	Sym Trent 623			
BAA 761	Fisons 9,600	Narwst Bit 1,400	Shell Trans 1.700			
BAT Inds 2,200	Forte 902	Nat Power 4.800	Siebe 363			
BET 7.400	GRE 1,900	Nth Wst W 1,000	SmKl Bch 3,100			
DOC 358	GUS A 676	Nthrn Fd4 1,400	Smith Nob 940			
BP 4,900	Geri Acc 900	Pa 0 3,700	Smith (WH) 994			
BT 3,200	Gen Elec 3,700	Pearson 1.300	Sun Alinet 1.500			
BTR 2,200	Glaxo 3,100	Pilidingson 2,200	TST 994			
Bk of Scor 474	Commit Mert 1,200	PowerGen 3,200	Take & Lyle 955			
Barctays 939	Guinness 2,800	Prodential 6,100	Tesco 2,700			
1,000	HSBC 4,800	RMC 288	Thames W III			
Blue Circle 2,700	Hanson 5,000	RTZ 5,700	Thin EMI 999			
Boots 1,000	HDisdown 10,000	Rank Off 1,000	Tomkins 434			
Saw2066 525	ICT 2,400	Recidit Col. 1.200	Undere: 633			
Brit Aerti 3.200	Inchespe 661	Rediand 1,500	Utd Blac 3.400			
Brit Alreys 1.600	Kingfisher 2,000	Reed Inti 1.600	Vodafone 3.100			
Brit Gas 6,300	LASMO 771	Reptokli III	Wellcome 2400			
THE THE 11,000	Ladbroke 1,300	Reusers 182	Mpjtpq ,y, 268			
⇒bk Wire 1,900	Land Secs 508	Rails Royce 5.600	1,700 EN 210 IF			
Cadbury 1,100	Lapone 63	Rothmans 193	Willis Cres 393			
LIFFE OPTIONS						
	Culle Petr	l	Calle Pero			

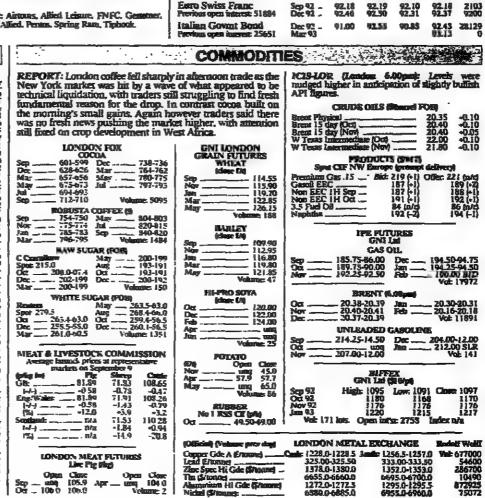
1102100000								
act 177 hs 818 W 763 p L400 gt 1500 s 356 761 s 2,000 7,400 358 4,900 3,200 3,200 3,200 3,000 5,000	Coals Vyla 636 Cm Union 223 Courtailds 490 Eng China C 7 300 Enterpr Oli 17 Fisons 9.600 Forth 902 GRE 1,900 GUS A 676 Gen Acc 900 Gen Elec 3,700 China 1,200 China 1,200 Guinness 2,600 HSBC 4,800	Legal & Gn. 343 Lioyds 8k. 64i MB Cardin. 904 MEPC. 409 Marks Spr. 916 NFC. 2,500 Karlwst 8k. 1,400 Nat Power 4,800 Nth Wst. W. 1,000 Nthurn Fds. 1,400 På 0. 3,700 Petryon 1,300 Pilkington 2,200 PowerGen 3,200 Prudentikal 9,100 RMC. 288	Ryl Bk Scot 1,100 Sainshury 3,200 Scot & New 1,200 Scot Power 994 Sears 2,600 Svrn Trent 623 Shell Trans 1,700 Siebe 3e3 Smith Bch 3,100 Smith Nph 940 Smith (WH) 994 Sun Alince 1,500 Thames W ITB	New York (midday): Dow Jones 3264.64 (+4.05) S&P Composite 415.64 (+1.20) Tokyo: Nikhri As'ge 18875.55 (+593.13) Hong Kong: Hung Seng 5726.99 (+26.40) Amsterdam: C&S Tendency 108.5 (+0.5) Sydney: AO 1478.9 (+23.0) Frankfurt: DAX 1525.26 (-19.29)	FTSE Euro 100: 1021.42 -7 96) Brussels General			
1,000	Hanson 5,000 Hillsdown 10,000	RTZ 5,700 Rank Org 1,000	Thrn EMI 999 Tombios 434	TRADITIONA	AL OPTIONS			
526 3.200 55 1.605 6.300 1 11.000 ire 1.900 1.100	ICT 2,400 Inchespe 661 Kingfisher 2,000 LASMO 771 Ladbroke 1,300 Land Sees 508 Lapone 63	Recidir Col. 1.200 Rediand 1.500 Rediand 1.500 Rentokil ISH Reuters 182 Rolls Royce 5.600 Rothmans 193	Unflever 633 Uid Bisc 1.400 Vodafone 2.400 Wellcome 2.400 Whithd 'A' 569 Wilms Hid 1,700 Willis Crrn 393					
		LIFFE OF	PTIONS					

	LONDO	FINA	HCIA	FUT	UFFE	1	
021.42 (-7 96)		Period	Орев	Hilgh	Low	Close	Volume
	FT-SE 100 Previous open transmit: 46777	Stp 92 Dec 92	23260 2371.0	2347.0 2389.0	2368.0	2336.0 1379.5	12145
289.79 (+2.05) 476.13 (-4.64)	Three Month Sterling Previous open interest: 250911	Sep 92 Dec 92 Mar 93	89.48 89.40 89.91	89.50 89.43 89.91	89.14 89.16 89.63	89.30 89.23 89.68	12546 12655 7779
416.5 (-4.3)	Three Mth Eurodollar Previous open tourest: 31851	Sep 92 - Dec 92 -	96.83 96.76	96.83 96.77	96.82 96.75	96.83 96.75	505
100.59 (-5.87) 240.11 (-6.39)	Three Mth Euro DM Previous open inserest 383149	Sep 92 Dec 92	90.25 90.53	90.75 90.53	9 <u>0.22</u> 90.42	90.23 90.44	6586 37828
66.6 (-2.0) 104.90 (-0.43) 88.53 (-0.45)	US Treasury Board Previous open interest: 1505	Sep 92 Dec 92	(07-28 (05-25	107-28 106-25	107-25 106-20	197-27 106-21	78 423
15399	Long Gilt Previous open togenese 66361	Sep 92 - Dec 92	96-08 96-19	96-15 96-30	96-04 96-09	96-09 96-21	2427 \$0195
11232 (-0.21)	Japanese Govart Boad	Dec 92 Mar 93	106.10	106-10	105.88	105.88	666
الننذ	German Govent Bond Previous open interes: 130796	Dec 42 _ Mar 93	89.63 89.63	89.56	89.11 69.61	89,21 89. 63	40954 .843
nienent niez 7	Three month ECU Previous open lineres: 13347	Sep 92 - Dec 92 -	88.55 89.20	88.60 89.20	88.52 88.98	88.56 89.09	362 1031
FC. Gestetner.	Euro Swiss Franc Previous open interest 51884	Sep 92 - Dec 92 -	92.18 92.46	92.19 92.50	92.10 92.31	92.18 92.37	2103 9200
iphook.	Italian Govert Bond Perios open harest 25651	Dec 92 Mar 93	91.00	92.55	90.85	92.43 93.13	28129 0
	COMMODITI	ES		20 CH 12		14 14 E	7
es hit by a wav with traders st	y in afternoon trade as the e of what appeared to be ill struggling to find fresh n contrast coon built on	icis-Lo mudged l API figur	higher in	anticipi	tion of s	dightly b	
not the drop. I gains. Again h ishing the mar	CRUDS OILS (Shazed FOE)						



September 9, 1992 Tec 26/12 Call: 14228 Part 11584 FT-SE Call: 5181 Per: 4770





Keeping on the inside track

THE RADAY OF PUT VIBILE

aving taken responsibility for regulating securities markets from the DTI, the Treasury should be careful not to fall down the first manhole in the street. This could happen if early reports of proposals to widen the scope of insider dealing laws are realised in the Criminal Justice bill. Including dealing in gilt-edged and in futures makes sense and the revelation was welltimed after market grumbles about alleged deals ahead of last week's sterling support package. This will change little for professionals. Ever since the Bank Rate tribunal of the Wilson years, big traders have known that being found dealing on inside official information would have dire consequences, but would be hard to appropriate the state of the but would be hard to prove when rumour is rife.

By contrast, the widening of the ban to include advice to customers based on non-public information could strike at the heart of the normal and proper working of equity markets. Unless it is handled sensitively, it could needlessly damage London as a dealing centre. The notorious brokers hunch, at which analysts are briefed on a company's up-to-date trading or try to read nods and winks, has many critics but seems an integral part of officially promoted attempts by companies to draw closer to the City and to big shareholders. The City hates surprises. Small shareholders are usually left out but suffer worse if they miss surprising news for a few minutes or hours. The American system of using recognised channels for regular updates might not work so well here. Banning the use of non-public industry information would be plain silly.
Whitehall must remember that other EC member

countries are often happy to enact all-embracing legislation but to ignore any inessential rules. Attitudes are different in this country and the City must not be left with ambiguities that could undermine regulation as a whole.

Ill winds

hen markets are gripped by hysteria, they will seize on anything to justify ignoring reality: in this case that ERM parities will not change in the short term. The fate of the Finnish markka is rarely the talk of the town, for good reasons. Finland's attempt to tie its currency to the mark was always questionable, because its economy depended on the sagging fortunes of the former Soviet Union. Cutting the link should have no importance outside the Nordic region and the paper trade. In this fevered climate, it forced Sweden to post emergency interest rates in an attempt to convince the markets that the kroner will not join another round of competitive Scanidnavian devaluations.

This has little to do with the ERM. A message borne on north east winds that the mark is too strong should not come as much of a surprise in London, Frankfurt or New York; nor should apparent backtracking by the Bundesbank over interest rate commitments or its widely predicted move to sterilise the effect of recent mark intervention sales by keeping money short at home. The Bundesbank would be happy to revalue in a general ERM realignment to get the rest of Europe off its back over interest rates, but as the Germans acknowledged at Bath, that needs agreement among EMS members that is not forthcoming and would not happen quickly even if the French said non to Maastricht.

Far more important than such minor currents is the fall in the interest rate on three-month US treasury bills to a 29-year low of 2.91 per cent. That widens the gap between dollar and mark rates almost to 7 per cent, hardly an incentive to finance American deficits. So long as America and Europe pull so vigourously in opposite directions, currency dealers are liable to act like animals ahead of a hurricane.

Diplomat seeks to steer Lloyd's with persistence and patience

Peter Middleton, the new chief executive of the London insurance market, is not looking for a quick-fix solution, Jon Ashworth finds.

t would be hard to imagine someone further from the tradi-tional, oak-panelled image of Lloyd's of London than the insurance market's new chief executive. Trained at the Sorbonne and Hull University, a supporter of Mid-dlesbrough football club, and a fan of the Rolling Stones. A former monk who enjoys a drink, rides motorcycles and gets by on four hours sleep a night. A career diplomat who speaks French fluently and almost ran for Britain in the 1968 Olympics.
Such a person could not really

exist. But he does. He is Peter Middleton, who inherits a title few in the City would want for all the money in the world. Yesterday, he was just another captain of industry. Today, he is the talk of Lime Street. To Lloyd's, stung by criticism and reel-ing from innumerable body blows, he brings hope. To the names who have seen their forumes disappear, he presents a new target. To the under-writers and brokers who run the insurance market, he is at once a threat and a possible saviour.

He has one answer for them all. "I don't care if they think I'm bad or good, that's irrelevant," he growis in a deep Geordie accent. "I can only manage the way that I manage. If you start playing roles like an actor, saying 'I think they would want me to be like this, it's a disaster for everybody concerned, so I'm gonna

be me, right?" Right, Mr Middleton, 52, with his forthright manner and "roll up your sleeves and get on with it" approach, may be just what Lloyd's has been looking for. Tall and tanned, his hair closely cropped, it is hard to tell what he is thinking. His face, a diplomar's face, gives nothing away. He is blunt and to the point, yet does not patronise. A childhood in Middlesbrough, in the rough industrial belt of the North East, has helped him to keep things in perspective.

This, then is the man chosen to

salvage Lloyd's from the most disastrous spell didis 800 year history. As proposed by Sir Jereby Morac Control of the market will pass to two new bodies a market board to oversee business conduct and a regulatory board to deal with disci-

regulatory ocerd, to deal with disci-plinary matters. A smaller, less infin-ential council, will preside. For the sest of the year, Mr. Middleton, will work closely with David Coleridge, who, as chauman, has borne the britist of criticism from enraged names. David Rowland is almost certain to succeed him as chairman on January 1, and the new Lloyd's team will be in place. Mr Middleton's past success, first as a diplomat, latterly as chief



High office: Peter Middleton says he will not change his management style for the £250,000-a-year job

executive of Thomas Cook, the tour operator, leaves him well placed to cope with the task at hand. "Management is not difficult, right?," he says. perched on a sofa in the chairman's office, high in the Lloyd's building. "It's very simple. You've got to know what you want, then either get everybody else's agreement that that is what they want too, or adapt it to take account of their wisdom in

manager needs to be successful is the philosophy of management doesn't ket services, and Bob work." In nearly five years at Thomas. "Hewes, head of regulation. The rest Cook, he is credited with surning as were outsiders. Sir John Treiswny, a lambering dinosaur of a company "GKR pariner, said: "One of the very himbering dinosaur of a company into a well-run, profitable organisation. He intends to do the same at

Lloyd's, given enough time.

"The way you change a culture is through a kind of persistent seepage."

you've got to keep on with it until it. gets all the way through the organisation. And it takes three to four years in an organisation of any size. Anybody who thinks they can change fundamentally, in a short time, the way a company does things is

wrong." Mr Middleton was chosen from an original list of more than 100 candidates drawn up by Goddard Kay Rogers, a firm of headhunters that specialises in executive recruitment.

Some Lloyd's insiders expressed concern over the speed with which a new chief executive was being chosen. In fact, GKR was retained to find a successor to Mr Lord before addition to yours:

"It doesn't matter whether you've." To present a final shortlist almost as been a broker or an underwriter or a soon as the Morse and Walker reports were published.

> he final list came down to a choice of sixt factuding And difficult things about Lloyd's is that whoever does the job of chief executive has in effect got to manage without controlling the generators of revenue. It takes a very special sort of person to lead the business without having responsibility for the bottom

Mr Middleton's experience of public office counted in his favour. Just as important was an ability to develop a brand name - bow to restore an image that had lost its sparkle. Above all was the need for diplomacy. The chief executive had to be able to cope will all the diverging interests at Lloyd's, pacifying with one hand, hammering with the other. It had to be someone who would command the respect of names, underwriters and brokers alike. Mr Middleton steps into the £250,000 a year post well aware of the problems. "There

are different constituent elements of this Lloyd's community. What I have to do, with the chairman, is to involve them in together formulating a view which is probably going to be driven by the market board - where do you want to be? what are we going to do addui the competition? What are we going to do about the brand? it's a great brand." The prospect of Lloyd's being run

by a former monk is bound to appeal

to the City's twisted sense of humour. To Mr Middleton, five years in a monastery in Devon after leaving school proved invaluable. "It was an important part of my life because I learned a lot of things there that have proved useful since, and I got a lot out of it, including sore knees. "I wouldn't say it's a direct training route for future executives or anything remotely like it, but you just learn things about human nature.

The great thing about being silent and being still is you've nowhere to hide, there's no activity to cover up the shortcomings that you might have. You learn a lot about observing other people. It also gave me an education because the people there were very erudite. They had a superb library and I just read and read and read."

Five years on, at a spiritual crossroads, he departed for the Sorbonne to study philosophy. A year or so later he was back in England, where he spent a year and a half "just mucking about", as he puts it. "I worked on building sites, drove a lorry, did a lot of running at that time, and gor myself pretty fit, and then decided that I wanted to do social studies at university and went off to Hull."

university, he was almost certain to run for Britain in the 400 and 800 metres at the Mexico Olympic Games. An ankle injury put paid to his dreams. A career adviser at Hull suggested the diplomatic service.

spell in Jakarta, then London, led to a posting in Tanzania in 1973. While there, he became popular for screening re-runs of Match of the Day in his back garden. "Due to the problems with Rhodesia and Ian Smith it was quite difficult to get Tanzanians from the ministry of foreign affairs or other ministries to come to your house, but I must say football is a great leveller. The highlight of my diplomatic career, I think, was watching Middlesbrough in my back garden.

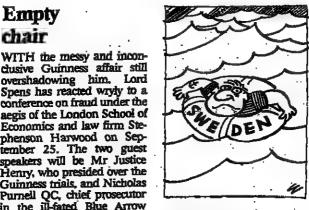
He was in Paris from 1977-82 before returning to England and a career in banking. He was soon running Midland Bank's international banking arm and, in late 1987, was asked to "sort out" Thomas Cook, which Midland had bought in 1971. Five years later, with a sale agreed with Westdeutsche Landesbank that left Midland £200 million the richer, Mr Middleton is ready for his next challenge.

For someone stepping into such a high profile post, Mr Middleton is remarkably down-to-earth. A man with tremendous energy - "I only sleep for about three and a half, four hours maximum, a night", he enjoys long walks on the North Yorkshire moors "when I can find the time". Home is Twickenham, southwest London. His wife, Yvonne, is about to start a degree in French, and they have two sons and a daughter. Mr Middleton loves music — "I preferred the Rolling Stones to the Beatles and I liked The Who even better" - but his taste now leans towards opera. He rides an 800cc motorbike and will probably commute to work on it. Someone described him as a "teetotal aesthete". "For the record," he said, "I am not teetotal, and if an aesthete is a kind of Oscar Wilde character, I'd like to think that I wasn't." His direct, northern manner could

not be in sharper contrast to the image of the "typical" Lloyd's name. Underwriters and agents may think they have inherited "just another civil servant". His laconic manner will help prove them wrong. "My view is you have got to take your work seriously but not yourself, and I hope I never will."

Empty chair

clusive Guinness affair still overshadowing him, Lord Spens has reacted wryly to a conference on fraud under the aegis of the London School of Economics and law firm Stephenson Harwood on September 25. The two guest speakers will be Mr Justice Henry, who presided over the Guinness trials, and Nicholas Purnell QC, chief prosecutor in the ill-fated Blue Arrow case, who will give a paper entitled "The Management of Fraud Trials". By general consensus, both trials showed the pitfalls of long fraud cases. Lord Spens, now awaiting a judicial review of Mr Justice Henry's judgment in his own case, finds the choice of conference title and speakers somewhat ironic. "It should be called The Mismanagement of Trials'," he says. Well, he would say that, wouldn't he, is the obvious retort and at the conference others may well disagree. Spens says it is "unlikely he will attend the conference. "interesting though that might be". As well as writing a book, he is ourrently preparing for the judicial review now set for November 17. After the Guinness II trial he failed to win a formal aquittal or to be awarded costs but was, in his words, left in limbo". His costs have been estimated at £400,000 and he has been receiving legal aid. While he hopes Mr Justice Henry's decisions will be overturned, "I've given up trying to second guess count judg-



Young dude NEWS in yesterday's City Di-

ary that Nomura's oil analyst Alan Marshall was leaving to join Swiss Bank Corporation was of less interest to some of our readers than the revelation that his nickname, in certain quarters, was "Lanky". It seems before becoming an analyst Marshall worked as a humble hack, first on Office Equipment News and then for Lloyd's List. Chris Mayer, deputy news editor of Lloyd's List says during Marshall's time there he was known originally as "the sheriff". Then, after a press trip to Sweden, for which he draped an estimated 14 cameras around his neck, he became "Minolta Man" instead. "Perhaps now is the time," suggests Mayer, "in view of his ability to make money in public houses answering questions on post-1970s music, for his new colleagues at SBC to realise his ambition and call him "the thin white duke" after hishero. David Bowie." SBC it seems, is about to get more for ments," he says.

Asda search ends

THE search for a woman to sit on the Asda board has ended with the appointment of Su-san Ellen, 43, managing director of Bupa health services. as a non-executive director. Ellen, married to Simon Ellen, a director in the fixed-income department at Warburg Secu-rities, is no stranger to the sort of upheavals Asda has had. She is one of the few Bupa executives who survived the changes when Peter Jacobs be-came chief executive in 1991 after big losses and runs one of Bupa's most profitable divi-sions. An NHS planner by training, she has been with Bupa since 1977. Fellow Bupa director, Arthur Large, describes her as "tough minded, lots of business acumen and keenly in touch with what's going on in the world". Name game

MTM, the troubled chemicals

group, was falling over itself yesterday to repair damaged relations in the City. But was it taking things to extremes in appointing Terry Smith as its new finance director, especially when MTM featured in the Accounting for Growth book? MTM was accused of capitalising product registration and development costs. MTM's Terry Smith, however, is not the former UBS Phillips & Drew head of research who parted company with the firm this week, but hails from British Fuels and Yorkshire Chemicals. "He is a 43 year old down-to-earth scouser," MTM's man in the City says.

DEBRA ISAAC | Many of Britain's largest.

Corporate governance reform urgent From Dr. Maurice Gillibrand the economy within an effect-

ive structure of corporate gov-

ernance. The views expressed by the finance directors dem-

onstrate that the acceptance of

the voluntary proposals of the

Cadbury Committee is becom-ing extremely remote and this

should stimulate the govern-ment into initiating reform of

the Companies Act to restore

the accountability of boards to

Yours faithfully, MAURICE GILLIBRAND,

7 Tal-y-Cae, Tregarth, Bangor, Gwynedd.

the shareholders.

Sir, Angela MacKay reports (September 7) that in a recent survey, the financial directors of 1,000 of Britain's top quoted companies indicated that non-executive directors "should have only restricted access to management and sensitive information". Such an attitide confirms the urgent need for reform in corporate governance.
Incredible though it may

seem, it appears that a sub-stantial number of directors would be prepared to withhold information relative to the conduct of the business from their fellow members of the board. It may, of course, provide a ciue to some of the recent corporate disasters but, nevertheless, it dispels the myth that non-executive directors are in a position to render the board more accountable for the use of shareholders' funds. Fundamental to the debate on corporate gover-nance is the fact that British business will only be able to contribute to the recovery of

From Mr Peter Waine Sir, The lack of enthusiasm essed by finance directors in the 3i report plc UKA focus on corporate trends for nonexecutive directors, is more a reflection on the quality of many of the candidates and the way they are selected than on the principle of such appointments.

Yours faithfully. PETER WAINE, Director, Hanson Green, 43 North Audley Street, WI.

and internationally successful

companies, together with

smaller ones, have already

Reasons for taking a total quality approach

Sir, The item (Your Own Business, September 4) regarding BS 5750 registration dismayed me. It underlines a concern I have, that many businesses see registration in isolation. When considered as part of a Total Quality approach, with real commitment from board level downwards, and everyone committed to getting it right first time, the whole becomes a highly worthwhile exercise. Market shares really do increase, because of improved product

quality and business process-

es, and costs reduce, because

waste is reduced.

From Mr BJ. Nicholson

adopted a Total Quality approach and see BS 5750 as only a part of the process. With today's constant pressure on costs, those companies would not spend money unwisely. In requiring registration for BS 5750 from their suppliers, companies are wishing to safeguard the whole supply chain, not add an additional bureaucratic burden. Yours faithfully, BJ. Nicholson, Nicholson & Co, Management Consultants, 130 Pudley Downs Road. Sanderstead, Surrey.

When it comes to your child's education...

It's one decision that can't be left to chance That is why Independent Education '92 is the



9-11 October 1992 **Business Design Centre** Istington London

For a full information pack including a timetable of seminars. a full listing of exhibitors and details of how to get to the Business Design Centre coll The Independent Education '92 information line an

071-782 6390

Fraser Marr Financial Services are sponsoring the crecie.

P.O. Bax 495, Virginia St. Landon ET 9XY

exhibition aims to provide an invaluable information service on all aspects of the independent sector. Come and meet over 250 boarding and day schools from all over the country and: SEE what choice of schools are on offer under one roof

ideal starting point for making a decision about

your child's future. Even if you have never

considered independent education before, the

saving you valuable time and effort

MEET directly with Headteachers of schools and discuss your queries

DECIDE on the options which best suit you and your child

MEET financial experts who will be offering FREE advice

on how to plan chead for your child's education GAIN practical insights from the FREE seminors and workshops covering topics such as:

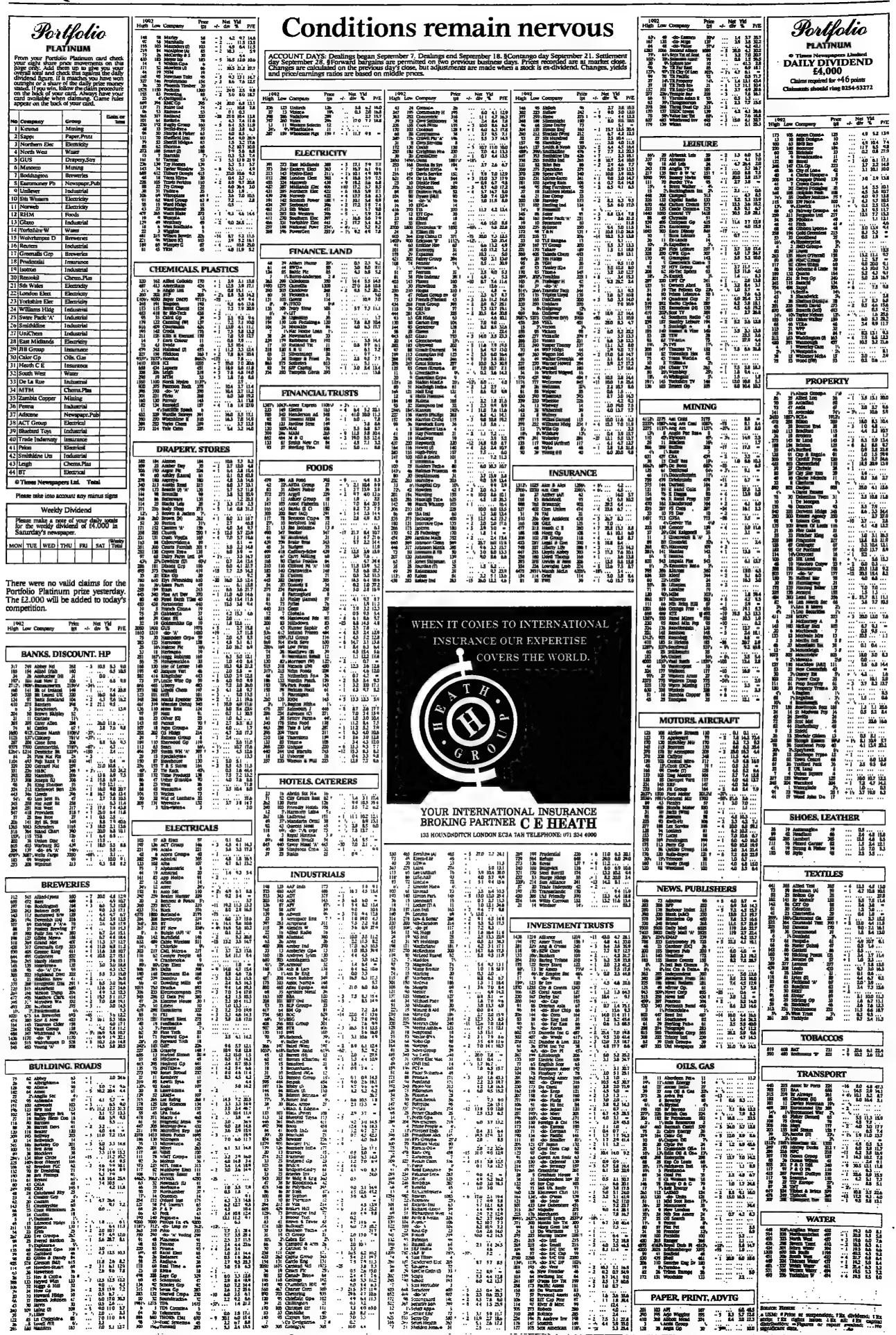
- Why board?
- Independent schools in Landon
- Single sex or co-educational?
- Planning for school fees

IN ASSOCIATION WITH ASISIS

Special needs schools

1.0

ب ج<u>ن</u>۔



ACCOUNTANCY TIMES

Europe should take first steps towards a bankruptcy code

MESSY multinational bankruptcies, such as Maxwell, Olympia & York and BCCI, have highlighted the need to cut costs and delays by coordinating European Community insolvency laws and proceedings. The division of responsibility between Britain and Luxembourg in the case made the job of liquidators such as Brian Smouha of Touche Ross more complex and delayed payments to

The EC seems nowhere near reaching agreement on harmonisation. More modest efforts at co-operation might. however, break the logiam.

In 1990, the EC established a committee of experts from each member state to draw up a bankruptcy convention designed to govern a wide range of insolvency issues. By mid-1991, the committee had preconsultation, which led to a revised text in May. Its discussions continue but with no

This is not the first time that the EC has sought harmony. Draft conventions were prepared in 1970 and 1980 but attracted hostility or indifference from member states. The

present initiative has support from the European Commission, which sees this as a single market issue, but member states might not be so keen. Judging by attitudes to the Council of Europe's 1990 bankruptcy convention, which seven of the 24 member countries signed but none has ratified, the outlook is bleak.

The ideal solution to insolvency of a multinational corporation is a universal regime under which all assets, wherever situated, are collected by a single official and distributed proportionately among creditors. This ideal seems unattainable within the EC. National laws vary widely.

reflecting not merely commercial practice but also cultural traditions. These might favour bank creditors, as in Britain, the entrepreneurial debtor, as in the United States, or employees whose jobs are at risk, as in France. There are also commercial objections to harmonisation from each EC country. Local creditors, who would recover money owed by a viable local subsidiary of a hopelessly insolvent multinational, would resist transfer of

ACCOUNTANCY LETTER

Company status and the need for penalties

local assets to a central pool. The arbitrariness and unfairness that sometimes occur tors, treating such a conven-



Complex task: Brian Smouha, BCCI liquidator, has faced divided jurisdiction

mous costs of a cross-border insolvency, ought to be powerful spurs for achieving a unified EC approach. There are also enough national commercial similarities for a convention to be a realistic goal.

Progress will depend on eliminating complicating fac-

tion as the first in a series of steps towards greater integration. Member states are more likely to accept something that imposes a modest degree of uniformity, on which national courts and the European Court of Justice can build.

A limited convention might

oblige each member state to recognise the bankruptcy institutions and officials in all the others. It would include a table of equivalent institutions, such as those corresponding to liquidation and administra-tion in the UK. Administrative receivership and voluntary liquidation, which do not need a court order, might pose problems, as might some regimes in other member states. These could be left out of the table.

Through recognition and this table of equivalent regimes, the convention would. for example, entitle a German liquidator seeking to recover property owned by a German bankrupt in Britain to use powers available to a UK liquidator. Member states would recognise any insolvency procedures begun in another and allow their appointed officers to collect the insolvent debtor's assets,

There would be no attempt to harmonise principles of substantive law, such as the rights of secured creditors or the type and entitlements of preferential creditors. The rights of member states to pursue parallel bankruptcy proceedings would also be retained, though one might be designated as the lead case.

Such a limited convention would provide for the European Court to interpret its provisions. This, in turn, would strengthen the hand of judges in national courts to resist demands of local creditors in a multinational insolvency in the interests of all. In the end, creditors as a whole might get a better deal.

Harry Rajak is director of the Insolvency Research Unit at King's College, London, a consultant to Lovell, White Durrant, solicitors, and editor of A Practitioner's Guide to European Corporate Insolvency Law, published this month by Westminster Management Consultants at £75.

Compelling case for legal liability reform

ROBERT

BRUCE

NO ONE is suggesting that there is a strong connection between the US legal system and that of the UK. But moves last week by the top six US accounting firms could eventually

mean very big changes in the principles of legal liability over here.

The situation has been causing deep concern for a long time. In April, the firms, as well as many large corporate entities, formed a Coalition to Eliminate Abusive Securities Suits. Now, in an unprecedented show of the unity, the top six US accounting firms have produced a statement of position called The Liability Crisis in the United States: Impact

on the Accounting Profession.

What is at the heart of the problem is that for years, in both the UK and the US, audit firms have been the target of business litigation not necessarily because they were guilty of anything but because they were the only people who had to have insurance and so had the "deep pockets" that lawyers could plunder. The

answer to the problem, or at least what the lobby in the US wants to achieve, is a system of proportionate liability where accounting firms would be liable only for the amount of loss or damages that they were judged to have directly caused. Under the present system of joint and several liability each defen-dant in a case is fully liable for all assessed damages. As a result, the position paper says, "a company's independent auditors are almost certain to be named in any action filed against that company alleging financial fraud for no reason other than the auditors' perceived 'deep

pockets' or because they are the only potential defendant that is still solvent". Add to this the increasing popularity in the US of suing someone whenever your shares drop in value and you can see why there is a massive problem. In the merry world of American lawyers it is the simplest thing in the world to start an action against a company to recoup losses from a poor investment decision. If you pursue the action for even a short period, the company, or more likely its insurer, is going to try to settle the action so as to cut the losses in

legal fees and wasted management time.

The position paper reveals an interesting statistic that seems to confirm this practice. In the fiscal year of 1991 the average claim subjecting a firm to joint and several liability was for \$85 million whereas the average settlement accepted was for \$2.7 million. Not only does this, in the words of the position paper, suggest that "there might have been tittle or no merit to the original claim against the accountant", but it also suggests that string accountancy fisms is nice work if you can get it. Further figures underline the economic argument for early settlements which have nothing to do with the metric of cases. While the average settlement was for \$2.7 million the average least over ner claim was \$3.5 the average settlement was for \$2.7 million the average legal cost per claim was \$3.5 million. It is hardly surprising that firms settle for less than their costs but, as the firms say "controlling risk by settling where you did nothing wrong becomes a very expensive strategy for winning the liability game".

Other strategies are equally difficult. When the seventh higgest accounting firm in the US, Laventhol and Horwath, went into bank-nutter in 1990 the higgest factor was, ac-

ruptcy in 1990 the biggest factor was, according to the firm, "the weight of its liability burden". Quoting Robert Levine, its former chief, the paper says "it wasn't the hiligation we would lose that was the problem. It was the

cost of winning that ditused the greater part of our finan-cial distress." Another route out of the motass is to restructure firms. This year, the paper says, Paruteli Kerr Foster has "closed or sold about 90 per cent of its offices about 90 per cent or its omces and opend to reorganise its offices as individual profes-sional corporations. This is an expensive way of senten-ing yourself against involous actions. But there is, no doubt that changing the laws, and introducing a system of pro-portionate liability would be the answer that would bring an element of justice back into the process. The logic that you should be lable only for damages which relate to your judged degree of fault is

the one that trackes sense Intensive lobbying is now going on to fry to get US legislators to change the system. Should the lobbying succeed their changes could occur over here as well. Within the UK profession the problem is not perceived as being so financially disastrous as in the US. But that is largely because of differences in legal systems and the relative automit of clout of the two legal professions. The state basic truth exists. The culpability of Scounting firms matters less in law suits than the fact that they are invariably the oldy people with insurance. So far, the UK government has taken little interest in pushing for greater equity in the system. If the US system shows signs of changing then that position may also

The author is the Associate Editor of Accountancy Age.

be relaxed. At the same time.

Sir. Chris Swinson asks why the small company audit is "the cost of limiting liability" (Accountancy Times, August 27). The answer is that a simple point of principle is involved — no audit: no protection. It is surely reasonable to require those who choose to have the protection of limited liability to have their accounts regularly audited. In this way, the interests of potential customers, creditors, business associates, employees and the

public are also protected.

From the President of ACCA

Mr Swinson correctly states that the audit is not a requirement for limited liability in other countries. I would, however, draw his attention to recent statistics from France. These show that although there are three times as many unaudited companies than audited, there are no fewer than eight times as many bankruptcies among unaudited companies. Therefore, the audit is not a costly bureaucratic burden on small companies but an invaluable aid to their survival and growth.

There are, nevertheless, some companies for which limited liability is inappropriate. Therefore, the current penalties imposed on companies that no longer wish to have limited liability status should the share capital required to form a limited company should be substantially increased. Yours faithfully DAVID BISHOP.

The Chartered Association of Certified Accountants, 29 Lincoln's Inn Fields, WC2.

ACCOUNTANCY & FINANCE

MICHELANGELO ASSOCIATES

36 Whitefriars Street, London EC4Y 8BH. Tel: 071-936 2857 Fax: 071-583 6531 **EUROPEAN**

SECURITIES HOUSE OPERATIONAL ACCOUNTANT £25,000-£30,000 + BENEFITS

An ideal opportunity for a young Accountant to become part of a dynamic settlement team.

★ A recently qualified/finalist Accountant — CIMA/ACCA.

★ A Graduate Aged 25-30.

Highly motivated. ★ Have excellent PC skills (Lotus/Excel).

* Have a good understanding and some experience within the

If you would like to discuss this position further please contact Jackie Osborne or forward your Carriculum Vitne to her at the above address.

INTERNATIONAL **OPERATIONAL REVIEW**

London

Package to £30,000' + Car

Our client is a multi-billion pound turnover, international FMCG company, with worldwide interests.

They are currently seeking a confident and ambitious individual to join their high profile operational review department. The department carries out systems and operational reviews throughout the group, together with a variety of assignments that include both acquisition reviews and special investigations.

To qualify for this role you will be a computer literate, recently qualified ACA/ACCA/CIMA, with an aptitude for systems review work. A second European language, particularly French, German, or Spanish, would be a distinct advantage. The position is considered a career entry point which should lead to a variety of line financial management positions within the wider group.

For further details, or to arrange an interview, contact Tim Sandwell, Barclay Simpson, Hamilton House, 1 Temple Avenue, Victoria Embankment, London ECAY OHA. Tel. 071 936 2601 (evenings 081 741 7146). YOU COULDN'T TALK TO BETTER QUALIFIED SEOPLE

- BARCLAY SIMPSON -

071-936 2601

FINANCIAL CONTROLLER

Central London

up to £35,000 + benefits

Our client, a subsidiant of a well-established property management group, operates in both the commercial and residential property sector. It has continued to expand its prestigious and select property portfolio despite the recession. This has led to the need to recruit a Financial Controller to improve the financial and administrative efficiency of the company, and implement strict cost allocations and controls.

Reporting to the Group Finance Director and directly responsible for three staff, you will be expected to contribute enthusiastically and in a totally professional manner to the overall management of the finance function. Ensuring management understand the importance and relevance of financial and costing information is vital to success in this role Probably aged accounted 40 s-mid 50 s and professionally qualified god will be

technicall, strong in all areas of accounting but particularly in cash management and credit control techniques. VAT and PAYE. In addition, you must be computer. You should have the personal stature to earn the respect of senior management and have the requisite interpersonal skills to influence peers not directly, under your control. Essential personal qualities are fact and discretion. Of equal importance is

effectiveness of the finance function. Please send a comprehensive CV including current remuneration details and daytime telephicine number, ducting reference 3260, to Sue Astinson. Touche Ross Electrical status selection, at the address below.

your ability to adopt a chands on approach to the role to ensure the continued

MANAGEMENT CONSULTANTS

CHARTERED ACCOUNTANTS

Touche

Ross

Smaller firm have training vacancies for graduates. Written applications only please to Daly Hoggett and Co. 5-11 Mortimer St London WIN 7RH.

TO PLACE YOUR ADVERTISEMENT IN ACCOUNTANCY AND FINANCE PLEASE TELEPHONE 071-481 4481 or FAX: 071-481 9313

BI - LINGUAI £16-£18k + CAR PQ £23-£25k + CAR QÙ

2 INTERNAL AUDITOR

Rated in Surrey with catenaive US/European Travel. A Key Client with a Group Turnover in cases of £1000 million and a majority market share within it's specialist industry is seeking Top 6 qualified ACA's with at least rwo years post qualifying experience including Finstocial, Systems & EDP Auditure.

victions.

Also, part Qualified CIMA/ACCA's with at least two years mercal Audi, and a grounse deare to qualify. Career prospects are anticipeted and you will, to pro-active and career minded achiever. Benefits Cail Sally Stovell or Carol Connolly at Selected Accounts Personnel 081 466 1616 (24 hrs R.Cons).

THE PEII RESULTS

On Saturday 19 September The Times will EXCLUSIVELY be publishing

The Institute of Chartered Accountants PEII results. Alongside these results a recruitment feature will appear supported by an in-depth editorial.

To advertise in this unique target market call the Sales Team on

071-481 4481



Regional Sales Managers

Factoring/Invoice Discounting South East & Manchester

Package c. £35,000

Venture Factors has recently become a subsidiary of WN Factors, Nederlands, part of the ABN AMRO Group, This exciting development and our future expansion plans mehri we are seeking experienced factoring industry Sales Managers to be based either in our Manchester Regional Office or our 🐣 Head Office in Haywards Heath, West Sussex.

We provide Full Recourse and Non-Recourse Factoring Disclosed and Undisclosed Involce Discounting as well as Development funding. We offer our new business team a good. basic salary, a generous bonus scheme, quality company cas car phone, house mortgage subsidy and room to grow. Suitable candidates for this demanding role should have

and be able to demonstrate:--• Two years' successful sales experience in the factoring

industry • The ability to pick winners and underwrite their own

• A clear understanding of the needs of the small-tomedium sized business

• The ability to analyse and interpret-financial statements and business plans The skill to carry out prospect audits and streets ...

• The drive to produce a minimum of twenty-four new clients each year

If you want to work with people who recognise and reward hard work, initiative and commitment and believe that you have the skills and personality to complement our team. contact John Peters on 0444 441717 or send your CV to him at. Venture Factors PLC, Sussex House, Perrymourn Road, Haywards Heath, West Sussex Rhi6 (DN.,

Rewarding Careers for Individual People Victoria Forman Distribution of H.N.Forman, Nicemann, continuing ANN AFRO COMPA

ALL BOX NUMBER REPLIES SHOULD BE ADDRESSED TO

BOX NO...

c/o THE TIMES

NEWSPAPERS

P.O BOX 484

VIRGINIA

STREET

WAPPING

LONDON E1 9DD



ACCOUNTANCY CONNECTIONS

RECRUITMENT CONSULTANT

team player. Ideally you will be in your late 20s. aducated beyond it levels will experience in a sales environment. Of key importance is your ability to be a self indirected, partial assertive individual who thrives within a committed feath. We offer thorough on-going training with excitable presch achievment. Please telephone Allect Medianans on 971-18

CV on 071-637 4946.

Becker fails to reach a semi-final of a grand slam tournament for first year since 1984

Lengthy duel gives Lendl satisfaction

FROM ANDREW LONGMORE TENNIS CORRESPONDENT IN NEW YORK

IVAN Lendl had waited eight years for the moment, had known the disappointment of defeat in a Wimbledon final. so he was quite prepared to play until dawn to record his first victory over Boris Becker in a grand slam tournament. When it came, a backhand pass sending Becker the wrong way at the net after five hours and one minute, Lendl responded with a shout and a two-fisted salute which had a Connors-like air of defiance.

Criticism has rained down on the No. 9 seed this past few days at the US Open. Connors has accused him of "bunting" a baseball term meaning tapping the ball rather than hitting it — and the upstart Chuck Adams confirmed Lendl's loss of power. Lendl was not slow to throw the remarks back the way they had come after his 6-7, 6-2, 6-7, 6-3, 6-4 victory in the fourth round. "I thought my bunting did me rather well tonight," he said, laughing. And, referring

HESULTS

Men's singles Fourth round S Edberg (Swe) br R Krajicek (Holl), 6-4, 6-7, 6-3, 3-5, 6-4; W Ferreira (SA) bt E Sánchez (So), 6-2, 6-4, 2-6, 6-4; M Chang bt M Washington, 6-2, 2-6, 3-6, 6-3, 6-1; Lendi bt B Becker (Ger), 6-7, 6-2, 6-7, 6-3, 6-4.

Women's singles

M Seles (Yug) bt P Hy (Can), 6-1, 6-2; M J Fernandez Di G Sabatini (Arg), 6-2, 1-8, 6-4; A Sénchez Vicario (Sp) bt S Graf (Ger), 7-6, 6-3. Women's doubles

Third round Third round
A Sénchez Vicario (Sp.) and H Sukova
(Cz) bt R Fairbank Nidelfer and G
Megens, 7-8, 6-2; J Novotna (Cz) and L
Savchenko-Neitand (Lat) bt C Mentmax
(Sp.) and M Pitz (Arg.), 8-2, 6-3, M J Fernandez and Z Garrison bt E Burgin and
M de Swardt (SA), 6-2, 4-6, 7-8, P Ferndick and A Straichova (Cz) bt L Meskhi
(CS) and E Risinach (SA), 6-3, 6-4.

to Becker: "He doesn't play like he used to. He bunts the ball these days.

This was the longest match at the US Open since the tiebreak was introduced for all five sets in 1970. The previous longest was the 1988 final. when Lendl lost to Mats Wilander in four and threequarter hours.

But, though it had an hypnotic fascination and encouraged a sense of dogged determination in the aficionado, if not the New York public, many of whom gave up after the third set, there was too much dilly-dallying between points, too much towelling down, string plucking and deliberate stalling — started by Lendl, imitated by Becker for it to be a great match. There were many great shots, some epic points, but the abiding impression was of two experienced heavyweights mauling on the ropes, neither willing to risk much for fear of suffering a knockout blow.

Both men played as if expecting a long wait, which suited Lendl fine. He has the patience of Job; Becker the patience of a New York taxi driver. Time and again, the German complained to umpire Richard Kaufman that his opponent was timewasting, but Lendl has a built-in clock and knows to the second when the 25 seconds allowed between points is up. Becker's fretting hurt only himself, as Lendl knew well.

The last time these two met on this court was in the final of the US Open and Becker was in his prime. The decline since then has been steady, punctuated only by victory — again over Lendl — in the final of the Australian Open last year and a brief ascendancy to the No. 1 ranking.

Becker's game has lost its thrill, its spontaneity, and a large slice of its aggression. He plods around the court like a labourer returning from a long day in the fields, rewards himself for winning a set by taking a long hunch break There is no discernible pattern to his play and no sign of fire in the belly. For the first year since 1984, the year before he won Wimbledon for the first time, he has not reached the semi-final of a grand slam

fournament. Gunther Bresnik. Becker's



Job well done: Lend! rejoices after patiently outlasting Becker in five hours and one minute

new coach, has some work to do. Becker was philosophical in defeat, as he usually is. Two men battled for five hours and one had to lose. Unfortunately, it was me," he said. It used to be his

In total, Lendl and his quarter-final opponent, Stefan

gives that there is to be no

change in selection policy under the new regime of Keith

One might have expected

Fletcher (former colleague of

Gower on a tour to India and

fine player of spin bowling) to

appreciate the importance of

having two such technically

proficient players on what is,

by all accounts, a demanding

tour. Instead, the team is

packed with "one-day special-ists". One despairs.

Yours faithfully, ADRIAN TAHOURDIN,

5 Highgate West Hill, N6.

From Mr Gordon Davies

Sir; I am despondent but not

surprised at the selection of the

England cricket team for In-

Fletcher as team manager.

Edberg, laboured for nine hours and 19 minutes to reach the last eight, and it must have crossed the minds of both that wallowing so badly in the middle stages of a grand slam was not quite the old style. The pair met here in the semi-final last year when Edberg, at the top of his game, won easily. In

beating Richard Krajicek -from 3-1 down in the final set - the No.2 seed showed only glimpses of his best and he will need rather more consistency, particularly on his service, if he is to retain his title.

The winner will meet either Michael Chang or Wayne Ferreira in the semi-final.

Chang outlasted Malivai Washington, in a quarter-final hastily relegated to the grandstand court. Washington, the No. 14 seed, led by 2-1 in sets but ran out of steam. Ferreira, a semi-finalist in the Australian Onen and the champion at Queen's Club, proved too strong for Emilio Sanchez

Ballesteros is still searching for that missing magic

By MITCHELL PLATTS GOLF CORRESPONDENT

SEVERIANO Ballesteros was remarkably frank about the problems he is experiencing in trying to regain his best form as he prepared for the the GA European Open which begins over the Old Course at Sunningdale today.

Ballesteros, winner of three Open Championships and two Masters, has not turned to others for advice but believes he is paying a price for experimenting too much with his game.

"It is very important to feel comfortable over the ball because only then can you swing with real freedom." he said. "I've not felt that way for three, possibly four years."

Ballesteros said that he did not play as well as he can last No. 1 in the Volvo order of merit. His wins in the Volvo PGA championship. Dunhill Masters and World Match Play came as a result of him putting well.

The Spanlard, who with-drew from the US PGA championship last month because of physical and mental exhaustion, has one abiding fear - that he will wake one day to find that he has lost his touch completely.

One thing I do know is that if I find the swing thought I need then I will get my game back immediately," he said. "I know I am not playing well and my confidence is not how it should be but I still believe I am quite capable of winning. this week or any other week.

Ballesteros, who scored an encouraging 66 in the pretournament pro-am, is 25-1 to win the event. "I think those are very good odds for me." be said. "I watched Linford Christie win the 100 metres in the Olympics and to see somebody win gold like that at the age of 32 is very encouraging. I still have a lot of things to achieve, one of them being to qualify for Europe's team for

the Ryder Cup next year."
Ballesteros believes it will take more than £250,000 to earn a place against the United States. "If I have my game, then I don't think it should be

holidaymakers, was wholly

unacceptable for Olympic sup-

porters. Hotel distances from

the events meant that fans

often did not return to hotels

until 2am. All-night discos

and revelry were not upper-

most in their minds, especially

those who had to get up again

at 6am to get to the morning

4. Many fans were so exhaust-

ed from the travelling that they booked into city-centre

hotels at their own incremen-

tal expense. They did not

experience the shortage of

accommodation which the

already making enquiries

about Atlanta. However, my

enquiries are aimed at the

BOA, which I hope will listen

closely to the concerns that

many British fans have about

their time in Barcelona and

then ensure that there is no

It is a cruel irony that inside

the stadium in Barcelona we

saw true competitive excel-

lence and outside the stadium

we experienced classic exam-

ples of what might be termed a lack of competition. It is difficult to believe that we

would not have enjoyed con-

siderably better quality, service

and value for money if several

operators had been vying for

Feet of endurance

Sir, There seems to be no limit

to buman ingenuity in devis-

ing fresh ways of testing

ranged from the marathon to

the triathlon, but surely the

most extreme, was recently

announced to the nation. In

the Breakfast News pro-

gramme on BBC1 we were

told that the future of British

barefoot surfing was on firm

CHARLES OWEN-SMITH,

22 Merewood Court.

60 Carew Road,

Eastbourne,

Forms of masochism have

From Mr C. Owen-Smith

athletic endurance.

Yours etc.

our custom.

Richmond.

Yours faithfully.

PETER WAKEHAM.

22 Ellerker Gardens,

repetition in Atlanta.

Like other supporters, I am

organiser claims existed.

athletics.

3745 25

a problem. I only have to win the Open Championship and one other tournament! Seriously, it would be nice to start by winning this one."

The event has also attracted José-Maria Olazabal, Sandy Lyle, Anders Forsbrand, Colin Montgomerie and Jamie Spence, the European Masters champion. Ian Woosnam is an absentee, however, and Gary Evans, favourite for the Rookie of the Year award, pulled out yesterday with a damaged wrist.

The man they all have to beat is Nick Faldo, who is back after a three-week rest. "It was nice to forget golf for a while. but now I'm recharged and ready to go again." he said. "I was practising last week and I think I've got the rust off already." Since the US Masters in April Faldo has played 11 tournaments, won three and has had ten top-four finishes.

Victory this week would leave him odds-on to finish the season at the top of the money list. With £465,000 he is leading Forsbrand by E100,500.

Faldo holds the course record with an eight-underpar 62, set in the first round of the 1986 European Open. He was level par after eight holes. but eagled the 280-yard ninth and had six successive birdies from the 11th.

Yesterday he described the course as "a joy to play", something he hopes will be said of Chart Hills, between Ashford and Tunbridge Wells. which he is laying out in conjunction with the American Steve Smyers, "I wanted my first European course to be unique and this is. It is an amalgam of my international golfing experiences," he said.

SPORTS LETTERS

Justice missing from England tour selection

From Mr Jason Cowley Sir, Simon Barnes (September 8) was right to question the selection of Mike Gatting, John Emburey and Paul Jarvis for England's winter crick-et tour of India. Much has been written about David Gower's omission but considerably less has been said criticising the hasty inclusion of the "rebels" in the touring

These men chose to abandon the Test side at a time of acute need, when an organised and Inspired Australia were wiping the floor with England in the summer of 1989, in favour of the financial security offered by South Africa. How could they

Did playing for their country, the quasi-mystical dream of every schoolboy sportsman. mean nothing to them? And what of players such as Robert Bailey, the Northamptonshire batsman, who rejected the chance to join the rebel tour because playing for England offered a wealth of experience

that cash in the bank could never equal. Here was peculiar grace. Yes, there is something

John Emburey (twice banned for going on rebel tours to South Africa) and ignore men for whom playing Test cricket for England is the highest honour. Such action only serves to remind us that justice is not of this world. The likes of Bailey deserve our pro-foundest sympathy; but then the nobility of their action will linger in my memory long after this tour of India is over. Yours sincerely,

Quintet, Cambridge Road, Sawbridgeworth,

From Mr Adrian Tahourdin Sir. Not the least depressing aspect of the shameful omission of David Gower and Jack Russell is the indication it

History ignored From Mr F. R. Mansfield

Sir, I have been closely connected with the manufacture, design and distribution of rugby outlits for over 50 years. It is therefore with considerable dismay and sadness that I see your pictures and accompanying article (September 4) covering the new England rugby jerseys. I am a great believer in our

famous all-white jersey. To me it means quality and tradition. The new home jersey, with its blue and red arm stripes. would look fine, if worn by a soccer team.

As for the away kit, we use up odd pieces of fabric to make up jerseys in wild designs. In my experience, no self-respecting club would wear a jersey of this design even for training. Yours faithfully,

FREDDIE R. MANSFIELD, Corbell House. Minchinhampton. Gloucestershire.

From Mr W. Leverington Sir. Education in national history appears to be lacking in Richard Field, the Rugby Football Union marketing manager, and Fran Cotton

and his fellow, former Eng-

deeply disturbing, deeply damning, about a committee that can select 40-year-old

JASON COWLEY,

land captains and directors of Cotton Traders, the company marketing the new design England international shirts.

Why are the colours red, white and blue? The English flag of St George's cross is red and white only. The blue in the Union Flag belongs to the St Andrew's cross of Scotland. If the choice of colours was not affected by tradition, there are much more exciting possibilities from the spectrum of available hues. Perhaps they will do better when new de-

signs are introduced in a couple of years' time to regenerate replica sales. Yours faithfully, WILLIAM

LEVERINGTON, 1 Brackendale Close,

Hounslow. Middlesex.

From Captain C. Carson, RN Sir, Three umpires are likely to be used in the forthcoming Test series between South Africa and India (August 29). The third umpire will sit with the match referee before a

dia. I recall the comments of Learie Constantine in Cricket-

ers' Carnival, written after the tour of Australia in 1946-7, when he doubted if Oldfield's batting would have won him a place in the English team as a wicketkeeper. He added: "Kortright, Blythe and Spofforth would have been omitted — as poor batsmen by any modern English selec-tion committee. They do so like to have 11 utility men perhaps requirements will presently be extended to scorebook-keeping and management of luggage on tour

Those patient beasts of burden who support the holy edifice — whether Church, State, Army or MCC - are expected to toil and pay and receive orders they dare not question. The result is mediocrity, steadily subduing its geniuses to the pace of the most humdrum. It is the curse of twentieth-century civilisation as well as twentieth-century cricket."

Yours faithfully, GORDON DAVIES, 5 Farquhar Street, Hertfordshire.

Not before time

television monitor and have the power to rule on stumpings and run-outs. Having suggested this in

your columns in January 1983, in a letter which also appeared in an anthology of cricketing letters to The Times. I wonder why it has taken the authorities so long to act. Yours sincerely, C. M. J. CARSON. 21 St Olave's Road, York.

Dark forces on march

From Lord Howell Sir. The governing bodies of sport have one supreme duty. that is to protect the integrity of their sport. Recent events give cause for the greatest concern as to whether the ethics of sport are being upheld against the invasion of malpractice, commercialism and political expediency.

In the cricket ball controversy, that duty could not be more crystal clear. Either the ball was changed because it had been tampered with or it was changed for some other rea-son. It seems that the umpires changed the ball after consulting the referee. Their decision must be just as final as any other decision they make on the field of play and, likewise, their authority must be maintained at all times. To suppress the reason for any decision is unacceptable and certainly de-

values that authority. One is left to feel that the cricket authorities are activated by political considerations, a source of wry amusement to some of us who also believe that our politics should be based upon ethical standards.

Commercialism, much needed and welcome to most sports, is also being allowed to trample upon first principles and dominate sport instead of serving its purpose. This can be seen in other recent cricketing decisions, but even more blatantly in football.

Television income has become the arbiter of days of play, time of matches and the clothing of players and officials. Genuine supporters are being priced out of their sport and saturated in their homes by endless matches, mostly of mediocre standard. The logical conclusion is empty stadiums and amplified crowd noises: the death of sport.

Where do the Sports Council and the Central Council of Physical Recreation stand in this? There is another silence where thought and discussion should be encouraged, standards and codes of conduct produced and administrators educated as to overriding responsibilities. Into this vacuum the forces of darkness are marching unchallenged. Yours sincerely. DENIS HOWELL

I rang Queens Park Rang-ers the following day to ask 33 Moor Green Lane. why there had been such problems. I was told that:

Unacceptable conditions for Olympic fans

From Mr Peter Wakeham Sir, John Goodbody's article (August 28) accurately described the unsatisfactory accommodation experienced by British supporters at the Olympic Games in Barcelona. but there are further issues

involved. I am a member of an organisation which was formed by over 120 dissatisfied sports fans while in Barcelong and we are linked with at least a further 500. We have written to the British Olympic Association requesting a formal enquiry into the contractual arrangements between its official agency. Sportsworld, and tour operators and hotel owners in Barcelona.

We have also proposed that the BOA seriously reassesses its policy of appointing a sole agency for such important sports occasions. The absence

choice and were forced to tolerate unacceptable conditions and treatment from the The harsh realities for most fains were:

of alternative suppliers of trav-

el and accommodation for the

Olympics meant that British

supporters were denied any

I. Accommodation details were not advised until mid-May 1992, one month after the full price of the trip would be sacrificed in event of cancellation and one year after bookings were made.

2. At least half the Britons were accommodated in hotels that had been contracted by Sportsworld from Thomsons and Skytours. However,

Poor treatment

From Mr J. S. Monday Sir. Having regularly followed Arsenal both home and away for the past seven seasons, I feel compelled to complain about the way supporters were treated last week by Queens Park Rangers.

I made three telephone calls to the Queens Park Rangers box office throughout the day to confirm the availability of tickets for the evening game. Each time I was told that there would be no problem gaining entry into the stadium with a £10 admission charge (extravagant to say the least). The last call was at about 6pm.

Consequently I arrived at approximately 7pm with two friends, having left work early and found access impossible at every turnstile. We were instructed by the police to queue at the School end of the ground for restricted view tickets and remained queueing until 8.15pm, when we were finally told all tickets had been sold.

With the ground having an evening capacity of 23,000 and an official attendance at the match of 20,868, I would like to know why approximate-ly 2,000 fans could not gain entry,

Sportsworld prices were far in excess of those quoted in the Thomson brochure. 3. The choice of accommoda-

selling tickets to touts for the

1. The box office "have been

last two days". Why does a reputable football club knowingly sell tickets to touts? 2. I was also told: "We are learning every match as we go

along."
What has a Premier League football dub that was in the first division for years got to learn as they are going along? A third point: if blocks of tickets were being sold to touts, why was I told originally that there would be no difficulty gaining entry?

Furthermore, why was the fixture not "all ticket" in the first place, in which case the majority of fans without a ticket would not have travelled to Loftus Road? The anger and frustration

was not restricted to the large

contingent of Arsenal support-

ers. I spoke to several Queens Park Rangers members who were also unable to gain entry. The club owes an apology to the thousands of well-behaved supporters of both teams who were seriously inconvenienced.

Yours sincerely. JOHN MONDAY, 20 Brookville Road, SW6.

by fax to 071-782 5046. They should include a daytime telephone number. BOXING- -

By Srikumar Sen BOXING CORRESPONDENT

seventh round because Chanet's left eye was closed, but the rugged Frenchman, whose style was of the closeyour-eyes and swing variety. would have carried on all night. Hide's punches simply bounced off Chanet's head. By the time the bout was stopped in the seventh round. Hide, who was running out of ideas and stamina, was probably

than Chaner's. Hide is only 21 and his

Hide needs return to school

HERBIE Hide's attempt to prove that he is the best heavyweight prospect since the war did not impress his critics when he met Jean-Maurice Chanet, of France, in Norwich on Tuesday night. He did not even look like a genuine heavyweight, never mind a world class one. The bout was stopped in the

more relieved than Chanet. "I got bored with hitting him," Hide said. "I could have closed my eyes and hit him. I had a punch-bag in front of me. Chanet was just another pay day for me." Which said more about Hide's boxing

manager, Barry Hearn, be-lieving that he will improve with every contest, intends giving him a bout a month. "If he needs motivation I'll see he gets only title fights" Hearn said. Hide will defend his World Boxing Council international title in Antwerp in October, and in November will meet a "well known" American at Brentwood. His December bout will be in Munich.

In view of his novice-like performance, Hide's best move would be to forget the hype, take a realistic look at himself, go back to school, preferably in America, and seriously consider whether he is a heavyweight or a cruiserweight. His power seems to indicate that he belongs to the lighter division. If he can make 13st 8lb (he weighed 14st 7lb on Tuesday) he should have no trouble in lifting the cruiserweight world title. Then he could consider whether to follow the example of Evander Holyfield and

move back to heavyweight.

Rivirigo []

There is the Real

of the state of the

Progressive Storm Dove | Lochsong 7-1 to land rare treble | favoured by conditions

THE conditions of the Kiveton Park Stakes at Doncaster today look tailor-made for a filly with the ability of Storm Dove and she is my

Those conditions stipulate that group race winners must carry a penalty. That takes into account the six above Reported in today's ten-strong field. Storm Dove's last race was a listed event over today's trip of

seven furlongs at Goodwood towards the end of July. The way that she won it by seven lengths from the inform Susurration, who is herself a group three winner suggested strongly that Storm Dove would be capable of emulating her when the con-

Charlton-trained filly to do so in the care of Pat Eddery.

Top weight today will be shared by Bog Trotter, Nor-wich and Sylva Honda. Bog Trotter landed this race 12

ditions were right. Now they

look ideal for this Roger

MICHAEL PHILLIPS

months ago but has not looked the same horse since. For Norwich the race holds more painful memories since he was found to have been doped after finishing only fourth two years ago when he

started favourite. To fancy Sylva Honda you have to go back to that good effort in a handicap won by Band On The Run at York in May, since he finished last behind Selkirk at Goodwood 12 days ago.

Stronger opposition can be expected from Pursuit Of Love, Dilum and Prince Ferdinand, all of whom have won group races this season. After landing the Prix Mau-rice de Gheest at Deauville, Pursuit Of Love was a disap-pointment when he finished

only second in the Hunger-ford Stakes at Newbury last time while Dilum fared even worse in the Prix Jacques le Marois at Deauville after beating, among others, Bog Trotter when he won the Prix de La Pone Maillot at Long-

Interestingly, Prince Ferdinand, Pursuit Of Love and Reported met in the Jersey Stakes at Royal Ascot where they finished first, second and

Were he to reproduce that form, Prince Ferdinand, who has been a disappointment in Ireland since, would constitute Storm Dove's most dangerous opponent. Those who attended the big

3.40 SEPTEMBER HANDICAP

(3-Y-O: £4,893: 6f) (17 runners)

meeting at Goodwood are unlikely to forget that titanic tussle between Further Flight and Witness Box in the Goodwood Cup. Now the same two gallant stayers are poised to treat Yorkshire racegoers to another set-to in

the Doncaster Cup. Further Flight, who has to give 2lb less to his old rival here, has already reproduced his Goodwood form, almost to within an ounce, when beating the Goodwood Cup third Landowner in the Lonsdale Stakes

Today's meeting should begin with the recent Goodwood winner Wootton Rivers landing the Queen's Own Yorkshire Dragoons

While conceding that Brier Creek will be hard to beat in the Mallard Handicap if he reproduces the form that enabled him to finish second in the Ebor three weeks ago, I intend to take a chance with

Kiveton Kabooz. He finished only tenth that day but, significantly, he will be wearing a pair of blinkers for the first time in a race this afternoon, having apparently worked well in them at Newmarket earlier this week.

By MICHAEL SEELY

LOCHSONG was top-quoted at 7-1 for an attempt to become the only horse in history to land the treble of the Stewards' Cup, the Portland Handicap and the Ayr Gold Cup after an emphatic victory in the middle leg of the three-timer at Doncaster yesterday.

"She's very fast and very game," said Willie Carson after the 4-1 favourite had become the first horse since Xeny in 1905 to complete the double of the Goodwood and Doncaster sprints.

"Of course the more she goes up in the handicap, the harder will it be for her to win, but she loves soft ground and she'll be the one that they all have to beat."

A 7lb penalty now brings Lochsong's weight to 9st 5lb for Scotland's richest handicap. But the filly was always travelling with supreme ease until the last furlong where she responded to Carson's driving to withstand Venture Capitalist's challenge by a Ian Balding, who has ex-celled in his handling of the winner, said: "She's amazing. She's got such bad joints that she comes out in the morning looking terrible. And she had a temperature last Friday night, so we couldn't work her

on Saturday."
If Carson has to be at Newbury on Saturday week, the Kingsclere trainer is likely to let apprentice Francis Arrowsmith take the mount on Lochsong at Ayr. "He rides her in her work at home and



Stoute: 51-1 double at Doncaster vesterday

he claims 7lb," the trainer

Richard Hannon, however, will be strongly fancying his chance of turning the tables with fast-finishing runner-up Venture Capitalist.

"We got knocked back to last when Clifton Charlie broke a leg after a furlong."
Hannon said. "We were unlucky." Ladbrokes make Venture Capitalist second favourite at 14-1.

Never one to be knocked out of his stride for long. Hannon was soon back on the winning trail when Bruce Raymond drove Notley into the lead in the last furlong to repeat last year's victory in the Doncaster Bloodstock Sales Scarbrough Stakes.

"I was beginning to suspect that he wasn't trying too hard," said the trainer. "So we stuck on a pair of blinkers and it seems to have done the

The rest of the afternoon virtually belonged to Shaikh Mohammed, who landed a treble with Falsoola, Niodini and Marillette. Michael Stoute trained the first two. capturing the EBF Fillies' Nursery with Falsoola and the group three Park Hill Stakes with Niodini.

The other pattern race, the May Hill Stakes, fell to John Gosden when Marillette produced a fine burst of speed to beat Self Assured, Shaikh Mohammed's supposed first

string, by three lengths.
"She's a tough little filly and thrives on her racing." Gosden said. "We might send her to Longchamp for the Prix Marcel Boussac.

With the ground continuing to ride fast, further opposition developed to User Friendly for Saturday's St Leger. Hills have eased the favourite from 6-4 to 2-1 and then go: 5-2 Bonny Scot, 5-1 Rain Rider (from 8-1) and Allegan (from 7-1).

The Jockey Club is to set up a working party to review the controversial whip regulation H9, under which Steve Cauthen was suspended for ten days last month. It will include representatives of the National Trainers' Federation, Jockeys' Association and Jockey Club officials.

DONEASTER :

MANDARIN 2.00 Wootton Rivers. 2.35 Kiveton Kabooz 3.10 STORM DOVE (nap). 3.40 Geneshava, 4.10 Further Flight.

4.40 Gant Bleu.

WE CHAT 1932

 $\label{eq:constraints} \S(\alpha_{i,k}, y_{i,k}, y_{i,k}) \triangleq (\gamma_i) \log Z(Y_{i,k}).$

 $I_{\frac{2n+1}{2n+1}} = I_{\frac{2n+1}{2n+1}} = I_{\frac{2n+1}{2n+1}} \in \mathbb{R}^{n+1} \setminus \mathbb{R}^{n+1}$

British to the Committee of the Committe

美国 1977年1980

AND THE PERSON NAMED IN

A STATE OF THE STA

The state of the s

2.00 Wootton Rivers. 9.10 Pursuit Of Love. 3.40 LOVE JAZZ (nep). 4.10 Further Flight. 5.10 Home From The Hill.

RICHARD EVANS: 2.35 AL KARNAK (nap). 3.10 Storm Dove. 4.10 Further Flight.

Our Newmarket Correspondent: 2.35 BRIER CREEK (nap). 3.10 Pursuit Of Love. 4.40 La Bamba.

The Times Private Handicapper's top rating: 3.10 STORM DOVE.

GUIDE TO OUR RACECARD

0-0432 9000 TMES 74 (CD,8F,F,G,S) (Mrs. D Robinson) 8 Half 9-10-0 8 West (4) 88 Reciscard number. Deaw in brackets. Studigues form (f. — leit. P. — pulled up. U. — unsealed ruder 8 — brasght down, S. — stipped up. R. — retesed. D. — desqualifierd). Hone's name. Days sace less owing; J. # pumps, F. # Red. (B. — binsiers. V. — visor. H. — brood. E. — Eyephindt. C. — course weivne. O. — detaines winner. CD. —

course and estimate wears, for — seven femories in talest rates). Solbig on which horse has won (F -- farm, good to farm, hard. G -- good. S -- and, good to soft, hasny). Dense to brackets. Trainer. Age and weight. Rider phis any allowance. The Titoles Private Handicapper's rating.

DRAW 6F-7F, HIGH NUMBERS BEST; 1M STRAIGHT, LOW NUMBERS BEST

2.00 QUEEN'S OWN YORKSHIRE DRAGOONS GRADUATION STAKES 1 CAFFAL 44 (D.F) (M Al-Makkouri) D Morky 9-1 W Carson 92.
41 WOOTTON RIVERS 12 (D.S) (R Sangaire) P Chappie-Hyern 9-1 Pad Eddery 90 TYKEYVOR 26 (H Key) M Totrytons 8-11 P ROBANT P ROBANT P ROBANT P ROBANT P ROBANT P ROB

ion Rivers, 3-1 Mission, 8-2 Califol, 6-1 Chance, 12-1 Tyleson, 16-1 Dig in The Ribs, 1991: EZZOUO 8-7 Pat Eddery (7-2) M. Stoale 11 ras

FORM FOCUS

CAFFAL best Der Ratt is short head in a 16-namer maiden at Bewerley (71 100yd, fern). WOOTTON RIVER'S beat Ecu De France 35/1 in an 17-namer maiden at Boodwood (77, good to self). MANOX MARCH 5'w/ Sho of 16 to Nelverlijk in a mades at Nothonjan (1/m, good). OLICAMA (Feeled Max 13, cost 31,000ges) is a 16-self-color.

2.35 MALLARD HANDICAP

(£9.396: 1m 6f 132yd) (14 runners)

ENTITINE: 9-2 AI Karnel, Brief Croek, 8-1 Kleelon Kabooz, Star Player, 10-1 Castle Consuprous, ligan, 12-1 Entern Ung Folk, Salin Lover, 14-1 Nof in Dougt, 16-1 Bu A Harriey, Hotzel, San Boddess, 20-1 Green Love, 25-1 Ses

FORM FOCUS

HATEEL 41 2nd of 7 to Tymore Bridge to a 18sted cace at York on penultimate stat (2m, good to sort), with 18E A HONEY tailed-oil Stn. SATIN LOVER 1/11 and 1/13 to Witness Box in a handicap at Newcastle on penultimate start (2m, good to 18m), with STAP PLAYER a good 11 ftn. good to 18m), with STAP PLAYER (28b bester oil) 11/11 5th, KIVETON STAP PLAYER (28b bester oil) 11/11 5th, KIVETON STAR PLAYER (28b bester oil) 11/11 5th, KIVETON KIVETON Salection: AL KARNAK

3.10 KIVETON PARK STAKES (Group III: £23,733: 71) (10 runners)

1991: BOG TROTTER 3-9-0 L Pigger (11-2) W Hagges 12 nm FORM FOCUS

COURSE SPECIALISTS Wins Rors TRAINERS 38.0 W Hood 29.4 J Wezers 25.0 S Cauthen 25.0 Par Eddery 20.8 8 Reymond 20.2 R Cockeans

(3-Y-O: £4,893: 6f) (17 RURHERS)
401 (4) 302345 PAGEBOY 58 (D.F) (Led Scarsickle) P Hasiana 9-7. L. Piggott 9
402 (11) 014444 LOVE JAZZ 10 (D.F.9.S) (P Swill) T Barbon 9-7. S Raymond 9
403 (5) 050410 CASTLEREA LAD 22 (D.F.9.S) (P Swill) T Barbon 9-1. S Catalteen 9
404 (18) 343041 TATE DANCER 45 (D.8) (P Howell) R Averationg 9-2. S Catalteen 9
405 (13) 452001 SOVERHEIN ROCK 6 (D.6.S) (P Howell) R Harmon 9-2 (Sec). R Pertam (3)
406 (9) 000450 EDUCATED PET 6 (D.F.6.S) (B Margan) M Antoquino 9-0. Does Mactanoum 9
407 (15) 00-6216 ARBORETIM 12 (6) (Sors Mrs.) de Reabschild) R Charlion 8-12 D Hambon (5) 6
409 (6) 158233 LADY SABO 9 (D.F) (Crost Mrs.) de Randa (Lin) G Livela 8-6. Paul Edday 9
410 (6) 158233 LADY SABO 9 (D.F) (Crost Mrs.) Reabschild R Charlion 8-12 D Hambon (5) 6
411 (1) 2-50020 BARME EDICATION R 7 (6) (Malbol) R Group Lid) B Bessley 8-6. J Weaver (5) 8
412 (2) 144100 BIVIGELATE 13 (D.D.S.) (Mandille Broup Lid) B Bessley 8-6. J Weaver (5) 8
413 (2) 3-00000 PARICHELITA 16 (D.B.F.) (C Pennock) J Saccide 7-13. M Roberts 9
414 (14) 421021 GARESIANY A B (B.C.D.G.S.) (Malbol) R Guest 8-2. W Carson 9
415 (10) 8-40203 JUCEA 23 (A Compbet) D Arbustoni 7-9 (M Barractongh 7-9 (M Garish) 9
416 (17) 342021 MISS MOVE WORLD 14 (D.S.) (S Julmanie) H Byerok 7-7 J Familing 9
417 (12) 006450 LORBESIANY A B (B.C.D.G.S.) (Malboler 7-7 A Garish 7) Long perdicage Miss Movie World 7-4, Lord Landmon 7-3. ap: Miss Movie World 7-4, Lord Laubson 7-3.

SETTING: 8-1 Attoraturs, Panchellise, Tain Dancer, 10-1 Generaturs, Ludy Sabo, Severeign Rock, 12-1 Jacon 14-1 Lovigillate, Love Juzz, Mics Movie World, 16-1 Castleren Lud, Educated Pet, Microlindor, Pagetoy, 20-1

1991: NO CORRESPONDING RACE FORM FOCUS

PASEBOY 2%1 3rd of 10 to Medicinamous Giff in a handicap at Beverley (St. good to soc). LOVE JAZZ 3361 4th of 9 to Versium Capitalist in a handicap at Howacatie Gif, good in 2 handicap at Brighton (St. good in Sim). Baydicap at Howacatie Gif, good, TaTE DANCER boot Palacepale Ricing 11%1 in a 5-rumer handicap at Hopital (AW, Gt. standard), with MANILEADER 1129 worse of) 31 4th SUVERIEM ROCK test. Silty Siren a short hand to an 18-rumer handicap at Rempton (71, good). LADY SABO 11/1 3rd of 11 to 5 standard). Salection: TATE DANCER

4.10 DONGASTER CUP (Group III: £20,493: 2m 2f) (6 runners)

DETYDIG: 6-11 Furbur Filght, 3-1 Witness Box, 6-1 Septem Choice, 10-1 Honoglyphe, 12-1 Autin Le Balle, 25-1 Muli House. 1891: SPEAT MARQUESS 4-9-3 Par Entery (5-1) H Coci 8 cm

FORM FOCUS

FURTHER FLIGHT best Lendowner 251 in a 7namer isset case at York (2m, good). Previously. | Good to firm; SUPPREME CHOKE has been disapback WITNESS SOX (20) werse off) a short local in the 11-runner group til Goodwood Cap (2m, good of 10 to A) which in the group it inexpek Sagaro Sales at a group til rice at Capanelle in November (1m 6t, heavy). Previously, best Lispac Weet 11 in 1 for SA, heavy). Previously, best Lispac Weet 11 in 16 soft). HOURSE best Requested 71 in a 5-runner 15 selection: PURTNESS PART (nep)

4.40 KYOTO HANDICAP (£5,283: 71) (22 runners)

4.40 KYOTO HANDICAP (£5,283: 77) (22 ritimers)

601 (2) 033505 ROCTON NORTH 21 (£0,0,5.6) (A Bedge (£quient) Ltd R Hinnon 4-10-1. J Reid 93 (7) 035606 BOLD MART 5 (D,F.6) (R Sterry) B Bessley 7-0-11 J Weener (5) 94 (601 (12) 053-313 LUMDRY MAD 26 (D,F) (C Tectler) H Candy 3-0-8 G Ruther 91 (601 (11) 1-63040; SR BOURDE 2 (5) (M Wisson) 2-9-5. PRE Eddery 91 (605 (14) P45101 LURD VIVERNE 13 (D,F.6) (J Purceit) R Spicer 3-0-3 G DouBlet 90 (606 (21) 406626 CORN HUTURES 76 (5) (J Rowlet) J Luigh 4-9-3. Deen McKowen 90 (20) 010400 SUPEROU 33 (CD,F.6) (Miss P Gamer) J Succide 3-9-2 S Caciden 90 (20) 010400 SUPEROU 33 (CD,F.6) (Miss P Gamer) J Succide 3-9-2 S Caciden 90 (20) 010400 SUPEROU 33 (CD,F.6.5) (Miss M MacRey) B Pitchard-Gordon 6-9-0. W Hood 94 (10) 05 000000 CHORT PRACTICE 12 (F.6) (T Chestint) W Hooges 5-9-12. W Hood 94 (10) 07 000000 CHORT PRACTICE 12 (F.6) (T Chestint) W Hooges 5-9-12. W Hood 94 (10) 07 000000 CHORT PRACTICE 12 (F.6) (T Chestint) W Hooges 5-9-12. W Hood 94 (10) 07 000000 MERRYHELL MAD 8 (F.6) (D Catel) J Hartis 4-9-10. A March 96 (13) (16) 10-0052 MAY HILLS LESAKY 59 (6) (Miss C Welliams) D Principand 3-9-9. L Plogott 91 (10) 0-0050 MERRYHELL MAD 8 (F.6) (D Catel) J Hartis 4-9-10. A Misch 93 (17) 000161 RDYAL GRIL 54 (F.6) (Miss S Hall 5-8-6. D Hartison (5) 90 (17) 000161 RDYAL GRIL 54 (F.6) (Miss S Hall 5-8-6. D Hartison (5) 90 (17) 010161 RDYAL GRIL 8 (D,F.6) (Catel) J Hartis 4-9-3. D Hartison (5) 90 (18) 010020 RDX 20000 RDX 200

FORM FOCUS

ROCTOM MORTH SI Rith of 22 to Doublet's Image in a hardiscap at York (firm, good to Birm). LAURORY MADD beat Statebata 11 in a 9-yearson mobile in at Cheroster or primeriscants start (ff. good to Birm). LORD VIVESINE boat Relatin 14 in a 12-moner seder at Newmenter (ff. good). CHORT PRACTICE: SHI 90 of 14 to 50 Reythmical is a bendicap at Rondwood 68, good to 500, MAY PRIAST SILESACY 21 2nd of 11 to Kentucky Stariet in a hardiscap at Section of 12 to Kentucky Stariet in a hardiscap at Section of 12 to Kentucky Stariet in a hardiscap at Selection: CHORT PRACTICE.

5.10 LEVY BOARD HURSERY HANDICAP (2-Y-0: £5,361: 1m) (21 runners)

1 (9) 04111 AFTER THE LAST 19 (F.6) (R Burby) R Hamon 9-7-2 (10) 01 LATIN LEADER 13 (F) (D Tacerpard) Mes J Remotion 3 (12) 212 CHEVROTAW 7 (C.6) (Statin Materimen) J Walts 9-4 (19) 018 PRIVOLOUS AR 16 (G) (P Mellind) I Stating 9-2 5 (17) 642 ELEISSS 21 (8F) (R Singston) P Chapote-Hyam 9-2. Luen handican: Behaanis 7-6.

BETTINGS 3-1 Convention, 4-1 After The Last, 6-1 Latin Leader, 7-1 Horne From The Hill, 8-1 Bleuses, Wahern, 10-1 Friedings Air, 12-1 olibers -1 DIDDES 1991: MISURDERSTANDENS B-4 J Witerer (6-1) Mrs J Racrades 14 No. FORM FOCUS

AFTER THE LAST completed a trable when beating closing value a short head in a 7-menter accessor at Chester (71, good to Sens). LATM LEADER bast Peacetal Reply bead in an 18-menter maiden at 2 Thinks (81, good to Sens). LEUSSSS 341 and of 12 to Devily in a sursery at York (110, good). ELEUSSSS 341 and of 12 to Devily in a sursery at York (110, good). ELEUSSSS 341 and of 12 to Devily in a sursery at York (110, good). ELEUSSSS 341 and of 12 to Devily in a carrier to the control of th

Rodrigo De Triano misses Irish Champion



decided not to run Rodrigo De Triano against St Jovite in the Kerry Group Irish Champion Stakes at Leopardstown on Sunday. With wet weather forecast

for the Dublin area, Sangster chose not to pay the Ir£18,500

ROBERT Sangster yesterday 2,000 Guineas winner for the challenge comprising Dr Deten-furlong group one race. The going is currently good to soft and the forecast is for rain on Friday, Saurday vernico, Kooyonga, Alflora. and Sunday," Sangster said. Dr Devious, Great Palm,
"Rodrigo is much better on Magic Carr, St Jovite Lad-

top of the ground."

brokes bet: 8-11 St Jovite, 3-1

Nine horses are left in the

Dr Devious, 7-2 Kooyonga. fee to supplement his dual Irish showniece with Britain's 12-1 Great Palm. 40-1 bar.

vious, Alflora and Great Palm.

FOLKESTONE

MANDARIN 1.50 Anguish. 2.20 Themes Glow 2.50 Night Melody. 3.20 First Option. 3.50 Heavenly Waters. 4.20 Little Saboteur.

4.50 Island Blade.

1.50 Joli's Great. 2.20 Tharnes Glow. 2.50 Night Melody. 3.20 Warm Spell. 3.50 Ideal Candidate.

GOING: GOOD DRAW: 5F-6F 189YD, HIGH NUMBERS BEST

.50 DEAL APPRENTICES HANDICAP BETTIME: 9-4 Secti-Cities, 4-1 Julys Grest, 9-2 Angules, 6-1 Westeby, 7-1 Se Oliver, 16-1 Dan't Forsale Me, 16-1 Boogfeen's large, 20-1 Combil! Mesteby, 25-1 offers. 1991: HILLS OF HOY 5-9-11 C Messing (4-1) K Salley 8 sen

2.20 WALMER MAIDEN FILLIES GRARANTEED SWEEPSTAKES

(3-Y-0: £2,070: 6f 189yd) (9 runners) 22,070' OF 169901 (STRABERS)

BS000 ALTO PRINCESS 10 (T Weist) A Jones 8-11

5 CHANDNG 5 PL Salem JB Hambury 8-11

2222 CLANDNG HASH 13 (B.RF) (Justy Benestronia | Baiding 8-11...

DANCING HASS (M Weist) P Heister 8-11

465330 GZLAAN 12 (B) (A AB) B Hambury 8-11

LIMITER HISING HAS B Loug D Artisalmot 8-11

8-530 MASHARER 12 (H A Masteum 8 Artisalmog 8-11...

9005333 SPANISH SLORY 21 (D Bass) K Commington-Brown 8-11

227 THANESS COUNTY 21 (A Masteum B Debardth A.11... 52 THAMES GLOW 12 (A Morpen) D Exwerth 8-11 BETTIME: 15-8 Thereto Stew, 7-2 Mentager, 9-2 Spanish Glory, 5-1 Climbing High, 10-1 Chaochd, 16-1 States, 20-1 Japhar Raing, 33-1 others. 1991: WASAF 8-11 J Footore (5-2) L Current 12 nm

2.50 SCOTTISH EQUITABLE STAKES (2-Y-0: £2,954: 6f) (8 numers)

8 (7) SERIOUS RESULT (Mrs. J. Skurgle) R. Alectoral 8-6 ________ G. Carter -SETTING: 11-10 Might Mislady, 7-4 Juliusi, 8-1 Azura Royal, 10-1 Serious Result, 18-1 Misty Jenne, 25-1 B Gande, 33-1 silmus. 1991: AFF 9-7 G Durkwid (100-30) Mrs. J. Cooff 6 sep COURSE SPECIALISTS TRAINERS

Blinkered first time

3.20 EAST WEAR BAY SELLING STAKES (2-Y-0: £2,700: 5f) (20 runners) -Y-O: £2,700: 51) (20 TUNNETS)

1 (18) 211152 FIRST OFTON 10 (8F.D.F.E.S) (P Santh M H Eastardy 9-4. K Darley (2) E10 PRINCE MANIO 12 (0) (Robrigle 1:0) H H Eastardy 9-4. K Darley (2) E510 PRINCE MANIO 12 (0) (Robrigle 1:0) H H Haphton 9-4. A Nector (5) 3. (2) 651046 SKULLCAP 19 (7) (F Marchard) H Amphiton 9-4. B Rosse 7-8 (1) 67 (0) 168 H Y MEMAR 27 (6) (K Hapton) R Stropton 9-4. B Rosse 7-8 (7) 0760 H Y MEMAR 27 (6) (K Hapton) R Stropton 9-4. B Rosse 7-8 (7) 0760 H Y MEMAR 27 (6) (K Hapton) R Stropton 9-4. B Rosse 7-8 (7) 0760 H Y MEMAR 27 (6) (K Hapton) R Stropton 9-4. B Rosse 7-8 (7) 0760 H Y MEMAR 27 (6) (K Hapton) R Stropton 9-4. B Rosse 7-8 (7) 0760 H Y MEMAR 27 (6) (K Hapton) J Horse 8-13 M Porrett 9-1 G Carer Hold 19-5 (1) 0760 MARPEN 10 (8) (The Scotten Connection) W Make 8-11 A Clark 7-4 (7) 503 BARPEN 10 (8) (The Scotten Connection) W Make 8-11 A Clark 7-4 (7) 603 STRSKY MARRER 6 (6) E S Strates 1 Moore 8-11 Dale Gascon 11 (5) 2004 ALWAYS ROSKY 26 (P Hellmory P Railmory 8-6 Gary Kellewoy 50 H Strates 1 (8) (The Scotten) Make N Macandey 8-8 N Rains 6-1 (10) 000 COVENT GARDEN SRG. 19 (New Covert Garden Flores) M W Estarby 8-6 W Rigar 6 (10) AWAYS ROSKY 26 (P Hellmory P Railmory 8-6 N Rains 6-1 (10) MASSES (10) MARRER 6 (10) R Strope) W Carter 8-6 D Strope 1 M STROPE N MAD (1 Arrey) W Turne 8-6 D Strope 1 M STROPE N MAD (1 Arrey) W Turne 8-6 D Strope 1 M STROPE N MAD (1 Arrey) W Turne 8-6 D Strope 1 M ROSSES (10) D MOUGHET MONET 22 (6 Trope) W Carter 8-6 D Rainwell 6 D Holland 1 (10) 3 0040 RCH MONET S (MAS S Van Tooren) G Leves 8-6 D D Holland 1 (10) 3 0040 RCH MONET S (MAS S Van Tooren) G Leves 8-6 D D MOUGHET MONET MONET S (Nation) R Materia 8-6 D Holland 1 (10) 3 0040 RCH MONES 22 (Mas S Van Tooren) G Leves 8-6 D Restrope (10) 3 00540 RCH MONES (10) R S (10) 1004 R Holland 1 (10) 1 BETURE: 3-1 First Option, 4-1 Brey Profe, 5-1 Prince Markt, 11-2 Regent's Lady, 7-1 Red Leader, 16-1 Always Risky, 12-1 Sauticap, 16-1 Warm Soell, 29-1 others. 1991: SEA CRUSADER 6-11 C Ruiter (16-1) M Bisnohard 16 cm 3.50 K & V LIPSCOMB LTD HANDICAP (1m 71 92yd: £2,490) (10 nmers)

Long handcare Lady Westgate 7-2.

BETTINE: 3-1 Historicky Waters, 7-2 Ideal Cardidale, 4-1 Terrate Integet, 11-2 Sharp Tep. 7-1 others.

1951: MARIA ASKARI 3-9-11 R Cocherne (14-1) & Harwood 14 cm 4.20 ST MARGARET'S BAY HANDICAP (£2,532: 5f) (16 runners)

LOU ST MARGARET'S BAY HANDICAP (£2,532: 5f) (16 runners)

1 (7) 63-8520 WE'RE ALL GAME 7 (6 Whiteler) B Morgen 3-8-10 D Holland 86 (a) 580000 DOESYOUDDES 18 (0) (5 Dass) D Thom 3-94 FAROWARRIN (7) 94 (9) 140 (14-5002 UTTLE SMOTTER? 7 (0,5) (Als W Blackmood) P Misson 3-9-5. T Speake 195 (6) 300802 SAVALARO 16 (0,5) (J Pitch-Heyes) J Pitch-Heyes 3-9-3. T Outinn 95 (12) 42-0040 WMLDO 15J (Mrs V Entenmood) A Turnell 3-9-2. R Hills 97 (6) 2 10503 COPPERAIL LAD 13 (BF.D.F.S) (L Hest) L Holl 9-9-1. L Delton 90 (7) 15 030084 CALL TO THE BAR 16 (Mrs T Cord C Das 3-9-0. D Whight (7) 94 (6) 16) 004-445 FORT HOPE 9 (8,0) 5 (Mrs J Mangheot) T Manghion 3-9-0. Siephen Devides (9) 9 (13) 6020-00 FORM MISTHESS 13 (V) (Airs P Waleyol P Waleyol 3-8-9. G Carter 90 (10) 00300 RED VERONA 16 (6 Wheeler) E Wheeler 3-8-4. S Whithwords 91 (2) 69-6560 CASTLE MAD 16 (F Seroorthe) R Hodges 5-6-1. S Drowner (7) 90 (12 (3) 040006 GOLDEN PROPOSAL 7 (Clerve Racorg) M Bolton 3-8-1. Date Galboon 93 (1) 0-05040 FRAMES CITTE 10 (V) (A Feart) M Bolton 3-8-1. Date Galboon 93 (1) 0-05040 FRAMES CITTE 10 (V) (A Feart) M Bolton 3-8-1. Date Galboon 93 (1) 0-05040 FRAMES CITTE 10 (V) (A Feart) M Bolton 3-8-1. Date Galboon 95 (1) 0-05040 FRAMES CITTE 10 (V) (A Feart) M Bolton 3-8-1. Date Galboon 95 (1) 0-05040 FRAMES PARASCON 85 (6,0),F.6) (R Carry) P Howling 1-7-12 J Dame 96 (1) 0-05040 FRAMES PARASCON 85 (6,0),F.6) (R Carry) P Howling 10-7-9 D Biggs SETUMS: 9-2 Libre Satotes, 5-1 Savakra, 6-1 Copported Lad, 7-1 Call 10 The Bar, Fort Hope, 9-1 Frenicy Parkson, 10-1 Wilso, Form Metrics, 14-1 We're All Same, 16-1 Doesyoundes, 20-1 others.

4.50 LEVY BOARD HANDICAP (£3,101: 1m 4f) (15 runners)

DONCASTER: 235 Kiveron Kabouz. 3.10 River Falts. 4.40 Set Table, 5.10 Carulese Son.
FOLKESTONE: 2.20 Caruling High, Gizlash. 3.20 Red Leader, Bold Treasure. 4.20 Form
Mistress, Barbara's Cutte. 3.45 TEACHERS HIGHLAND CREAM HANDICAP HURDLE (£2,169: 3m 3f) (5)

MANDARIN Doncaster THUNDERER

22.40. OF: £4.80. CSF: £12.42. 1mm 38.55sec. 4.40 (1m 2: 60yd) 1. CHATHAM ISLAND. Pat Eddery, 12-1), 2. Mingus (M Roberts, 15-2; Fav); 3. Jumeirs, Shiprit, 6. Ceathen, 17-2), 4. Allerett (G Boster, 16-1), ALSO RAN 15-2; Hav Drummer Hicks, 9 Spring To The Top (87th), 11 Betabarno, Soray of Orcheds, 14 Bayarreg, 14 Terrund, 16 Touch Paper, 20 Brown Fary, Glenstal Princess, Secret Treaty, 25 Eden's Close, Execution Only, Ouekieir Sound, 33 Alight, Mahong, Margo Gut, Lesus (8th), 50 Shelfic, Auction King, 100 Art Critic, 24 ran. NR: Busman, Nr. 41, 14, 14, 14 C British at Newmorth, Total 514 20: £3.30, £1.80, £2.40, £13.20, DF: £34.80 CSF £35.30 Tuzest; £760.41, Jackpote not won Plecipote £141.40

Presidente 2.10 Muizenberg. 2.40 Classics Pearl. 3.15 Chancer, Buck. 3.45 Passed Pawn. 4.15 Gelway Star. 4.45 My

2.10 Petmer. 2.40 Classics Pearl. 3.15 Chancery Buck. 3.45 Mandalay Prince. 4.15 Galway Star. 4.45 Myverygoodfriend. GOING: SOFT (GOOD TO SOFT IN PLACES)

2.10 STOWELLS OF CHELSEA NOVICES HURDLE (£1,523: 2m 1f) (12 runners) 1,523: 2m 1f) (12 runners)

1 HTCHN A RISE 7F M Maggarday 5-11-0 W Invite Marco 3 August 150 D Barons 5-11-0 M Hawke 2 August 150 D Barons 5-11-0 M Hawke 2 545 MUZHISERG 19F J Edwards 5-11-0 Marco 2 545 MUZHISERG 19F J Edwards 5-11-0 M F C Borner (7) 4 40- PETIMER 20F G Bardon 5-11-0 M F C Borner (7) 5 30P- WETANDRY 2ZF C Jones 7-11-0 M F C Borner (7) 7 34 AMERICANY 2ZF C Jones 7-11-0 M F C Borner (7) 7 34 AMERICANY 19 (8) P ROSE 4-10-12 Shoremark 8 D- TWO WAY MARROR 210 A Foot 4-10-12 J Front 10 CASSE SRIES T HORSE 5-10- M Windows 10 CASSE SRIES T HORSE 4-10-7 W McPartend 11 GP-P THEPPRINCESCOPED 8 A Foots 4-10-7 M M Shall 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 Windows 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S McRed 12 0 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S M 10 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S M 10 TOUCH TROCKY 15 Ms 5 WINDOWS 4-10-7 S M 10 TOUCH TROCKY 15 Ms 10 TOUCH TRO 2.40 BRITVIC SELLING HURDLE

2 (265. 2011) (5)

1 822/ CELCALS 801 (8.0,F.6.5) M Pipe 8-11-12 Mr M South
2 50P- COUNTERPLANCH (108 A Forte 6-11-12 Mr M South
3 2-65 MEARO IT BEFORE 19 (7) R Hoad 7-11-9 Mr M Hoad
4 0PP- WHASSAT 196 (0.F.6.) M Mungaridge 8-11-9 S Fox (7)
5 F42- HOLD ON TIGHT 108 R Foxs 7-10-11 Diane Clay
7 544 WROSCOR HORNESS 168F M Mungaridge 5-10-11 R Guest
8 3 CLASSIGE PEARL 12 M Telstos-Daves 4-10-9 D Biddgeraler (3)
9 83-5 STAPLETORD LADY 10F R Manning 4-10-9 M A Pizzpeziki
Classic Field A 1 Mod To Table 1.5 Micross-Educate 5-1 Cabilla Micros 9-4 Classics Pearl, 4-1 Hold On Tight, 5-1 Wasteer Highness, 5-1 Calsius, Wass-cal, 12-1 Steplehord Lady, 20-1 offairs. 3.15 CHAMPAGNE LANSON HANDICAP CHASE

(£2,645: 3m 2l 110yd) (5) 1 FBS- SAL AMANDER JOE 125 (F.S) D Nicholson 7-12-0 R Dammoody
2 12-3 CHAMCERY BUCK 3 (CD.BF,F.S) 6 Batding 9-11-12 R Guest
3 PUD- MEAT THE POLLIKES 128 (D.S.) J Collisions 11-11-9 S Earle
4 03-3 PLAYFEL SAL (CD.J.) R Freet F-11-8 IIII ST SAL ST SERVE 5 SSP- TEWTRELL LAD 118 (F) J 0"Shee 9-10-13 M A Flogerald 5-2 Salamander Joe, 100-30 Playpes, 4-1 Chancery Buck, 5-1 Meet The Foulies, 5-1 Testrell Lad.

2-1 Pastad Pawa, 11-4 Calmosatie, 7-2 Mandalay Prince, 9-2 Letting Memory, B-1 Poddda. 4.15 ELEPHANT BEER NOVICES CHASE (£2,061: 2m 110yd) (7) $4.45\,$ murphy's Irish stout novices handicap hurdle (£1,496: 2m 6f) (8) 1 FUS- STRONG BREEZE 232 C Pophem 8-11-10 R Stronge 2 F-21 MYVERYBOODFRIEND 6 (B,CD,Q,S) M Pipe 5-11-8 (Sec) P SQUIDERION 6 -831 MISS SIMONE 10 (B.C.S) IN Telston-Davies 6-10-10 (Berg 10-11 Myverygoodstead, 100-30 Miss Simone, 5-1 On Aleri, 8-1 Shermood Fox, 12-1 Strong Breeze, 14-1 others.

COURSE SPECIALISTS TRAINERS: J O'Shea, S wieners from 7 numers, 42.9%, M Ptpc. 118 from 319, 37.0%, J Edwards, 12 from 32, 35.4%; R O'Sollhem, 4 from 11, 35.4%; W Clay, 3 from 12, 23.1%; G Balding, 7 from 47, 14.9%; D Balding, 7 from 47, 14.9%; D Balding, 9 from 90, 10.0%. JOCKEYS: P Scurtamore. 93 winners from 206 rides, 45.1%; R Durwandy, 13 from 54, 24.1%; N Marin, 8 from 39, 20.5%, Mrs C Woorsacon, 4 from 20, 20.07%; R Guest, 8 from 43, 18.6%; B Wright, 3 from 17, 17.6%.

☐ Peter Jones, president of the Racehorse Owners' Association, yesterday became the first person to be elected to serve on the new British Horseracing Board.

Going: good to firm Song: good to with 2.15 (2m 31 hole) 1, Highland Spirit (M Foster, 9-4); 2. Tribeain (6-1); 3. Welen Singer (6-11 law) 11 nan. 1/54, 121 M Pipe. Tote. 52 80; 51 20; 51 10, 51 30. DF: £9,00. CSF 515 33. 2.45 (2m 1f 110vd hole) 1, Moor Lodge (S Smith Ecoles, 1-3 law); 2, Copy Lane (6-1); 3, Andean (20-1), 9 an. NF: Surely Giffed, Hidden Flower, Shirt, 21, 121 M Tomplans. Jackpot not won Placepot £141.40

(£1,523: 2m 1f) (9)

Tota: £1.30; £1.40, £1.40, £1.40, DF; £2.40.
CSF: £3.13.
3.15 [2m 6! 110yd ch] 1, Gaselic Frolic (G McCount, 15-8); 2, Bold Choose (6-4 fay); 3, Bullethaptriseprase (11-1). 8 ran. NR: £3.30, £1.80, £1.70, DF: £8.70, CSF USP 123.13.

3.15 (2m 6! 110yd ch) 1, Gaelle Frolic (G. McCourt, 15-8); 2, Bold Choice (6-4 fav); 3, Gluechiperferprise (11-1). 8 ran. NR: Pigeon Island. 29, 44. P. Cundell. Tole. 22:20; 21.10, 21.30, 21.90. DF 22:10. CSF: 24.84 24.84
3.45 (2m 1/ 110yd hdle) 1, The Black Monk (P Studemore, 13-6 lav), 2, Clipper One 2-1): 3, Destert Memory (16-1): 13 ran. 5, 221. M Proc. Tole: 12.30, E.1.10, E.150, 23.00. DF: \$3.20, CSF: £4.67, NR: Le Stule d'Or.

4.45 (2m 3) Indie) 1, Bellyento (D Matthews, 10-1): 2, Eddie Nybo (16-1), 3, Brevo Star (12-1), Culton Hampden 5-2 tav, 13 ran, Ni., 31 Halder, Tote, £15-20; £2-50, £3-80, £3-50, D7: £168-40, CSF, £146.01, Tnoast, £1,772-90.

Tight finish likely at Canterbury

Cottey joins with Richards to set Kent a stiff target

CANTERBURY (third day of four): Kent, with eight second-innings wickets in hand, need 210 runs to beat Glamorgan

THERE was a diligence about Glamorgan's batting yesterday that was all the more notable for being the antithesis of their cricket in their first innings. A century by Tony Cottey and some strokeplay from Viv Richards that has, alas, been far from commonplace this season, has given them an unimagined chance of beating Kent.

This match is, in fact, just the argument for four-day cricket. Had this been played over three days Glamorgan would have had only a draw on which to concentrate their minds. As it was, their second innings total of 389 left Kent needing 329 for victory with no constraints on time. That is still the case: Kent require a further 210 with eight wickets

remaining.
Theoretically, they should still do it. Their openers made the right start, 93 off 27 overs, Ward's half-century containing three hooked sixes and other flamboyance besides. Yet the pitch, which has helped the seamers throughout, is now taking some spin. The ball with which Croft hit

Taylor's leg stump only heightened anticipation for

though, came from Cottey. Given that he was partnered for much of his innings by Richards, who was playing with more intensity of purpose than of late, this was some-thing in itself. In nearly five hours at the crease Cottey gave Glamorgan a sight of victory which seemed well beyond them earlier in the match. His potted history makes for

interesting reading. In 1984-5 the manager of Swansea simultaneously gave two footballers a free transfer. One was Cottey, who now plays for Llanelli in the Welsh League. The other? Dean Saunders, whose present value, according to whether you listen to Liverpool or Aston Villa, is 52.3 million or £2.1 million.

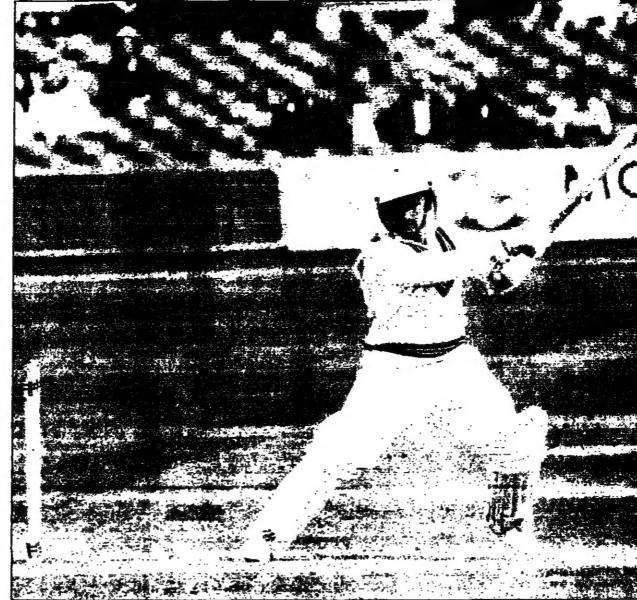
What with him and Richards, Cottey certainly keeps the right company. He has been confused in the past with the Everton footballer, but clearly there is no connection.

Now 26, he cannot be far away from gaining his county cap. His 141 was his highest championship score and, in the course of his innings, he reached 1,000 runs for the season. Wiry and well balanced, his square cuts and pivotal pulls are what you would expect of one who is little taller than Harry Pilling.

Richards's innings counter-pointed this. The characteristic shots were there: the whip through mid-wicket, the ball picked up from middle and off; the controlled straight drive: the elemental hook with its constant risk of a top edge. Less in keeping with all this was that his 76 was his first championship score of note since mid-summer. He has, it should be said, missed the previous three matches

hrough injury. When Richards was out, it was through looking to run Davis to third man. Later, he dropped a straightforward slip catch when Benson was batting. These were blemishes that were not a part of his game a few years ago, but he is keen enough to have one last season with Glamorgan.
The remainder of the in-

nings was noteworthy for Fleming returning the best figures of his career, four for 63. That would suggest, if we were not aware of it already. that his strength is the one-day game. He was greatly helped by Marsh who held five catches, the most he has taken in an innings this season.



Cottey cuts: the Glamorgan batsman found the boundary with this stroke during his innings of 141

Warwickshire exert tight control over Middlesex

By RICHARD STREETON

LORD'S (second day of four): Middlesex, with three first-innings wickets in hand, are 315 runs behind Warwick-

ON A fluctuating day, Trevor Penney and Keith Piper took their stand for the eighth Warwickshire wicket to 192 in 45 overs yesterday, one of the season's more remarkable partnerships. Warwickshire reached 476 and, as the pitch started to crumble, went on to take seven Middlesex wickets. Nothing prepared the

crowd for the starding Mid-

Havnes and Roseberry launched the innings with a flourish. Haynes was caught behind and Roseberry at midon before Gatting and Ramprakash added a sub-dued 38 in 21 overs. Warwickshire then tightened their grip with three wickets in 14 balls.

Gatting was brilliantly caught low and right-handed by Reeve at slip: Ramprakash was taken at silly point; and Carr at short-leg. Smith's tight off spin continued to bewitch, bother and bewilder and, as the light faded. Lloyd decided dlesex collapse. Donald's first to employ his own, rarely used

six overs cost 43 runs as off spin as well. The ploy worked, with Emburey lifting a catch to point and Williams pushing a return catch. By the close Smith had three for 36 in 16 overs and Lloyd two for six in six overs.

Penney and Piper, who came together at 265 the previous evening, made positive strokes against all the bowlers but were especially severe on Tufnell and Emburey. They were separated when Carr bowled and in his fourth over caused Piper to play on. Piper. a rapidly improving wicketkeeper. drove and pulled ten fours in the same jaunty manner that

used to be Knon's trademark. Penney, 88 overnight, was the last man out when he was caught at slip for 151. Penney hoisted Tufnell for one six over a short boundary onto the Grandstand balcony, but otherwise seldom departed from the orthodox, and for six hours batted with great composure.

Penney's strokes included 15 fours and also an unusual five. He ran a single to Haynes at midwicket, whose return was inadvertently thrown over

his shoulder for a boundary. Overall it was hardly Middlesex's day. They did not bowl particularly well, conced-ed 55 extras and did not have a rwelfth man available when a thigh strain prevented Williams from fielding. Omar Henry, the South African, who plays for Scotland, had practised with the teams beforehand and was called in.

Sussex win inside three days

BY GEOFFREY WHEELER

IAN Salisbury spun Lanca-shire to one of the heaviest defeats in their history yesterday. The Young Cricketer of he Year had march figures of 11 for 83, easily his best, as Sussex romped home by an innings and 182 runs.

After following on, Lancashire were indebted to a defiant 93 from the Cambridge University captain, John Crawley, for delaying the end. But Salisbury rattled through the tail to complete a second-innings return of five curtain on another disappointing season at Old Trafford.

At Derby, Essex are making a determined attempt to score 440 to beat Derbyshire for their eleventh win of the season. They were 85 for three at one point but Stephenson (97) and Shahid added 88 in 38 overs and Gooch and Garnham were firmly in control when the champions closed at 283 for five.

Wayne Larkins's 53rd century, a determined 88 by newcomer James Payne, 18, and some big hitting from Ian Botham could not prevent a Durham defeat by eight wickets by Somerset, who are releasing their former Australian World Cup all-rounder,

Ken MacLeay.

□ England won the third under-19 international against Sri Lanka at Worcester by an innings and 101 runs to take the series 1-0.

Surrey hit back with century by Thorpe

TRENT BRIDGE (third day of fours. Survey, with five second-unings wickers in hand, are 227 runs ahead of Nottinghamshire

AS IF deciding that two days

on the wrong end of the stick

were enough. Surrey came back yesterday with a ven-

geance. Shrugging aside a first innings deficit of 151, and the loss of Ward over-

night, they batted throughout

the day, losing only four wickets, and if they have not yer completely turned the ta-bles on Nottinghamshire, they are on their way to doing so.

A century from Thorpe, 77 from Darren Bicknell 70 from Lynch, 85 from Stewart: the Surrey honours board fairly glistened with names. while the Notts attack bore an air of resignation. The pitch had lost its juice. Although Andrew Afford, the sole Notis spinner, had the rough to bowl into when faced by Bicknell and Thorpe, the lefthanded second wicker pair, this caused only occasional

Indeed, with Lewis running on low octane fuel, the Nottinghamshire attack was distinctly unmenacing. There was a sameness about it which meant that Surrey's bassmen needed little time to feel at home. They showed their appreciation, without exception,

by overstaying their welcome.
This was only Thorpe's second championship century of the season. It followed his double century in Surrey's last match against Somerset at The Oval. and it bore the stamp of class. He has been so favoured by the England selectors as to be the only player to have been chosen for all four England A tours, and it was just possible to see why, dejust possible to see why, de-spite the fact that he has still registered only ten first class

hundreds. Thorpe's partnership with Bicknell was necessarily a steady affair. But there could have been no better start to the day for Surrey than the 174 from 64 overs added by these two for the second wicket. By

Surrey were out of red. . Stewart and Thorpe accelerated smoothly, but the advent of Lynch saw the fastest scoring of the day. During a stand of 138 in 37 overs with Stewart, 70 came to Lynch from 108 balls. He hit ten fours. So did Bicknell, Thorpe,

and Stewart. Lewis bowied without zest. He also retired for an hour in early afternoon, and was replaced by Gregory Mike, a young man who on Tuesday was himself in need of an injection in the knee. That entirely through his own fault. he was injected in the wrong knee did not appear to inhibit his fielding over-much.

Surrey clinched the Rapid Cricketline second XI championship to complete a second X1 double, having beaten

Northamptonshire on Monday to win the one-day Bain Clarkson Trophy.

Fairbrother starts to find his feet

TED Dexter's suggestion that Neil Fairbrother could represent a new phenome-non, a player developing into a Test cricketer on the back of his success in the one-day game, was greeted chairman of the selectors made it on Monday. Even Fairbrother refused the invitation to embrace the

unequivocally. 'It's an interesting theory," he said thoughtfully as he sat in the captain's room at Old Trafford on Tuesday, watching the latest Lancashire batting disaster. at the hands of Ian Salisbury. "I think one-day success has helped my confidence."

These are testing times for the left-hander. The raised eyebrows at his selection ahead of David Gower for the winter tour come after a frustrating first season as Lancashire captain. Fairbrother spent half the season out with injury, while a divided club failed miserably on the field and

tore itself apart off it. Fairbrother's appointment as captain a year ago was by no means universally popular in Lancashire. After such a poor season, the sacking of the manager, Alan Ormrod, last month almost guarantees a troubled start to the winter. before Fairbrother goes to India to try to establish himself as a Test cricketer.

Having turned 29 yesterday, it is possibly his last chance to do so. With a Testaverage of eight, some critics think it is already one chance too many, suggesting that flaws in his technique catch him out at Test level. Fairbrother himself



Fairbrother: confident

Peter Ball sees hope for a man who has struggled to establish himself at Test level in spite of his ability to dominate bowlers in the

admits that he may have to will have to alter," he said. "but that won't happen

one-day and county games

But nobody who has seen him taking on bowlers such as Holding or Marshall in county cricket, only to fail against lesser bowlers in Tests can doubt that confidence and temperament were as much part of the problem as technique. There is a more thought-

ful, vulnerable figure behind the bouncy exterior than some might think. "Test cricket is a strange environment at first," he said. "You aren't playing with people you know, and if you don't succeed immediately, you feel the pressure of the world upon you."
Things reached their na-

dir against New Zealand's bowlers, players he would have "murdered" in a county match. An uncharacteristically scratchy 20 was ended by Snedden; at Lord's he fell to Bracewell. slogging to mid-on. "Get-ting out to Bracewell, that was the low point," he said.
"It looked awful."

But he forced his way back into the one-day side, and his century against the West Indies last summer marked an important turning point. He also made an important contribution during the World Cup.

I've been with the squad for a while now, and I'm actually feeling part of something," he said, "The one-day success has helped me along and my confidence

has grown." For all the mockery, Dexter might have put his finger on something. One suspects too, that Fairbrother is maturing. He won his first important battle as Lancashire captain when he insisted against some resistance from the committee that Wasim Akram was signed again, and he insists that for all the frustrations. he enjoyed captaincy. "And who knows, maybe it will just add that bit of responsi-bility to my batting."

MATCHES PLAYED ST SEPTEMBER 1992 THIS WEEK'S SUPER PAYOUT INCLUDES £270,833 £111,654 £258,615 PLUS 59 OTHER TOP WINNERS OF OVER £26,797 EACH 10 HOMES £214.95 22½ pts . 5 AWAYS ... 22 pts.... 21 ½ pts... FOR COUPONS PHONEFREE 0800 800 000 - 24HRS (K P Evans 104, C C Lewis 52 M P Total (5 wites)

inspires a recovery Moratuma: Sri Lanka, who

Mahanama

lost their first two wickets for four runs in reply to Australia's 337, had recovered to reach 143 for four at the end of the second day's play in the

Craig McDermott removed

Hathurusinghe Gurusinha with successive deliveries in his third over but Mahanama and Aravinda de Silva hit back with an enterprising 107-run partnership before De Silva was bowled by Dodemaide for 58, made in two hours. Five runs later, Mahanama was trapped leg-before by Matthews, immed-iately after completing his third half-century of the series. Ranatunga and

Tillekeratne then stayed together until the close, al-though the latter appeared fortunate to be given the benefit of the doubt when Healy appealed for a stump-ing off Matthews.

Healy had reached 71, his highest Test score, as the last two Australian first-innings wickets added 50 after the resumption had been delayed for an hour by rain. His partnership with Warne was ended by Ramanayake, who finished with five for 82.

Britannic Assurance

county championship

Middx v Warwicks

LORO'S (second day of four): Middlesex, with three firef-innings wickets in hand, need 155 runs to evoid the follow on against Warwickshire

rickshire WARWICKSHIRE: Prst Irrings

WARWICKSHIPE: First Imings
A J Moles o Carr b Williams
R G Twoles is Brown b Emburey
TA Lloyd at Brown b Tufnell
D P Oster o Rossberry b Emburey
D A Reseve o Ramprelash b Williams
T L Penney o Carr b Fraser
A M K Smith law b Fraser
AA Donald c and b Emburey
TK J Piper b Carr
G C Smell b Fraser
T A Munion not out
Extres (b 8, fb 22, w 2, nb 28)

Score after 100 overs: 307-7. FALL OF WCKETS: 1-13, 2-89, 3-102, 4-124, 5-165, 6-235, 7-265, 8-457, 9-472. BOWLING* Wilsons 14-3-47-2, Taylor 22-4-84-0; Fraser 32-2-5-6-3, Tufnell 38-7-130-1; Emburey 28-4-78-3; Carr 7-0-31-1.

MMDOLESEIC First Immings
D L Haynes c Piper is Pieeve 40
M A Rosobery c Reeve b N M K Smith 30
M W Gatting c Reeve b N M K Smith 19
M R Ramprakash c Twose

Score after 100 overs: 307-7

M R Ramprakesh c Twose b N M K Smith
JD Carr c Twose b Munton
IK R Brown not out
JE Emburary c Moles b Lloyd
N F Wilsams c and b Lloyd
A R C Preser not out

Extras (to 8, w 1, nb 2)

Total (7 wids, 63 overs)

C W Taylor and P C R Turnell to but

FALL OF WICKETS: 1-78, 2-80, 3-118, 4-119, 5-119, 6-151, 7-157.

Bonus points: Middlesex 4, Warenclashire 7 Umpires: M J Kätchen and K E Palmer.

Notts v Surrey

TRENT BRIDGE (third day of lour): Surrey, with the second-innings wickets in hand are 227 runs ahead of Notifinghamshre SURREY; First Innings 207 (R E Bryaon 76; C C Lewis 4 for 65)

D J Biolenel c and b Casms 77

D M Ward C Bramhail b Lewis 1

G P Thorpe tow b Evans 100

"A J Sewert b Crawley 55

M A Lynch b Lewis 70

A D Brown not out 20

M A Fethern not out 0

Extract b 7, be n. not 50

Extras (b 7, lb 9, nb 8)

Close decides to stay on Yorkshire committee

BRIAN Close yesterday decided he would not resign as chairman of Yorkshire's cricket committee over the county's decision to sign Richie Richardson, the West Indies captain, as their overseas player for next season (Martin Searby writes). He chose to stay on after a telephone call from Sir Lawrence Byford, the

"I came very close to finishing an association which, apart from my seven years at Somerset, goes back to 1949," Close said. "Even when I was in the West Country my heart belonged to Yorkshire and I am deeply saddened that my opinions on purely cricket

Bicknell 5 for 89) Bonus points, Nottinghernshire 7, Surrey 5, Umpires: A A Jones and B Leachester.

Kent v Glamorgan

CANTERBURY (trard day of four): Keni, with eight second-marings wockets in hand, need 210 runs to best Glamorgan GLAMORGAN: First Innings 158 (A P liggliseden 5 for 45) Second Innings

Second Invings
SP James Ibw b Igglesden
H Monts c Ward b Igglesden
A Dale c Hooper b Perring
M P Maynerd C Ward b Exitem
I V A Richards c Marsh b Devis
P A Catley c Hooper b Devis
TC P Metson c Marsh b Pleming
St Wattern C Marsh b Pleming
St Wattern C Marsh b Pleming

S L Wellen c Mersh b Fleming ... S D Thomas c Mersh b Fleming S R Bervick not out

Estras (b 4, lb 13, w 2, nb 8) _____ 27

BOWLING McCague 24-2-88-0; logtesden 31-7-78-2; Flaming 29-6-63-4; Eathern 20-1-58-1; Hooper 10-2-39-0; Cama 15.1-4-46-

KRENT: First impings 219 (N R Taylor 74, S A Marsh 60)

N R Taylor b Crost ... _____ 16 R P Davis not out _____ 2

Salmas (b 4, lb 2, nb 1)

FALL OF WICKETS: 143, 2-112.

Bonus points. Kent 6, Glemorgan 5. Umplies: J C Balderstone and R C Tolchard.

Derbys v Essex

DERBY (third day of four): Sees, with the second-treings siddless in hand, need 157 runs to beat Derbyshire DERBYSHIRE: First Innings 225 (T J G O'Gomten 64, C J Adems 80; D R Pringle 5 for 63

Second lanings 209 (C J Adems 135, J E Monts 55; M C Rott 6 for 87)

ESSEX: First Innings 96 (G A Gooch 53; I R Bishop 6 for 18) Second Imings

N V Kright Ibw b Bishop ...
J P Stephenson b Makcalm ...
J J B Lewis b Warner ...
J J B Lewis b Warner ...
P J Prichard Ibw b Cork ...
R Shahid e Kritiken b Cork ...
G A Gooch not out ...
M A Gentham mai out

Total (2 mids)

5 for 63)

matters appear to count for nothing.

There is a crying need for a class bowler and I believe we should have signed either Kenneth Benjamin or Anderson Cummins. We would not have had to pay a fortune for them, because they have yet to establish themselves on the world stage." Close added: "I decided to

stay on and fight my corner because next year the committee will be reduced in size to 12 and it is important there is a balance of knowledge and experience of cricket on it.I have asked the president for a meeting to sort these matters

Sonus ponds: Derbysture 6, Essex 4

Somerset v Durham

TAUNTON (thed day of four) Somerse (24pts) bear Durham (3) by eight wickets

BOWLING, Brown 3-0-13-2; Handerson 2-0-12-0.

YESTERDAY'S SCOREBOARDS FALL OF WICKETS: 1-63, 2-66, 3-85, 4-173, 5-229.

80WLNG: Caddick 249-53-4, Snell 22-3 81-3. Rose 19-2-75-0, van Troost 40-22-0 Latiwell 12-2-41-1; Mallender 13.1-3-26-1; merset 8. Durham 3

Hauhurst 8-0-31-0

Lancs v Sussex OLD TRAFFORD (third day of four). Suspect (24pts) beet Lancashire (2) by an innings and 182 nine. SUBSEDC First finnings 563 (A P Wefs 143. N. J. Lanham. 136. P. Moores 32, B. T. P. Donglan 68, A. A. Barnett 4 for 148).

FALL OF WCKETS: 1-49,2-75, 3-59, 4-109, 5-117, 6-127, 7-127, 8-144, 9-146, BOWLING: Stephenson 14-3-50-1, Goldine 9-0-44-1, C M Wolfs: 12-1-47-2, Salsbury 14-5-5-29-6.

Total 339 J P Crawley b C M Wells FALL OF WICKETS: 1-12, 2-29, 3-29, 4-290. N J Speek b Stephenson

TODAY'S FIXTURES

CRICKET Britannic Assurance county championship 10:30, 102 overs unless stated DERBY: Derbyshire v Essex CANTERBURY: Kent v Glamorgan TRENT BRIDGE: Notinghamshire v Surrey LORD'S: Middlesex v Wanvickshire (110 overs)

Third Under-19 Test match Third Under-19 19st matter
WORCESTER: England v Sri Lanka
RAPID CRUCKETUNE SECOND XI
CHAMPIONSHIP: Sestion Cares: Durham
v Worcestershire Cheimoford: Essex v
Northamptonehire. Bristot: Gloucestershire
v Werscholshire. Southempfort: Hampshire
v Derbyshire. Shireolike: Nothighamelirev
Laicestershire. The Orat: Surrey v Lancashire. Hopshare. Sussex v Middlesex.
Bradtoot: Yorkahire v Glemorgan. FOOTBALL

DIADORA LEAGUE CUP: Pretrninery Round: Combolley v Edgment (7.30).

PONTINS CENTRAL LEAGUE: First di-vision: Stoke v Lacceter (7.0).

OTHER SPORT

BOWLS: ESA national championships ROXING: Entish feetherweight title (ve-cant): John Davison (Newcastle) v Tim Discoil (Bermondsey) (al Sunderland). **EQUESTRIANSM: Burghley Horse Trials** GOLF: GA European Open (Surringdale) GULT: Un carepour upon coments cup: HOCKEY: Inter-ration's women's cup: Group A: France v Zinteative, Group B: Scotland v India, Italy v Belgum. MOTOR RALLYING: Mans, International

SNOOKER: Dubai Classic qualifying switchree Dubin Classic qualitying rounds (Blackpool).

SPEEDWAY: Homeline League: First division; Swindon v Bradford (7 45). Speedway Star Cup: Quarter-first, second leg: loowich v Belle Vue (7 30). Inter League Challange; Middlesbraugh v Cradley Heeth (7 30).

The second secon

FALL OF WICKETS: 1:10, 2-46, 3-81, 4-84, 5-90, 6-171, 7-195, 8-200, 9-208. BOWLING: Stephenson 9-0-51-2; Glddins 5-0-34-0; C M Wells 11-143-2; Salebusy 18.5-5-54-5; Donelan 8-3-15-1.

Test match Sri Lanka v Australia COLOMBO (third day of five): Sn Lanks with six first-innings wickers in franci, are 19-nuns behind Australia AUSTRALIA: First Immige

G R J Mauthews nun out.

11 A Healy c Jayasuniya b Muralithanan
G J McDermoti c Titlekensone
b Halthurusinghe
S K Warne c Gunusinhe b Remanayaka

FALL OF WICKETS 1-0, 2-42, 3-45, 4-57, 5-58, 6-185, 7-252, 8-283, 9-302. 50. 6-164, 7-232, 8-383, 9-302. 80.WLING: Ramanayaka 31-3-82-5; Uyenege 17-0-54-1; Hathurusinghe 21-8-50-1, Anuresiri 22-3-57-1; Mureliffuaran 15.1-2-58-1; Jayasuniya 2-0-9-0; Gurusinha 3-0-15-0.

SRI LANKA: First Innings SRI LANKA: First interior

R S Mahaneria Div b Machaevis — 50
U C Hathursinghe c Boon b McDermoti 2
A P Gusainte c Healy b McDermoti — 0
P A de Sive b Dodernalde — 58
†H P Tilskeretine not out — 18
"A Ranatunga not out — 9
Extrea (to 2, w 1, nb 3) — 6

Total (4 with) 143 io bat.
FALL OF WICKETS: 1-4, 2-4, 3-111, 4-118.
BOWLING TO DATE: NeDemoit 14:3-2-542. Dodemaide: 14:2-56-1; Moody 3-0-8-0, Matthews 13-3-23-1
Umptres: K.T. Francis and B.C. Coorey.

U-19 Test match **England v Sri Lanka**

WORCESTER (third day of four): England beat Sri Lanks by an innings and 101 runs

BRI LANKA U-19: First Immirge 190 (R P Arnold 63: M R Bainbridge 6 for 25)

R P Arnold 63: M R Bainbridge 6 for 25)

R P Arnold C Rollins b Bainbridge 75

S I Fernando c Welker b Broadhusts 8

E F M U Fernendo a Chappte b Shape 26

M N Nawez two b Bainbridge 70

W D A S Pereza c Shape b Bainbridge 70

C P Mepostuna c Loye b Shape 52

G G N Pereza b Shape 9 53

Alexandra b Shape 9 57

P W Guneraine c Chappte 5 57

R P 4 J C Vess c Rollins b Chappte 13

K J Silve not out 9

Ectres (b 2) 2

Ampres; B J Mayer and J H Horns.

THE WESTIMES SPORTS SERVICE

RACING Commentary Call 0891 500 123 Call 0891 100 123

CRICKET Reports and results from the county championship Call 0839 555 510 TO A CONTRACTOR

alan leagi STATE OF

Jones makes reluctant move

By Louise Taylor

VINNY Jones rejoined Wimbledon yesterday in a £700,000 transfer from Chelsea. The uncompromising midfield player, 27, had been reluctant to return to the club where he won an FA Cup winner's medal in 1988 but when Chelsea recruited Nigel Spackman from Rangers on Tuesday, Jones realised his days at Stamford Bridge were

"I left Chelsea with no choice," Jones said. "I tried to stay at the club but they made it plain to me that it was time

Since leaving Wimbledon, Jones has been involved in transfers worth a total of £3 million — from Wimbledon to Leeds United, Leeds to Sheffield United, on to Chelsea and back to Wimbledon.

Sam Hammam, the Wimbledon chairman, was delighted to welcome back a player Wimbledon unearthed from the non-League ranks in the mid-1980s — a time when Jones was earning his living as

a hod-carrier. "We are delighted to have back someone of his ability and character, Hammam

Vinny is very special to this club in more than one way. He is making a major personal sacrifice by accepting a very substantial loss in wages to re-join us. That says it all." Jones, however, has done

Southern ale

extremely well out of his transfers, none of which he

Ian Porterfield, the Chelsea manager, said: "I think most people knew that Vinny would end up at Wimbledon.
"It is probably the club dearest to his heart. He did a

great job for Chelsea, though, and was a terrific motivator

"No one could have put in more effort than Vinny. Some of our supporters expressed surprise when I signed him a year ago but I think they soon realised why."

Jones will make his debut

for Wimbledon at Ipswich Town on Saturday. Mark Bright's proposed £1 million move from Crystal Palace to Sheffield Wednes-

day appeared to have stalled

Although Bright, 30, a forward, agreed terms with Wednesday on Tuesday night, the transfer is dependent on Paul opposite direction, with Palace aging director.

paying Wednesday £600,000 in the part-exchange deal.

Williams, 27, and a former Charlton Athletic forward, has so far failed to agree personal terms with Palace. Wednesday are today ex

pected to sign Kingsley Black from Nottingham Forest in an exchange which will take Nigel Jemson, the forward Wednesday recruited from Forest last year, back to the City Ground.

Black, a Northern Ireland winger, has played only once this season after joining Forest a year ago in a £1.5 million transfer from Luton Town. He was dropped by Billy

Bingham, the Northern Ireland manger, for the World Cup qualifying match against troubled Albania in Belfast

Forest are also interested in Craig Short, the highly rated Notts County central defender who has also attracted the attentions of Blackburn Rovers, Derby County and Liverrood

The Liverpool injury jinx has afflicted Paul Mardon. No sooner had the Birmingham City central defender arrived at Anfield on a four-day trial, with a view to a £1 million transfer, than he injured ankle ligaments in training. He is likely to be sidelined for at least a month.

Terry Cooper, the Birmingham manager, said: "This is a blow. I do not know how this affects any deal. I will be talking to Liverpool to sort

Liverpool, however, expect to finally finalise the E2 mil-lion-plus transfer of Dean Saunders, their Wales for-

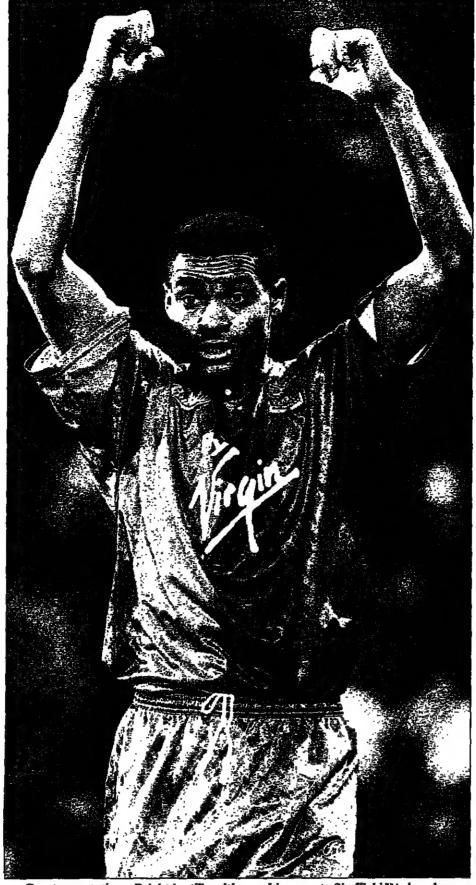
ward, to Aston Villa today.

Another potential swap deal
could involve Marco
Gabbiadini leaving Derby and returning to Sunderland exchange for Don

John Byrne, the Sunderland forward, is likely to become a West Ham United player by the end of the month. Newcastle United are inter-

ested in Eric Viscaal, Ghent's £1 million Holland forward, but are no longer pursuing Kennet Andersson, the Sweden forward.

Derby yesterday dismissed Swart Webb, their associate director. It ended a 21-year link between Webb and the club, where he has been



Great expectations: Bright is still waiting on his move to Sheffield Wednesday

ICE HOCKEY

Gulf too big for second division

By NORMAN DE MESQUITA

PREMIER division clubs showed that there is something of a gulf between the top two divisions when they joined the fray in the group stages of the Benson and Hedges Cup. An exception were Murray-field Racers, held to a 7-7 draw by Sheffield Steelers with Scott Neil, a former Racer, leading the way with two goals.

Billingham Bombers only

just beat Romford Raiders, the two goals they scored in the first minute proving cru-cial in a 6-4 win. But Humber-side Seahawks easily beat Medway Bears 10-3, easing up in the final period having led 7-0 at the end of the

Cardiff Devils went into their first competitive game of the season without Jason Wood, their first choice goaltender, who suffered concussion in a pre-season game; this could account for the extraor-dinary 16-10 scoreline against Bracknell Bees.

in contrast, outstanding goaltending and well organised defences predominated as Nottingham Panthers and the Seahawks shared four goals in Hull.

Fife Flyers gained a home win over Murrayfield for the first time in three years and Whitley Warriors had a rare whitey Warriors had a rare success over near neighbours, Durham Wasps, with the forward line of Dumas, Iredale and Morrison contributing 18 points.

Basingstoke Beavers continued to score plenty of goals and only a fine performance by Charlie Colon in the score by Charlie Colon in the score

Slough Jets goal kept the score down to 14-2. The Jets did not help their cause by taking too many penalties and seven of the Beavers' goals were scored with a manpower advantage. Another fine goaltending

performance was by John McCrone, of Ayr Brains, without whom Sheffield Steelers would have scored even more than 12 goals. There was a bizarre evening

at Streatham, Ice Rink as the Redskins, edged, Haringey Racers 7-6 in an Autumn Trophy game. The combination of a cold rink and a stoppages because of thick fog.

English one hoofs the ball upfield is beyond me. The

argument Taylor ought to be using is about money, for

Italy has the cash to buy the

best in the world and we do

If the best ball players

played in Britain, the exam-

ple they set would percolate

Sunday provided a clear

illustration of the real differ-

ence between English and Italian football. Here, the

game is stuck with a working

class image and therefore

fails to attract the big money

available in Italy, where the

game is a genuinely national

one with no class barriers.

The problem at the heart of

down as it does in Italy.

EQUESTRIANISM

Revitalised Green goes in pursuit of former glories

LUCINDA Green, the former world and European threeday-event champion, will at-tempt to re-establish herself at the top of the sport when she competes on Ernie Fenwick's Up River at the Burghley Remy Martin horse trials. The trials, which also host the finals of The Pet Plan

Burghley event horse competition, start today in the grounds of Burghley House, near Stamford. The 78-strong field inludes a powerful foreign entry, led by Blyth Tait the world champion from New Zealand on Delta Zealand, on Delta.
Others likely to do well include Greg Watson, of Australia, with Chaka, the 1991

runners-up, and Mandy Stibbe, of Holland, with Kings Jester, the winner in 1988. Green, 38, was on the point of giving up after nursing Arctic Squire round last year. "I thought at the end. I'm not enjoying this, why am i doing it?" Then, out of the blue, Fenwick offered her his hunter, Up River, to ride. Green, having seen the ten-

year-old gelding go superbly at Badminton, was quick to accept, and horse and rider struck up an instant rapport.

Green's main British rivals this weekend are likely to be younger riders hoping to impress the selectors for next year's European championships. These include the Olympic reserve, Owen Moore, with Locomotion, and Pippa Nolan, the national champion, with Metronome.

The only member of the Olympic team competing is Karen Dixon, with Stepney Bartholomew. Ian Stark's Glenburnie has missed a fortnight's work because of a knock and will not be risked. He will be officially retired — alongside Stark's other leg-endary grey, Murphy Himself Sunday. Another notable absentee is Mark Todd, the winner for the past two years, who does not have a "four-

star" horse at the moment. designer, predicts a tough competition which will not be won on the dressage. Where Blenheim almost went for overkill on the technical "arrowhead" type of fence, Philcountry course requires a mixture of aggression and accurate riding.

PARALYMPIC GAMES

Disabled athlete under suspicion

FROM ALIX RAMSAY IN BARCELONA

DRUG abuse is a can of worms nobody wants to open at sporting events, but having made the decision to treat the Paralympics the same as the Olympics, the Games are now full of rumour and counterrumour. The finger of suspicion is again being pointed at the field events, and in particular an athlete believed to be from the South African team.

Michael Riding, the head of doping control at the Paralympics, confirmed yesterday that an athlete's sample was the subject of debate and that the medical committee would meet this morning to scuss the outcome of drug test. They will report to the International Co-ordinat-

ing Committee.
In the British camp, the track and field team has lost the services of John Anderson, the athletics co-ordinator. He has returned to direct the Princes Street Mile in Edinburgh. The British Paralympic Association (BPA) had considered persuading him to stay, but after what the BPA described as a "fracas at the track" with the race official on Sunday, it was decided to let him go home.

At just past the halfway point of the Games, Britain

has won 82 medals. Yesterday Tanni Grey won her third gold medal in the TW3 class, streaming past ingrid Lauridsen, from Denmark, in the 200 metres to set a new Paralympic record of 31.19sec finishing almost a second ahead of the Dane. Grey's next outing will be the 800 metres, where she is the world record holder.

Isobel Newstead also was yesterday. One point off the lead in the air pistol mixed class, she went for lunch. Later she discovered that the judges had called a final shoot-out in the afternoon and that her medal chances had gone.

After gaining fame by light-ing the Olympic flame. Antonio Rebolio's challenge in the archery was snuffed out in the quarter-final stages by Hyun Kwan Cho, of Korea.

BOWLS

Experience pays off in pairs final

By GORDON ALLAN

ANDY Thomson and Gary Smith, of the Blackheath and Greenwich dub, won the EBA pairs championship at Worthing yesterday, beating Richard Moses and John Durrant of Hollingbury Park, Brighton 24-17.

It is Thomson's second EBA title (he won the singles in 1981) and Smith's first. Moses, who has been bowling for only six years, and Durrant put out Tony Allcock and Andrew Wills in the semifinals but were unable to reproduce that form against the combined skills of their international opponents.

The Sussex pair, who are both in their twenties, scored six shots, all drawn, on the seventeenth end and two on the eighteenth when Moses trailed the jack into the ditch, making the difference 20-16. Moses had the jack in the ditch again on the nineteenth where Thomson saved the situation.

Moses and Durrant beat Allcock and Wills 23-15. Durrant led more consistently than Wills and Moses played the pressure shots well. They scored an early six and that gave them the spur.

RESULTS: Pairs: Semi-finals: J Durrant and R Moses (Hotingbury Park, Brighton) br A Wils and A Allcock (Cheltenham), 23-15, G Smith and A Thornson (Blackheath and Greenwich) bt I Curuthers and J Wils (Dalston, Cumbris), 24-14. Final: Smith and Thornson by Durrant and Moses 24-17 Thomson by Dunant and Moses 24-17
Singles: Preliminary Natural: C. Jacox
(Stoke, Coventry) by A Sucele (AWATE) 2110; R. Train. (Summerhal) by R. Gage
(Joswich) 27-11. J. Searle (Greenhal) by K.
Tythcon (Chy of Exster) 21-5; J. Crabh
(Greenhal) by J. Wickham (Totnes) 21-20; A.
Pam (Gift Edge) by S. Jacobs (Sawston) 2212; First Round: D. Griffin (S. Peass) by G.
Ibrow (Epsom) 21-5; D. Crawford (New-marks Avel by T. Andrews (Jumphia) 21-16.
J. Belf. (Wigton) by N. Bowden (Lincoln
Reilwey) 21-2, J. Hopkinson (Enterprise) by
W. Jenkins (Springlield, Action) 21-11 IN BRIEF Hazard too

much for Davis again Steve Davis. who maintains

that defeat in the qualifying rounds of snooker's ranking events has become "an occupational hazard," was beaten 5-2 by Wayne Jones, the world No. 35, in the last 64 of the £224,000 Dubai Duty Free Classic at Blackpool yesterday. Jones, of Abertysswg, South

Wales, played solidly in the early stages to lead 3-0 and in the last two frames after Davis had recovered to trail only 3-2.

Top off-shore

Yachting: New Zealand were yesterday confirmed by the Royal Ocean Racing Club as winners by just one point of the Champagne Mumm World Cup. the nations' championship of off-shore

Hoyer hopes

Badminton: Poul-Erik Hoyer, the European champion who gained an Olympic diploma for reaching last month's quarter-finals, will be trying to rrove he is still the best player in this part of the world when he defends his title at the Masuka Wimbledon open, starting today.

Havana bound

Athletics: John Mayock, the World Student Games champion, will fill the vacant 5,000 metres place caused by Rob Denmark's withdrawal, in Britain's team for the World Cup in Havana later this

Ade Mafe, the former European indoor 200 metres champion, has joined Thames Valley Harriers, the club of training partner Linford Christie, the Olympic 100 metres champion.

Italian league gamble is a risk worth taking a blatent dive handed out of trouble while an

By Peter Barnard

CHANNEL 4 takes the correct approach to sport it shows what the others do not want. The trouble with this policy is the inherent risk that what the other channels do not want, the viewers might not want, either. But if it is true that sports

followers are becomingly increasingly sophisticated and international in their outlook - a view supported by the television figures for athletics — then Channel 4 may have a winner in live Italian league football.

Channel 4 must have picked Sampdoria against Lazio for the opener on Sunday in the belief that Paul Gascoigne would be

SPORT ON TELEVISION

present, "If Gazza is watching this, which I assume he is " Peter Brackley, the commentator, said. A fair assumption but no substitute for having him in the Lazio team. Gazza was, of course, in at

the very start of the coverage, playing at being a television director, and the excellent opening sequence had interviews with him and Des Walker, of Sampdoria, as well as other players from

Television is good at highlighting contrasts and the difference between what we

saw on Match of the Day on Saturday and the fare served up from Italy said everything about the difference between the game in the respective

Everything from the Premier League on Saturday served to demonstrate the best and worst of the English game, the frenetic use of the long ball and the startling technical deficiencies of English defenders being the starkest factors.

But the first course on Channel 4 may prove to be a false taster for what is to come. The 3-3 draw at Sampdoria had everything. including the odd sight of players rushing to congratulate the referee at the end. even though he had made at least one glaring error when

Sampdoria a penalty. · The Italian league is famous for having many teams that play more games in a season than they score goals, so six on opening day could prove a false dawn from the

Not this viewer, however, I am sated with highlights programmes showing the ball whizzing into the net. I do not think television coverage as such affects gates but I do think endless shots of goals being scored give as

false an impression of football. There is more to the game than a series of dramatic climaxes. How much more was dem-

standpoint of English

onstrated by Sampdoria and Lazio: so much for the Italian

FOR THE RECORD

game being obsessed with defence. On Sunday, the defenders were a joy to watch. It was fascinating to see

that whereas Des Walker stood out a mile as a cultured player in the English game. he looked almost ordinary in the Italian context. One wonders what Gra-

ham Taylor, if he was watching, made of it all. He was on television at the weekend in the run-up to England's game in Spain. He persists in sounding like a man who thinks Italians are in some way structurally different to the British, an attitude which harks back to the "Latin temperament" argument. Quite how this tempera-

English football goes far beyond the game itself. ment makes an Italian defender able to play himself

SINGAPORE: Inter-Nations Women's Cup: Group A: France 5, Zimbalove 2: Zimbalove 0, Malaysa 1, United Toam 1: Traitend 0. Group B: India 1, Scotland 1: taly 2, Belgium 1, Singapore 5, Hong Kong 0,

BEYNOU, Kazakstan: Pers-Beijing raily:
Cars: Fifth stage (Kenloge) to Beynou, 291
miles): 1 E Weber (Ger) Mitsubschi, 58mm
29ser: persibers; 2, K Shrocatka Uapan)
Mijsubsch, et 3:05, 3, H Aunol (Fr), Circon,
ar 7:01 Overalt: 1, B Saby (Fr) Mitsubschi,
4hr 31mm 3sec persibes; 2, P Larrigue (Fr)
Circon at 2.46; 3, B Waldegard (Swei
Cason 10.57 Motoroycles: 1, P
Bermucles (Fr) Yamaha, at 519c; 3, T
Magnatid; 7th 30.47, c, Peterhansel, at
5:03: 3, Bermucles, at 1th 40min 28sec

PARALYMPIC GAMES

MEN: Athletics: 200m treestyle: 1. D-C Km (Korl. 27.08. 2, E Semback (U.S., 27.53: 3, F Rogister (U.S., 27.72. 5, G Robertson (GS) 38.77. 1, 500m: 1, B Dodson (U.S., 513.69 Invoid record), 2. R Auschell (Sacta, 5.23.63. 3, G Forn: (Sentz), 5.24.09, 10. 5 Butter. (GB) 6.15.05 5.000m: 1, R Matthews (GB), 6.15.05 5.000m: 1, R Matthews (GB), 36.15.05 5.000m: 1, R Matthews (GB), 34.12 Shoct, 1, 16.17.65. Discust. 1, A Essayed (Egy), 36.20m (world record), 2. T Goody (Aus., 35.45. 3, 8.83ker (GB), 34.12 Shoct, 1, T Helpins (GB), 110.0m. 2, A Ashact, 1, T Helpins (GB), 110.0m. 2, A Shact, 1, T Helpins (GB), 111.0m. 2, A Perr (U.S., 11.26; 3, H Memil (Can), 110.0 Javelin: 1, H Bascom (For), 12.62m. 2, D Herr (U.S., 11.26; 3, H Memil (Can), 115.0, 6, A Hughes (GB), 8.82. Swimming: 100m breast-shows (B Ecckemeyer (Gen), 2mn (0.53ecc, 2, J Peresson (Den), 213.36; 3, J Torres (SB), 2.30.98. Footbalt: GB 4, U.S. 15.25.7 (GB), 2.30.98. Footbalt: GB 4, U.S. 15.25.7 (GB), 122.55g (world record), 2. Steer (GC), 192.5, 3, J Sata (Pol), 182.5

WOMEN: Athletics: 200m: 1, A Quann (Aus), 30 70sec, 2, E Cruics (GB), 30 74, 3, M Oleads (Japan), 31 44, 4 x 100m wheeldsair: 1, US, 105 51 (world record); 2, GB (T Lewis, R HB, Y Hollowey, T Grey), 1124; 3, Medico, 1,18 39 Swimming: 100m breaststroke; 1, G Persirous, Fr), 2min 22 98:sec (world record); 2, M McSleny (GB), 228,98, 3, M Kstaght (Japan), 223,82, 100m butterfly: 1, E Propercos (Fin), 129 10; 2, Burton (GB), 129,55; 3, X2hou (Chins), 131 49 50m breaststroke; 1, T Flood (GB), 115,58; 2, R Cachen (Sp), 1,574, 3, F Harkeme (Neit), 124,99, 200m backstroke; 1, T Zom (US), 2,31,13 (world necord); 2, G Tjernberg (Swe), 2,56 17; 3, T Jones (GB), 2,58 29, 7, M Low (GB), 320,28 MOTOR RALLYING

PARIS TO PEKING RALLY: Fourth stage (United to Kertinyah, Kacakinstan); 1, B Saty (Fri. Misubah), 1hr 21min 4sac; 2, P Ladigue (Fr), Citrofin ZX, el 3min 18sac, 3, E Wibber (Ger), Misubish, 7.57, Overall; 1, Ladigue, 3tr 21mm 21sac. RUGBY UNION REPRESENTATIVE MATCH: Cumbre 16,

REPRESENTATIVE MATCH: Cumbre 18, Uster 27 CLUB MATCHES: Newbridge 24, Ebbw Vale 19, Notingham 47, Nuneaton 15, Flosskin Park 65, Matchinead 13, Selkini 3, Hawok 20, Durham City 41, Bishop Auctiand 0, Liverpool S, Helen 10, New Brighton 14; Northern 3, Westoe 8, Walesfield 19, Hull Ionland 0, BORDER LEAGUE Langholm 11, Gale 36; Sebark 3, Hawok 20, Alios Brewery Cup: First round: Durntries 12, Hillhead-Jordenhill 12 (Hillhead quality); Irwne 32, Hutchison Aloysians 3. SNOOKER

BLACKPOOL: Duty-Free Classic: Third round (England unless stated): J Parnot by M Davis, 5-3; T Knowles by S Storey, 5-2; D Taylor (We) by A Tings, 5-4; T Jones by P Davies (We), 5-4; M Price by M Clen. 5-4, D Mountpy (Wes) by W King (Wus). 5-2; G Wildmon by T Francisco (SA), 5-3; S All by N Foulds, 5-3; J Wych (Carr) by M Johnston-Alten, 5-2; A McManus (Sco) by C Thodam (Can), 5-1; D Morgan (We) by P Lines, 5-3; H Lewier by E Crariton (Aus), 5-2; W Jones (Wei) by 5 Davis, 5-2; W Jones (Wei) by 5 Davis, 5-2.

RUGBY LEAGUE

Fox transfers to **Bradford for** club record fee

DERYCK Fox yesterday became the game's most expensive scrum half after transferring to Bradford Northern from Featherstone Rovers for a club record fee of E140,000 (writes Christopher With help from three local

businesses and donations by 200 supporters, Bradford increased an earlier unsuccessful offer by £20,000, which persuaded Featherstone to part with him. The previous scrumhalf best was the £130,000 move of Andy Gregory from Warrington to Wigan.

Fox, 27. rejected a similar deal negotiated by Hull last weekend, preferring a re-union at Bradford with his namesake and former coach at Featherstone, Peter Fox. After a fifth offer by Bradford was finally accepted. Fox said yesterday: "We've now got the best scrum half in the business. He's the most superb tactician who leads from the front. You can apply any number of adjectives to describe his talent."

FOOTBALL Late results on Tuesday

EUROPEAN UNDER-21 CHAMPION-SHIP: Group one: Switzerland 2, Scotland 0 (Sursee) Group two: Norway 3, San Manno 2 (Litlestrom) Group five: Liteam-bourg 0, Hungary 0. UNDER-21 INTERNATIONAL: Spain 0, England I (Burgos) BARCLAYS LEAGUE: Third division: Car-dif 2, Carlisle ? CM VAI DEFAULT.

BARCLAYS LEAGUE: Third division: Cardif 2. Carlisle ?
GM VAUDOHALL CONFERENCE: Bath 1.
Methyr TydR 3, Kettering 2, Famborough 1.
DRINKWISE CUIP: First round, Brat leg:
Altrinchem 1, Macclastield 3, Northwich 2.
Gareshead 1, Stafford 4, Bromsgrove
Sovers 2, Staffondge 1, Kiddeminster 1.
Wolding 1, Welling 2, Yeond 2, Stough 0.
DIADORA LEAGUE: Premier division:
Hayen 2, William 1. Wembley 1.
Haydendge 2, Barking 1, Wembley 1.
Modenhead Utd 2, Whyteleafe 1, Tooting
and Mitchem 1.

Mardenhesd Und 2, Whytelesie 1, Tooting and Mitcham 1.

BEAZER HOMES LEAGUE: Premier division: Atherston 4, Moor Green 3: Burson 1.

Halesowen 1: Dorthester 1, Trownonde 3: Dower 0, Crewtey Town 0, Gloucester 1, Weymouth 1: Waserboate 1 Chreinsford 2.

Midland division: Bleton 4, Lendsster Und 2.

Bridgnorth 1, Wesson-super-Mare 1: Forest Green 1, Tamworth 3: Grantham 4, Bodworth 7, Reddilch 0, Gresley 2, Stoutbridge 1, Barry 0 Southern division: Ashford 0, Enth and Betwedere 2 Buchanghern Town 3, Stiringbourne 1: Dunstable 2, Graviser and Northees 3, Newport IOW 0. Salesbury 2: Poole Town 2, Andover 1, Winney 1, Wealdstone 1, Barclays Commercial Services Cup: First round, first leg. Sudbury 1, Baldock 0

HES LOANS LEAGUE: Premier division: Buston 2, Harwich 2, Chonge 2, Droyleden 0, Leek 0, Winstond 0, Marine 2, Contyn Bay 1, Morecambe 0, Sudmport 2, Whaley Bay 3, Frickley 2, First division: Conglition 1, Aehnon 0; Eastwood Town 5, Harvoside Town 3, Nicherfield 2, Gil Herwood 0, Workington 1, Lancester Cay 1.

KONNCA LEAGUE OF WALES: Alsn Ludo 0, Harvofoldwest 3, Bass B. Mooth 1.

KONICA LEAGUE OF WALES: AUGUSTON ON HAVOTOXINES S. BASS NORTH WEST COUNTIES LEAGUE First division: Atherton LR 1, Steimensdale D. Bamber Bridge 1, Salorid City O. Blackpool Rovers 1, Penrim 2, Burscough O, Prescot O, Fiscen O, Glossop North End 2, Meine Road O, Bradford Park Avenue 2: Nartwich 1, Eastwood Hanley 1

St Helens 1, Cheddenon 3 NORTHERN COUNTIES EAST LEAGUE

NORTHERN COUNTIES EAST LEAGUE: Premiler Division: Amptrope Welfare 3, Steffleich*, Osself Albon 1, Mabby MN 1; Ponteract Col 0, Denaby Lid 5 GREAT MILLS LEAGUE: Premiler division: Chard 1, Clesvedon 5: Dewish 3. Teurton 1. Paulson 2, Prome 0, Phymouth Argyle 2: Bidelord 0; Westbury 4, Chapperham 0 JEWSON LEAGUE: Premiler Division: Diss 2, Great Yarmouth 1, Felanham 1, Lowestoli 3, Felintaowe 3, Comard 4, Gorleston 1, Watton 1, Hajslead 0, Harwich and Palweston 4; March Town Lid 3, Haverhill 0. Newmarket 3, Chetters 2; Postponed: Norwich Utd V Wrotham.
PONTINS CENTRAL LEAGUE: First division: Nois County 2, Manchester City 3; Rotherham 1, Bollon 0; Sheffleid Wed 1. Leeds 2, Second division: Coverthy v Mansfield: Derby 6, West Bromwich 0, Grimsby 2, York 0.

Gams.by 2. York 0
FA VASE: Extra preliminary round reptay:
Brightingsea 1, Downham 1 (act).
OVENDEN PAPERS COMBINATION: First
division: Fulham 0, locurch 2. Tottenham 1,
Bristol City 0. Second division: Cardiff 2
Pymouth 2 OTHER MATCH: Exeler City 1 Rangers 1

BOXING TO/GO: World Boxing Association: Junior wellerweight championship: Morns East (Phi) or Auroby Hiranska (Japan) 15c. 11th round DONCASTER: Feetherweight: Robert Braddrok (Botton-on-Deame) bi Chris Lyons (Birmingham) 5th round, ko, Welterweight: Rabig Ali (Bradtord) bi Wayne Panayorou (Swansea), ponts: Heavyweight, Wayne Buck (Notlingham) bi D Jules (Doncasiei) rk. thind

CRICKET

RAPID CRICKETLINE SECOND XI CHAMPIONSHIP: The Ovol: Lancashire 342 9 dac (R C tran 86, G D Mendia 59, G Yates 50): Surrey 4-1 Bradland: Glamorgan 230 J J William 86, G keedy 4-471. Yorkshire 123-0 (M P Vaughan 62 not out) Chelmsford: Essex 192 (S C Ecclestone 76, M N Bosen 4-34), Northamptonshire 414 and 73-0; Southampton: Hampshire 414 and 73-0; Derbycher 286-6 dac (T A Tweats 90, P Bonnet 72; Saaton Carsey: Durham 300-8 dec (D A Benkhan 106 not out J D Gendamen 74 M P Brans 51), Wardeslat

42-0 Horsham, Sussex, 355-5 dec. (C C Remy 124, J.A. North 73, D.Law 56 not out): Middlesser, 17-0, Bristot: Warwindshire 256-8 (J D Ratcidle 55, M Burns 55, W G Khan 54: A M Babington 4-43t v Gloucestershire CYCLING

SANT CARLES DE LA RAPITA, Spaint Tour of Catalonia, first stage (7 4-form team time trial): 1. Once A. Brain 46sec; 2. PDM B. 7sec bethind; 3. Once B. same time. Oversit. (Spainsh unles stared): 1. A Zueile (Switz). Brain 46sec; 2. J. Bruyneel (Bef), 3. M Mauti, same time. PRADES, Franca: Tour of European Community: First stage (Andorra to Prades, 1 (Born): 1. M Valva. (Nor): 2. A Carporitotto (III), 5. A Kolksava (Russae). British team: 29 K. Satil, 56, 31, M Purve, 59. 33, C. Riev, 59. 36. S. Philips, 59. 38, C. Greenwood, 59. 50. Davis Biol Oversit. Valvis, 3th 5min 58sec; 2. H van de Voyee, al 16sec; 3. Kolksave at 16. British: 7. Purvs, 107-16, Priugs, 124, 25. Greenwood, 1.34, 27. Satil, 1.40, 40. Riey, 1155; 50. Davis Biol.

CROQUET BUDLEIGH SALTERTON: Cheirman's Salver, D.C. Vincours 4 kms, A.B. Hope, 3:1 Burrdge, 3, S.Comsh, 2, W.E.Lamb, 2, L.J. Paimer, 1; A.K. Gregory, 1, W.T. Coles, 0

GOLF

TORRANCE HOUSE: Scottash Assistants Match Play Championship, First nound; S Match Play Championship, First nound; S Match Play Brogest; of R Asten (Kimernock Barasser 3 and 2 A Crear (Beigroomet bt J Brown (Brad Has), 4 and 2. M King (Pirreaver of I Ta, or (Stratholyde Park), 3 and 2. 6 Molinosh (Tumhouse) of C Panald (East Mound) 1 hole. 5 Molinosh (Baspow) of S Syme (Burrasland, 2 holes: S Kerr (Normand) DR) of G Hume (Cardress). 2 holes. 6 Duntar (Parja-Liverpool) of C Nelson (Harvethand), 1981: J Robertson (Dees cer bt A Ta; (Carden, 5 and 4. Quarter-finals; Cear bt Nates 1 hole. Molinish bt King 4 and 3 McGregor et Kerr 5 and 4. Dunbar in Robertson 4 and 2

BOLTON: RAM Assistants tournament Leading scores, 141: D Parks (Lindick) 71, 70: C E Roberson (Mocroson), 72, E3 (Parks with attracted the 142, N Liney (Cotton Sept. 12, N Liney Cotton (Line), 72, 143: S Edwards (Kings Line), 74: E3, K (Cotton America), 73: E3, K (Cotton America), 74: E3, K (Cotton America), 74: E3, K (Cotton America), 75: E3, K (Cotton America),

 D Creik (Fritord Health), 72, 71, 144; J Seed (Beacon Park), 75, 89, S J Raybould Scarborough South Carll, 74, 70, M Groombodge (Hollye), 74, 70, R Gilling (Mottern Hall), 74, 70; P Coppola (Enfield), 72, 73 HOCKEY

ner ad-HL

CRICKET 28

SPORT LETTERS 26

THURSDAY SEPTEMBER 10 1992

Late scoring ends Latvian challenge

Aldridge's goals take Ireland to top of group table

FROM CLIVE WEITE IN DUBLIN

JOHN Aldridge, who has failed to transfer his goalscoring talents from club level to the international football stage, did so to resoundyesterday with three goals for the Republic of Ireland in their World Cup group three

Two goals from Aldridge in the final nine minutes put a respectable face, from the Irish point of view, on what had been for long periods a frustrating match for Jack Chariton's team. But in the end, they succeeded convinc-ingly where Denmark, the European champions, had failed when held by the same opponents to a goalless draw in Riga last month. The victory put Ireland on top of the table with a handsome

goal difference of plus six.

The match, needless to say, was a personal success for the Tranmere Rovers forward and again made one wonder why on earth a man with his Midas touch — 40 goals last season — is languishing in the first division. Two of his goals were thumping headers from 12 yards and the other came

from the penalty spot.

It made a pleasant change from his usual return for

the manager to run his legs off however, his first treble for them; He also got one against

Turkey two years ago.

Ireland had good cause to appreciate Denmark's problems when more than half an hour passed with so sign of the deluge of goals privately expected by Charlton. The Irish. though, had themselves to blame for that, their final ball seldom being good enough to test the opposition seriously. Their finishing, too, left something to be desired,

As expected, Ireland did not want for possession but against a side whose ambition did not go much beyond an honourable draw, it appeared that they might have to show more invention than usual to find a way through the massed ranks. Instead, the Irish stuck to their tried-and-tested methods, and Quinn's head remained the prime target. Eventually, in the 32nd minute, it yielded a goal.

Bulders, who became increasingly worried about the threat posed by the tall forward, seemed more concerned with impeding him than dealing with Irwin's cross. Quinn nodded on, ostensibly to Aldridge, only for Sheedy to step up and drive home his eighth international goal.

It could hardly have been a more gentle baptism for Kernaghan, the Middles-brough central defender,

though he did everything that was asked of him. One almost felt sorry for Linards, the lone Larvian forward, as he bounced from the burly Kernaghan to the equally burly McGrath Whelan playing in midfield, had a satisfac international football after an absence of 22 months.

But it was Sheedy's promptings that had the most telling effect in the second half. From his free kick in the 59th minute, given for a foul on Keane, Aldridge hurled himself at a header from just inside the penalty area to score Ireland's second

In the 81st minute, Bulders flattened Coyne with a clumsy challenge from behind and the referee had no hesitation in awarding Ireland a penalty. Up stepped Aldridge to score with his characteristic shuffle,

ing and the Irish pouring forward at every opportunity, Irwin hit a deep cross from the right wing and Aldridge launched himself once more to Score with a diving header.
REPUBLIC OF IRELAND: P Bonner (Cetic); D Irwin (Manchesser United). S Seuritor (Asion Villa). A Kennaghen (Matclessorough). P McGrath (Asion Villa).



Mansell throws " doubt on future with Williams

BY NORMAN HOWELL

NIGEL Mansell the Formula One world champion, said yesterday that he had been told there there would be no place for him on the allconquering Williams-Renault team next season. He also daimed that the team owner. Frank Williams, had given him the news after the Hungarian grand prix last month. Speaking in Monza, where

he had just finished playing a charity golf tournament in aid of children with leukaemia. Mansell revealed that on August 16, after the race at the Hungaroring circuit, he had been to see Williams, the team owner and accepted an offer the team had made

Then, it must have been the Tuesday or the Wednesday after, I had a call from Frank and he said that regretfully there was no room for me in his team for next season," he said. Williams was not immediately available for

Manseli went on to say the problems between him and the team for which he had won eight grands prix this year were not of a financial nature, as most people had been led to believe, but centred upon the kind of support that the team would give him. For the last two years, the Englishman has enjoyed unprecedented privileges, most important among them the priority use of the spare

Mansell added that he had had talks with other Formula had not been not one of them and said that his feeling for Williams were as low as they had ever been. He felt that both he and Riccardo Patrese who has moved to Benetton for next year, had been badly

Mansell felt the Williams further ahead of its rivals than this year as it would be introducing measures that would counter the negative effects of the narrower tyres wanted by Fisa the sport's world governing body. He had been told by Williams technicians that the advantage would amount to about one second a lap on most circuits.

"Still. I am relaxed. Next year I can either play golf, go fishing, or drive a Formula One car. The choice is not

m summin

meeting W

dekler

Asked about the offer he has had from the Haas-Newman team, apprently worth about £1 million. Mansell replied that it "was a nice idea" but that the money and the condi-tions would have to be right for him to accept.

Haas himself admitted earlier this year that Mansell had been in touch. "He approached us in the spring of last year," Haas said. "He wanted to drive for us, and was very serious indeed We got close to making a deal. Money wasn't a problem, what stopped the whole thing was that he started winning again, starting with the French grand prix in

Premier crisis continues

continues. The meeting of six moderate clubs in Manchester yesterday broke up after six port without tirm sauceif also without

bloodshed. The former, given the im-promptu, unofficial nature of the meeting, was inevitable. The avoidance of hostilities offered a hint of progress after the walk-out by 14 clubs on Monday had precipitated a challenge to the Premier League's existence only one month into its first season.

country torn agent by codings. Yet CARE is able to get

food through.

The distributing rester has been publicly action-vielded by the United Nations operation in the second state of the second seco

beleaguered chief executive. admitted when the meeting

"But today's meeting came from a desire to start talking and see if there is any common ground. There was a willingness to try to sort it out."

The first, tentative search for common ground between two bitterly divided camps suggested there is still a long way to go.
The "Gang of Eight" — the

group sharing a £3 million deal with the Spanish ground "The League has got a advertising company, Doma

CRISIS IN SOMALA

Every day over 500 children

are dying in Southern Somalia.

THE Premier League crisis problem," Rick Party, the — had voted as a block on A TRY in the last minute of JANNIE Breedt, who capposibility as tour captain if in the popularity stakes. "We Monday to prevent the Premier League signing a £9 million sponsorship with the brewers, Bass, provoking an angry response from the other

> "We are trying to recreate a gang of 22," Parry said. "We were talking about fundamental problems; mainly, how do we get back to a situation of a 22-dub league with one dub, one vote, because we proved on Monday that we are not capable of meeting as a group of 22 at the moment."

There is still some way to go before that situation can be reached. The responsibility for the next move now rests on the eight and, with the Bass sponsorship now lost, it is hard to see an obvious way out short of the "platinum" clubs Arsenal, Liverpool, Manchester United, Leeds United, Aston Villa, Everton,

Nottingham Forest and Queens Park Rangers agreeing to cancel their separate agreement with Dorna. That would be a large step and although Liverpool and Manchester United might be willing to take it, whether they could sell it to their fellows may be questionable, with Arsenal, in particular, looking

likely to prove obdurate. But there is little doubt that, this time, the majority hold the

Leinster pipped at the post

the match by wing John Sleightholme provided the opportunity for Gerry Ainscough to slot the conversion and give the Northern Division the unlikeliest of wins by 10-0 against Leinster (a Special Correspondent writes).

Leinster led 8-0 at the end of a dominant first half in which were on the defensive.

The home dominance started in the lineout where Jim O'Callaghan, Chris Pim and Phil Lawlor cleaned up everything. Andy McFarlane, the North Np. 8, can hardly have had a less productive outing at the lineout. But apart from Hennebry's

penalty and a good try by Lawlor, Leinster had nothing to show for their efforts. Ainscough edged North into the game after 73 minutes with a penalty from 45 metres. That should have been warning enough to the home team but they were unable to

raise their_game in the final minutes. North upped the pace into the final whistle and when Sleightholme touched down on the corner it came after three quick rucks leaving the Leinster defence a man down and Sleightholme the man of the moment.

Breedt rules himself out of S Africa's European tour

BY DAVID HANDS, RUGBY CORRESPONDENT

the South African selectors do

not retain Naas Botha in that

The absence of Breedt, 33,

means only such players as

Botha, Danie, Gerber and Uli

tralia will be played under

lights. The first international,

at the Sydney football stadium

on July 31, will be the first

occasion on which the Austra-

lian Rugby Union has

organised a floodlit interna-

tional, as they carry forward

tained South Africa in 1989 and is one of only a handful of players from his country with substantial international experience, will be unavailable for South Africa's first overseas

tour in 11 years. Breedt, the Transvaal No. 8, has decided that to tour France and England next month when he does not intend to play next season would be selfish. He will retire after Saturday's Currie Cup. final between Transvaal and Natal Breedt's retirement will leave a place in the tour party, which will be announced after the cup final, to a younger man, such as Tiaan Strauss, of

Schmidt have any overseas experience. At least the night games they will play in France will prepare the South Africans for next year, when half of the 12-match tour to Aus-

Western Province, Strauss is a

Double for Richmond

PROMOTION by both occupants of the Richmond Athletic Ground, London Scottish (to the first division of the Courage Clubs Champion-ship) and Richmond (to the second) has earned each club more than just an increase in

membership. The Scottish have an extension of their four-year connection with the Famous Grouse whisky company, worth a further £30,000, while Richmond. who presumably prefer the mait to the blended product, have a three-year sponsor-ship by Glenlivet, worth £90,000, with a bonus if they

win promotion. "The financial imperatives to a rugby club these days are enormous," Tony Hallett, the Richmond chairman, said. However the club has benefited from the Rugby Football Union's scheme to encourage clubs to sell Twickenham debentures by offering £100 for every debenture sold: Richmond have moved more than

have been working towards staging night Tests over the past couple of years and I believe this first ever match will create huge interest in the game," Bob Fordham, the ARU chief executive, said.
The television ratings from

the World Cup and the Walla-bies' Test with South Africa prove Australian rugby fans support watching Test rugby at night." Proposals to play an inter-

national in the Australian Rules capital of Melbourne have not matured, nor has the proposed fourth international with South Africa in Perth. The tour has been limited to 12 games, including three internationals. The tour was originally

scheduled for June, but South Africa have an eight-match visit by France to accommodate in the first half of their season. This means the Australians have room for a fourmatch visit by Tonga.

South African tour scheduler July: 14 v Western Australia (Perth, night): 17 v South Australia President's XV (Adelaide): 21 v Victorian President's XV (Metbourne, night): 24 v New South Weles (Sydney); 27 v NSW Country (venue unconfirmed, night): 31 v Australia (Sydney, night). August: 4 v Australia (Sydney, night). August: 4 v Australia Capital Territory (Carberra); 8 v Cheensland (Brisbane); 11, v Cheensland Country (venue unconfirmed, night); 14 v Australia (Brisbane); 18 v Sydney (Pernith, night), 21 v Australia (Sydney). Tongen tour schedule: June: 23 v ACT (Centerra); 26 v New South Weles Country venue unconfirmed); 29 v Queentland Country (venue unconfirmed), July: 3 v Australie (Bristmann)

Scotland's women thwarted

RAJBIR Rai, the Indian setpiece expert last night denied Scotland victory in the final group match of the internations women's hockey cup in Singapore (a Special Corr-

espondent writes). Scotland snatched the lead three seconds from half-time with a superb strike by the centre forward, Susan Mac-Donald, but then Indiarallied and in the liftieth minute Rai converted a penalty corner to the score at 1-1.

This was possibly the right outcome to a struggle which lacked the dynamic play for which both teams have become famous during the tournament. This was a clear case of the occasion proving too much for the players as both teams wanted victory to ensure top place in the group.
That honour went to India

and in tomorrow's semi-finals they now appear to have the easier assignment against France while Scotland take on the Unified Team, who finished their group with a

maximum record. With all four teams through to the final qualifying tournament, the Inter-Continental Cup. the pressure is now off the players — if their coaches now give them their heads they will undoubtedly produce much in the way of entertaining hockey which has so far been limited in Singapore.

Sanchez ends Graf's tournament

FROM ANDREW LONGMORE, TENNIS CORRESPONDENT, IN NEW YORK TO CAP a bad 24 hours for

enclose a cheque/postal order made payable to CARE. £30 C £25 C £20 C £10 C bit my Aconso/Visa/Mastercard/Amex (delete as applicable) Expiry Date CARE CARE works with the world's poor promoting health, agriculture and

accome generation, and by bringing relief in emergencies.

Germany, Steffi Graf followed Boris Becker out of the US Open at Flushing Meadow yesterday. The Wimbledon champion lost 7-6, 6-3 to Arantxa Sánchez Vicario, end-ing her hopes of ousting Monica Seles as world No. 1 this year and removing the biggest potential obstacle to the top seed's grand slam domination.

This was only the second time in the last 21 grand slam tournaments that Graf has failed to reach the semi-finals. This was not the Graf of midsummer, confident and aggressive, but an altogether more tentative substitute. Hampered perhaps by a lack of preparation - she did not play a tournament between the Olympic final in Barcelona and the US Open - she has back-pedailed on her promise to go forward more.

Sánchez did not even have

to produce any fireworks to

record her first victory over

Graf outside the clay courts of lead in the tie-break and two

T 10.9

Paris. "She played very solidly, ran down a lot of balls and kept the ball in play. She has played more aggressively than she did today," Graf said. The Spaniard has beaten

Graf only twice in 17 matches both times at the French Open - and had lost their five previous meetings this year. despite winning the first set on three occasions. Yesterday Sánchez broke the No. 2 seed in the opening

game and lead 4-2 before Graf regained her footing. The tie-break was an edgy, error-strewn affair, decided by consistency more than flair. Sánchez, the most tenacious of retrievers, is one of the few

who can match Graf for speed and work-rate, and the fact frustrates Graf, who is forced to press harder than she would like to win the points. An unusual fallibility on service and 49 unforced errors, many on the forehand,

did not help Graf's cause. One

of five double faults cost her a

careless cross-court forehands gave Sanchez the first set.
Two more double faults. with an ace sandwiched between, reflected Grafs claim that her game had "been on and off" all tournament, and prefaced the seventh, and decisive, break to 5-3 in the second set. The No. 5 seed, though, needed three shots,

including one outrageous net

cord by Graf, to earn her first win over the German since the semi-final of the French Open last year. "I didn't know what I could rely on," Graf said.

Surprisingly, given her claycourt background, Sánchez feels the quicker pace of the hard courts suits her game better. "When I play a shot here, the ball goes quicker, and maybe she doesn't have the same stamina as she does on clay," she said.

At least, in comparison to the funereal pace of Ivan Lendl's first grand-slam win over Boris Becker, the match was played at a decent rhythm. Lendl and Becker lingered late into the night, but there were few friendly reminiscences in the many discussions which punctuated the 301-minute marathon. Becker complained constantly about his opponent's delaying tactics, but to little avail. Lendi won 6-7, 6-2, 6-7, 6-3, 6-4.

Results, page 26 Barcelona forced Sportsworld to find accommodation some-

Olympic supporters demanding enquiry

BY JOHN GOODBODY

ABOUT 120 British supporters are so angry about the accommodation and transport at the Olympic Games that they have formed an action group demanding that the British Olympic Association (BOA) holds an enquiry into the activities of Sportsworld, the official travel agency.

Last month, The Times reported that the BOA had already received about 20 letters of complaint and tonight BBC2 investigates the issue in The Travel Show. Further letters have now been received by The Times. These have questioned whether Sportsworld, the sole official ticket and tour operator for the last four Olympics, should be given the concession for 1996. when again more than 6,000 Britons are expected to watch

the Games. The shortage of hotels in Barcelona forced Sportsworld

times more than 60 miles away. Letters tell of two-hour journeys by train or bus. beginning at midnight after the last events. Sportsworld hired about 60 buses a day to Spanish authorities did not honour a pledge to provide

regular late trains. Many Sportsworld clients found that they were paying almost twice what other British holiday-makers were pay ing in the same hotels. The only difference was that the Sportsworld clients were guaranteed tickets for the Games. but other operators found little

int . We .

difficulty in obtaining seats. Sportsworld has said it needed to contract thousands of beds up to 18 months before the Games, whereas other Britons in the same hotels were often on lateavailability discounted pack-

age holidays.